

## Muhammad Yasir Khan

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| CONTACT INFORMATION   | <i>Address:</i> 4907 Wesley W. Posvar Hall, 230 South Bouquet Street, Pittsburgh, PA 15260<br><i>E-mail:</i> <a href="mailto:yasir.khan@pitt.edu">yasir.khan@pitt.edu</a><br><i>website:</i> <a href="http://www.yasirkhan.org">www.yasirkhan.org</a>   |
| EMPLOYMENT            | ASSISTANT PROFESSOR<br>Department of Economics, University of Pittsburgh 2021 -   |
| RESEARCH AFFILIATIONS | Abdul Latif Jameel Poverty Action Lab (JPAL), IZA - Institute of Labor Economics, Center for Governance and Markets (University of Pittsburgh), Mahbub Ul Haq Research Center (Lahore University of Management Sciences)  |
| EDUCATION             | UNIVERSITY OF CALIFORNIA, BERKELEY - HAAS SCHOOL OF BUSINESS<br>Ph.D in Business Administration 2015 - 2021<br>COLUMBIA UNIVERSITY<br>Masters in Public Administration 2008 - 2009<br>NATIONAL UNIVERSITY OF SINGAPORE<br>Masters in Public Policy 2007 - 2009<br>LAHORE UNIVERSITY OF MANAGEMENT SCIENCES (LUMS)<br>B.Sc. (honors) in Economics 2003 - 2007  |
| PUBLICATIONS          | ““Good Politicians”: Experimental Evidence on Motivations for Political Candidacy and Government Performance”, with Saad Gulzar, <i>The Review of Economic Studies</i> (2024)<br><br>“Personalities and Public Sector Performance: Experimental Evidence from Pakistan”, with Arman Rezaee, Michael Callen, Ali Hasanain, and Saad Gulzar, <i>Economic Development and Cultural Change</i> (2024)<br><br>“Using Preference Parameter Estimates to Optimize Public Sector Wage Contracts: A Field Study in Pakistan”, with James Andreoni, Michael Callen, Karrar Hussain and Charles Sprenger, <i>Journal of European Economic Association</i> (2023)<br><br>“No bulls: Experimental Evidence on the Impact of Veterinarian Ratings in Pakistan”, with Arman Rezaee and Ali Hasanain, <i>Journal of Development Economics</i> (2023)<br><br>“The Political Economy of Public Employee Absence: Experimental Evidence from Pakistan”, with Michael Callen, Ali Hasanain, Saad Gulzar and Arman Rezaee, <i>Journal of Public Economics</i> (2023)<br><br>“Data and Policy Decisions: Experimental Evidence from Pakistan”, with Michael Callen, Saad Gulzar, Ali Hasanain and Arman Rezaee, <i>Journal of Development Economics</i> (2020)<br><br>“Improving public health delivery in Punjab, Pakistan: issues and opportunities”, with Michael Callen, Ali Hasanain, Saad Gulzar, Abdur Rehman Khan and Zia Mehmood <i>The Lahore Journal of Economics</i> (2013) |
| WORKING PAPERS        | “Mission Motivation and Public Sector Performance: Experimental Evidence from Pakistan”, <i>Revised &amp; Resubmit at the American Economic Review</i><br><br>“Equilibrium Effects of Financial Affirmative Action: Evidence from India”, with S.K. Ritadhi   |
| WORK IN PROGRESS      | “Time Preferences and Dishonesty in the Public Sector”, with Priyoma Mustafi (field work)<br><br>“Social Norms, Men’s Beliefs, and Women Voting”, with Saad Gulzar (data cleaning)<br><br>“Hot Shots”, with Karrar Hussain, Jiawei Lyu, Gabriel Torek (data cleaning)   |

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|                        | “Psychotherapy and Performance of Workers” (pilot)   |      |
|                        | “Interactive Mobile Support for Community Health Workers Promoting Breastfeeding”, with Erika Field, Nicola Singletary, Laura Stilwell, & Kate Vyborny (pilot)   |      |
| MONOGRAPHS             | “Norms, Beliefs, and Networks: Descriptive Findings on Women’s Political Participation in Pakistan”, with Saad Gulzar and Luke Sonnet, <i>mimeo</i>  |      |
|                        | “Barriers to Political Entry: Experimental Evidence from Pakistan”, with Saad Gulzar, <i>mimeo</i>   |      |
|                        | “Learning in public schools”, with Tahir Andrabi, Sohaib Khan and Farooq Naseer, <i>International Growth Centre</i>  |      |
| FELLOWSHIPS AND GRANTS | International Growth Centre (£30,397), <i>PI</i>   | 2024 |
|                        | Pitt Momentum Funds, Priming Grant (\$24,000), <i>PI</i>   | 2024 |
|                        | DFG, German Research Foundation Grant (Euros 330,000), <i>collaborator</i>   | 2023 |
|                        | International Growth Centre (£20,000), <i>co-PI</i>  | 2022 |
|                        | International Growth Centre (£44,000), <i>PI</i>   | 2021 |
|                        | IRLE Fellowship (\$15,000), Sasakawa Fellowship (\$50,000) & Oliver Williamson Fund (\$4,000)  | 2020 |
|                        | CEGA Development Economics (\$15,000) & Weiss Family Fund (\$15,800), <i>PI</i>  | 2019 |
|                        | International Growth Centre (£20,000), <i>co-PI</i> & Institute for Business Innovation (\$10,000),  | 2018 |
|                        | International Growth Centre (£15,272) & JPAL Governance Initiative (\$94,796), <i>co-PI</i>  | 2018 |
|                        | International Growth Centre (£66,000), & JPAL Governance Initiative (\$ 73,000), <i>co-PI</i>  | 2015 |
|                        | Agricultural Technology and Adoption Initiative (\$ 50,000), <i>co-PI</i>  | 2014 |
|                        | International Growth Centre (£10,000), <i>co-PI</i>  | 2012 |
|                        | International Growth Centre (£50,000), <i>co-PI</i>  | 2011 |
| INVITED TALKS          | UIUC, University of Michigan, Public Administration Reform Global Forum st World Bank  | 2024 |
|                        | University of Virginia   | 2023 |
|                        | Georgetown University, Development Rookiefest at Northwestern University   | 2022 |
|                        | University of Pittsburgh, University of California Santa Cruz, University of Oxford, Duke University, Essex, Universidad del Rosario, POLECONUK  | 2021 |
| CONFERENCES            | Society for Institutional and Organizational Economics (scheduled)   | 2024 |
|                        | BREAD-MIT, Call to Service at Stanford, AALIMS-Stanford, PacDev (U of Washington), NEUDC, Institutions and Innovations Conference  | 2023 |
|                        | KDI-DIME, CSAE Conference on Economic Development in Africa, MWIEDC, SIOE, ECBE, NEUDC, Field Days, PacDev (UC Berkeley), Institutions and Innovations Conference  | 2021 |
| TEACHING               | <i>University of Pittsburgh:</i> Graduate Development Economics (Econ 3440), Graduate Labor Economics (Econ 3410), Poverty and International Development (Econ 1710), Labor and Development Seminar (Econ 1710), Introduction to Development Economics (Econ 0530) |      |
|                        | <i>UC Berkeley (as Graduate Student Instructor):</i> Economics for Business Decisions (Microeconomics), Ethics and Responsible Leadership  |      |
| ADVISING AND SERVICE   | <i>Graduate Students:</i> Priyoma Mustafi (co-Chair), Hanrui Zeng (committee), Bruno Komel (reader), Prashant Bhandari (reader), Yu Qui  |      |
|                        | <i>Committee:</i> Graduate Admissions Committee, Second Year Paper Award Committee   |      |
|                        | <i>Mentorship:</i> Association for Mentoring & Inclusion in Economics (AMIE)   |      |

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| INVITED REFEREE | Review of Economic Studies, Economic Journal, American Economic Journal: Applied, American Economic Review: Insights, Journal of Public Economics, Journal of European Economic Association, Journal of Development Economics, Management Science, Economic Development and Cultural Change, Journal of Politics, World Bank Economic Review, Quarterly Journal of Political Science, Journal of Economic Behavior and Organization, Journal of Comparative Economics, Economica, National Science Foundation |
| AWARDS          | “50 Influential Researchers Whose Work Could Help Shape 21st Century Politicians” by Apolitical Foundation Germany 2023   |
| WORK EXPERIENCE | INTERNATIONAL GROWTH CENTRE (IGC)<br>Pakistan Country Economist 2011 - 2015<br>AGA KHAN FOUNDATION<br>Research Officer 2010 - 2011  |
| OTHER           | Languages: English (fluent), Pashto (native), Urdu (fluent)<br>Nationality: Pakistani   |

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