

Muhammad Yasir Khan

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| CONTACT INFORMATION | <i>Address:</i> 4907 Wesley W. Posvar Hall, 230 South Bouquet Street, Pittsburgh, PA 15260 <i>E-mail:</i> yasir.khan@pitt.edu <i>website:</i> www.yasirkhan.org | |
| AFFILIATIONS | ASSISTANT PROFESSOR | |
| | Department of Economics, University of Pittsburgh | 2021 - |
| | FELLOW | |
| | Mahbub Ul Haq Research Center, Lahore University of Management Sciences | 2021 - |
| | FACULTY AFFILIATE | |
| | Center for Governance and Markets, University of Pittsburgh | 2022 - |
| EDUCATION | UNIVERSITY OF CALIFORNIA, BERKELEY - HAAS SCHOOL OF BUSINESS | |
| | Ph.D in Business and Public Policy | 2015 - 2021 |
| | COLUMBIA UNIVERSITY | |
| | Masters in Public Administration | 2008 - 2009 |
| | NATIONAL UNIVERSITY OF SINGAPORE | |
| | Masters in Public Policy | 2007 - 2008 |
| | LAHORE UNIVERSITY OF MANAGEMENT SCIENCES (LUMS) | |
| | B.Sc. (honors) in Economics | 2003 - 2007 |
| PUBLICATIONS | “Data and Policy Decisions: Experimental Evidence from Pakistan” , with Michael Callen, Saad Gulzar, Ali Hasanain and Arman Rezaee, <i>Journal of Development Economics</i> (2020) | |
| | “Using Preference Parameter Estimates to Optimize Public Sector Wage Contracts: A Field Study in Pakistan” , with James Andreoni, Michael Callen, Karrar Hussain and Charles Sprenger, NBER Working Paper No. 22019, <i>Journal of European Economic Association</i> (2023) | |
| | “No bulls: Experimental Evidence on the Impact of Veterinarian Ratings in Pakistan” , with Arman Rezaee and Ali Hasanain, <i>Journal of Development Economics</i> (2023) | |
| | “The Political Economy of Public Employee Absence: Experimental Evidence from Pakistan” , with Michael Callen, Ali Hasanain and Saad Gulzar, <i>Journal of Public Economics</i> (2023) | |
| WORKING PAPERS | ““Good Politicians”: Experimental Evidence on Motivations for Political Candidacy and Government Performance” , with Saad Gulzar, <i>Revise & Resubmit at The Review of Economic Studies</i> | |
| | “Mission Motivation and Public Sector Performance: Experimental Evidence from Pakistan” | |
| | “Personalities and Public Sector Performance: Experimental Evidence from Pakistan” , with Arman Rezaee, Michael Callen, Ali Hasanain, and Saad Gulzar, NBER Working Paper No. 21180 | |
| WORK IN PROGRESS | “Correcting Misaligned Beliefs About Gender Norms Can Backfire” , with Saad Gulzar, and Luke Sonnet | |
| | “Barriers to Political Entry: Experimental Evidence from Pakistan” , with Saad Gulzar | |
| | “Dishonesty in Public Sector” , with Priyoma Mustafi | |
| FELLOWSHIPS AND GRANTS | International Growth Centre (£20,000) | 2022 |
| | International Growth Centre (£44,000) | 2021 |
| | IRLE Fellowship (\$15,000), Sasakawa Fellowship (\$50,000) & Oliver Williamson Fund (\$4,000) | 2020 |

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| | CEGA Development Economics Grant (\$15,000) & Weiss Family Fund (\$15,800) | 2019 |
| | International Growth Centre (£20,000) & Institute for Business Innovation (\$10,000) | 2018 |
| | International Growth Centre (£15,272) & JPAL Governance Initiative (\$94,796) | 2018 |
| | International Growth Centre Grant (£66,000) & JPAL Governance Initiative (\$ 73,000) | 2015 |
| | Agricultural Technology and Adoption Initiative (\$ 50,000) | 2014 |
| | International Growth Centre (£10,000) | 2012 |
| | International Growth Centre (£50,000) | 2011 |
| INVITED TALKS | Universidad del Rosario, POLECONUK, Georgetown University, Development Rookiefest at North-western University | |
| CONFERENCES | KDI-DIME, CSAE Conference on Economic Development in Africa, MWIEDC, SIOE, ECBE, NEUDC, Field Days, PacDev, Institutions and Innovations Conference | |
| PROFESSIONAL REFEREE SERVICE | Review of Economic Studies, American Economic Review: Insights, Journal of Public Economics, Journal of European Economic Association, Journal of Development Economics, Management Science, Economic Development and Cultural Change, Journal of Politics, Quarterly Journal of Political Science, Economica, National Science Foundation | |
| TEACHING | University of Pittsburgh: Graduate Development Economics, Graduate Labor Economics, Poverty and International Development UC Berkeley (as Graduate Student Instructor): Economics for Business Decisions (Microeconomics), Ethics and Responsible Leadership | |
| PRE-PH.D. WORK EXPERIENCE | INTERNATIONAL GROWTH CENTRE (IGC) Country Economist | 2011 - 2015 |
| | AGA KHAN FOUNDATION Research Officer | 2010 - 2011 |
| OTHER | Languages: English (fluent), Pashto (native), Urdu (fluent) Nationality: Pakistani | |

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