

# Choosing an effective visual.

Knaflic Chapter 2

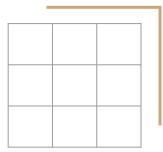
# Simple Text

- When you only have a number or two to share.
- Use the number, make it prominent and add a few supporting words

## vs Simple Text:

20%

of children had a **traditional stay-at-home mom** in 2012, compared to 41% in 1970



#### **Tables**

- There must be a better way.
- Tables interact with our verbal system, which means we read them.
- As your audience reads the tables in a presentation, you lose their ears and attention.

# Which one do you prefer?

#### Heavy borders

Group	Metric A	Metric B	Metric C	
Group 1	\$X.X	Y%	Z,ZZZ	
Group 2	\$X.X	Y%	Z,ZZZ	
Group 3	\$X.X	Y%	Z,ZZZ	
Group 4	\$X.X	Y%	Z,ZZZ	
Group 5	\$X.X	Y%	Z,ZZZ	

#### Light borders

Group	Metric A	Metric B	Metric C	
Group 1	\$X.X	Y%		
Group 2	\$X.X	Y%	Z,ZZZ	
Group 3	\$X.X	Y%	Z,ZZZ	
Group 4	\$X.X	Y%	Z,ZZZ	
Group 5	\$X.X	Y%	Z,ZZZ	

#### Minimal borders

Group	Metric A	Metric B	Metric C	
Group 1	\$X.X	Y%	Z,ZZZ	
Group 2	\$X.X	Y%	Z,ZZZ	
Group 3	\$X.X	Y%	Z,ZZZ	
Group 4	\$X.X	Y%	Z,ZZZ	
Group 5	\$X.X	Y%	Z,ZZZ	

Let the data take center stage. Let design fade into the background.



## Heatmaps

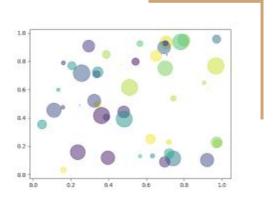
- Color saturation helps our eyes pick up the tails of the spectrum - the lowest and the highest numbers

## Color saturation provides visual cues.

The higher the number, the higher the saturation of blue.

T-1-1-

lable				Heatmap			
				LOW-HIGH			
	Α	В	С		Α	В	С
Category 1	15%	22%	42%	Category 1	15%	22%	42%
Category 2	40%	36%	20%	Category 2	40%	36%	20%
Category 3	35%	17%	34%	Category 3		17%	
Category 4	30%	29%	26%	Category 4			26%
Category 5	55%	30%	58%	Category 5	55%	30%	58%
Category 6	11%	25%	49%	Category 6	11%	25%	49%
(T) 0							



## Scatterplots

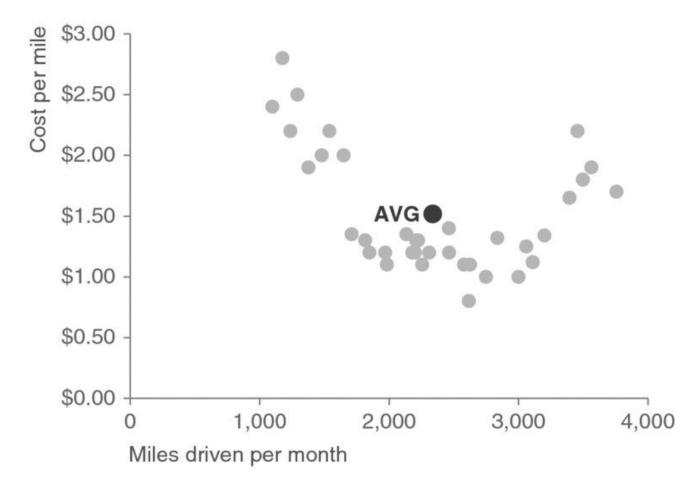
- Can be useful for showing the relationship between two variables since they use horizontal and vertical axis to plot data points.
- The relationship between two variables is called their correlation.



# Bus Fleet Scatterplot

Cost per mile **by** miles driven.

#### Cost per mile by miles driven



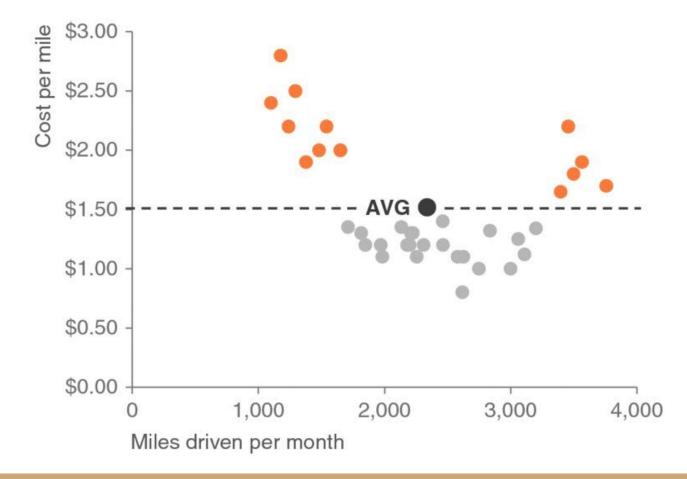
# New focus.

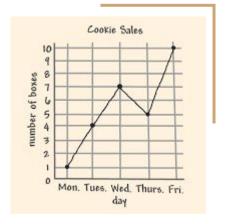
Where was cost per mile higher than average?

Less than 1,700 miles

or more than 3,300

#### Cost per mile by miles driven



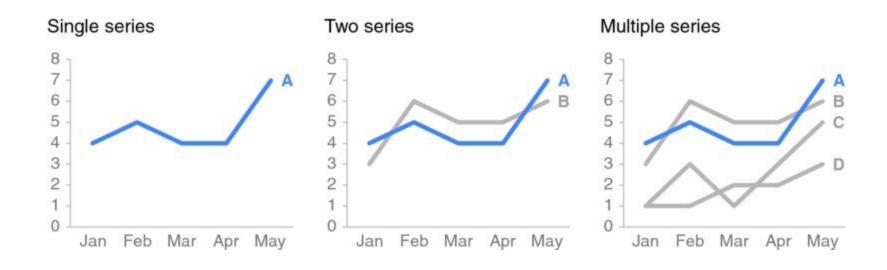


# Line Graphs

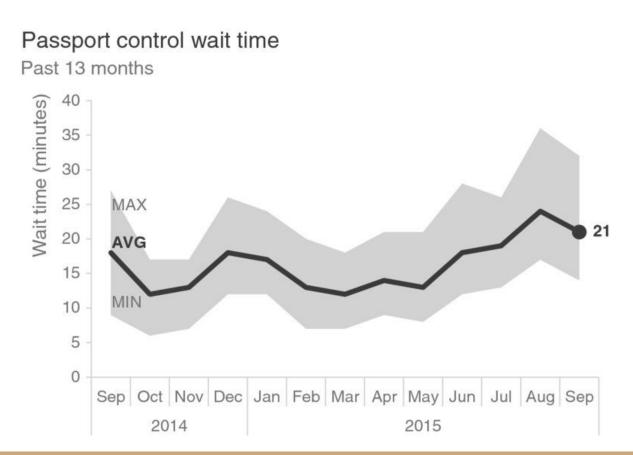
- Most commonly used graphs for continuous data

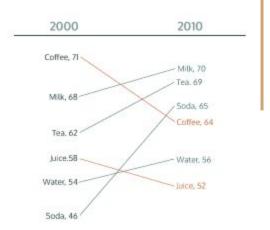
# The standard line graph

The line graph can show a single series of data, two series of data, or multiple series.



# Showing average within a range in a line graph





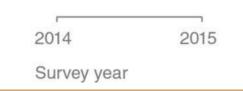
# <u>Slopegraph</u>

- Useful when you have two time periods (or two other points of comparison).
- Can be used to show 'before and after' story of different values.
- The related values are connected by slopes to quickly show increases (decreases) in value.

# Employee Feedback Survey Results

# Employee feedback over time Survey category | Percent favorable 96% Peers 85% Culture 80% Work environment 76% 75%

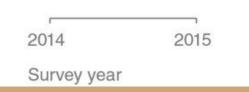


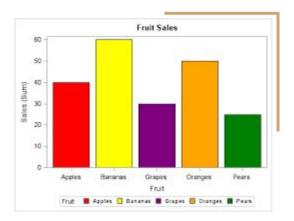


### New Accent

#### Employee feedback over time





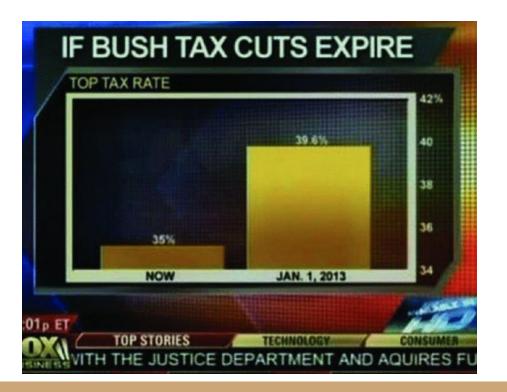


#### Bar Charts

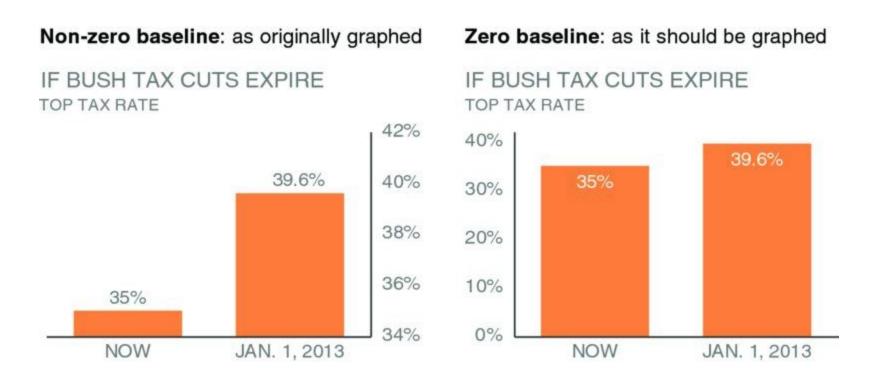
 Our eyes compare the relative **end points** of the bars, so it's easy to see which category is the biggest, the smallest and the incremental difference between the categories.

#### Fox News Bar Chart

Bar charts should have zero base line (**where x-axis crosses the y-axis at 0**), otherwise you get a false visual comparison.



## Visual comparison: 460% vs actual 13%

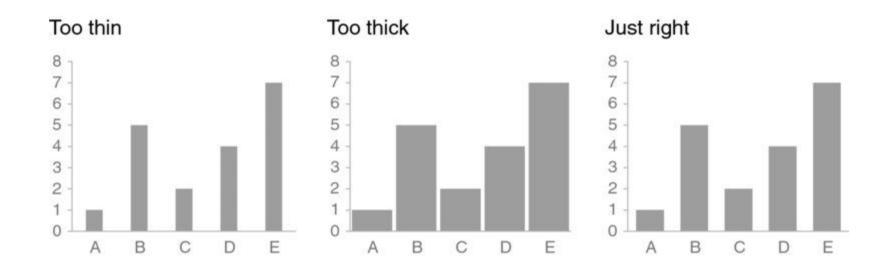


# What changes were made to reduce the clutter?



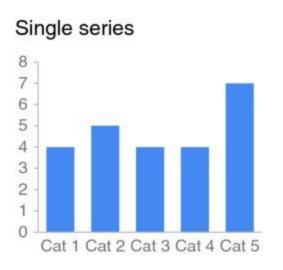
#### Vertical bar chart - bar width.

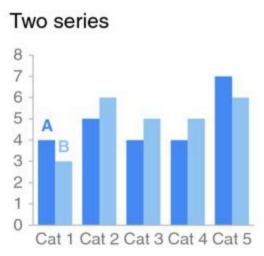
The bars should be wider than the white space between the bars.

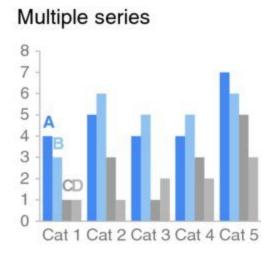


## Vertical bar charts can be multiple series.

As you add more series, it becomes more difficult to focus on one at a time. Use multiple series bar charts with caution.

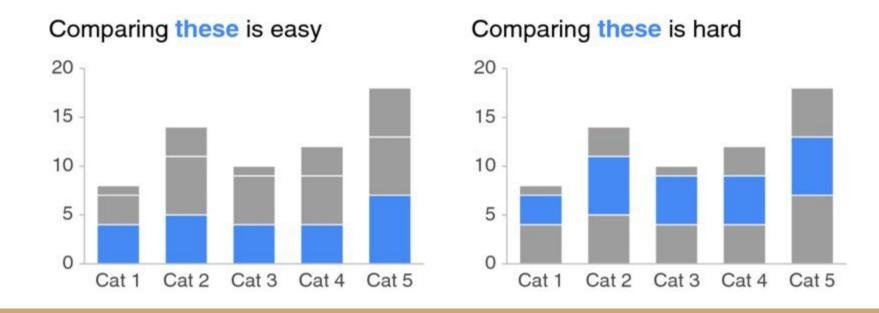






#### Stacked vertical bar chart

allows you to compare totals across categories and also see subcomponent pieces. Can quickly become visually overwhelming.



# Waterfall chart

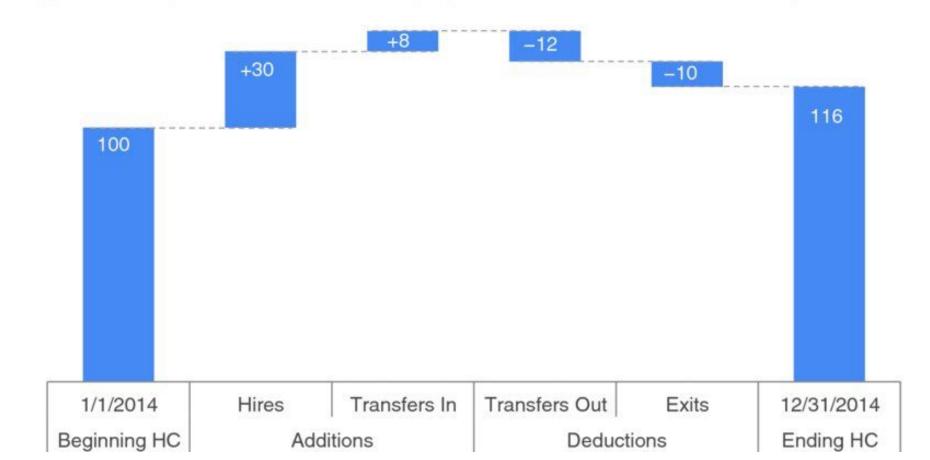
#### Can be used:

- To pull apart the pieces of a stacked bar chart (to focus on one at a time)
- To show a starting point, increases and decreases, and the resulting ending point.



#### 2014 Headcount math

Though more employees transferred out of the team than transferred in, aggressive hiring means overall headcount (HC) increased 16% over the course of the year.



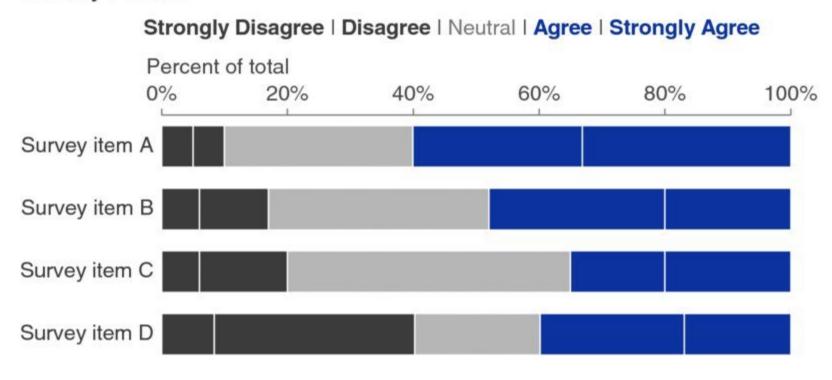
#### Horizontal bar chart

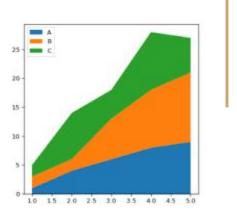
is extremely easy to read.



#### Stacked horizontal bar chart.

#### Survey results

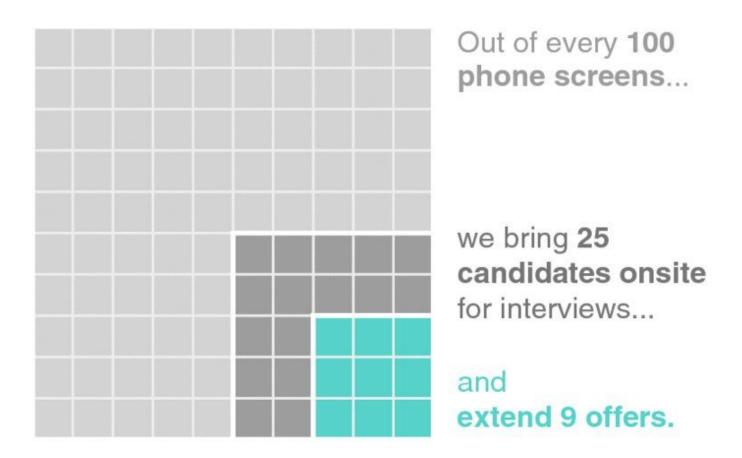




#### Area

- Avoid this difficult to read graph.
- Use to visualize numbers of vastly different magnitudes.

#### Interview breakdown



### To be avoided...

Pie Charts

**Donut Charts** 

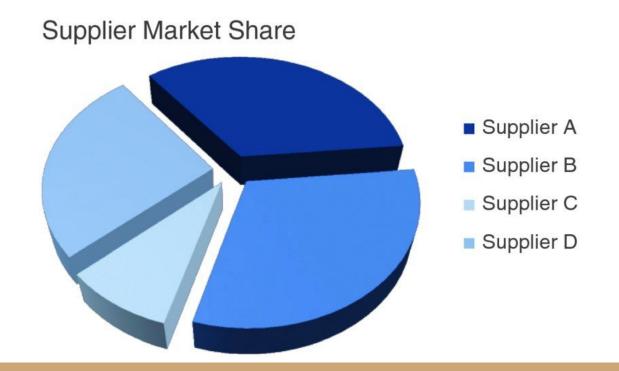
3D

Secondary y-axis



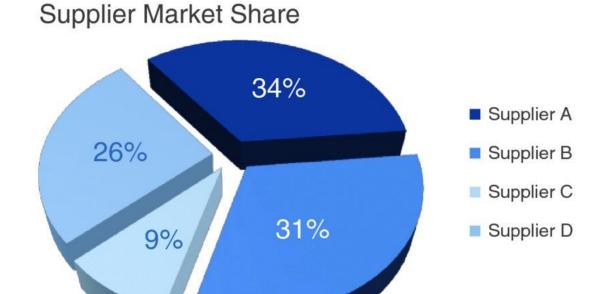
# What supplier is the largest?

What proportion does supplier B makes up of the overall market?



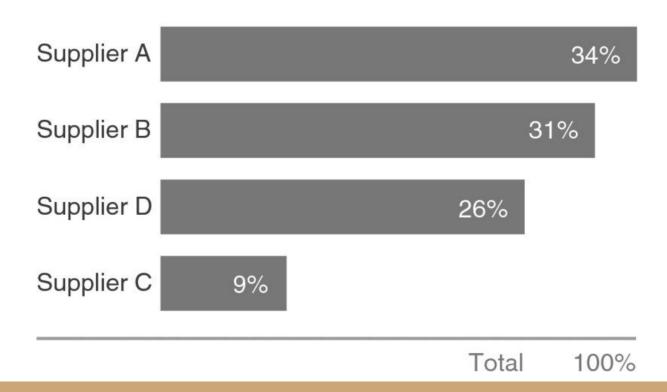
## Supplier B is smaller.

3D perspective makes the pieces at the top appear farther away and thus smaller than they actually are.



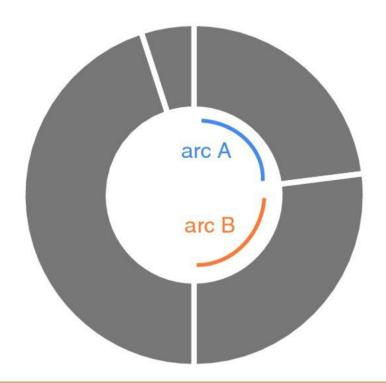
# A better graph - horizontal bar chart.

Supplier Market Share



#### To be avoided: the donut chart.

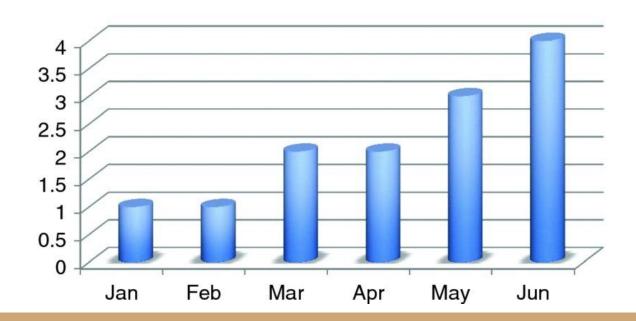
Donut chart requires us to compare one arc length to another arc length.



# **3D Concerns:** How many issues for Jan, Feb?

Excel plotted a single issue

#### Number of issues



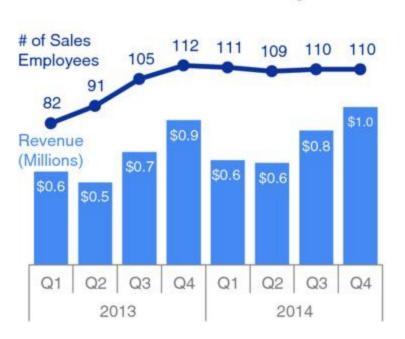
# Secondary y-axis: generally not a good idea.

x-axis is the same for both graphs.

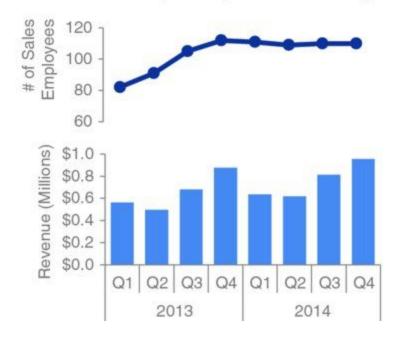


## Better options.

#### Alternative 1: label directly



#### Alternative 2: pull apart vertically



# What's the right graph for my situation?

Whatever is the easiest for your audience to read.

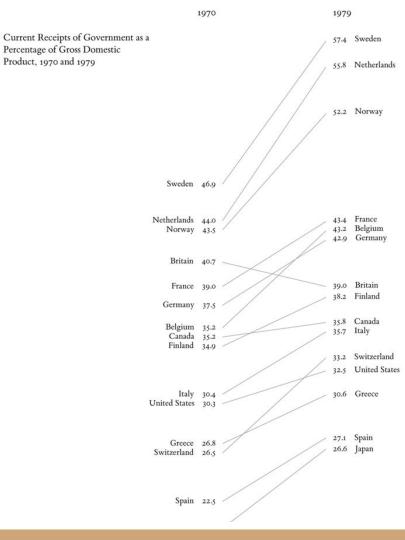


Name the visual:

#### **Slopegraph by Tufte**

15 countries

by government tax collections



Percentage of Gross Domestic Product, 1970 and 1979

#### More vis

http://seeingdata.org/sections/inside-the-chart/