# Willie WEI

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## > OBJECTIVE

A responsible business position which will provide challenge and freedom where I can bring my initiative and creativity into full play.

#### EXPERIENCE

## Taiwan Trade Center, Beijing—Beijing, China

2013.09-2013.12

Marketing Event Assistant

- Targeted, segmented clients, and identified special promotion needs of these 30 companies
- Classified the information of client and recommended the suitable Trade Expo schemes to them
- Arranged the Expo event affairs, implemented the expo schemes

## Beijing Olendor Ad. Agency—Beijing, China

2013.01-2013.07

Marketing Specialist

- Implemented firm's culture and strategies into marketing behaviors
- Provided support to sales processes by searching out potential business opportunities
- Built long-lasting relationships with vital community advertisers, which resulted in a mass revenue growth (About 6 advertisers)

## Museum of Digital Arts, China Millennium

2012.06-2012.10

Monument—Beijing, China

Event Project Associate

Built the project work breakdown structure

Provided knowledge about new media, especially in "Big Data" to 30 non-professional staffs

- Executed planning, design, and construction of 20% part of the exhibition (20 art works)
- Maintained social network for the museum, created and posted 24 status on Weibo.com

# **EDUCATION & ACTIVITIES**

## Missouri State University (AACSB)—Springfield, MO, USA

Master of Business Administration (MBA)

2014.12

• **GPA 3.8**. To be continued

## Communication University of China—Beijing, China

Bachelor of Art in Economics

2013.07

 GPA 3.5. Majored in International Cultural Trade, which emphasizes in cultural products and multi-culture communication

## HONORS &AWARDS

- Beta Gamma Sigma (BΓΣ) Honor Society member (Top Business students only) (2014)
- University Academic Fellowship (2012); University High Distinction Scholarship (2012); 3rd prize, Tencent Venture Competition (2012); Dean's List Graduate (2013)

## > PUBLISHMENT

• The Annual Report on Chinese Music Industry

The article was published in *Annual Report on International Cultural Trade of China (2012)*, which is the yearbook of Institute for Cultural Industries, Peking University

## > TECHNOLOGIES&LANGUAGES

- Fluent in English, Chinese
- Both Win & Mac User, MS Office (Word, PowerPoint, Excel, etc.), iWork (Pages, Keynotes Numbers), Prezi
- Eviews, SAS, Microsoft Visio/Project