



Human Resource Maturity Diagnostics v4 for Singapore SMEs and Growth Oriented Enterprises

The Hay Group HR Maturity Model (HRMM) is a growth framework which outlines the progression of organisational capabilities, spelling out the key pathways companies can take to greater HR maturity.

It was developed by Hay Group in 2013 to respond to the pressing needs of Singapore SMEs needing to build up their organisational capability by systematically investing in their people, systems and policies to enable higher performing teams. This latest version is part of a collaboration with SPRING Singapore to design and establish a common national standard for HR diagnostics.

Hay Group is a global management consultancy famed for its deep organisational research and more than 70 years of consulting experience with a variety of organisations– from large Fortune500 companies to not-for-profit entities, including engagements with local SMEs here in Singapore.

The HRMD comprises of 4 levels. Results are best validated with a qualified consultant who can help interpret the results in conversation with business leaders ready to bring about a transformation in their organisation. By incorporating the leader's specific organisational priorities into the results, a tailored **HR road map** of activities can then be generated to help the company bridge the gaps identified to successfully meet the challenges of their current or even future growth stages.

Contact Details	
Company Name:	Date of Assessment:
CEO Name:	Designation:
DID/HP:	Email:
HR Rep Name:	Designation:
DID/HP:	Email:
SPRING's Assessment Team Officer Name (leader): Officer Name II:	- -
Industry	
Please indicate the primary industry in which yo	our company operates.
☐ Biomedical & Healthcare Services	☐ General Manufacturing
☐ Chemicals	☐ Packaging
☐ Cleantech / Environmental Solutions	☐ Precision Engineering
☐ Construction	☐ Professional Services
☐ Electronics	☐ Printing
☐ Engineering Services	☐ Private Education
☐ Information Technology / Infocomm	☐ Retail
☐ Food and Beverage Services	☐ Textile and Apparel
☐ Food Manufacturing	☐ Transport Engineering
☐ Furniture	☐ Others:
☐ Logistics	

Company Type Please select all that apply.	Scope of Operations Please select all that apply.
□ Listed Company□ Private company	□ Local market□ Overseas market
Private Company, planning to list (within 2 years)	
☐ Family Run Business	

Company Financials (SGD) Please indicate annual figures.	
□ Local Revenue \$: □ Overseas Revenue \$: □ Gross Profit %:	
Workforce Composition Please indicate for the latest year	Workforce Metrics Please indicate for the latest year
□ Total no. of local staff □ No. of University graduates □ No. of Poly graduates □ No. of ITE graduates □ Local staff (Part-Time):% □ Local HR Team Size:%	□ Local staff retention:% □ Overseas staff retention:% R = Number of people stayed x 100 Number of positions (in the last year □ Local staff turnover:% □ Overseas staff turnover:% T/O = Number of people left x 100
	Number of positions (in the last year) ☐ Training cost as % payroll% ☐ Training Participation% of staff Training participation = % of staff who has attended training including structured onthe-job training

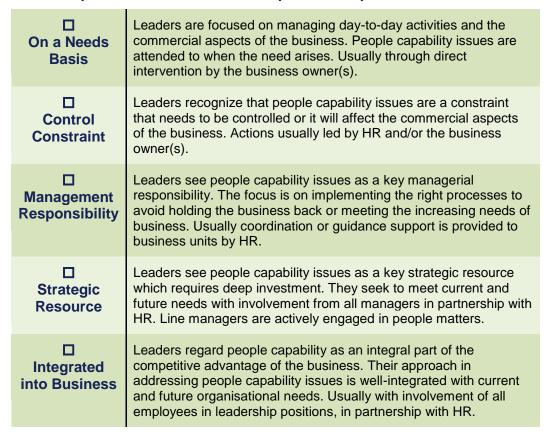
Company's Current Growth Stage

☐ Budding	The company has a workable business model but is concerned with the ability to generate enough cash to break even (and to cover repair/ replacement of capital assets as they wear out) or scale up to a viable size.
☐ Sustaining	The company is profitable and the objective is to keep it stable without additional risks or investments. The management is concerned with keeping the status quo for as long as possible.
☐ Aspiring	The company is profitable and the objective is to consolidate and shore up financial resources (including securing additional funds or loans) so as to be able to expand. There is the decision to take the risk/ challenge to "go big".
☐ Expanding	The company is currently expanding rapidly. It is investing and trying to balance control and the desire to grow. It is concerned with managing its cash and operations prudently to avoid expanding too fast with emphasis on improving its systems.
☐ Maturing	The company has attained substantial size, finances and managerial talent. It is trying to control the financial gains and consolidate by professionalizing its systems and tools. It is concerned with how to preserve its agility, innovation and entrepreneurial spirit.

Company's Current Management Style

☐ Direct Supervision	The owner manages everyone and everything.
☐ Supervised Supervision	The owner is still synonymous with the business. Sales or general manager carries out well-defined orders of the owner.
☐ Functional	Functional managers take over certain duties of the owner. e.g. Financial Controller taking over financial matters.
□ Divisional	The owner and business are reasonably separate but owner presence & stock control are still strong. There are competent key managers in place.
☐ Decentralized	The owner and business are quite separate, both financially and operationally. Experienced and professional staff operates with high degree of autonomy.

Leadership Commitment to Human Capital Development



Explanation of Format:

A process area Characteristic of Characteristic of Characteristic of Character
identifies a cluster of related activities that, when performed together, achieve a set of goals considered important. Identifies a cluster of related activities that, when performed together, achieve a nudocumented and tending to be driven in an ad hoc, uncontrolled and reactive manner by users or events Identifies a cluster of related level that some processes at this level that some processes are are sets of defined and documented standard updated, and documented standard processes some deg rigorous. Defined criteria may be largely open to interpretation and not updated or improvement over and are limproved on regularly Identifies a cluster of related processes at this level that some processes at this level that there are sets of defined and documented standard processes some deg rigorous. Defined criteria may be largely open to interpretation and not updated or improvement over improvement over and are limproved on regularly Identifies a cluster of the vell that there are sets of defined and documented standard processes some deg rigorous. Defined criteria may be largely open to interpretation and not updated or improvement over improvement over time. Structured, well-defined but typically done in isolation from outcomes organisation of the process are are sets of defined and documented and documented standard processes some deg rigorous. Defined criteria may be largely open to interpretation and not updated or improvement over time. Structured, well-defined but typically done in isolation from outcomes organisation.

Calibration:



Common in companies who view HR as an administrative burden or are preoccupied with day-to-day business issues



Common in companies putting in an effort to manage their HR processes so things don't spiral out of control



Rare but seen in firms that are successfully improving their HR so as not to hold back the business



Very Difficult to Achieve. Most have HR professionals in place to support this level of effort

Instructions

- For an effective assessment, the diagnostics should be conducted with the assistance of a senior management executive or function head of Human Resource who is able to provide the strategic context for the business
- For each process area (row), please select the most appropriate level (I, II, III or IV) that best describes your firm's current state. If your firm does not fulfil all the criteria in a level, select the level below.

1. RECRUITMENT

AREA	I	II	III	IV
Job requirements	The job requirements of the vacancy, such as required skills, knowledge, qualifications, personal traits, etc are not specified	■ The job requirements of the vacancy are vaguely documented in some form, e.g. JD or job advertisements, but widely open to interpretation	The job requirements of the vacancy are clearly articulated and documented in JDs, matching the job responsibilities	■ The job requirements of the vacancy are clearly articulated and documented in JDs, and have been <u>calibrated</u> to match with internal career progression levels and grading structures
Recruitment Criteria	Candidate recruitment criteria are undocumented; hiring is mainly based on 'gut feel'	Generic, broad- based criteria have been outlined but are not necessarily specific to job requirements	Recruitment criteria have been identified for specific job requirements, with sufficient detail to guide recruitment process	 Clear recruitment criteria identified for both capability & culture fit For Group: Recruitment criteria guidelines are established and consistent across all entities for similar roles.
Recruitment Process	Recruitment process has not been defined or is unstructured	 Recruitment process is defined, with a basic interview format/structure, evaluation form, roles & responsibilities; One or very few sources of candidates are used and not being reviewed 	 Recruitment process is defined, and supported with the involvement of different stakeholders and the use of selection tools; Several sources of candidates are used for recruitment Sources of candidates are being reviewed periodically in an effort to identify 	 Recruitment process is defined and integrated with the organisation's broader human capital programmes, such as manpower planning, capability development needs, etc; The quality of recruited candidates is evaluated to identify gaps in recruitment

	higher quality candidates	process, criteria and channels periodically For Group: process is harmonized across all entities for hiring consistency
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2. HR MANAGEMENT

AREA	I	II	III	IV
HR Policies	HR policies are undocumented, incomplete or loosely-written	 Basic HR policies are in place, but not comprehensive nor regularly updated; Employees receive some form of documentation with regards to HR policies, e.g. employee handbook 	 Comprehensive HR policies are in place and are only reviewed/ updated for legal compliance; Employees receive some form of documentation with regards to the HR policies, e.g. employee handbook 	 Comprehensive HR policies are in place and are reviewed periodically to enhance the effectiveness of HR management to be in line with market practices, e.g. updating of entitlements, review of terms & conditions, etc For Group: policies are harmonized across all entities
HR Processes	HR processes are undocumented or ad hoc, without clear steps or roles & responsibilities	A few basic HR processes, e.g. recruitment, termination, etc have been documented and communicated	Most or all key HR processes have been documented; Most of the HR processes are manually administered	 Most or all key HR processes have been documented; HR processes are essentially standardised and performed with the support of tools such as HRMS For Group: processes are standardized across all entities
Employee Data	Employee data is not captured accurately or updated	 Employee data is managed using a combination of paper and spreadsheets; Employee data updates may not be timely or accurate at times 	 Employee data is managed using a combination of paper, spreadsheets and online tools, e.g. HRMS; Employee data updates are generally timely and accurate 	 Employee data is managed closely (updates are timely and accurate) There is a single source of employee data managed on an integrated HRMS For Group: employee data is managed on an integrated HRMS, or common templates and tools are used to

		manage employee data across entities

3. MANPOWER PLANNING

AREA	I	II	III	IV
Organisation & Role Design	No organisation chart has been developed	An organisation chart exists, but does not reflect the actual organisation structure and roles	The organisation chart is updated and reflects the current organisation structure; The roles and accountabilities of various functions in the structure have been defined Changes to the organisational structure are communicated to employees in a timely manner	 The organisation chart is updated and reflects the current organisation structure, with roles and accountabilities defined; The structure is periodically reviewed and updated to provision for future growth or reorganisation plans Changes to the organisational structure are communicated to employees in a timely manner
Manpower Projections	No manpower projections are performed, or manpower projections are performed in an undocumented manner on an adhoc basis No manpower projections are performed in an undocumented manner on an adhoc basis	 Manpower projections focus on acquiring headcount and capabilities for <u>current job</u> <u>requirements</u> only 	Some basic manpower analysis done to broadly project future manpower requirements	■ Detailed analysis conducted for the purpose of building manpower capabilities to support business growth, outlining the profiles of staff required, skills, knowledge, etc
Manpower Plan	There is no manpower plan or the plan is reviewed on an adhoc basis There is no man are plan or the plan is reviewed on an adhoc basis	Review of manpower plan conducted infrequently	Review of manpower plan conducted regularly, as part of business review and budgeting	■ Review of manpower plan conducted regularly, as part of business review and integrates closely with other HR initiatives, e.g. training & development, succession planning, etc

4. TRAINING AND DEVELOPMENT

AREA	I	II	III	IV
Training Needs Analysis	Training needs analysis is not conducted	Training needs analysis has been conducted as a once-off exercise to broadly capture skills gaps	Training needs analysis is conducted for individual employees and updated over time; Employees are then scheduled to attend the required training to address the skills gaps	 Training needs analysis is conducted for individual staff and updated over time; The findings are analysed at the company-level to analyse skills gaps; Training and development programmes are identified to address skills gaps For Group: Similar methodology for conducting training needs analysis is adopted across the group.
Training and Development Roadmap	Training & development roadmap has not been developed Training & developed Training & developed Training & development roadmap has not been developed	A training & development roadmap has been developed primarily for basic technical skills training for a few categories of employees	Training & development roadmaps have been developed for some categories of employees, for the development of required technical skills using a combination of training courses and OJT Training & development of training courses and OJT	 Training roadmaps have been developed for all staff, for the training of required technical skills as well as leadership/ management skills, using a combination of training and learning platforms linked to business objectives For Group: training roadmaps have been harmonized across the Group
Training Participation	Little or no training provided – new employees are expected to enter the company with relevant skills or to acquire them while on the job	 Employees attend ad hoc training, which does not follow a training roadmap OJT for employees is unstructured 	 Employees are required to undergo training as a company policy; The training an employee undergoes is in accordance with 	 Employees are required to undergo training as a company policy; The effectiveness of training as applied in the workplace is analysed and the

			the relevant training roadmap OJT for employees is structured	findings are used to fine-tune the training policies and programmes
Employee Onboarding	New employees undergo a basic onboarding process, which takes a form of an administrative briefing	New employees are given a broad company overview, and are inducted into their jobs through basic training and OJT	New employees are given structured onboarding which includes training and OJT, company familiarisation, culture induction, meeting with leaders, assigned buddies etc, New employees are given structured.	 New employees are given structured onboarding and are assigned buddies and mentors to facilitate their settling into new roles; Their progress is reviewed over an initial period to address any gaps/issues which may surface For Group: the employee onboarding process, key messages and experience are consistent across all entities

5. PERFORMANCE MANAGEMENT

AREA		II	III	IV
Goal-Setting	Performance goals are not set, documented or clearly articulated	Performance goals are set, but are not clear and not linked to the business strategy and company values	Performance goals are set and are linked to the business strategy, but may not be balanced, e.g. Mainly focused on financial targets only	 Performance goals are set and are linked to the business strategy; The goals are balanced in the sense that they cover both internal development and external growth objectives, long-term and short-term goals, leading & lagging performance indicators etc.
Performance Appraisal Process	Performance appraisal is conducted informally on an ad hoc basis	 Performance appraisal is conducted regularly (e.g. annually), with the support of basic appraisal forms; The performance appraisal criteria are not meaningfully differentiated across the various employee levels and types 	 Performance appraisal is conducted regularly with clear criteria e.g. KPIs, competencies, demonstration of company's values. The relevant criteria have been differentiated. across the various employee levels and types 	 Performance appraisal is conducted regularly with the clear criteria which have been differentiated across various employee levels and types; A process exists to calibrate scores across the company to ensure ratings by different managers are fair and using a common standard Overall performance levels are reviewed by the top management to identify potential issues, e.g. work processes, job design, accountabilities, etc For Group: the definition of performance and process to appraise is harmonized across all entities

Performance Coaching	Supervisors do not coach their team members on performance improvements	Supervisors coach their team members on an informal and ad hoc basis	Supervisors are trained on performance coaching, and do so on a formal, regular basis	■ Supervisors conduct performance coaching and review employee development needs at the organisation level to identify and address gaps
Performance Incentives	Performance incentives are not provided to employees	Performance incentives are provided to employees, but are not differentiated	Performance incentives are provided to better-performing employees, but the criteria for differentiating performance levels may not be clear Performance Incomplete the provided to better-performing employees, but the criteria for differentiating performance levels may not be clear.	 Performance incentives are provided to better-performing employees and the criteria for differentiating performance levels are communicated and supported by performance targets e.g. KPIs, competencies, etc For Group: performance incentives are harmonized across all entities

6. COMPENSATION AND BENEFITS (C&B)

COMPENSATION AND BENEFITS (C&B)				
AREA	I	II	III	IV
C&B Structure	Grading structure and salary ranges not in place	 Basic grading structure in place, but may not be consistent with job levels or job design; Salary ranges exist but are not documented 	Grading structure and salary ranges are established, and reflect the job sizes across all work levels, but they do not take differences (in progression and pay levels) between job families into account	 Grading structure reflects the job sizes across all work levels, as well as different job families; Salary ranges have been developed to match the respective grades in the various job families For Group: the Group Reward philosophy is

				extended to all entities
Market Benchmarking	Employee salaries and salary ranges are not benchmarked against the market or are informally benchmarked	 Employee salaries and/or salary ranges are benchmarked against the market, but the basis of comparison is approximated (e.g. using job titles); Salary benchmarking may only be for specific salary components, and not for total compensation package 	■ Employee salaries and/or benefits are benchmarked against the market on a total compensation basis, but the basis of comparison is approximated (e.g. using job titles)	 Employee salaries and benefits are benchmarked against the market on a total rewards basis; Various bases of comparison are used, e.g. job sizes, industry/ sectors, job families, etc
C&B Review	Compensation and benefits are reviewed on an ad hoc basis, primarily to address employment legislation requirements	Compensation and benefits are broadly reviewed on an ad hoc basis, as a reaction to catch up with market movement	Compensation and benefits are broadly reviewed on a regular basis, to ensure continuous competitiveness with the market	Compensation and benefits are reviewed on a regular basis, to ensure competitiveness with the market as well as to introduce targeted pay practices and components to achieve specific objectives (e.g. attract specific talent, incentivise productivity, etc)

7. TALENT MANAGEMENT AND SUCCESSION PLANNING

AREA	I	II	III	IV
Mission-Critical Roles and Succession Planning	 Mission-critical roles have not been formally identified or are identified based on "gut feel" Succession planning is not practiced 	Mission-critical roles have been formally identified, and are limited to the top management roles Potential successors have been informally identified, without undergoing a structured process or management discussion	Mission-critical roles have been formally identified at the top management level, as well as specific mid-level roles Potential successors have been identified through a structured process, but do not undergo specific development programmes or deployment to prepare them for mission-critical roles	 Mission-critical roles have been formally identified across various levels, as well as feeder positions within the company which will provide the required experience/ exposure to prepare employees for mission-critical roles Potential successors have been identified through a structured process, and are developed through career planning across all levels including targeted programmes and deployment to prepare them for mission-critical roles For Group: an inventory of potential successors for the entire group is maintained for enterprise-level development and deployment
Talent Identification Criteria	■ Talent identification criteria do not exist	■ Talent identification criteria are based on "gut-feel" and are undocumented or unclear	■ Talent identification criteria have been developed, and are based on operational and/or performance measures	■ Talent identification criteria are based on a combination of performance track record as well as leadership/people skills/potential which are aligned to the company's needs

				For Group: alignment incorporates Group needs
Career Pathway	Career Pathways are not defined	Career pathways are defined for core job families	 Vertical or lateral pathways are defined for all job families in the organisation e.g. includes corporate function jobs such as HR Competencies are defined for each job level and job family 	 Multiple pathways are defined for all job families in the organisation and may include crossovers to allow lateral moves between job families Competencies are defined for each job level and job family

8. ORGANISATION CULTURE

AREA	I	II	III	IV
Culture Definition	The organisation's culture e.g. core values and desired behaviours are undocumented and/or unclear The organisation's culture e.g.	The organisation's culture is described in a few broad statements	■ The organisation's culture is described in clear statements, which are further translated into how they can be demonstrated by employees across various levels	■ The organisation's culture is reviewed periodically to ensure relevance and alignment to business objectives
Culture Deployment	■ The organisation's culture e.g. core values and desired behaviours are not communicated	The organisation's culture is communicated, but infrequently, e.g. during onboarding only The organisation's culture is communicated, but infrequently, e.g.	The organisation's culture is communicated and reinforced during regular employee communication sessions The organisation's culture is communicated and reinforced during regular employee communication sessions The organisation's culture is culture is communicated and reinforced during regular employee communication.	 The organisation's culture is a key part of the broader HR practices, e.g. onboarding process, training, performance appraisal, etc; Workshops and/or teambuilding events are conducted to strengthen organisation culture
Stewardship for Culture Development	No party is responsible for developing the organisation's culture e.g. core values and desired behaviours Comparison	Organisation culture is developed primarily by HR or the business leader	■ There are clear and specific stewards who are responsible for developing organisation culture e.g. HR, the business leader and supervisors	Employees at different levels of the organisation share the responsibility to develop organisation culture

9. EMPLOYEE ENGAGEMENT AND COMMUNICATIONS

AREA	I	II	III	IV
Employee Engagement	Employee opinions relating to their level of engagement at work are not sought	Employee opinions are sought in an informal manner and/or irregularly; The findings are unstructured and broad	Employee opinions are sought on a regular basis and in a structured manner, so as to enable reporting and analysis to identify gaps	 Employee opinions are sought on a regular basis and in a structured manner; Action plans are developed and implemented, and the management updates employees on progress on a regular basis For Group: engagement scores and action plans are analyzed and acted upon with Group-level perspective
Employee Communications	Other than jobrelated matters, there are little or no company-wide communications about the broader developments of the company, updates on policies, etc	Company-wide employee communications are conducted on an irregular basis, and mostly triggered by ad hoc events Company-wide employee company-wide employee communications are conducted on an irregular basis, and mostly triggered by ad hoc events	Company-wide employee communications are conducted on a regular basis, primarily driven by the top management or HR Company-wide employee communications are conducted on a regular basis, primarily driven by the top management or HR	 Company-wide employee communications are conducted on a regular basis, and are structured to involve various stakeholders and change agents, such as managers, HR, selected staff, etc For Group: communications are carried out with consistent messaging and timeliness to all entities

10. EMPLOYEE VALUE PROPOSITION (EVP) or "Employer Unique Selling Point"

AREA	I	II	III	IV
EVP Definition	No employee value proposition has been defined	■ The company provides broad-based statements on its employee value proposition, but does not specify how these are be carried out	 The company has articulated, in a limited manner, how some aspects of its HR policies and practices are built with the employee's interests in mind; It is not clear about how its employee value proposition is differentiated from that of other employers 	■ The company has a well-defined employee value proposition which is differentiated from other employers, and targeted to attract/retain talent within the company
EVP Execution	The company does not refer to its employee value proposition (if there is one) to align and integrate its HR policies & practices The company does not refer to its employee value proposition (if there is one) to align and integrate its HR policies & practices	The company makes some effort to align parts of its HR policies and practices against its employee value proposition, but this is carried out on an ad hoc basis and is not conducted in a holistic or integrated manner	■ The company has a structured process to align some areas of its HR policies and practices to its employee value proposition, but other areas of HR have yet to be aligned and integrated	 The company takes active steps to align and integrate its HR policies and practices to ensure their consistency with its employee value proposition; This is conducted in a comprehensive manner, covering all major areas of HR polices & practices, to enhance its ability to attract and retain talent as an employer of choice

The company has **EVP Application** The company has The company has The company has through not embarked on started some form implemented integrated its **Employer** employer branding of employer employer branding external employer **Branding** efforts, internally or branding initiatives which are branding efforts externally (externally or in line with its with internal internally), but its employee value employer branding, approach to proposition, but aligning both to its employer they focus on either employee value branding may be external or internal proposition; generic and not The company is audiences only (not necessarily both) being cohesively positioned as an reflecting its employee value employer of choice proposition amongst prospective, current and past employees • For Group: **Employer Branding** is consistently applied across all

entities

For Organisations with international operations only

11. INTERNATIONALIZATION

AREA	I	II	III	IV
International Organisation Capability	The company is organised like a purely local company and functions like one, without a clear plan, structure nor culture for internationalisation The company is organised like a purely local company and functions like one, without a clear plan, structure nor culture for internationalisation	 The company has a broad plan to grow internationally and has identified resources to support growth/ limited operations in overseas markets; however, these resources are typically deployed on an project/ need basis; The company has not specifically developed international organisation capabilities nor structure 	■ The company has an international growth strategy and has basic overseas functions; however, these functions are led by Singapore-based managers who have other roles in Singapore ■ While the company has started to adapt its existing structure in Singapore to support its international efforts, its organisation culture and HR structures have not been fully developed to cater for international growth	 The company has a clear international growth strategy and has been structured to develop and grow organically in multiple overseas markets, with the management team being well-coordinated and held accountable for international growth; The company has introduced organisation capabilities and culture which support international structure which support international management competencies, building an internationally-diversified workforce, international HR structures, etc

International No international International Some key areas International **Mobility Policies** mobility policies mobility policies in relating to mobility policies are have been defined a few areas, such international comprehensive, as international mobility policies covering key areas travel and have been clearly such as expatriate / allowance defined, such as international policies, training, expatriate / assignment etc have been international programmes, defined in a basic assignment compensation & manner, leaving compensation & benefits, relocation. room for benefits tax treatment, interpretation and entitlements, repatriation, potentially relocation, training, training, etc; inconsistent The policies have application; The policies clearly been The policies tend support the integrated to to be standalone company's effectively support and piecemeal international HR the company's international HR strategy; however, there is further strategy scope to develop International the remaining mobility policies are policy areas, which reviewed are unclear periodically for competiveness and effectiveness International International International Some key International **Mobility** mobility processes mobility international mobility processes Processes and have not been processes have mobility processes have been Support defined been loosely have been defined, comprehensively Infrastructure defined and tend such as defined, such as to focus on basic international international short-term travel deployment, manpower requirements; culture/ language planning, ■ No specific training, relocation assessment/ resource has services, etc, but selection. been identified to for remaining deployment, administer the processes, they culture/ language international training, relocation tend to be mobility services, etc: discretionary; processes A resource has A trained resource been identified and or team has been held accountable identified and held for the accountable for the administration of administration of processes and processes and facilitation of facilitation of international international mobility mobility



