

Muhammad Yasir Khan

CONTACT INFORMATION	2220 Piedmont Ave Berkeley, 94720, CA	<i>E-mail:</i> yasir.khan@berkeley.edu <i>Phone:</i> (510) 458 7546 <i>website:</i> www.yasirkhan.org
EDUCATION	UNIVERSITY OF CALIFORNIA, BERKELEY - HAAS SCHOOL OF BUSINESS Ph.D in Business Administration	exp-2021
	COLUMBIA UNIVERSITY – NATIONAL UNIVERSITY OF SINGAPORE Dual Degree MPA – MPP	2009
	LAHORE UNIVERSITY OF MANAGEMENT SCIENCES (LUMS) B.Sc. (honors) in Economics	2007
PUBLICATIONS	“Data and Policy Decisions: Experimental Evidence from Pakistan” , with Michael Callen, Saad Gulzar, Ali Hasanain and Arman Rezaee, <i>Journal of Development Economics</i> (2020)	
WORKING PAPERS	“Mission Motivation and Public Sector Performance: Experimental Evidence from Pakistan” “Using Preference Estimates to Customize Incentives: An Application to Polio Vaccination Drives in Pakistan” , with James Andreoni, Michael Callen, Karrar Hussain and Charles Sprenger (<i>Revise & Resubmit at the Journal of European Economic Association</i>) ““Good Politicians”: Experimental Evidence on Motivations for Political Candidacy and Government Performance” , with Saad Gulzar “Norms, Beliefs, and Networks: Descriptive Findings on Women’s Political Participation in Pakistan” , with Saad Gulzar and Luke Sonnet “The Political Economy of Public Employee Absence: Experimental Evidence from Pakistan , with Michael Callen, Ali Hasanain and Saad Gulzar, NBER Working Paper No. 22340 “Personalities and Public Sector Performance: Experimental Evidence from Pakistan , with Arman Rezaee, Michael Callen, Ali Hasanain, and Saad Gulzar, NBER Working Paper 21180 “No bulls: Experimental evidence on the impact of veterinarian ratings in Pakistan , with Arman Rezaee and Ali Hasanain, Working Paper	
WORK IN PROGRESS	“Social Spillovers and the Gender Gap in Political Participation in Pakistan” , with Saad Gulzar, and Luke Sonnet (baseline completed) “Teamwork in Public Sector: Evidence from Police in Pakistan” , with Zain Chaudhry, and Karrar Hussain (fundraising stage)	
TEACHING EXPERIENCE	Graduate Student Instructor, <i>Economics for Business Decisions (Microeconomics)</i> , MBA Core	2019
	Graduate Student Instructor, <i>Ethics and Responsible Leadership</i> , MBA Core	2018
	Instructor, <i>Corporate Social Responsibility</i> , Summer Academy	2018
	Reader, <i>Strategic Leadership (Strategy)</i> , MBA Core	2017
	Instructor, <i>Advance Evaluation Methodologies</i> , CERP-CLEAR WB	2014
FELLOWSHIPS AND GRANTS	IRLE Fellowship (\$15,000), Sasakawa Fellowship (\$50,000) & Oliver Williamson Fund (\$4,000)	2020
	CEGA Development Economics Grant (\$15,000) & Weiss Family Fund (\$15,800)	2019
	International Growth Centre (£20,000) & Institute for Business Innovation (\$10,000)	2018
	International Growth Centre (£15,272) & JPAL Governance Initiative (\$94,796)	2018
	International Growth Centre Grant (£66,000) & JPAL Governance Initiative (\$ 50,000)	2015

WORK EXPERIENCE	INTERNATIONAL GROWTH CENTRE (IGC)	
	Country Economist	2011 - 2015
	AGA KHAN FOUNDATION	
	Research Officer	2010 - 2011
	CROWN AGENTS	
	Consultant	2010
OTHER	Languages: English (fluent), Pashto (native), Urdu (fluent)	
	Nationality: Pakistani	
	Analytical Softwares: Stata, R	