

ZHEREN (KEVIN) QIU

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EDUCATION

University of Southern California – Los Angeles, CA

Expected Graduation: May 2015

Master of Science, Financial Engineering

Major GPA: 3.89

Coursework: Mathematics and Tools for Financial Engineering, Management of Financial Risk

Shanghai University of International Business and Economics (SUIBE) – Shanghai, China

Jun 2013

Bachelor of Science, Financial Engineering

Major GPA: 3.90

Coursework: Financial Engineering, Financial Statement Analysis, Fixed Income Analysis

EXPERIENCE

Northwestern Mutual Investment Services LLC – Los Angeles, CA

May 2014 - Present

Intern, Investment Operations/Centralized Financial Security (CFS) Department

- Constructed IRA modules using Personal Planning Analysis to optimize portfolio efficiency for clients
- Conducted portfolio comparisons with holding up to \$100,000 using Morningstar to obtain prospective returns
- Deposited checks up to \$200,000 using NetX360 to investors' IRA and brokerage accounts
- Performed account maintenances through NetX360 for signature advisory accounts Model II and III

The Hongkong and Shanghai Banking Corporation Limited (HSBC) – Ningbo, China

Jul - Aug 2012

Intern, Assistant of Client Manager

- Advised and consulted on trade and financial products by formulating yield-to-maturity and estimating relative risks
- Responded to 20-30 customers daily for financial inquiries and generated about 10 new customers monthly

PICC Property and Casualty Company Limited – Ningbo, China

Jan - Feb 2012

Intern Analyst, Claims Department

- Developed overall analysis and data quality control by projecting specific premium rate
- Fulfilled credit auditing and various administrative tasks, including sealing documents and checking for errors

Huatai Securities Co., Ltd – Ningbo, China

Jul - Aug 2011

Intern, Client Coordinator

- Forecasted companies' performance by conducting ratio analysis of first half year of 2011 to identify investment chances
- Evaluated unqualified accounts and made return visits of the clients to maintain customer relationships

ACADEMIC PROJECT

Strategic Research of Mineral Resource Regulation of Chinese Government Based on GERT Network

Sep 2010 - Jul 2011

Shanghai University of International Business and Economics (SUIBE)

- Surveyed and summarized various data and charts as one of the 4 members in a team
- Constructed the study on mineral resources related to securities in the worldwide markets

COMMUNITY SERVICE

Department Leader

Sep 2010 - Jul 2011

Practice Department of SUIBE Student Union

- Managed publicity, including making posters, radio announcements, PowerPoint Presentations
- Guided mentees to adapt to university life by providing university and community resources

SKILLS

Computer: Microsoft Office, MATLAB, Java, C++

Language: Fluent Mandarin