

刘睿琦

6515 Wydown Blvd., Campus Box 3002, St. Louis, MO 63105
1 (314) 8005821 | liuricky01@gmail.com



教育经历

Washington University in St. Louis (圣路易斯华盛顿大学)

圣路易斯, 密苏里州
2011.08 至今 (大四)

主修: 经济学, 数学 (统计) 辅修: 金融

- GPA: 3.83/4.00 荣誉: Dean's List

中国农业大学, ICB 国际学院

北京, 中国

- GPA: 3.9/4.00 荣誉: 09-10 年度三好学生, 09-10 年度二等奖学金

2009.09 – 2011.06

实习经历

Kerburn Rose LLC

纽约, 纽约州

投资银行分析员 (暑期实习)

2013.06 – 2013.08

- 负责建立财务金融模型, 包括完整的运营模型, 简易的并购模型和杠杆收购模型
- 对公司做估值分析, 包括相对估值和现金流贴现估值
- 准备项目建议书, 执行摘要等材料
- 参与的项目:
 - 潜在的市值约为70万美金的医疗服务公司的杠杆收购交易:
 - 协助Associate建立杠杆收购模型, 其中包含此医疗公司三张主要财务表的预测和相关附表, 以及内部回报率的分析: 利用华尔街对公司的收入预测数据以及0.7x的销售收入估值值倍数, 分析得出到2017年底, 内部回报率约为23.8%
 - 对公司的所在行业做尽职调查, 并且准备执行摘要的行业概括板块
 - 美国化肥行业里潜在的兼并与收购交易的买方咨询:
 - 对一个潜在的收购方建立完整的财务预测模型, 并对其做估值分析: 建立在 6x-7x EBITDA 企业倍数上, 分析使用相对估值法得出公司的市值约为\$265.0亿-\$304.9亿
 - 通过做简易的增值和摊薄分析来看潜在被收购方对收购方的带来财务影响: 分析得出如果收购成功, 收购方每股收益的增值约 8.30%

中信建投证券

北京, 中国

资本市场部实习生

2012.05 – 2012.07

- 协助Associate编写资本市场部周报, 总结一星期内一级市场的新动态, 包括宏观指标的分析, 新发行股票和债券的相关数据以及重要的政策性新闻
- 积极参与了公司的两场IPO项目, 包括通知机构投资者参加路演, 现场协助两场在北京的路演和及时汇报定价过程中机构投资者的竞价
- 与其他实习生合作准备半年度部门报告, 包括收集财务数据和制作幻灯片

中国交通银行

南昌, 中国

商业银行大堂实习生

2011.08 - 2011.09

- 通过了解客户的需求, 在大厅内推销银行信用卡
- 接受银行基本业务的培训, 并且协助顾客完成基本业务的办理, 例如汇款或网上银行的开通

课外活动

Washington University in St. Louis

- 数学系, 辅导员 2013.01– 至今
 - 担任初级线性代数和初级统计学课程辅导员, 每星期批改作业大约 4.5 小时并且回答学生问题
- Washington University Teach ESL, 荣誉会员 2012.08 – 2013.05
 - 每周与辅导员和社团会员见面练习英语口语和听力
 - 参与社团在 freerice.com 上组织的英语语法和词汇比赛 (时长为一学期)

技能和兴趣

- 顺利通过北美精算考试第一门 Exam P/1
- 电脑技能: 能熟练使用Word, Excel和PowerPoint等Office软件, 以及R, STATA and SAS等统计软件
- 语言: 普通话 (母语), 英文 (流利)
- 兴趣: 旅游, 钢琴, 舞蹈

Ruiqi Liu

6515 Wydown Blvd., Campus Box 3002, St. Louis, MO 63105
1 (314) 8005821 | liuricky01@gmail.com



EDUCATION

Washington University in St. Louis

Candidate for Bachelor of Arts

Majors: Economics and Mathematics (Statistics) Minor: Finance

- GPA: 3.83/4.00 Hono: Dean's List

China Agricultural University

- GPA: 3.90/4.00
- Honors: 09-10 Student Award of Merit, 09-10 Second Prize of Scholarship

St. Louis, MO

Expected Graduation: May 2014

Beijing, China

September 2009 – June 2011

WORK EXPERIENCE

Kerburn Rose LLC

Summer M&A Investment Banking Analyst

New York, NY

June 2013 – August 2013

- Responsible for building financial models including full-scale operating, mini-merger, and leveraged buyout models
- Performed valuation analyses using comparable company and discounted cash flow analyses
- Worked on pitch book presentations and marketing materials
- Selected transaction experiences:
 - Potential leveraged buyout of a \$70M healthcare services company
 - Assisted Associate in constructing LBO model complete with 3 statement projections, supporting schedules and IRR analysis: street case analysis yielded 23.80% based on 0.7x sales purchase multiple by 2017
 - Performed due diligence and market research on the industry and prepared industry overview for the executive summary
 - Potential M&A buy-side advisory in the fertilizer industry
 - Built full-scale financial projection model for a potential acquirer and conducted valuation analysis: comparable analysis yielded valuation range of \$26.50B-\$30.49B based on 6x-7x EBITDA multiple
 - Performed accretion and dilution analysis to determine financial impact of a potential target to the buyer: analysis resulted in 8.30% EPS accretion to the acquirer.

China Securities Co., Ltd.

Beijing, China

Capital Markets Intern

May 2012 - July 2012

- Assisted Associate in writing weekly reports summarizing the latest updates in the primary market, including preliminary analysis of macroeconomic indicators, data on newly issued stocks and bonds, and relevant financial news
- Worked on various aspects of two IPO projects, including calling investors about road shows, assisting with two road shows in Beijing, and providing timely reporting of bidding prices to directors
- Collaborated with other interns in collecting financial data and designing slides for semi-annual department report

China Bank of Communications

Nanchang, China

Commercial Banking Intern

August 2011-September 2011

- Promoted and sold credit cards of the bank by understanding their unique needs
- Received training on other bank services and performed basic transactions, including wire transfers and online banking activation

ACTIVITIES

Washington University in St. Louis

- Department of Mathematics, *Grader*
 - Served as grader for introduction to statistics and linear algebra math courses. Grade students' homework about 4.5 hours every week and answer students' questions if needed
- Washington University Teach ESL, *Honor Member*
 - Met weekly with tutors and club members to practice speaking and listening in English
 - Participated in semester-long grammar and vocabulary contest on freerice.com

SKILLS AND HOBBIES

- Completed actuarial Exam P/1
- Computer: Proficient in MS Word, Excel and PowerPoint; Familiar with R, STATA and SAS
- Language: Mandarin Chinese (Native), English (Fluent)
- Hobbies: Dance, Piano, Traveling