Xiaoshu Zhang

4819 Clark Ln Apt 102 · Columbia, Missouri 65202

· 573-825-5880 · xzkdd@mail.missouri.edu

EDUCATION

University of Missouri-Columbia

Bachelor of Business Administration

Emphasis: Finance and Banking; Economics

GPA:3.1/4.0

Graduation date: Dec 2013 Language: English and Chinese

WORK EXPERIENCE

PedNet Coalition Columbia, MO

Marketing and Funding Internship June 2012—August 2012

· Expanded customer base through sales techniques

- · Planned and executed advertising strategic plans
- · Contacted clients and collected information
- · Introduced the bike classes in the program

Industrial and Commercial Bank of ChinaNanking, ChinaFinance and Banking InternshipMay 2011—August 2011

- Managed clients files and took detailed records of transactions
- · Made bank related transactions with clients
- · Executed business and financial plans through intermediaries and clients
- · Analysis of performance and target data derived from various databases

LEARDRSHIP & ACTIVITIES

Study aboard Leadership Program

Nanking, China

Sharing study aboard experience

July, 2011—August, 2011

- · Organized 20 students to share experience with 300 high school students
- · Build college study plans for prospective students

Association of Chinese students and Scholars

Columbia, MO

Secretary

Jan, 2010—May, 2010

- · Implemented new service strategies for students
- · Checked email and updated reports
- · Event planning
- · Solved life problems for students on campus

Food Bank

Columbia, MO

· Volunteer

August, 2012---December, 2012

HONORS

Dean's List

2/4 Semester

张笑舒

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教育

密苏里哥伦比亚大学

商学院本科

专业: 金融银行; 经济学

GPA:3.1/4.0

毕业时间: 2013 年 12 月

语言: 英文; 普通话

工作经验

PedNet Coalition

市场实习

密苏里哥伦比亚

6/2012-----8/2012

- . 通过营销技巧扩展业务
- . 计划并实行广告战略策划
- . 联系客户并收集资料
- . 介绍并推广运行项目

中国工商银行 中国南京

金融银行实习

5/2011—8/2011

- . 整理客户资料并进行业务记录
- . 与客户进行业务扩展
- . 通过中介和客户实行金融计划
- . 分析运行数据给出相关建议

领导能力与活动项目

留学组织

中国南京

分析留学经验和建议

July, 2011—August, 2011

- . 组织了 20 多名留学生给 300 多位高中生分析经验活动
- . 帮留学生制定留学计划

中国学生会密苏里哥伦比亚

秘书

1/2010----5/2010

- . 帮助学生制定生活计划
- . 查收邮件跟新报告
- . 活动策划
- . 解决学生在校生活困难

Food Bank

密苏里哥伦比亚

. 志愿者

8/2012—12/2012

荣誉

优秀学生名单

2/4 学期