# Chapter 7: Project Cost Management

**Information Technology Project Management, Seventh Edition** 



Note: See the text itself for full citations.

### **Learning Objectives**

- Understand the importance of project cost management
- Explain basic project cost management principles, concepts, and terms
- Describe the process of planning cost management
- Discuss different types of cost estimates and methods for preparing them

### **Learning Objectives**

- Understand the processes of determining a budget and preparing a cost estimate for an information technology (IT) project
- Understand the benefits of earned value management and project portfolio management to assist in cost control
- Describe how project management software can assist in project cost management

## The Importance of Project Cost Management

- IT projects have a poor track record for meeting budget goals
- The CHAOS studies found the average cost overrun (the additional percentage or dollar amount by which actual costs exceed estimates) ranged from 180 percent in 1994 to 43 percent in 2010
- A 2011 Harvard Business Review study reported an average cost overrun of 27 percent. The most important finding was the discovery of a large number of gigantic overages or "black swans"

#### What Went Wrong?

- The U.S. government, especially the IRS, continues to provide examples of how not to manage costs
  - A series of project failures by the IRS in the 1990s cost taxpayers more than \$50 billion a year
  - In 2006, the IRS was in the news for a botched upgrade to its frauddetection software, costing \$318 million in fraudulent refunds that didn't get caught
  - A 2008 Government Accountability Office (GAO) report stated that more than 400 U.S. government agency IT projects, worth an estimated \$25 billion, suffer from poor planning and underperformance
- The United Kingdom's National Health Service IT modernization program was called the greatest IT disaster in history with an estimated \$26 billion overrun. It was finally scrapped in 2011.

## What is Cost and Project Cost Management?

- Cost is a resource sacrificed or foregone to achieve a specific objective or something given up in exchange
- Costs are usually measured in monetary units like dollars
- Project cost management includes the processes required to ensure that the project is completed within an approved budget

#### **Project Cost Management Processes**

- Planning cost management :determining the policies, procedures, and documentation that will be used for planning, executing, and controlling project cost.
- Estimating costs: developing an approximation or estimate of the costs of the resources needed to complete a project
- Determining the budget: allocating the overall cost estimate to individual work items to establish a baseline for measuring performance
- Controlling costs: controlling changes to the project budget

### Figure 7-1. Project Cost Management Summary

#### Planning

Process: Plan cost management
Outputs: Cost management plan

Process: Estimate costs

Outputs: Activity cost estimates, basis of estimates, project documents

updates

Process: Determine budget

Outputs: Cost baseline, project funding requirements, project

documents updates

#### Monitoring and Controlling

Process: Control costs

Outputs: Work performance information, cost forecasts, change requests,

project management plan updates, project documents updates,

organizational process assets updates

**Project Start** 

Project Finish

### **Basic Principles of Cost Management**

- Most members of an executive board better understand and are more interested in financial terms than IT terms, so IT project managers must speak their language
  - Profits are revenues minus expenditures
  - Profit margin is the ratio of revenues to profits
  - Life cycle costing considers the total cost of ownership, or development plus support costs, for a project
  - Cash flow analysis determines the estimated annual costs and benefits for a project and the resulting annual cash flow

## Table 7-1. Cost of Downtime for IT Applications

Type of IT Application	Cost/Minute
Securities trading	\$73,000
Enterprise Requirements Planning (ERP)	\$14,800
Order processing	\$13,300
Electronic commerce	\$12,600
Supply chain	\$11,500
Point of sale (POS)	\$ 4,700
Automatic teller machine (ATM)	\$ 3,600
E-mail	\$ 1,900

Source: The Standish Group International, "Trends in IT Value," www.standishgroup.com (2008).