

# IRR-Settled Swaptions

An **Internal-Rate-of-Return (IRR)-settled swaption** has the following payoff:

$$\text{Payer Swaption} = \left[ \text{IRR}(S_{n,N}(T))(S_{n,N}(T) - K) \right]^+$$

$$\text{Receiver Swaption} = \left[ \text{IRR}(S_{n,N}(T))(K - S_{n,N}(T)) \right]^+$$

where

$$\text{IRR}(S) = \sum_{i=1}^{(T_N - T_n) \times m} \frac{\frac{1}{m}}{\left(1 + \frac{S}{m}\right)^i}$$

and  $\frac{1}{m} = \Delta$  is the day count fraction corresponding to the payment frequency ( $m$ ) of the swap.

IRR-settled swaptions are settled in cash based on the value of the payoff observed on the maturity date.

Swap-settled swaptions are common in the USD market, while IRR-settled swaptions are common in the European (EUR & GBP) markets.

swap-settled

$\mathbb{Q}^{n+1, N}$

$$dS_{n, N}(t) = \sigma_{n, N} S_{n, N}(t) dW^{n+1, N}(t)$$

Numeraire is  $P_{n+1, N}(t)$

$$\frac{V^{\text{pay}}(0)}{P_{n+1, N}(0)} = \mathbb{E}^{n+1, N} \left[ \frac{V^{\text{pay}}(\tau)}{P_{n+1, N}(\tau)} \right]$$

$$= \mathbb{E}^{n+1, N} \left[ \frac{\cancel{P_{n+1, N}(\tau)} \cdot (S_{n, N}(\tau) - K)^+}{\cancel{P_{n+1, N}(\tau)}} \right]$$

$$V^{\text{pay}}(0) = P_{n+1, N}(0) \mathbb{E}^{n+1, N} \left[ (S_{n, N}(\tau) - K)^+ \right]$$

IRR -settled

$$\begin{aligned} \underline{Q}^{t+1, N} : \quad \frac{V_{IRR}^{pay}(0)}{P_{t+1, N}(0)} &= \underline{\mathbb{F}}^{t+1, N} \left[ \frac{V_{IRR}^{pay}(T)}{P_{t+1, N}(T)} \right] \\ &= \underline{\mathbb{F}}^{t+1, N} \left[ \frac{IRR(S_{t, N}(T)) (S_{t, N}(T) - K)^+}{P_{t+1, N}(T)} \right] \end{aligned}$$

$$\underline{Q}^T : \quad \frac{V_{IRR}^{pay}(0)}{D(0, T)} = \underline{\mathbb{F}}^T \left[ \frac{V_{IRR}^{pay}(T)}{D(\cancel{T}, \cancel{T})^+} \right]$$

$$V_{IRR}^{pay}(0) = D(0, T) \underline{\mathbb{F}}^T \left[ IRR(S_{t, N}(T)) (S_{t, N}(T) - K)^+ \right]$$

$$\begin{aligned}
 V_{IRR}^{pay}(0) &\simeq D(0,T) IRR(S_{1,N}(0)) \mathbb{E}^T \left[ (S_{1,N}(T) - K)^+ \right] \\
 &\simeq D(0,T) IRR(S_{1,N}(0)) \mathbb{E}^{H,N} \left[ (S_{1,N}(T) - K)^+ \right]
 \end{aligned}$$

# IRR-Settled Swaptions

The Market Model used to value IRR-settled swaptions is:

$$V_{n,N}(0) \approx D(0, T) \cdot \text{IRR}(S_{n,N}(0)) \cdot \text{Black}(S_{n,N}(0), K, \sigma_{n,N}, T)$$

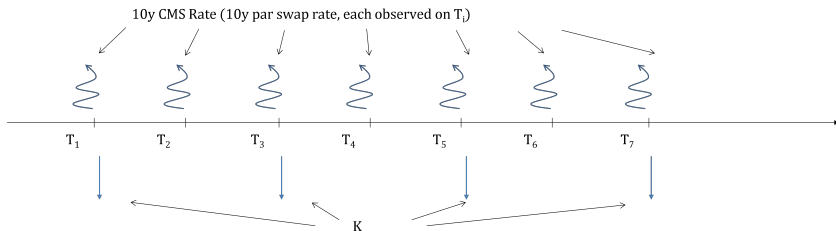
Historical Note:

- In the USD market, participants agree on the value of the PV01  $P_{n+1,N}$ , i.e. there is no dispute on the discount factors.
- In the earlier days, market participants disagree on the PV01 value in the Euro and Sterling market.
- To avoid ambiguity, market participants agree to use the IRR formula to discount cashflows in the EUR and GBP market.
- The rationale was that since  $D(0, T) = \frac{1}{(1+r)^T}$ , a good approximation would be to use the observed swap rate  $S_{n,N}(T)$  for discounting.

# Constant Maturity Swap

A **constant maturity swap** (CMS) pays a swap rate rather than a LIBOR rate on its floating leg.

- ⇒ Can be either quoted **in arrears** or **in advance**.
- ⇒ The payment can be **capped** or **floored**.

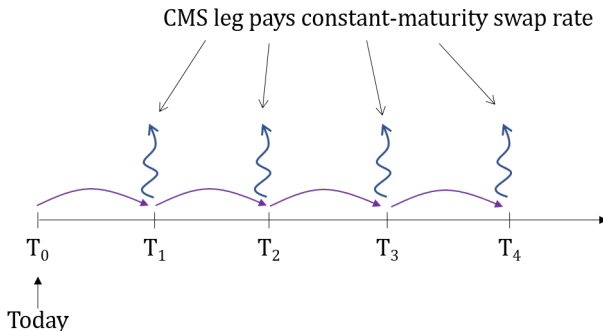


CMS is an instrument having cashflows "paid at the wrong timing":

- ⇒ A 10y CMS rate to be paid one year later is not exactly equal to the forward swap rate  $S_{1y,10y}$ .
- ⇒ **Convexity correction** is required to obtain the right price.

## CMS Leg

A CMS leg pays the constant-maturity swap rate periodically over time:

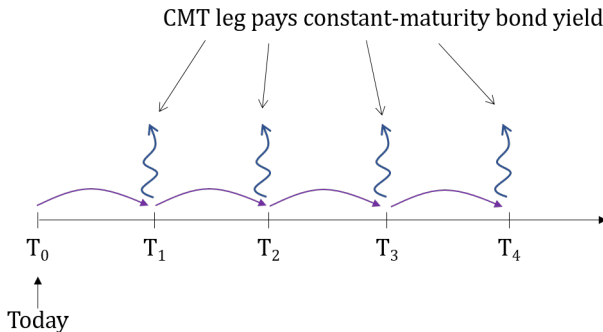


The CMS rate you receive at time  $T_{i+1}$  the par swap rate in the market at  $T_i$ .

(FYI)

## CMT Leg

A closely related product is CMT, which pays the constant-maturity bond yield periodically over time:



The CMT bond yield you receive at time  $T_{i+1}$  the bond yield in the market at  $T_i$ .



CMS (or CMT) products give you an easy way to gain exposure to fixed-length longer-term interest rates.

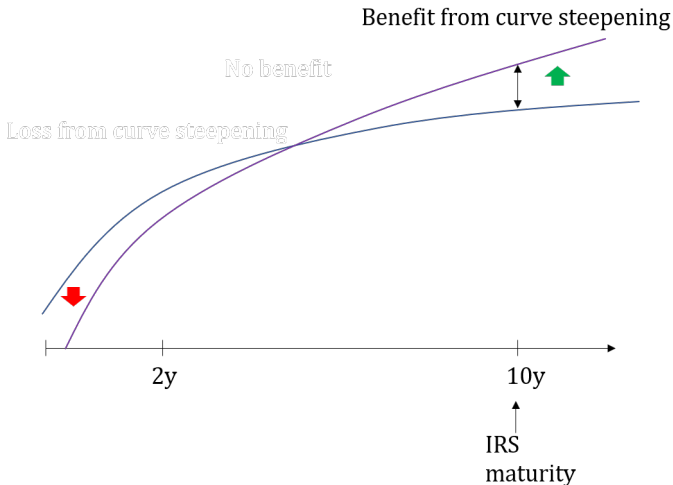
⇒ You can use it to express a view on a fixed point on the yield curve.

In contrast, if you use an IRS, then your exposure will progressively become shorter-term over time.

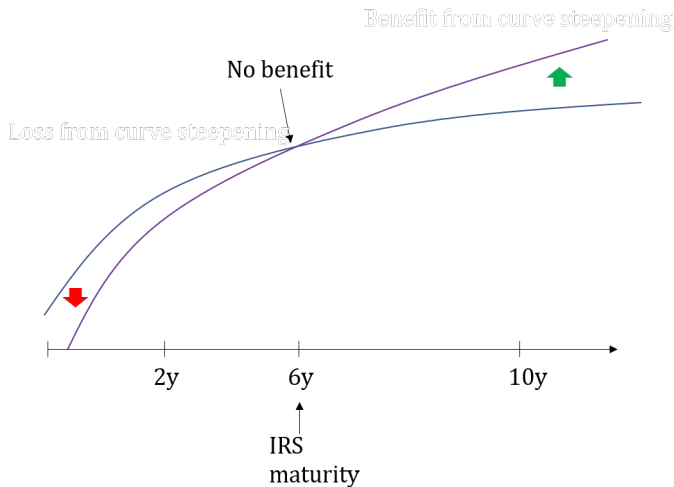
For example, suppose you think that the yield curve will steepen, so that 10y swap rate will increase, while 2y swap rate will decrease.

To this end, you long a 10y payer IRS. If the yield curve steepens, you benefit. If the yield curve flattens, you lose.

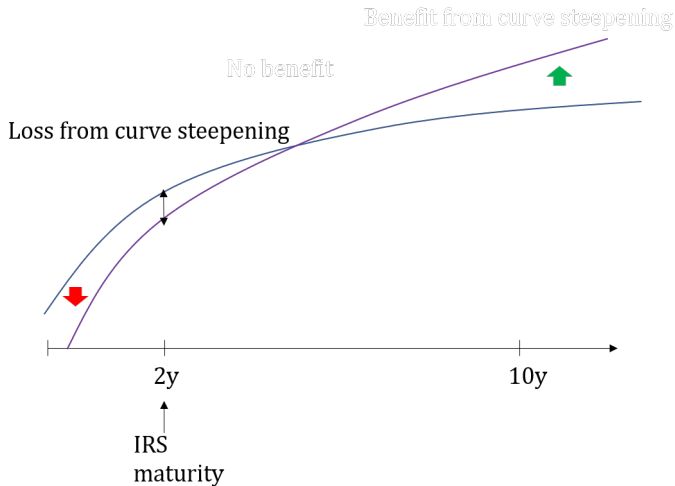
# Trade day (initial)



4 years later



8 years later



Insurance companies or pension funds have long dated obligations  
— generally speaking, the exposure does not age time.

Year	Exposure
2y	-
5y	-
10y	-
15y	-
20y	-
30y	-
40y	-
50y	-

If they use IRS to hedge their exposure, the IRS sensitivity will progressively become shorter-term over time.

For hedge funds and other institutional clients, they use CMS products to speculate on the movement of the yield curve.

- Receive long-maturity CMS rate if they think yield will steepen  
⇒ Spread trade: Receive 10y pay 2y CMS  
+ spd
- Pay long-maturity CMS rate if they think yield will flatten  
⇒ Spread trade: Pay 10y receive 2y CMS
- CMS spread options

# Risk-Neutral Density of the Forward Swap Rate

The value of a **CMS payoff** is a function of the distribution of the swap rate.

The standard practice in the market is to use the **static-replication** method to obtain a **model-independent convexity correction**.

Let us begin with an IRR-settled payer swaption:

$$V^{pay}(K) = D(t, T) \int_K^{\infty} \text{IRR}(s) \cdot (s - K) f(s) ds$$

Differentiating the formula twice yields

$$\begin{aligned} \frac{\partial V^{pay}(K)}{\partial K} &= -D(t, T) \int_K^{\infty} \text{IRR}(s) f(s) ds \\ \frac{\partial^2 V^{pay}(K)}{\partial K^2} &= D(t, T) \text{IRR}(K) f(K) \end{aligned}$$

This can be rewritten as

$$f(K) = \frac{\partial^2 V^{pay}(K)}{\partial K^2} \times \frac{1}{D(t, T) \text{IRR}(K)} = \frac{\partial^2 V^{pay}(K)}{\partial K^2} \times \frac{1}{D(t, T) \text{IRR}(K)}$$

# Static Replication Approach

We will also obtain the same result by differentiating the IRR-settled receiver swaption formula twice.

Suppose we want to value a contract paying  $g(S_{n,N}(T))$  at time  $T$ , we let

$$h(K) = \frac{g(K)}{\text{IRR}(K)},$$

and write (let  $F = S_{n,N}(0)$  denote the forward swap rate)

$$\begin{aligned} V_0 &= D(0, T) \int_0^\infty g(K) f(K) dK \\ &= \int_0^F h(K) \frac{\partial^2 V^{rec}(K)}{\partial K^2} dK + \int_F^\infty h(K) \frac{\partial^2 V^{pay}(K)}{\partial K^2} dK \end{aligned}$$

Integration-by-parts twice, we will get

$$\begin{aligned} V_0 &= D(0, T)g(F) + h'(F)[V^{pay}(F) - V^{rec}(F)] \\ &\quad + \int_0^F h''(K)V^{rec}(K)dK + \int_F^\infty h''(K)V^{pay}(K)dK \end{aligned}$$



# Static Replication of CMS Payoffs

Using **quotient rule**, the first and second order derivatives of  $h(K)$  are given by:

$$\begin{aligned}h(K) &= \frac{g(K)}{\text{IRR}(K)} \\h'(K) &= \frac{\text{IRR}(K)g'(K) - g(K)\text{IRR}'(K)}{\text{IRR}(K)^2} \\h''(K) &= \frac{\text{IRR}(K)g''(K) - \text{IRR}''(K)g(K) - 2 \cdot \text{IRR}'(K)g'(K)}{\text{IRR}(K)^2} \\&\quad + \frac{2 \cdot \text{IRR}'(K)^2 g(K)}{\text{IRR}(K)^3}.\end{aligned}$$

# CMS Rate

$$g(F) = F$$

$$g'(F) = 1, \quad g''(F) = 0$$

**Example** Show that a CMS rate payment for the swap rate  $S_{n,N}(T)$  at time  $T$  can be valued as (where  $F = S_{n,N}(0)$ )

$$D(0,T)F + \int_0^F h''(K)V^{rec}(K)dK + \int_F^\infty h''(K)V^{pay}(K)dK$$

using static replication, where

$$h''(K) = \frac{-IRR''(K) \cdot K - 2 \cdot IRR'(K)}{IRR(K)^2} + \frac{2 \cdot IRR'(K)^2 \cdot K}{IRR(K)^3}.$$

$$g(F) = F - L$$

$$g'(F) = 1, \quad g''(F) = 0$$

## CMS Caplet

**Example** Show that an at-the-money (ATM) CMS caplet struck at the forward swap rate  $L = S_{n,N}(0) = F$  maturing at  $T$  can be valued as

$$\text{CMS Caplet} = V^{pay}(L)h'(L) + \int_L^\infty h''(K)V^{pay}(K)dK$$

using static replication, where

$$h'(K) = \frac{\text{IRR}(K) - \text{IRR}'(K) \cdot (K - L)}{\text{IRR}(K)^2}$$

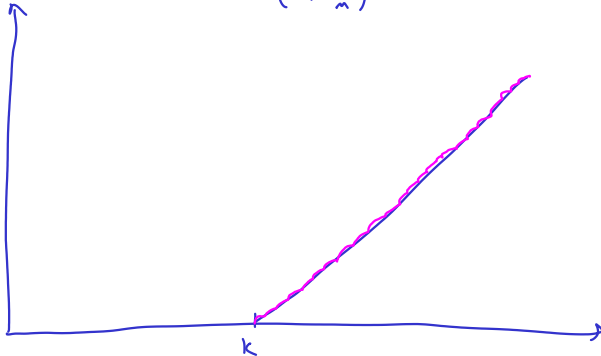
$$h''(K) = \frac{-\text{IRR}''(K)(K - L) - 2 \cdot \text{IRR}'(K)}{\text{IRR}(K)^2} + \frac{2 \cdot \text{IRR}'(K)^2 \cdot (K - L)}{\text{IRR}(K)^3}$$

$$\text{CMS caplet} : (S - L)^+$$

$$\text{payer} \\ \text{IRR swaption} : \text{IRR}(S) (S - L)^+$$

↑

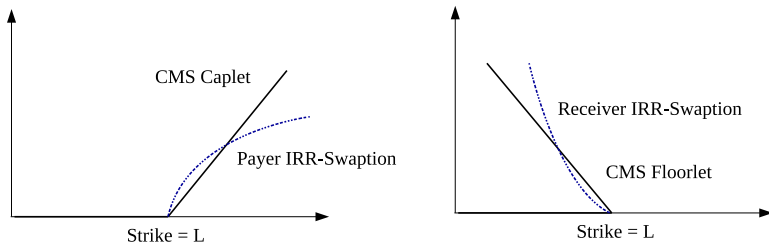
$$\sum_{i=1}^n \frac{1}{(1 + \frac{S}{n})^i}$$



## CMS Replication – Intuition

Note that the CMS caplet payoff and the IRR-settled payer swaption payoff are both functions of the same swap rate  $S_{n,N}(T)$ 's distribution.

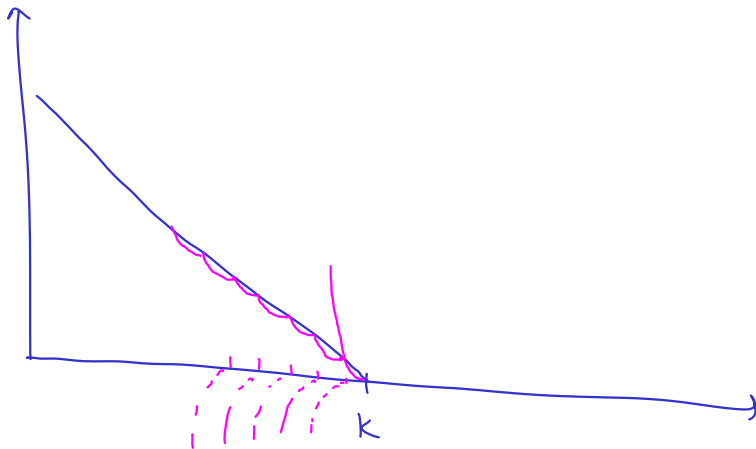
Beyond the strike rate of  $L$ , CMS caplet payoff is **linear** and payer swaption payoff is **concave** of the swap rate  $S_{n,N}(T)$ :



Since swaptions are vanilla derivatives and more liquid, we can **replicate the CMS caplet** payoff using a basket of IRR-settled payer swaptions with increasing strikes starting with the CMS caplet strike  $L$ .

$$\text{CMS Floorlet} : (L - S)^+$$

$$\text{IRN net supply} : \text{IRR}(S) (L - S)^+$$



# CMS Replication – Intuition

Using a series of IRR-settled payer swaptions, we can **statically replicate** the CMS caplet as follows:

$$\begin{aligned}\text{CMS Caplet} &= V^{\text{pay}}(L)h'(L) + \int_L^\infty h''(K)V^{\text{pay}}(K)dK \\ &\approx V^{\text{pay}}(L)h'(L) + \sum_{i=1}^{\infty} h''(L + i \cdot \Delta K) V^{\text{pay}}(L + i \cdot \Delta K) \Delta K\end{aligned}$$

