

Muhammad Yasir Khan

CONTACT INFORMATION	2220 Piedmont Ave Berkeley, 94720, CA	<i>E-mail:</i> yasir.khan@berkeley.edu <i>Phone:</i> (510) 458 7546 <i>website:</i> www.yasirkhan.org
EDUCATION	UNIVERSITY OF CALIFORNIA, BERKELEY - HAAS SCHOOL OF BUSINESS Ph.D in Business Administration Master of Science in Business Administration COLUMBIA UNIVERSITY – NATIONAL UNIVERSITY OF SINGAPORE Dual Degree MPA – MPP LAHORE UNIVERSITY OF MANAGEMENT SCIENCES (LUMS) B.Sc. (honors) in Economics	exp-2021 2018 2009 2007
PUBLICATIONS	“Data and Policy Decisions: Experimental Evidence from Pakistan”, with Michael Callen, Saad Gulzar, Ali Hasanain and Arman Rezaee, <i>Journal of Development Economics</i> (2020)	
WORKING PAPERS	“Using Preference Estimates to Customize Incentives: An Application to Polio Vaccination Drives in Pakistan”, with James Andreoni, Michael Callen, Karrar Hussain and Charles Sprenger (<i>Revise & Resubmit at the Journal of European Economic Association</i>) “Mission Motivation and Public Sector Performance: Experimental Evidence from Pakistan” ““Good Politicians”: Experimental Evidence on Motivations for Political Candidacy and Government Performance”, with Saad Gulzar “Norms, Beliefs, and Networks: Descriptive Findings on Women’s Political Participation in Pakistan”, with Saad Gulzar and Luke Sonnet “The Political Economy of Public Employee Absence: Experimental Evidence from Pakistan, with Michael Callen, Ali Hasanain and Saad Gulzar, NBER Working Paper No. 22340 “Personalities and Public Sector Performance: Experimental Evidence from Pakistan, with Arman Rezaee, Michael Callen, Ali Hasanain, and Saad Gulzar, NBER Working Paper 21180 “No bulls: Experimental evidence on the impact of veterinarian ratings in Pakistan, with Arman Rezaee and Ali Hasanain, Working Paper	
WORK IN PROGRESS	“Social Spillovers and the Gender Gap in Political Participation in Pakistan”, with Saad Gulzar, and Luke Sonnet (baseline completed) “Barriers to Political Entry: Experimental Evidence from Pakistan”, with Saad Gulzar	
TEACHING EXPERIENCE	Graduate Student Instructor, <i>Economics for Business Decisions (Microeconomics)</i> , MBA Core 2019 Graduate Student Instructor, <i>Ethics and Responsible Leadership</i> , MBA Core	2018
FELLOWSHIPS AND GRANTS	IRLE Fellowship (\$15,000), Sasakawa Fellowship (\$50,000) & Oliver Williamson Fund (\$4,000) CEGA Development Economics Grant (\$15,000) & Weiss Family Fund (\$15,800) International Growth Centre (£20,000) & Institute for Business Innovation (\$10,000) International Growth Centre (£15,272) & JPAL Governance Initiative (\$94,796) International Growth Centre Grant (£66,000) & JPAL Governance Initiative (\$ 50,000)	2020 2019 2018 2018 2015
CONFERENCES AND SEMINARS	CSAE Conference on Economic Development in Africa, MWIEDC NEUDC, Field Days, PacDev, Institutions and Innovations Empirical Management Conference, Norms and Behavior Change conference	2021 2020 2019
PROFESSIONAL REFEREE SERVICE	Journal of European Economic Association, Management Science, Economic Development and Cultural Change, Journal of Politics, Quarterly Journal of Political Science	

PRE-PH.D. WORK EXPERIENCE	INTERNATIONAL GROWTH CENTRE (IGC) Country Economist	2011 - 2015
	AGA KHAN FOUNDATION Research Officer	2010 - 2011
	CROWN AGENTS Consultant	2010
OTHER	Languages: English (fluent), Pashto (native), Urdu (fluent) Nationality: Pakistani Analytical Softwares: Stata, R	

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