

Chapter 10: Project Communications Management

**Information Technology Project
Management, Seventh Edition**



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PROJECT MANAGEMENT | 7e

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Note: See the text itself for full citations.

Learning Objectives

- ▶ Understand the importance of good communications on projects and the need to develop soft skills, especially for IT project managers and their teams
- ▶ Review key concepts related to communications
- ▶ Explain the elements of planning project communications and how to create a communications management plan
- ▶ Describe how to manage communications, including communication technologies, media, and performance reporting

Learning Objectives (cont'd)

- ▶ Discuss methods for controlling communications to ensure that information needs are met throughout the life of the project
- ▶ List various methods for improving project communications, such as running effective meetings, using various technologies effectively, and using templates
- ▶ Describe how software can enhance project communications management

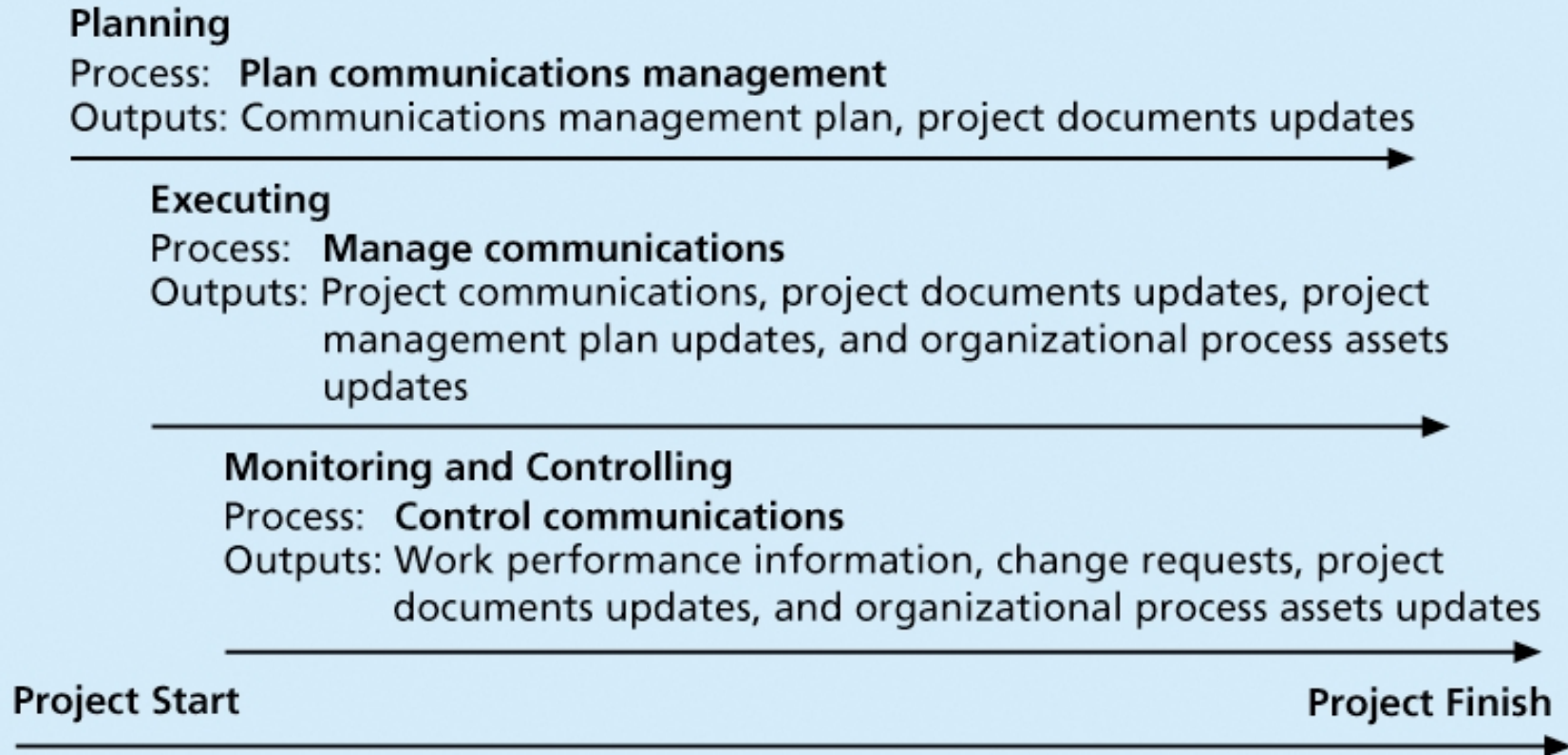
Importance of Good Communications

- The greatest threat to many projects is a failure to communicate
- Our culture does not portray IT professionals as being good communicators
- Research shows that IT professionals must be able to communicate effectively to succeed in their positions
- Strong verbal and non-technical skills are a key factor in career advancement for IT professionals

Project Communications Management Processes

- **Planning communications management:**
Determining the information and communications needs of the stakeholders
- ▶ **Managing communications:** Creating, distributing, storing, retrieving, and disposing of project communications based on the communications management plan
- ▶ **Controlling communications:** Monitoring and controlling project communications to ensure that stakeholder communication needs are met

Figure 10-1. Project Communications Management Summary



Keys to Good Communications

- ▶ Project managers say they spend as much as 90 percent of their time communicating
- ▶ Need to focus on group and individual communication needs
- ▶ Use formal and informal methods for communicating
- ▶ Distribute important information in an effective and timely manner
- ▶ Set the stage for communicating bad news
- ▶ Determine the number of communication channels

Understanding Group and Individual Communication Needs

- ▶ People are not interchangeable parts
- ▶ As illustrated in Brooks' book *The Mythical Man-Month*, you cannot assume that a task originally scheduled to take two months of one person's time can be done in one month by two people
- ▶ Nine women cannot produce a baby in one month!

Importance of Face-to-Face Communication

- Research says that in a face-to-face interaction:
 - 58 percent of communication is through body language.
 - 35 percent of communication is through how the words are said
 - 7 percent of communication is through the content or words that are spoken
- Pay attention to more than just the actual words someone is saying
- A person's tone of voice and body language say a lot about how he or she really feels

Personal Preferences Affect Communication Needs

- ▶ Introverts like more private communications, while extroverts like to discuss things in public
- ▶ Intuitive people like to understand the big picture, while sensing people need step-by-step details
- ▶ Thinkers want to know the logic behind decisions, while feeling people want to know how something affects them personally
- ▶ Judging people are driven to meet deadlines while perceiving people need more help in developing and following plans