



OpenAir

Glossary

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Glossary

Access Control

Access Control defines the level of access that is granted to the assigned employees. Access Control can be set for the following items: Clients, Projects, Project stages, Services, Employees, Expense Items, Charge stages, and Booking types. The filter sets provide the access relationship of those items to a specific employee via discrete selections or with a meta value relationship description. For example, employees may have access to Project XYZ or to all projects they directly own. See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Accounting Dates

OpenAir allows you to establish Accounting Dates for a variety of transactions. You can associate Accounting Dates with timesheets, time entries, expense reports, receipts, invoices, revenue containers, and recognition transactions as well as with reports drawing from these accounting dates. The ability to maintain separate accounting dates can be particularly helpful when the original transaction date of an entity must be independent from the financial accounting date, as signified by a financial report or general ledger application. See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Accounting Period

OpenAir accounting period functionality allows you to associate separate accounting dates with most transactions as well as with reports drawing from these accounting dates. The ability to maintain separate accounting dates can be particularly helpful when the original transaction date of an entity must be independent from the date, as signified by a financial report or general ledger application. See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Accounts Payable Locations

Accounts payable locations are for your company's billing addresses. Your company may have multiple accounts payable addresses, which can be each location, a regional office, or a shared services facility. Accounts payable locations are only available in the [Purchases Module](#). Once created, you can choose the appropriate accounts payable location when creating a PO so that the vendor is aware of the correct billing address when invoicing for this purchase. See [OpenAir Admin Guide](#) Chapter 8 "Purchases".

Action Item

See [Issue](#).

Administrator

Administrator is a special role in OpenAir that allows a user to perform key system administration duties. See the [OpenAir Admin Guide](#) for details.

Agreements

Agreements are contracts or SOWs that are used to track budget balances. Agreements may be associated with a project then assigned to the project billing rules for the tracking of balances. As such, agreements are created for a specific client. An agreement may encompass multiple projects. An agreement can be used in conjunction with [Customer POs](#), independent of Customer POs, or not at all. Agreements are standard reporting fields and can provide the remaining balance on the agreement and the charges to date. See [OpenAir Admin Guide](#) Chapter 7 "Invoices".

Alert

Alerts are time driven events that based on set conditions can auto-generate emails. An alert consists of a set of event rules and the time(s) to apply them at. This functionality allows you to send automated email reminders to ensure that company policies are followed, time is entered and submitted on time, and approvals are completed. There are several types of alert and multiple alerts of each type can be set up to meet varying business needs.

Allocation Grid

The allocation grid is a [Custom Fields](#) that allows you to automatically report on a percentage of a number, where the percentage is stored in the allocation grid, and each value/row in the grid becomes its own reporting column. Allocation grids can be helpful in a number of use cases, but typically only work for small customers because of the amount of maintenance they require and how they work in reporting. See [OpenAir Customization Guide](#) Chapter 2 "Custom Fields".

Android

See [OpenAir Mobile for Android](#).

API

API stands for **A**pplication **P**rogram **I**nterface. OpenAir provides both an [XML](#) and [SOAP](#) API.

Application Access

Application access provides the ability to access certain applications ([Modules](#)) of OpenAir functionality. This allows more generic roles to be setup and then control access to entire applications of functionality via the application access. An example of this is when employee is granted the ability to create invoices in their Role, but they are restricted from the Invoices application. This essentially deactivates any permissions the employee has via the role since the Invoices application is not available to them. See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Applications

See [Modules](#).

Approval Process

Approval processes are available in the application settings of several different applications. Any process created in any of the applications settings, i.e., timesheets or expense reports, is available on all approval areas for project or employee level approvals. See [OpenAir Customization Guide Chapter 5 "Approval Processes"](#).

Assignment Group

An Assignment group is a list of employees that are available from all the active employees in the system. Assignment groups allow you to assign a number of employees to projects and/or project tasks quickly and share reports to multiple employees efficiently. The effect within OpenAir is the same as assigning the employees individually to projects and/or project tasks or sharing reports to individual employees.

Assignment group functionality is useful when you have tasks that need to be assigned to a large number of employees such as on internal or administrative projects. In this case, you establish an assignment group that contains all company employees. Then you assign them via the assignment group to tasks such as training, vacation, and holidays. The hours set on an assignment group on a task can either be split evenly among the group or kept the same across each employee in the assignment group. Another use is where you may have a group of resources with similar skills and can be interchangeable on a project task. To avoid having to set up each resource on the task when they begin work, the assignment group provides a simple solution.

See [OpenAir Admin Guide Chapter 4 "Projects"](#).

Attribute Set

Attribute sets allow you to designate a measurement of resources according to their skill set, education, or other custom characteristic defined in OpenAir. See [OpenAir Admin Guide Chapter 5 "Resources"](#).

Authorizations

Authorizations request advance approval of future expenses. Employees create an authorization, enter future expenses, and request approval. To use this feature, your administrator must enable expense authorizations. See [OpenAir Admin Guide Chapter 3 "Expenses"](#).

Auto-approve rules

Auto-approve rules can be created for any approver in an [Approval Process](#). They automatically approve items when the value of the parameter meets the criteria specified in the rule. See [OpenAir Customization Guide Chapter 5 "Approval Processes"](#).

Baseline

A baseline is a snapshots of a project and is used for variance reporting. See [OpenAir Admin Guide Chapter 4 "Projects"](#).

Billing

Billing provides the ability to create and run billing rules for generating invoice charges and billing forecasts. See [OpenAir Admin Guide Chapter 4 "Projects"](#).

Billing Codes

A billing code is a free-text 2 digit field that may be used in the Invoices application for batch creation of invoice per billing code. Values set in the billing code field are not defined within OpenAir and should be set according to policy within your company, if used. See [OpenAir Admin Guide Chapter 4 "Projects"](#).

Billing Rates

OpenAir allows you to select how the system determines hourly Billing Rates. The options are: Service, Service / Client, Employee, Employee / Project, Client / Project, and Project billing rules. This is a global setting that controls all billing rates in the system. Therefore, you cannot choose Service for one client and Project billing rules for another. See [OpenAir Admin Guide Chapter 6 "Administration - Global Settings"](#).

Billing Rules

Billing rules define how client invoicing is done and may drive revenue recognition. See [OpenAir Admin Guide Chapter 7 "Invoices"](#).

Booking

The default application terminology for the allocation of resources to projects is booking. The Resources application helps you collect and assign the resources your company has available for booking to specific projects, and even to tasks within those projects. The intention of the resource bookings is to properly assess a forecast of your company's resource needs. See [OpenAir Admin Guide Chapter 5 "Resources"](#).

Booking Chart

The Booking chart allows you to see booking data in a visual chart and is the recommended way to get an overview of bookings for one or more employees. This view can be customized to show booking data according to different attributes. To update a booking from the chart view, click on a day/bar on the chart and the booking is opened up in the List view. See [OpenAir Admin Guide Chapter 5 "Resources"](#).

Booking Request Layout

Use the Booking request layout form to design a form that meets your company's needs and helps employees request resources they need. See [OpenAir Admin Guide Chapter 5 "Resources"](#).

Booking Types

Booking Types provides you with the ability to group bookings or booking requests into distinct classifications. For example, a Hard booking type may indicate that the contract has been signed and a resource is needed for a specific time frame. While a Soft booking type can indicate that the contract has not been signed and the need is tentative. You can create booking types based on your company's needs and terminology. We recommend that you use booking types that align with a pipeline maturity or project lifecycle since updates are consistent with the state of the project or opportunity. For example, a proposed project with Soft bookings is signed and all bookings should be converted to Hard bookings. This requires a manual update. If you do not have the resources to maintain this data, then you may want to avoid using booking types. See [OpenAir Admin Guide Chapter 5 "Resources"](#).

Budget

The Budget option in the [Projects Module](#) allows you to track project funding over time. Many projects require change orders or extensions to the existing project budget funding. When the budget functionality has been enabled in your OpenAir environment, you are able to identify individual funding items that make up the total project budget, such as statements of work (SOW) or purchase orders (PO). See [OpenAir Admin Guide Chapter 4 "Projects"](#).

Budget Activities

Budget Activities are a way to identify various activities that are involved in obtaining the project funding. Examples include Initial Estimate, Proposal Provided, and Signed Contract. Individuals responsible for the activities can be defined on the Budget form along with the activity and the % allocation of funding to the type of activity completed. Allocation usage is typically for identification of commission payouts according to the compensation policy of your company. You are able to create as many activities as necessary. See [OpenAir Admin Guide Chapter 4 "Projects"](#).

Budget Category

With Budget Category, you can specify what types of documents the funding is coming from such as a SOW, PO, or master agreement. Another common definition of categories is the type of funding such as Fees, Expenses, and Maintenance. Enter a name for the category and any notes, if needed. The Budget category field on the Budget form displays a drop-down list of categories. See [OpenAir Admin Guide Chapter 4 "Projects"](#).

Business Types

You can create Business Types to capture OpenAir standard demographic information that includes Business types. This field is visible on the list view of the client data and in reports. Definition of business types is related to how your company groups types of Clients. Examples are by vertical such as Healthcare and Education, or by industry such as Energy and Transportation. If business types are not defined, then the field does not display on the Client form. Business types may be created or inactivated at any time. Inactive business types do not appear as a valid selection on Client forms. See [OpenAir Admin Guide Chapter 12 "Opportunities"](#).

Calculated Fields

OpenAir comes with a number of standard value fields, but you may find that there are other values you would like to track such as fields related to projects, employees, resources, and expenses to name a few. Or, there may be some standard value fields that you would like to rename for reporting purposes, using your company's terminology. OpenAir addresses your needs by allowing you to create custom calculated fields and renamed built-in fields. See [Custom Calculation](#).

Carrier

Carriers are the organizations that transport the purchases you order from your vendors to your company locations. You may want to specify the carrier you would like your vendor to use when shipping your purchases. The preferred carrier can be entered when creating POs. Frequently, you may have special arrangements with certain carriers. The use of carriers is only available in the Purchases application. See [OpenAir Customization Guide](#) Chapter 8 "Purchases".

Cash Advance

The Cash advance field is available on each receipt to allow employees to note the amount of a cash advance provided by the company for the specific expense item. See [OpenAir Admin Guide](#) Chapter 3 "Expenses".

Charge Projections

Charge projection options provide forecasting of financials within OpenAir. Report values in Summary reports entitled Projected xxx are populated based on the charge projection settings. Charge projections are based on information derived from the project details and the billing rules set on the project. If no billing rules are set on the project record, no charge projections are generated for that project. The same principle applies to using revenue recognition projections. See [OpenAir Admin Guide](#) Chapter 4 "Projects".

Charge Stages

Charge stages separate time and expenses items into different phases or states within the Invoices application. There are two charge stages needed within OpenAir: Open and Billed. You may create any number of charge stages in your environment based on your company's requirements. For example, you may create stages to indicate charges that are billable to the customer (e.g., Billable or Chargeable) or not billable (e.g., Administrative, Pending, or Overage). See [OpenAir Admin Guide](#) Chapter 7 "Invoices".

Charges

A charge is a specific financial transaction incurred during the course of a project for services performed, expenses incurred, or negotiated chargeback credits to be applied. Each time entry, expense entry and fixed fee rule is a charge. One or more charges can be combined to create invoices. See [OpenAir Admin Guide](#) Chapter 7 "Invoices".

Client

See [Customer](#).

Client Sizes

You can create Client Sizes records to capture OpenAir standard demographic information that includes Client Sizes. This field is visible on the list view of the client data and in reports. Definition of client sizes is generally interpreted in terms of employees or revenue. Examples are less than 100, 101-500, 501-1000 if employee based, or less than \$500K, \$1M-\$5M if revenue based. If client sizes are not defined, then the field does not display on the Client form. Client sizes may be created or inactivated at any time. Inactive client sizes do not appear as a valid selection on Client forms. See [OpenAir Admin Guide](#) Chapter 12 "Opportunities".

Client Sources

You can create Client Sources to capture OpenAir standard demographic information that includes Client Sources. This field is visible on the list view of the client data and in reports. Definition of client sources is generally interpreted as how the client was obtained. Examples are referral, marketing campaign, trade show, cold call, etc. If client sources are not defined, then the field does not display on the Client form. Client sources may be created or inactivated at any time. Inactive client sources do not appear as a valid selection on Client forms. See [OpenAir Admin Guide](#) Chapter 12 "Opportunities".

Clone

In addition to using [Project Templates](#), you can also **Clone** a project to copy project information from a current project to a new project. See [OpenAir Admin Guide](#) Chapter 4 "Projects".

Company ID

A Company ID uniquely identifies your company's implementation of OpenAir. To login to OpenAir you need three credentials: [Company ID](#), [User ID](#), and [Password](#).

Company Name

A company name is the official corporate name of a customer and is used within OpenAir on reports and invoices.

Company Switches

Your administrator can configure company switches as well as account-wide settings. See [OpenAir Admin Guide](#) Chapter 1 "Company Switches and Settings".

Contact

A contact may be anyone your company wishes to track within OpenAir. However, you must associate it with an existing customer.

One special type of contact is the Billing contact. Contacts designated as a billing contact are available for association on the project form. You also use them in the invoice process by including contact information in the invoice address section. If the billing contact has an email address entered in the system, you may also choose to email invoices to the designated billing contact once the invoice has been approved.

See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Continuation Menu

If there is not sufficient space to display the full menu bar then a continuation ... drop down menu is displayed. See [OpenAir User Guide](#).

Cost Center

A cost center is a reporting and accounting tool to track costs related to expense receipts and user time entries. You can associate cost centers with the following entities: Customers, Projects, Tasks, Services, Time types, Expense Items, and Users. See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Cost Transfer

A cost transfer feature is available within OpenAir when this option is activated. Transfers are set up with a cost rate and bill rate function that allows the cost of an employee to be transferred to another cost center based on the projects worked. The use of the transfer feature is dependent on cost center setup including how cost center settings are inherited (i.e., employee, project, or service) when an employee works on a particular project. When transfers are activated, it prevents the billing of resource project time using the invoice application for the employees and projects that have transfers set up. Projects not involved in transfer setups are not impacted. See [OpenAir Admin Guide](#) Chapter 4 "Projects".

Cost Types

Cost types are part of the OpenAir Project **Pricing** feature. When setting up a pricing scenario, the cost is computed based on an hours based estimate. Other cost items may be added by activating options within the pricing options form including: Other billable cost, non-billable resource cost, and non-billable expense cost. See [OpenAir Admin Guide](#) Chapter 4 "Projects".

Create Button

The Create button draws together all the OpenAir content creation actions into a common area. The Create button is context sensitive. Click the button to display the Create New menu. See [OpenAir User Guide](#).

Currency

The currency displayed is the system default, but may be overridden to be any defined currency within the system. The billing rule currency defaults to the currency set on the project.

OpenAir supports multiple currencies for global companies. You are able to select the currencies that your company does business in. This allows invoicing in the currency of your clients as well as giving your employees the ability to input expense items in the currency in which they were incurred. See [OpenAir Admin Guide Chapter 6 "Administration - Global Settings"](#).

Custom Calculation

The Custom calculations option allows you to define additional value fields for specific objects within OpenAir. Custom calculated field values are only displayed in Summary reports. When selecting what type of custom calculated field to make, the drop-down selection under the New menu corresponds to the type of summary report the calculation will be found in after it is made. For example, if you select an Account-wide project custom calculation, the resulting calculation can be found when you create a report from the account-wide projects section of summary reports. You are also able to use custom detail fields as constants in Custom calculations. See [OpenAir Admin Guide Chapter 6 "Administration - Global Settings"](#).

Custom Detail Field

The Custom detail fields option allows you to define additional value fields for specific objects within OpenAir. You can display Custom detail field values in Detail reports.

Custom detail fields allow you to create a new value field from standard value fields within a particular application. Once a custom detail field is created and associated with an object in OpenAir, it cannot be changed to another object. You can bring custom detail fields in as separate columns in summary reports.

See [OpenAir Admin Guide Chapter 6 "Administration - Global Settings"](#).

Custom Event Messaging

[Form Permission Rules](#) can be set to display custom error messages. Messages appear at the top of the form and are color coded according to the Severity of custom message setting. See [OpenAir Customization Guide Chapter 3 "Form Permissions"](#).

Custom Fields

OpenAir comes with a number of standard fields but you may find that there are other items you would like to track throughout the system. To accommodate this, you can define additional fields for specific objects in OpenAir.

The difference between a [Tag Group](#) versus a custom field is that the tag group allows you to track the changes in historical values. A custom field only shows and reports on the current value in the system, whereas an employee's change in tag group values are represented throughout any time range in reporting.

See [OpenAir Customization Guide Chapter 2 "Custom Fields"](#).

Customer

Customers are those entities that drive business within your company. You can keep customer information very basic or cover all information about the customer, depending on what other systems you may be using to track customer information. See [OpenAir Admin Guide Chapter 6 "Administration - Global Settings"](#).

Customer Location

You can create and store client location attributes at the customer entity level. You can then use these attributes for reporting. Sample customer locations could be by state, by city, by country or any customized list of values. See [OpenAir Admin Guide Chapter 6 "Administration - Global Settings"](#).

Customer POs

Customer POs are funding documents for projects or purchases. Customer POs may be associated with a project then assigned to the project billing rules for the tracking of balances. There may be one or more POs associated with a project. As such, customer POs are created for a specific client. A customer PO may encompass multiple projects. A customer PO can be used in conjunction with Agreements, independent of agreements, or not at all. A customer PO can be set on a billing rule, so that charges are charged against a specific Customer PO. In order to set a Customer PO on the billing rule, you must first associate it with the project record on the project Properties form. See [OpenAir Admin Guide Chapter 7 "Invoices"](#).

Dashboard Module

The Dashboard module is essentially a home base that is meant to convey critical information to users such as messages and reminders of pending approvals. It also contains various wizards, which help you quickly update data throughout the system. You can mount reports onto the dashboard for quick access to saved reports. You can enable a graphical reporting dashboard to represent saved reports in forms such as pie charts and line graphs. While this is helpful, not all reports designed in OpenAir lend themselves to graphical representation. See [OpenAir Admin Guide Chapter 11 "Dashboard"](#).

Data Access

The access to data in OpenAir is controlled by assigning [Filter Sets](#).

Deal

Deals are the primary object in tracking pipeline opportunities within OpenAir when using the Opportunities application. Deals, once created, may be matured to include estimates and can result in a proposal in the Opportunities application or project in the Projects application. See [OpenAir Admin Guide Chapter 12 "Opportunities"](#).

Deal Stages

When creating a [Deal](#), a standard field on the deal form is the Deal Stage. Deal stages can be defined per your established sales process to track maturity of an opportunity in the pipeline. See [OpenAir Admin Guide Chapter 12 "Opportunities"](#).

Demographic

See [OpenAir Admin Guide Chapter 6 "Administration - Global Settings"](#).

Department

A department is a grouping of users based on distinct criteria. The criteria can be defined based on your company's requirements. You can also use Departments to grant group access privileges and create customized approval procedures. See [OpenAir Admin Guide Chapter 6 "Administration - Global Settings"](#).

Dimension

In reports, a dimension is a text field available for filtering and grouping. Dimensions include client names, ID numbers, or job codes. See [OpenAir Admin Guide Chapter 9 "Reports"](#).

Dividers and Sections

You can create a section and divider line when you create or modify a custom field. See [OpenAir Customization Guide Chapter 2 "Custom Fields"](#).

Earned Value Management (EVM) Metrics


Earned Value Management metrics allow companies to have increased visibility into project status and profitability. Using data from planned and completed work within OpenAir, managers can readily assess the state of their projects. Schedule and cost metrics provide valuable insight into the health of your projects.

Education

Education represents the level of education an employee resource has attained. It is one of the standard Resource Profile elements provided by OpenAir. The Education link only displays if you have activated this as a Resource profile option. See [OpenAir Admin Guide Chapter 5 "Resources"](#).

Email Template

You can create many email templates associated with [Modules](#). They can also be customized in OpenAir if additional information is needed to be displayed within the email.

 **Note:** It is recommended to use [Notifications](#) rather than email templates.

Envelope

An envelope (or expense report) consists of one or more [Expense Items](#) identified by an employee for reimbursement. See [OpenAir Admin Guide](#) Chapter 3 "Expenses".

Exchange Rate

OpenAir allows companies to override the current exchange rates. If a company overrides a current currency exchange rate, then the company rates is used for all transactions. Advanced exchange rate override options are available to control time-related exchange rates such as different rates for past periods, the current period, or future periods. See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Expense Items

Expense Items are receipts, tickets, statements or other items that contain costs incurred by an employee and are entered into an [Expense Report](#) per your company's policies and procedures. The expense items are classifications or categories of these costs. Some examples are: Airfare, Lodging, Mileage, and Business Meals. OpenAir has predefined a number of common expense items, but you can modify these and create new items to meet your company's needs. See [OpenAir Admin Guide](#) Chapter 3 "Expenses".

Expense Report

See [Envelope](#).

Expense Report Layout

You can tailor the Expense report layout to meet your company's needs. Since this report form may be routed for review and approval internally, the layout should clearly communicate the expenses that have been incurred. You are able to select the Date format, Starting tracking number, and Grid style. These settings determine the numbering of created Expense reports and the basic style of the expense report. See [OpenAir Admin Guide](#) Chapter 3 "Expenses".

Expenses Module

The Expenses module captures expense reports and accompanying receipts. It also allows for authorizations of anticipated expenses. Depending on a company's needs, users can enter expenses for a week or any duration. They are prompted to enter a start date, description, and notes. As is the case with all fields on all forms in OpenAir, you can mark the description and notes fields as required. Users also have the option of saving an attachment to an expense report such as a scanned receipt or a receipt within the expense report. See [OpenAir Admin Guide](#) Chapter 3 "Expenses".

Field Settings

Field Settings within [Form Permissions](#) allow access to and control of fields within the associated entity form. Field level settings are set based on a user's role. These Field Settings are universal for the form's associated entity. See [OpenAir Customization Guide](#) Chapter 3 "Form Permissions".

Filter Sets

A filter set provides access privileges to users based on their role in the organization. Filter sets can limit access to the following items: Customers, Projects, Services, Users, Expense Items, Charge stages, and Project stages. Filter sets are a powerful tool to allow users to see the same entities, but customize the data that is accessible. They limit what data a user can see within the system. See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

FOB

F.O.B. means Freight On Board. F.O.B. locations are an indication of which party, purchaser or vendor, is responsible for the shipping and loading costs. It may also refer to where the liability for damage goods resides. See [OpenAir Admin Guide](#) Chapter 8 "Purchases".

Forgotten Password

If you've forgotten your log-in information, click on the "Forgot your password or ID?" link. See [Log In](#) and [Password Hint](#).

Form Default Values

Form default values can be set to establish common values that pre-populate forms for new projects, new tasks, new timesheets, and new receipts. Values can be set for specific roles, so the role of each user would dictate which values are defaulted. If the defaults apply globally, they may be applied to all roles. Defaults can be set for a variety of fields, including custom fields. See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Form Permission Rules

Permission rules allow administrators to conditionally control which fields they capture on many entity forms. Selection of field values can dynamically control other fields on a form. You can apply this functionality to both standard fields and custom fields. When a field is selected on a form, it can prompt an action on other fields. See [OpenAir Customization Guide](#) Chapter 3 "Form Permissions".

Form Permissions

Form Permissions provide specific field access on certain forms, as defined by the Administrator. The Role/Filter set matrix can be then further limited by the individual form permissions that are

setup per each role. Form permissions may be set on almost every form within OpenAir and can only be configured by OpenAir Administrators. See the Tips area below a form for a [Modify the form permissions](#) link to see if permissions may be controlled via form permissions. See [OpenAir Customization Guide Chapter 3 "Form Permissions"](#).

Form Signposting

Form signposting uses info tips and color highlighting to help you to keep your bearings when navigating complex forms. See [OpenAir User Guide](#).

Gantt

Project plans may be very complex and long. There may be a need for project managers to adjust tasks by moving them up or down in the timeline of a plan. The Gantt view provides visibility into the progress of a project, as well as the ability to easily re-order tasks and phases leveraging up/down arrows. See [OpenAir Admin Guide Chapter 4 "Projects"](#).

Generics

Generic records are virtual or placeholder employee resources that represent a staffing need. Often, generic resources align with job codes defined in the company since job codes tend to align with skills.

Once you have defined generic records, you can use them in bookings or booking requests within the [Resources Module](#). A generic record can also be used for booked utilization forecasting or as assigned resources on projects and tasks for assigned utilization. If booking requests have been enabled in your environment, there is a switch that can be enabled to require a requestor to ask for a generic resource instead of a specifically named resource.

If a project is being planned or has started, the project manager may need to assign a resource to project tasks to develop a full resource plan. Generics may be used if the project manager or requestor knows the type of resource but not the specific individual. Generic resources cannot record time or expenses and can only be used in a forecast capacity.

See [OpenAir Admin Guide Chapter 5 "Resources"](#).

Global Setting

A global setting is applied to all users of the system, depending on their Role, Form Permissions, and Filter Sets. See [OpenAir Admin Guide Chapter 6 "Administration - Global Settings"](#).

Guest

A guest is a customer who is able to log in to OpenAir and view the application data that is associated with them. Guest settings include the following: Guest can view Project Gantt charts, Guest can view Project outlines, Guest can view task details in Gantt/outline views, Guest can view Invoices, Guest can view Workspaces, and Guest can customize lists. See [OpenAir Admin Guide Chapter 6 "Administration - Global Settings"](#).

Hierarchy

A hierarchy is used to create hierarchal classification trees with users, customers, and projects. A user, project, and customer can only belong to one node at any given moment within a hierarchy, but can belong to multiple hierarchies at once if multiple hierarchies exist for a record. A user project, and customer can also be moved between nodes with a hierarchy.

Hierarchies are used for subtotalling and filtering within Summary reports. For example, you may create a client hierarchy based on geographical location that associates each client with an office location such as a city. You could also create a two level hierarchy: city and state. Each level may have multiple nodes. The state level can have Texas, Georgia, and Washington. Or, at the city level you could have Seattle, Austin, Dallas, and Atlanta. Each city level node has a parent node such as a state. By assigning clients to a city, they are automatically also associated with the state.

See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Industries

Industries can provide you with a snapshot of which resources are suitable for a particular project. It is one of the standard Resource Profile elements provided by OpenAir. The Industries link only displays if you have activated this as a Resource profile option. See [OpenAir Admin Guide](#) Chapter 5 "Resources".

In-Form Notifications

In-Form notifications provide clear feedback on user actions without the need for popup windows. They are particularly valuable for correcting data input errors. Errors are reported in a list with clickable links and instructions. Click on the links to be taken directly to the source of the error. See [OpenAir User Guide](#).

In-Form Popups

In-Form popups have all the advantages of conventional popup windows, but appear as part of the form. This allows you to block popup windows and still use all the OpenAir functionality. See [OpenAir User Guide](#).

In-Module Navigation

The second menu bar within OpenAir which allows users to navigate through the functionality provided by the selected module.

Internal Switches

Internal switches are set by your Professional Services Consultant when your OpenAir account is configured. Your administrator can request that an internal switch be enabled in your account to turn on new functionality. See [OpenAir Admin Guide](#) Chapter 1 "Internal Switches".

Invoice

An invoice consists of one or more line items (or charges) identified for billing to a particular customer. See [OpenAir Admin Guide Chapter 7 "Invoices"](#).

Invoice Layout

An invoice layout defines the way an invoice sent to a customer will look. It defines the information displayed on the invoice as well as company logo and appearance. See [OpenAir Admin Guide Chapter 7 "Invoices"](#).

Invoice Prefix

The Invoice prefix allows you to define a prefix for the client, which will allow sequential numbering based on the value of the prefix. This provides client level or ownership level invoice numbering. For example, if a set of clients is uniquely owned by an office or country, you can set an invoice prefix on all of these owned Clients to ensure the invoice numbering is sequential for the country or office. See [OpenAir Admin Guide Chapter 6 "Administration - Global Settings"](#).

Invoices Module

The Invoices module handles financial transactions such as customer charges and invoices in OpenAir. Primarily focused on invoicing your customers, the Invoices module manages the results of running the billing rules that you can set up for projects in the Projects module. See [OpenAir Admin Guide Chapter 7 "Invoices"](#) and Chapter 4 "Projects".

iPhone

See [OpenAir Mobile for iPhone](#).

Issue

The Issue functionality within OpenAir provides you with the ability to maintain and manage issues encountered on projects. There are a number of components that are available for the configuration of an issue as well as the tracking needs defined by your business requirements.

Issue Category

Issue Categories indicate the areas within a project that are impacted by the issue or the type of issue identified. The category may be at a very high level such as Issue or Risk. They may also be at a more defined level such as Documentation, Product, Usability, and Training. You can also add notes describing the issue category. Issue categories, once defined, may be inactivated and reactivated at any time.

Issue Severity

Issue Severities designate how serious or critical the issue is in terms of impacting a deliverable, the project plan or other key elements of the project. Possible values could be Low, Medium and High or use of a numeric scale (e.g., 10 is severe impact and 1 is slight impact). You can also add notes describing the issue severity. Issue severities, once defined, may be inactivated and reactivated at any time.

Issue Source

Issue Sources identify the person, team, or area that submitted the issue on the project. Examples are: Project Manager, Team Member, Customer Lead or Test Results. The issue source provides another filter and reporting option for classification of the issues reported. You can also add notes describing the issue source. Issue sources, once defined, may be inactivated and reactivated at any time.

Issue Stage

Issue Stages designate where the issue is in the resolution process. Sample stage values could include: Open, Assigned, On Hold, In Work and Resolved. You can select via check boxes whether this stage is the default assigned to new issues and whether issues are considered closed when in this stage. Typically an Open stage is selected as the default for new issues and the Resolved stage is selected as the stage for issues to be considered closed. You also designate where the stage value displays in the list of issue stages. A notes field is available for issue descriptive material.

Issue Status

Issue Statuses provide a means to identify the overall health of the issue resolution. Sample statuses are: Red (critical), Amber (on watch list) and Green (no known problems). You can enter as many status values as are necessary for your company's needs. Using the sample values noted above, a Red status would mean that the resolution of the issue is serious in nature and can impact project timelines. An Amber status might mean the solution to the issue should be monitored to avoid impact to the project.

Job Codes

Job codes classify employees into general job positions defined by your company. Job codes are not necessarily job titles at the company. They are normally used as a type of employee that you bill out to a client. You can give job codes a generic cost for calculating estimated margins without named resources. You can also give job codes a bill rate within a rate card. For example, you may create a Project Manager, Consultant, and Engineer job code. Generic resources may be associated with a job code in order to inherit rates for forecasting purposes. See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Job Roles

Job roles provides an ability to track past job experience by role. It is one of the standard [Resource Profile](#) elements provided by OpenAir. The Job roles link only displays if you have activated this as a Resource profile option.

The Job role can be a job title or can define job duties or responsibilities. Job role definitions are not related to [Job Codes](#) or user [Roles](#).

See [OpenAir Admin Guide](#) Chapter 5 "Resources".

Leave Accrual

Leave accrual is a feature focused on tracking leave balances such as vacation and sick time. The feature can track a leave accrual based on the [Leave Accrual Rules](#) setup according to your company policies. For example, a vacation balance may be refilled once a year or accrued each month at a certain rate per the employee's seniority in the company. A leave balance draw-down is based on time entries against the specific projects or tasks. For example, taking vacation or sick leave adjusts the leave balance. See [OpenAir Admin Guide](#) Chapter 2 "Timesheets".

Leave Accrual Rules

Leave accruals rules provide a structure around how time off is handled in OpenAir, i.e., vacation and personal time off. First, you set up Leave accrual rules to document each type of time off accrual your company recognizes, and then you associate them to individual employees that receive that benefit within the company. See [OpenAir Admin Guide](#) Chapter 2 "Timesheets".

Limit Value Lists

[Form Permission Rules](#) can be created to limit the values displayed in a list on the form. You can restrict the values displayed for a field based on the selection of another field. See [OpenAir Customization Guide](#) Chapter 3 "Form Permissions".

Line Item

Charges approved for billing to a customer become the line items on an invoice.

Loaded Cost

You are also able to store three levels of loaded costs within the system: primary, secondary, and tertiary. These costs can be used in detail and summary reporting. See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Locations

Locations specify where an employee resource lives or what office they are assigned to. It is one of the standard Resource Profile elements provided by OpenAir. The Locations link only displays if you have activated this as a Resource profile option. See [Resource Profile](#).

Many Clients require resources that are located near their project site in order to reduce expenses. Define the locations as is appropriate for your company and your resources. Locations can provide an additional search and reporting capability in the system.

See [OpenAir Admin Guide](#) Chapter 5 "Resources".

Lockout

Lockout is a security feature that ensures users have an active account and have knowledge of the password to access OpenAir. See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Log In

To log in to your OpenAir account, navigate to the home page (www.openair.com) and click on the Customer Login Link. Enter your [Company ID](#), [User ID](#), and [Password](#), and then click on LOG IN.

Log In As

When you select **User Center > Log in as**, a list of users you have been granted permission to log in as displays. To log in or proxy in as another user, click on the user name and a new instance of OpenAir displays so you can perform a function for the proxied user.

Log Out

The Log out menu option closes your OpenAir session and displays a Log in screen within your browser should you want to re-enter OpenAir. Closing your browser session at any time when logged into OpenAir will also log you out and cancel your session.

Main Navigation

The top menu bar in OpenAir which allows users to navigate between the available modules.

Manufacturer

Manufacturers is a feature that is only available in the Purchases application, however, it is not a required record in the Purchases application.

Establish manufacturers so that you can associate them with products to ensure the products are purchased from the manufacturers your company selects.

See [OpenAir Admin Guide](#) Chapter 8 "Purchases".

Measure

In reports, measures are numbers which can be used in calculations (added to, subtracted from, or summed, for example), and include counts, totals, or custom calculations.

See [OpenAir Admin Guide](#) Chapter 9 "Reports".

Modules

The OpenAir system contains various modules, which are designed around specific functional areas such as Projects, Timesheets, Expenses, and Resources. The way these modules operate in your environment is dependent on the business needs of your company.

Multiple Currencies

You need the multiple currencies feature to invoice in multiple currencies, or if you have rates and costs in multiple currencies. When the multiple currencies feature is used, a default currency is assigned to each user. Foreign currency receipts can be entered in any currency and will be converted to the user's currency in the expense report. See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Multiple Sessions

You may have multiple sessions of OpenAir running on the same computer at the same time. This is helpful when you are using multiple applications within OpenAir since it saves data entry time by avoiding switching to different applications within the same instance.

Multi-week Timesheet View

Multi-week timesheet view is set from User Center > Personal Settings > Timesheet Options > Display all weeks for timesheets containing multiple weeks. See [OpenAir User Guide](#).

NetSuite Integration

NetSuite integration provides a seamless data flow between OpenAir and NetSuite. As a result, financial and project management operations improve and users of both systems gain visibility into services delivery, billings, and expenses. The integration uses a simple process for data exchange that allows you to maximize time, effort, and ensure data accuracy as information is entered once and shared between systems. See the [OpenAir NS Connector Guide](#) for details.

News Feed

The Project Status News Feed allows you to add, update, and display project status messages to keep project stakeholders informed. When this feature is enabled, a "News Feed" icon is added to the header of your projects or Project QuickViews. Click this icon to open the Project Status News Feed, where you can add status updates to your project or read existing updates. See the Projects chapter in the [OpenAir Admin Guide](#) for more information.

Nickname

A nickname is a shortened version of the company name that is used throughout the user interface of OpenAir to save space on page views. The nickname does not appear on invoices. However, it does appear on formatted application reports such as Timesheets and Expense reports.

Notifications

The administrator of OpenAir can configure the automatic sending of email notifications to designated users based on various events. See [OpenAir Customization Guide Chapter 4 "Notifications"](#).

OpenAir Exchange Manager

OpenAir Exchange Manager provides the ability to export project task assignments, resource bookings, and schedule request calendar commitments from OpenAir to users' Outlook calendars.

OpenAir Integration Manager

OpenAir Integration Manager is a quick and efficient way of exporting data from or importing data to an OpenAir account. It facilitates an exchange of data with other software applications such as accounting systems and payroll programs. OpenAir Integration Manager is an import, export, and data update application specifically designed for use with the OpenAir application. See the [OpenAir Integration Manager User Guide](#) for details.

OpenAir Mobile for Android

OpenAir provides OpenAir Mobile for Android as an app for exchanging information between your OpenAir account and your Android device. It allows you to keep your Timesheets and Expense reports up-to-date anywhere and anytime. See the [OpenAir Mobile for Android User Guide](#) for details.

OpenAir Mobile for iPhone

OpenAir provides OpenAir Mobile for iPhone as an app for exchanging information between your OpenAir account and your Android device. It allows you to keep your Timesheets and Expense reports up-to-date anywhere and anytime. See the [OpenAir Mobile for iPhone User Guide](#) for details.

OpenAir Projects Connector

OpenAir Projects Connector is a tool for exchanging project plan information between OpenAir Projects and Microsoft Project. See the [OpenAir Projects Connector User Guide](#) for details.

Opportunities Module

The Opportunities module allows you to manage prospective new business for your company with existing customers as well as with new customers and prospects. You are able to create Deals, Estimates, Proposals, To dos, and Events within the application. Many current OpenAir companies now use the OpenAir/NetSuite integration for this functionality. See [OpenAir Admin Guide Chapter](#)

12 "Opportunities" or contact OpenAir Support and request information about the OpenAir/NetSuite integration.

Overlapping Timesheets

The necessity for overlapping timesheets is typically driven by the need to enter either a correcting timesheet to move hours between projects or to enter two timesheets within a given week (For example, your company is on a monthly accounting calendar but you have weekly timesheet submissions. You can create two timesheets for the timesheet period, one ending on the last day of the calendar month and the other beginning on the first day of the next calendar month). Disabling timesheet overlapping ensures unique timesheets for each timesheet period.

Password

A password is used to ensure the security of your account. To login to OpenAir you need three credentials: [Company ID](#), [User ID](#), and [Password](#).

Password Hint

You should setup a password hint in case you forget your password. The ideal hint should clearly remind you of your password, but do not enter a hint that would make it easy for anyone to guess your password. The password hint will be sent to you by email if you use the [Forgotten Password](#) feature.

Payment Terms

Payment Terms are the conditions, generally the timeframe, under which an invoice is expected to be paid by the purchaser of the goods and/or services. Common terms are: Upon Receipt, Net 30 days and Net 45 days. Any number of payment terms may be created per your company's policies. Generally these terms are specified in contracts or master agreements between the provider and the customer. See [OpenAir Admin Guide](#) Chapter 7 "Invoices".

Payment Types

Payment Types are an optional feature in OpenAir and display in Application Settings in Expenses and Invoices. This functionality allows you to select a payment type such as Cash, Credit Card, or Check on a receipt in the Expenses application or on an expense charge in the Invoices application. See [OpenAir Admin Guide](#) Chapter 3 "Expenses".

Payroll Integration

OpenAir allows the integration with the following payroll systems: Ceridian PowerPay, Paychex, ADP-PCT and ADP-NobleStar. This is an optional service providing your company subscribes to the payroll systems.

Payroll Types

OpenAir offers the capability of creating Payroll types for use in the Timesheet application. This is an additional attribute that can be input on the time entry. The general use is to determine regular or overtime work when time types are used for a different purpose. Payroll types have more limited functionality in the rest of OpenAir than time types.

Payment types are primarily used by your Accounts Payable or Accounting group to indicate how items were paid for by employees as this may determine the categorization of expenses in the accounting system. An example is a company credit card, which indicates the Accounting organization may need to issue a payment to the credit card company instead of the employee, depending on your company's policy regarding use of the credit card. OpenAir has pre-defined a number of common payment types, but you can modify these and create new items per your company's needs.

See [OpenAir Admin Guide](#) Chapter 2 "Timesheets".

Pivot Table

A pivot table allows you to reorganize and summarize selected columns and rows of data to obtain a desired report.

Placeholders

Placeholders are variables you can place into the body of an email message. The placeholder is then replaced with a value read from the OpenAir database when the email is sent. A placeholder consists of a field name surround by%% characters, e.g. %%name%%. See [OpenAir Customization Guide](#) Chapter 4 "Notifications".

Portlet

The Home and Dashboard screens are organized as a set of portlets. Each portlet type is color coded and can be moved and resized according to your needs. You will find all of the familiar OpenAir Dashboard functionality encapsulated within these portlets. See [OpenAir User Guide](#).

Pricing

Pricing is an estimation feature for displaying gross/net revenue and estimated margins. See [OpenAir Admin Guide](#) Chapter 4 "Projects".

Product

Products are items you purchase from vendors. A product must exist in order to use the Purchase request or PO functionality within the Purchases application. Products may also be rebilled or invoiced to your client and therefore need to be available as a type of billing rule on projects and also as a revenue recognition rule in the Projects application. They also may be used as a invoice charges in the Invoices application. See [OpenAir Admin Guide](#) Chapter 8 "Purchases".

Progress Bar

The progress bar combines a quick visual indication of completed status together with the numerical value. See [OpenAir User Guide](#).

Project

Project refers to all of the components that describe work to be accomplished such as what will be done, when, by whom, and at what cost. Since OpenAir terminology can be tailored by each company, your OpenAir account may use a different term in place of the word project such as case, job, or assignment. See [OpenAir Admin Guide](#) Chapter 4 "Projects".

Project Billing Defaults

When using project billing rules within OpenAir, you may set a global project billing defaults option for running billing rules and sending results to a defined individual. The default settings for new projects include: Do not auto-bill; Run a trial billing, do not create project billing transactions or charges; Run billing and create project billing transactions and charges. You can create a list of employees to email results of the auto-bill run to and you can schedule the billing option to run at a defined day and time. Optionally, you can suppress the email if results do not include billable items. See [OpenAir Admin Guide](#) Chapter 4 "Projects".

Project Billing Rules

Project billing rules provides the most flexibility in billing the client. You can create billing rules for every project based on the terms of the particular contract or statement of work. You can use hourly billing rates, fixed fee, and receipt based billings. See [Billing Rates](#).

Project Locations

Project Locations store location information within the project entity. These attributes can then be reported on. Examples of project locations are state, city, country or any custom list of values. See [OpenAir Admin Guide](#) Chapter 4 "Projects".

Project Stages

Project Stages classify projects based on your company's needs. For example, you may create Proposed, Active, Closed, Lost, and/or Internal stages. Once you have created the stages, you can assign individual projects to the appropriate stage. See [OpenAir Admin Guide](#) Chapter 4 "Projects".

Project Status Summary (PSS)

Use Project Status Summaries to produce easy-to-read project status pages which summarize important project progress data. The project status summary is customizable, and can be populated

with information critical to your company internally or your clients externally. See the Projects chapter in the [OpenAir Admin Guide](#) for more information.

Project Status Summary Portlet

A Project Status Summary portlet is a customizable window within a Project Status Summary. Portlets can show information on tasks, task assignments, bookings, and other project- and task-related information. See the Projects chapter in the [OpenAir Admin Guide](#) for more information.

Project Status Summary (PSS) Portlet Item

Project Status Summary portlets may include several portlet items which include specific information related to the portlet. For example, the a Profitability portlet may have three portlet items: Total Income, Income vs. Budget, and Total incurred costs.

Portlet items can be rearranged when in PSS' edit mode.

See the Projects chapter in the [OpenAir Admin Guide](#) for more information.

Project Task Types

Project task types are useful in task assignments, time entries, receipts, and charges. They are very important in the calculation of utilization and also help filter hour-related data in reports. When time is recorded against tasks with a defined task type, the task type is stored with the time entry record. You can display and filter the task and task assignment detail reports by project task type. You can also sub-total and filter Summary Reports and Advanced Resources reports by task type. The task type provides the ability to label individual tasks on a project. You can create as many types as you need to accommodate your company's specific time tracking requirements. See [OpenAir Admin Guide](#) Chapter 4 "Projects".

Project Templates

Many companies create a Templates project stage. Templates are pre-defined project structures that you can use to simplify project creation by having employees copy the template when creating a project instead of creating the project from scratch. See [OpenAir Admin Guide](#) Chapter 4 "Projects".

Projects Module

The Projects module is where the management of your company's projects takes place. The application is very flexible and provides a number of features to address your company's needs. See [OpenAir Admin Guide](#) Chapter 4 "Projects".

Proposal Layout

Proposals generated in OpenAir are built by adding various proposal components such as text items, hourly items, and fixed fee items. Together these components make the proposal a report that

can be mailed directly to clients for review and acceptance. See [OpenAir Admin Guide](#) Chapter 12 "Opportunities".

Prospect

A prospect is a potential customer against which deals are being proposed. Prospects are only used in the Opportunities application and may be converted to customers at a later stage. The information captured for prospects is similar to that of customers without the information regarding billing. See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Proxy

A proxy is a person authorized to act on behalf of another user. Proxy settings allow a user to login in as another user into OpenAir with a single click and no knowledge of the other user's password. See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Proxy Expiration

Proxy expiration allows you to control how long a proxy can be active or used. This feature is useful when setting up a proxy for an employee covering another employee's tasks while they are on vacation or on leave. Enabling this feature requires you to identify the default proxy expiration. If this feature is active and No expiration is set as the default, then the proxy setup functions as if the expiration feature was turned off. This may be overridden for each proxy set up within an employee account. If an expiration date is set up with the proxy, the expiration happens at midnight of the account time zone leading up to the date that is set. See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Purchases Module

The Purchases module within OpenAir provides the ability to create a process flow from a purchase request to fulfillment and receipt, and allows for the tracking of purchases made within your company. See [OpenAir Admin Guide](#) Chapter 8 "Purchases".

Query Related Data

Form permission rules can be created based on the relationship between fields. When defining [Form Permission Rules](#), you can choose to query related data for the rules value on the right hand side (either choose to populate the static field or choose to look up a related field). See [OpenAir Customization Guide](#) Chapter 3 "Form Permissions".

Rate Card

A rate card is used to define bill rates for a group of job codes. You can use rate cards to determine billing rates in Project Billing Rules as well as Project estimating based on job codes. You can create

multiple rate cards, which is helpful if you negotiate different bill rates per job code, per customer. See [OpenAir Admin Guide Chapter 6 "Administration - Global Settings"](#).

Receipt Policy

Receipt policy controls actions based on the individual receipt and expense item entered into an expense report. You are able to enter parameters for the receipt and select whether to require notes or approval based on the settings. For per diem expense items, you are able to choose how to limit their use within the system. See [OpenAir Admin Guide Chapter 3 "Expenses"](#).

Receipt Rule

A receipt rule determines which receipts within expense reports are assigned to the cost center. Receipt rules can be set by Customer, Project, Task, Expense Items, and User. You can then choose multiple selections.

When an employee creates and saves an expense report, the associated expense item is checked against the receipt rule selections. If a receipt matches a selected item that is associated with a cost center, the cost center is assigned to the receipt. If no item is found, then no cost center is assigned.

See [OpenAir Admin Guide Chapter 6 "Administration - Global Settings"](#).

Receiving Location

Receiving locations are for your company's shipping addresses. Your company may have multiple addresses it ships to, which could be each location/plant, a regional distribution center, or possibly a third party facility such as a manufacturing plant receiving parts.

Receiving locations are distinct from accounts payable locations since the purchase may be shipped to a plant location while the invoice should be sent to the regional office for accounts payable processing. Receiving locations are only available in the Purchases application. Once created, you can choose the appropriate receiving location when creating the PO so that the vendor can ship the purchase to the correct shipping address.

See [OpenAir Admin Guide Chapter 8 "Purchases"](#).

Recognition

Recognition provides the ability to create and run recognition rules for generating revenue transactions and forecasting revenue. See [OpenAir Admin Guide Chapter 4 "Projects"](#).

Record Navigation

The fourth level of navigation within OpenAir is specific to a particular record within a screen. For example, a specific booking record may have navigation options for editing, submitting, or approving the booking.

Report Editor

The Report Editor allows you to edit and create reports using drag-and-drop functionality, instant previews without navigating to other pages, and other user-friendly features. See the [OpenAir Admin Guide Chapter 9, "Reports"](#) and the [OpenAir Reporting Quick Reference](#).

Report Management

The Report Management interface allows you to quickly search for and preview saved reports and report templates which best fit your needs. Search results are given ratings by popularity. See the [OpenAir Admin Guide Chapter 9, "Reports"](#) and the [OpenAir Reporting Quick Reference](#).

Reports

The Reports provides users the ability to create and run a wide variety of reports based on your company's configuration. OpenAir provides a robust and flexible reporting environment. See [OpenAir Admin Guide Chapter 9 "Reports"](#).

Resizing Timesheet Columns

When this feature is enabled, simply hover your mouse over the edge of a column header and drag the column edge to the required size. The new column size will be remembered. See [OpenAir User Guide](#).

Resource Profile

The Resource Profile Options form provides the foundation for relating all Resource Profile elements together in order to define a complete skill database. Each row controls a dimension of the resource profile. See [OpenAir Admin Guide Chapter 5 "Resources"](#).

Resources Module

The Resources module allows you to schedule resources to projects. It also provides a vehicle to store a user's skill set, education, industry experience, job roles and location in the OpenAir database. You can then search the database to find the right resource. See [OpenAir Admin Guide Chapter 5 "Resources"](#).

Retainer

When a customer provides payment in advance, you can create a retainer and apply some or all of the payment against an invoice. When you create a new invoice for this customer, the available retainer balance will display. See [OpenAir Admin Guide Chapter 7 "Invoices"](#).

Revenue Types

Revenue types are part of the OpenAir Project **Pricing** feature. When setting up a pricing scenario, the revenue is computed based on an hours based estimate. Other revenue items may be added

by activating options within the pricing options form including: Investment absorption, Other gross revenue, and Pass through revenue. See [OpenAir Admin Guide](#) Chapter 4 "Projects".

Roles

A role within OpenAir defines what a user can do in the system. The role setup designates what rights and privileges are available to users with the specific role. This includes what applications the user can access as well as whether they can view, modify, or create various records within OpenAir. See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Saved Report

Saved Reports are customized reports that you or others in your company have created in the system. These are used in the charts and graphs you display in the Home module.

Schedule

The Schedule link displays within the employee record once the Employee Demographic form has been saved. The user inherits the default calendar as set up in Work Schedules. Change the setting to the appropriate calendar for the user and enter any exceptions to employee work schedule. See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Screen-Specific Navigation

The third level of navigation within OpenAir is specific to the selected screen and may contain one or more levels of tabs with supporting controls.

Services

Services are specific economic activities that you offer to clients that you use to invoice them. A Service can be set up to bill at an hourly rate; a set amount per day, or week, or month; or may be set as a flat rate. Services are available in the Timesheets, Projects (tasks, billing rules, and recognition rules), Invoices, and Opportunity applications. See [OpenAir Admin Guide](#) Chapter 7 "Invoices".

Setting

The Personal setting screen provides a wide range of options that you can set to make your work more convenient. See also [Switches](#).

Sidebar

The sidebar provides quick access to the most frequently used tools. The sidebar contains the [Create Button](#) and [Tips Button](#). See [OpenAir User Guide](#).

SOAP

SOAP stands for **S**imple **O**bject **A**ccess **P**rotocol. OpenAir provides OpenAir Web Services as a layer for the exchange of OpenAir data between the main site and peripheral programs. OpenAir Web Services are based on Simple Object Access Protocol (SOAP), an XML-based convention. See the [OpenAir SOAP API Reference Guide](#) for details.

Submission Rules

See [Timesheet Rules](#).

SuiteAnswers

Access SuiteAnswers from **User Center > Support** for support, training, and documentation inquiries. SuiteAnswers provides searchable access to support solutions, best practices, training videos and technical documentation.

Switches

There are two types of switches that control the OpenAir configuration: **internal switches** and **company switches**. See [OpenAir Admin Guide](#) Chapter 1 "Configuring OpenAir Settings".

Tag Group

The Tag group functionality allows you to create specific subgroupings of items in OpenAir such as a subgroup of users. This is useful if you need to report on a group of items that is a subset or may cross a number of values in a particular entity. For example, using the Department may be too large of a group for your particular need and the tag group is able to pare down the selection. Or, you may want to classify the Consultants role into their area of expertise in order to report on the utilization for each of these subgroupings. For example, Financials or CRM consultants may cross organizational department and boundaries.

The difference between a tag group versus a [Custom Fields](#) is that the tag group allows you to track the changes in historical values. A custom field only shows and reports on the current value in the system, whereas an employee's change in tag group values are represented throughout any time range in reporting.

See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Target Utilization

The Target utilization link displays within the employee record once the Employee Demographic form is saved and the Target utilization feature is enabled. Target utilization is defined as the utilization expected from an employee for capacity planning purposes. Once a target utilization has been set, various values become available for reporting including Target utilization, Base target hours, and others. Target utilization will be available in both utilization reporting as well as capacity reporting. Historical utilization reports may also be created. See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Task Types

Project task types are useful in task assignments, time entries, receipts, and charges. They are very important in the calculation of utilization and also help filter hour-related data in reports. When time is recorded against tasks with a defined task type, the task type is stored with the time entry record. You can display and filter the task and task assignment detail reports by project task type. You can also sub-total and filter Summary Reports and Advanced Resources reports by task type. The task type provides the ability to label individual tasks on a project. You can create as many types as you need to accommodate your company's specific time tracking requirements. See [OpenAir Admin Guide Chapter 4 "Projects"](#).

Tax Location

Tax locations allow for complex tax requirements. After creating Tax locations, a Tax Location drop-down list is available within the following entities: Projects, Customers, and Users. To apply the taxes to an invoice, you must associate the appropriate Tax Location with the project. Multiple tax locations can be established to handle sophisticated tax requirements. See [OpenAir Admin Guide Chapter 6 "Administration - Global Settings"](#).

Tax Option

Tax Options provide the ability to select and create various taxation scenarios within OpenAir. These are available in the Invoices and Expenses modules.

Team

A team is the group of users either booked or assigned to a project. See [OpenAir Admin Guide Chapter 4 "Projects"](#).

Tech Skills

Tech skills document the talents a resource has that are required by your organization. It is one of the standard Resource Profile elements provided by OpenAir. The tech skills link only displays in Resources Settings if you have activated this as a Resource profile option. See [OpenAir Admin Guide Chapter 5 "Resources"](#).

Templates

See [Project Templates](#).

Terminology

Your administrator can customize all terminology in OpenAir to meet the unique needs of your company. For example, one company may use the word project to describe work to be accomplished.

Another company may call it a case, job, or assignment. See [OpenAir Admin Guide](#) Chapter 1 "Introduction".

Territories

You can assign Territories to clients, prospects, and deals. These are an arbitrary geographical designation that you name. Once you create them, you can include territory information when you create client records. This field is visible on the list view of the client data and in reports.

Definition of territories is related to Opportunities when there is an organizational structure defining regions of client aligning with the sales organization. Examples are: East, West, US, and EMEA. If territories are not defined, then the field does not display on the Client form. See [OpenAir Admin Guide](#) Chapter 12 "Opportunities".

Time Entry Rules

A time entry rule determines which time entries are assigned to the cost center. Time entry rules can be set by Customer, Project, Task, Expense Items, and User. You can choose multiple selections.

When a user creates and saves a timesheet, the associated time entry items are checked against the time entry rule selections. If a time entry matches a selected item that is associated with a cost center, the cost center is assigned to the cost, which is determined by multiplying the time entry by the employee's associated cost. If no item is found, then no cost center is assigned.

See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

Time Types

Time types offer a way to segregate and categorize timesheet entries and can be determined by the employee when entering the time. Some common values are: Regular Time, Overtime, and Personal Time. You can also use time types to determine billable or non-billable travel, paid time off, or other time entry classifications that may affect billing or reporting.

Timesheet Report Layout

The Timesheet report layout is what you would see if a timesheet were exported and printed as a PDF file, and the format displays on the approval screen for the timesheet approver. See [OpenAir Admin Guide](#) Chapter 2 "Timesheets".

Timesheet Rules

Timesheet rules are a way of putting policy around timesheet submissions. There are a number of Submission rules you can activate. See [OpenAir Admin Guide](#) Chapter 2 "Timesheets".

Timesheets Module

The Timesheets module is where users record their time against customer and/or internal projects. See [OpenAir Admin Guide](#) Chapter 2 "Timesheets".

Tips Button

The Tips button moves all the OpenAir **Tips** into a more convenient location. The Tips button is context sensitive and displays the tips and special actions available. See [OpenAir User Guide](#).

Trial Billing

Trial billing simulates running the project billing rules in order to get an estimated billing value. No billing transactions or invoice charges are generated, only the trial billing value. An email is sent for each project that has a trial billing amount. This does not impact forecasting, which is handled by charge projections, nor invoicing, which can be done using a manual billing approach.

URL Sharing

URL sharing is the ability to send a browser link to another user to view data within OpenAir. Links could be to a specific project within OpenAir, a specific report, and so forth as displayed in the https:// web-address.

If you are interfacing with another system using a single login approach, such as with the OpenAir integration, URL sharing must be disabled.

See [OpenAir Admin Guide](#) Chapter 2 "Timesheets".

User

A user is an individual that has access to the OpenAir application. They can be your company's employees, subcontractors, or a [Guest](#).

User Center

The User Center displays your user name and role, and has a rollover menu that makes all the OpenAir user specific features easily accessible from a common area. See [OpenAir User Guide](#).

User Entity Tag

The user entity tag feature within OpenAir allows you to specify particular attributes to a user. Although different from the standard fields on the demographic, these attributes can also be reported on within the system. In order to use the user entity tag, you must have created Tag groups and the Attributes within them. Tag group values can be added to the Employees list view. See [OpenAir Admin Guide](#) Chapter 6 "Administration - Global Settings".

User ID

A user ID is unique identifier used to log in to OpenAir. To login to OpenAir you need three credentials: [Company ID](#), [User ID](#), and [Password](#).

User Location

User locations allow you to store location attributes at the user entity level. These attributes can then be reported on. Sample user locations could be by state, by city, by country, or any customized list of values. See [OpenAir Admin Guide Chapter 6 "Administration - Global Settings"](#).

User Scripting

OpenAir user scripting is one component of the OpenAir platform, allowing you to customize OpenAir to better meet the unique needs of your business. See the [OpenAir User Scripting Guide](#) for details.

Utilization

Utilization is a graphical view of booked and assigned employee utilization for a project. See [OpenAir Admin Guide Chapter 4 "Projects"](#).

Vehicles

Vehicles is an optional feature in the Expenses module that is not typically used. It displays in Application Settings for Expenses and Invoices. To allow this functionality, your administrator needs to select the Enable the Vehicle feature in the Optional Features form.

Vendor

Vendors play an important role for companies that use the Purchases application in OpenAir. A vendor is someone from which you purchase services or products. Purchase orders (POs) are issued to vendors and sent via OpenAir provided the necessary information has been entered on the vendor record.

Vendors are an optional feature in the Expenses application and can be entered on receipts, if your system is configured to use vendors on receipts. The entry of Vendors is separate from clients. So if you provide services to a company but also purchase services/products from them, then you must create both a client and a vendor record.

See [OpenAir Admin Guide Chapter 8 "Purchases"](#).

View Button

The View button allows you to quickly swap between Standard and Full views. The Full view hides the **Navigation**, [User Center](#) and the footer to maximize the screen area available to display the content. See [OpenAir User Guide](#).

Web Services

See SOAP.

WIP

WIP or Work-In-Process is an accounting computation regarding the state of revenue recognition based on revenue recognition and invoicing. This is only derived in reporting, no actual WIP transaction is generated with the application. Depending on your accounting practice and the setup of billing rules within OpenAir to drive your revenue recognition, charges may be created that are used for revenue recognition but not invoicing. An example is a fixed price project which has an hours complete revenue recognition policy. If you are generating two sets of charges for this situation, one set of charges is used for invoicing (the fixed amounts) and the other is used to drive revenue recognition (as billed). WIP in this case should only be based on invoiced charges so this option would be checked. Likewise, any deferred billing charges would also not be included in WIP if they were not put on an invoice.

Wizards

Wizards are generally available to System Administrators but may be made available to others through role permissions. A wizard is a quick way to copy data or complete an action such as receipt deletion across multiple items at once. See [OpenAir Admin Guide Chapter 11 "Home"](#).

Work Schedule

Work Schedules define the work week within your company. You can create multiple calendars to define different work weeks. Within the schedule you can also enter schedule exceptions, which are typically public holidays recognized by your company as non-working days. See [OpenAir Admin Guide Chapter 6 "Administration - Global Settings"](#).

Workspaces Module

The Workspaces module provides users with an area to store documents and share them with others. It acts as an administrative library within OpenAir. See [OpenAir Admin Guide Chapter 10 "Workspaces"](#).

XML

XML stands for eXtensible Markup Language. OpenAir provides an XML API as a layer for the exchange of OpenAir data between the main site and peripheral programs. See the [OpenAir XML API Reference Guide](#) for details.

XML Commands

OpenAir XML commands define the actions you can request through the XML API. See [OpenAir XML API Reference Guide Chapter 3 "XML Commands"](#).

XML Datatypes

OpenAir XML commands define the data structures that can be passed through the XML API. See [OpenAir XML API Reference Guide Chapter 5 "XML Datatypes"](#).

Zero-hour entries

This is a [Timesheets Module](#) option that allows an employee to capture notes on a time entry, but does not require the entry of hours to keep the notes in the time entry.