

Muhammad Yasir Khan

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EDUCATION	UNIVERSITY OF CALIFORNIA, BERKELEY - HAAS SCHOOL OF BUSINESS Ph.D in Business and Public Policy	exp-2021
	COLUMBIA UNIVERSITY – SCHOOL OF INTERNATIONAL AND PUBLIC AFFAIRS (SIPA) Masters in Public Administration (MPA)	2009
	LAHORE UNIVERSITY OF MANAGEMENT SCIENCES (LUMS) B.Sc. (honors) in Economics	2007
PUBLICATIONS	“Data and Policy Decisions: Experimental Evidence from Pakistan”, with Michael Callen, Saad Gulzar, Ali Hasanain and Arman Rezaee, <i>Journal of Development Economics</i> , <i>forthcoming</i>	
WORKING PAPERS	“Organizational Mission, Financial Rewards and Performance of Public Sector Personnel”, <i>JMP</i> “Motivating Political Candidacy and Performance: Experimental Evidence From Pakistan”, with Saad Gulzar, <i>Submitted</i> “Using Preference Parameter Estimates to Optimize Public Sector Wage Contracts: A field study in Pakistan”, with James Andreoni, Michael Callen, Karrar Hussain, and Charles Sprenger, NBER Working Paper No. 22019 “The Political Economy of Public Employee Absence: Experimental Evidence from Pakistan, with Michael Callen, Ali Hasanain and Saad Gulzar, NBER Working Paper No. 22340 “Personalities and Public Sector Performance: Experimental Evidence from Pakistan, with Arman Rezaee, Michael Callen, Ali Hasanain, and Saad Gulzar , NBER Working Paper No. 21180 “Coordinating Farmers with Cell Phones: Technology Innovation in Livestock Extension in Pakistan, with Arman Rezaee and Ali Hasanain, Working Paper	
WORK IN PROGRESS	“Teams in Public Sector: Evidence from Police in Pakistan” , with Zain Chaudhry, Aprajit Mahajan, and Karrar Hussain “Social Spillovers and the Gender Gap in Political Participation in Pakistan”, with Saad Gulzar, and Luke Sonnet	
GRANTS AND AWARDS	IRLE Dissertation Fellowship (\$15,000) & Oliver Williamson Fund (\$4,000)	2020
	CEGA Development Economics Grant (\$15,000) & Weiss Family Fund (\$15,800)	2019
	International Growth Centre (£20,000) & Institute for Business Innovation (\$10,000)	2018
	International Growth Centre Grant (£66,000) & JPAL Governance Initiative (\$ 50,000)	2017
WORK EXPERIENCE	INTERNATIONAL GROWTH CENTRE (IGC) Country Economist	2011 - 2015
	AGA KHAN FOUNDATION Research Officer	2010 - 2011
	CROWN AGENTS Consultant	2010