

## Muhammad Yasir Khan

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CONTACT INFORMATION	<i>Address:</i> 4907 Wesley W. Posvar Hall, 230 South Bouquet Street, Pittsburgh, PA 15260 <i>E-mail:</i> <a href="mailto:yasir.khan@pitt.edu">yasir.khan@pitt.edu</a> <i>website:</i> <a href="http://www.yasirkhan.org">www.yasirkhan.org</a>	
AFFILIATIONS	ASSISTANT PROFESSOR	
	Department of Economics, University of Pittsburgh	2021 -
	FELLOW	
	Mahbub Ul Haq Research Center, Lahore University of Management Sciences	2021 -
FACULTY AFFILIATE		
	Center for Governance and Markets, University of Pittsburgh	2022 -
EDUCATION	UNIVERSITY OF CALIFORNIA, BERKELEY - HAAS SCHOOL OF BUSINESS	
	Ph.D in Business and Public Policy	2015 - 2021
	COLUMBIA UNIVERSITY	
	Masters in Public Administration	2008 - 2009
	NATIONAL UNIVERSITY OF SINGAPORE	
	Masters in Public Policy	2007 - 2008
LAHORE UNIVERSITY OF MANAGEMENT SCIENCES (LUMS)		
	B.Sc. (honors) in Economics	2003 - 2007
PUBLICATIONS	<b>“Data and Policy Decisions: Experimental Evidence from Pakistan”</b> , with Michael Callen, Saad Gulzar, Ali Hasanain and Arman Rezaee, <i>Journal of Development Economics</i> (2020)	
	<b>“Using Preference Parameter Estimates to Optimize Public Sector Wage Contracts: A Field Study in Pakistan”</b> , with James Andreoni, Michael Callen, Karrar Hussain and Charles Sprenger, NBER Working Paper No. 22019, <i>Accepted at The Journal of European Economic Association</i>	
WORKING PAPERS	<b>““Good Politicians”: Experimental Evidence on Motivations for Political Candidacy and Government Performance”</b> , with Saad Gulzar, <i>Revise &amp; Resubmit at The Review of Economic Studies</i>	
	<b>“No bulls: Experimental Evidence on the Impact of Veterinarian Ratings in Pakistan</b> , with Arman Rezaee and Ali Hasanain, Working Paper <i>Revise &amp; Resubmit at The Journal of Development Economics</i>	
	<b>“The Political Economy of Public Employee Absence: Experimental Evidence from Pakistan</b> , with Michael Callen, Ali Hasanain and Saad Gulzar, NBER Working Paper No. 22340 <i>Revise &amp; Resubmit at The Journal of Public Economics</i>	
	<b>“Mission Motivation and Public Sector Performance: Experimental Evidence from Pakistan”</b>	
	<b>“Personalities and Public Sector Performance: Experimental Evidence from Pakistan</b> , with Arman Rezaee, Michael Callen, Ali Hasanain, and Saad Gulzar, NBER Working Paper No. 21180	
WORK IN PROGRESS	<b>“Correcting Misaligned Beliefs About Gender Norms Can Backfire”</b> , with Saad Gulzar, and Luke Sonnet	
	<b>“Barriers to Political Entry: Experimental Evidence from Pakistan”</b> , with Saad Gulzar	

FELLOWSHIPS AND GRANTS	International Growth Centre (£20,000)	2022
	International Growth Centre (£44,000)	2021
	IRLE Fellowship (\$15,000), Sasakawa Fellowship (\$50,000) & Oliver Williamson Fund (\$4,000)	2020
	CEGA Development Economics Grant (\$15,000) & Weiss Family Fund (\$15,800)	2019
	International Growth Centre (£20,000) & Institute for Business Innovation (\$10,000)	2018
	International Growth Centre (£15,272) & JPAL Governance Initiative (\$94,796)	2018
	International Growth Centre Grant (£66,000) & JPAL Governance Initiative (\$ 73,000)	2015
	Agricultural Technology and Adoption Initiative (\$ 50,000)	2014
	International Growth Centre (£10,000)	2012
	International Growth Centre (£50,000)	2011
INVITED TALKS	Universidad del Rosario, POLECONUK, Georgetown University, Development Rookiefest at Northwestern University	
CONFERENCES	KDI-DIME, CSAE Conference on Economic Development in Africa, MWIEDC, SIOE, ECBE, NEUDC, Field Days, PacDev, Institutions and Innovations Conference	
PROFESSIONAL REFEREE SERVICE	American Economic Review: Insights, Journal of Public Economics, Journal of European Economic Association, Management Science, Economic Development and Cultural Change, Journal of Politics, Quarterly Journal of Political Science, Economica, National Science Foundation	
TEACHING	University of Pittsburgh: Topics in Development Economics, Poverty and International Development UC Berkeley (as Graduate Student Instructor): Economics for Business Decisions (Microeconomics), Ethics and Responsible Leadership	
PRE-PH.D. WORK EXPERIENCE	INTERNATIONAL GROWTH CENTRE (IGC)	
	Country Economist	2011 - 2015
	AGA KHAN FOUNDATION	
	Research Officer	2010 - 2011
OTHER	Languages: English (fluent), Pashto (native), Urdu (fluent) Nationality: Pakistani	

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