



# Spin-outs: Creating Businesses from University Intellectual Property

By Graham Richards

Harriman House Publishing. Hardback. Book Condition: new. BRAND NEW, Spin-outs: Creating Businesses from University Intellectual Property, Graham Richards, Universities increasingly encourage spin-out companies from their own departments, and interest from entrepreneurs and the commercial sphere is only set to develop further in coming years. With this in mind, Professor Graham Richards - an academic and businessman who has had many years of involvement with spin-out companies - has written this book as a guide and an inspiration for those who are thinking about commercialising intellectual property and creating a spin-out company. In an informative and enjoyable style he describes his personal experiences of the processes involved in launching a spin-out; from the key decisions that have to be made through to those inevitable mistakes to be learnt from. The University of Oxford has an outstanding record in forming spin-out companies, and has become one of the leading UK universities in this activity. Within the University, the Department of Chemistry has played a central role, with GBP80 million being contributed to university funds by spin-out companies that have emerged from the department. 'Spin-Outs' provides an insight into how this has been achieved, and carefully signposts the route for taking an academic's...



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