

Heath (Jiangyang) Li

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EDUCATION

- Robert H. Smith School of Business, University of Maryland, College Park, MD** Dec. 2014
Master of Science in Business (MSB), Focus Area: Supply Chain Management
▪ Smith Admissions Ambassador
- Tongji University, Shanghai, China** 2012
Bachelor of Science, Marketing, Top 5 in class
▪ Second place scholarship 2011

EXPERIENCE

- China Cargo Airlines LTD., Shanghai, China** 2013
Sales & Space Control, Sales and Marketing Department
▪ Operated cargo booking advice for 54 scheduled flights on HKG and TPE routes.
▪ Coordinated work between freight forwarding agent and Airport Loading Department.
▪ Collected and analyzed internal data which was utilized to develop Weekly Airline Report regarding routes.
▪ Drafted flight weight balance sheet and calculated the center of gravity of 54 flights on routes.
▪ Participated in the signing of “Special Prorate Agreement” with several overseas airlines, including Srilankan Airlines, Air India and South African Airway.
- Bank of China, Fushun, China** 2011
Summer Intern, Human Resources Department
▪ Assisted in interviewing and collecting data about applicants from internet.
▪ Examined employee daily attendance records.
- Fushun Petrochemical Company, Petro China, Fushun, China** 2010
Summer Intern, Marketing Department
▪ Set prices for 28 products and collected consumer feedback.
▪ Assisted in maintaining customer relations and dealing with inquiries.
▪ Issued invoices for various clients.
- Cooperation Agent, Fushun, ELLE Active** 2010
Intern, Manger Assistant
▪ Reduced costs 6% and increased product variety by changing suppliers.
▪ Established VIP member system contains more than 60 people in two month.

ADDITIONAL INFORMATION

- Technical: MS Office Suite, Palisade Decision Tools, ERP, MRP, SAP, Resilinc, Bloomberg
- Languages: English (Fluent), Mandarin (Native Speaker)
- Affiliations: Staff, Commerce Department, Work-study office of Tongji University 2010
- National Second Level Athlete (China)
- Champion Team (Leader) of the 25th Asia University Handball Invitational Tournament 2010