Fremont, CA 94539 feiya.jia@outlook.com Mobile: 510-516-9528

**OBJECTIVE**: Seeking an entry-level customer service position

# **HIGHLIGHTS OF QUALIFICATIONS:**

- Excellent background combining accounting, finance, quantitative analysis and computer proficiency
- Excellent communication and interpersonal skills, written, verbal (friendly and courteous)
- Qualified to take California CPA exam
- Integrity, creative, and cooperative team player who successful working in a fast-paced and deadline-oriented environment
- Bi-lingual: English and Mandarin
- Technical Skills: QuickBooks, Microsoft Word, Visual Studio C++, Excel (Intermediate), PowerPoint, Access, Business Simulation

#### **EDUCATION:**

Master of Business Administration, Options: Finance& Marketing (GPA: 4.00)

12/13

California State University, East Bay, Hayward, CA

Bachelor of Economics, Major: Taxation (GPA: 84/100);

07/10

Minor: Management and Entrepreneur (GPA: 86/100)

Central University of Finance and Economics, Beijing, China

#### **EXPERIENCE:**

Financial Assistant, MassMutual, Fremont, CA

Conducted research on various properties in the market

05/12-12/12

- Advised clients on market conditions, prices, mortgages, and legal requirements.
- Involved in promoting sales of properties through advertisements and open house.
- Prepared investment plan and maintained contact with clients to revise the plan
- Built and maintained relationships with clients.

## Accountant, China Telecom, Changsha, China

Recorded subsidiary ledger and general ledger entries; Entered the data into the database

09/10-10/11

- Filed related forms and other documents
- Prepared periodic budget report to maintain expenditure controls
- Analyzed monthly branch budgeting and accounting reports
- Involved in calculating taxes owed and preparing tax returns
- Assisted with tax planning
- Liaised with 3 banks and Changsha Tax Department to ensure compliance, transactions, and schedules

## Curricular Practical Training, Audit Assistant, Baker Tilly International, Beijing, China

- Participated in tax due diligence of a merger transaction of HR consultant companies
- Collected and analyzed data to detect deficient controls, duplicated effort, extravagance, fraud, and non-compliance with laws, regulations, and management policies
- Prepared detailed reports on audit findings
- Assisted in examining and evaluating financial and information systems
- Involved in recommending controls to ensure system reliability and data integrity
- Contacted corporate clients to address discrepancies and to request supporting documentation

## Internship, Taxation Staff, Beijing Local Taxation Bureau, Beijing, China

Summer 2009

 Assisted citizens with taxation reporting process; filed policies; assisted with car market contract (taxed) regulation.

> Spring 2009

**Curricular Practical Training, Financial Analyst**, Industrial and Commercial Bank of China, Changsha, China

- Analyzed loan applications and made recommendations based on data analysis(insolvency risk, profitability and industry research)
- Assisted in drafting monthly loan analysis of borrowers and pharmaceuticals industry dynamics.

### 09/07-Simulation Project, Accountant, Entrepreneurship Coffee House, CUFE, Beijing, China 01/09 performed daily accounting, and participated in major business decisions Prepared and analyzed the budgeting and accounting report Coordinated marketing activities and policies to promote products and services Involved in identifying and developing marketing strategy Use sales forecasting to ensure the sale and profitability of products Made coffee products, baked cupcakes, and served customers. Developed innovative activities to attract new customers (including successful speakers and promotional incentives) Relevant Coursework Finance Financial Accounting Negotiation Corporate Financial Management Managerial Accounting Managerial Communications Studies in Financial Markets Auditing Data Analysis and Modeling Financial Management of Banking Industry Tax Accounting Customer Service Portfolio Management Tax Planning Strategic Management Executive Leadership **Selected Course Project- Customer Experience Management:** 06/13 Researched customer experience/satisfaction at Peterson CAT, San Leandro, CA; determined areas needing improvement and optimization; worked within a team of four classmates. Results: Peterson CAT was very impressed with recommendations and training program developed for employees. Team hired to implement training program to 5 employees. Highly praised by professors and fellow classmates; Grade received: A **Presentations:** 11/09 Selected from 27 schoolmates to present paper at Osaka Business University, Osaka, Japan Course: Entrepreneurship Assignment: Establish a Small Business Paper Title: "Small business Development: How to Expand Local Teahouse's New Market Using Starbucks Model".

AWARDS:

Outstanding Academic Achievement, California State University, East Bay, Hayward, CA	2013
Golden Key International Honors Society	2013
California State University East Bay MBA Association; Member	2013
Beta Gamma Sigma International Honors Society	2013
Winner of Outstanding Graduation Paper, Central University of Finance and Economics, Beijing, China	2010
State Debater, Central University of Finance and Economics, Beijing, China	2007

Results: Researched and Wrote 15 page business plan including: budgeting, finance, marketing, and

# PROFESSIONAL REFERENCE:

Dr. Micah Frankel, PhD. CSUEB Accounting Professor (510) 885-3397

strategy. Well received by conference attendees; Grade received: A

Dr. Glen Taylor, PhD. CSUEB Management Associate Professor (510) 885-4276

Mr. Steve Sze, Prosper Financials and Realty President (510)-697-6988