

## Muhammad Yasir Khan

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CONTACT INFORMATION	<i>Address:</i> 4907 Wesley W. Posvar Hall, 230 South Bouquet Street, Pittsburgh, PA 15260 <i>E-mail:</i> <a href="mailto:yasir.khan@pitt.edu">yasir.khan@pitt.edu</a> <i>website:</i> <a href="http://www.yasirkhan.org">www.yasirkhan.org</a>	
EMPLOYMENT	ASSISTANT PROFESSOR Department of Economics, University of Pittsburgh	2021 -
AFFILIATIONS	INVITED RESEARCHER Abdul Latif Jameel Poverty Action Lab (JPAL)	2023 -
	RESEARCH AFFILIATE IZA - Institute of Labor Economics, Bonn	2023 -
	FACULTY AFFILIATE Center for Governance and Markets, University of Pittsburgh	2022 -
	FELLOW Mahbub Ul Haq Research Center, Lahore University of Management Sciences	2021 -
	EDUCATION	
	UNIVERSITY OF CALIFORNIA, BERKELEY - HAAS SCHOOL OF BUSINESS Ph.D in Business Administration	2015 - 2021
	COLUMBIA UNIVERSITY Masters in Public Administration	2008 - 2009
	NATIONAL UNIVERSITY OF SINGAPORE Masters in Public Policy	2007 - 2009
	LAHORE UNIVERSITY OF MANAGEMENT SCIENCES (LUMS) B.Sc. (honors) in Economics	2003 - 2007
	PUBLICATIONS	
	““Good Politicians”: Experimental Evidence on Motivations for Political Candidacy and Government Performance”, with Saad Gulzar, <i>conditionally accepted at The Review of Economic Studies</i>	
	“Using Preference Parameter Estimates to Optimize Public Sector Wage Contracts: A Field Study in Pakistan”, with James Andreoni, Michael Callen, Karrar Hussain and Charles Sprenger, <i>Journal of European Economic Association</i> (2023)	
	“No bulls: Experimental Evidence on the Impact of Veterinarian Ratings in Pakistan”, with Arman Rezaee and Ali Hasanain, <i>Journal of Development Economics</i> (2023)	
	“The Political Economy of Public Employee Absence: Experimental Evidence from Pakistan”, with Michael Callen, Ali Hasanain, Saad Gulzar and Arman Rezaee, <i>Journal of Public Economics</i> (2023)	
	“Data and Policy Decisions: Experimental Evidence from Pakistan”, with Michael Callen, Saad Gulzar, Ali Hasanain and Arman Rezaee, <i>Journal of Development Economics</i> (2020)	
	“Improving public health delivery in Punjab, Pakistan: issues and opportunities”, with Michael Callen, Ali Hasanain, Saad Gulzar, Abdur Rehman Khan and Zia Mehmood <i>The Lahore Journal of Economics</i> (2013)	
WORKING PAPERS	“Personalities and Public Sector Performance: Experimental Evidence from Pakistan”, with Arman Rezaee, Michael Callen, Ali Hasanain, and Saad Gulzar, NBER Working Paper No. 21180, <i>Revise &amp; Resubmit at Economic Development and Cultural Change</i>	
	“Mission Motivation and Public Sector Performance: Experimental Evidence from Pakistan”, <i>Revise &amp; Resubmit at the American Economic Review</i>	

“Equilibrium Effects of Financial Affirmative Action: Evidence from India”, with S.K. Ritadhi

WORK IN PROGRESS	“Limits of Information Campaigns in Correcting Social Norms: The Case of Women’s Voting Rights”, with Saad Gulzar
	“Psychotherapy and Performance of Workers”
MONOGRAPHS	“Norms, Beliefs, and Networks: Descriptive Findings on Women’s Political Participation in Pakistan”, with Saad Gulzar and Luke Sonnet, <i>mimeo</i>
	“Barriers to Political Entry: Experimental Evidence from Pakistan”, with Saad Gulzar, <i>mimeo</i>
	“Learning in public schools”, with Tahir Andrabi, Sohaib Khan and Farooq Naseer, <i>International Growth Centre</i>
FELLOWSHIPS AND GRANTS	DFG, German Research Foundation Grant (Euros 330,000), <i>collaborator</i> 2023
	International Growth Centre (£20,000), <i>co-PI</i> 2022
	International Growth Centre (£44,000), <i>PI</i> 2021
	IRLE Fellowship (\$15,000), Sasakawa Fellowship (\$50,000) & Oliver Williamson Fund (\$4,000) 2020
	CEGA Development Economics (\$15,000) & Weiss Family Fund (\$15,800), <i>PI</i> 2019
	International Growth Centre (£20,000), <i>co-PI</i> & Institute for Business Innovation (\$10,000), 2018
	International Growth Centre (£15,272) & JPAL Governance Initiative (\$94,796), <i>co-PI</i> 2018
	International Growth Centre (£66,000), & JPAL Governance Initiative (\$ 73,000), <i>co-PI</i> 2015
	Agricultural Technology and Adoption Initiative (\$ 50,000), <i>co-PI</i> 2014
	International Growth Centre (£10,000), <i>co-PI</i> 2012
	International Growth Centre (£50,000), <i>co-PI</i> 2011
INVITED TALKS	University of Virginia, Universidad del Rosario, POLECONUK, Georgetown University, Development Rookiefest at Northwestern University
CONFERENCES	BREAD-MIT, Call to Service at Stanford, AALIMS-Stanford, PacDev (U of Washington), KDI-DIME, CSAE Conference on Economic Development in Africa, MWIEDC, SIOE, ECBE, NEUDC, Field Days, PacDev (UC Berkeley), Institutions and Innovations Conference, UNU-WIDER
TEACHING	<i>University of Pittsburgh:</i> Graduate Development Economics (Econ 3440), Graduate Labor Economics (Econ 3410), Poverty and International Development (Econ 1710), Labor and Development Seminar (Econ 1710), Introduction to Development Economics (Econ 0530)
	<i>UC Berkeley (as Graduate Student Instructor):</i> Economics for Business Decisions (Microeconomics), Ethics and Responsible Leadership
ADVISING AND SERVICE	<i>Graduate Students:</i> Priyoma Mustafi (co-Chair), Bruno Komel (reader)
	<i>Committee:</i> Graduate Admissions Committee (2023), Second Year Paper Award Committee (2023)
INVITED REFEREE	Review of Economic Studies, Economic Journal, American Economic Journal: Applied, American Economic Review: Insights, Journal of Public Economics, Journal of European Economic Association, Journal of Development Economics, Management Science, Economic Development and Cultural Change, Journal of Politics, World Bank Economic Review, Quarterly Journal of Political Science, Journal of Economic Behavior and Organization, Journal of Comparative Economics, Economica, National Science Foundation
AWARDS	“50 Influential Researchers Whose Work Could Help Shape 21st Century Politicians” by Apolitical Foundation Germany 2023

WORK EXPERIENCE	INTERNATIONAL GROWTH CENTRE (IGC)	
	Pakistan Country Economist	2011 - 2015
	AGA KHAN FOUNDATION	
	Research Officer	2010 - 2011
OTHER	Languages: English (fluent), Pashto (native), Urdu (fluent) Nationality: Pakistani	

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