

# Xueying Zhao

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## EMPLOYMENT

### Frankfurt School of Finance and Management

Postdoctoral Researcher, *Frankfurt School Blockchain Center*

Sep.2025-

## RESEARCH FIELDS

Information Economics, Mechanism Design, Industrial Organization

## EDUCATION

Ph.D. in Economics, <i>University of Warwick</i> , UK	2025
M.Res. in Economics, <i>University of Warwick</i> , UK	2020
Master of Economics, <i>Shanghai University of Finance and Economics</i> , China	2017
Bachelor of Economics, <i>Shandong University</i> , China	2015

## WORKING PAPERS

"Tailoring Data for Profit" (JMP)

"Contracting with Heterogeneous Beliefs"

"When to Go Negative in Political Campaigns?" (with Sinem Hidir)

## WORK IN PROGRESS

"Think Different but Not Too Different"

"Signaling in Information Design"

## PRESENTATIONS

2025: Helsinki GSE

2024: 35th Stony Brook International Conference on Game Theory

2023: 34th Stony Brook International Conference on Game Theory, 12th Annual Conference of the Israeli Chapter of the Game Theory Society (Tel Aviv), RES and SES Annual Conference 2023 (Glasgow), Lisbon Meetings in Game Theory and Applications, 9th Annual Conference "Contests: Theory and Evidence" (Reading)

## WORKSHOPS AND SUMMER SCHOOLS

33rd Advanced School in Economic Theory: Imperfect Cognition and Economic Behaviour (IIAs, 2023), Workshop on Learning and Bounded Rationality (Stony Brook, 2023), 5th Reading Experimental and Behavioural Economics Workshop (2023), Warwick Economics Theory Workshop (2022, 2023), CAGE Summer School (Warwick, 2022), Warwick-SUFE Workshop (2021)

## TEACHING EXPERIENCE

### University of Warwick

Statistical Techniques B (UG)

Spring 2021, Spring 2022

Mathematical Techniques B (UG)

Fall 2020, Fall 2021

### Shanghai University of Finance and Economics

Advanced Microeconomics I (MA)

Fall 2017

Advanced Microeconomics II (MA)

Spring 2017

### Shandong University

Intermediate Microeconomics: Game Theory (UG)

Fall 2014

## AWARDS AND GRANTS

Micro Theory Group Research Grant £1,000, *University of Warwick*

2024

Departmental Discretionary Research Grant £4,000, *University of Warwick*

2023

Department of Economics Scholarship, *University of Warwick*

2018-2024

Kwang-Hua Scholarship, *Shanghai University of Finance and Economics*

2016

Academic Excellence Scholarship, *Shanghai University of Finance and Economics*

2015-2017

Meritorious Winners of the Mathematical Contest in Modeling (MCM), COMAP

2014

Academic Excellence Scholarship, *Shandong University*

2011-2014

## SERVICE

Referee for Warwick Economics PhD Conference (2022, 2023), M.Sc. Dissertation Helpdesk (2022)