

# Nitish Rawat

Programmer Analyst Trainee | Salesforce CRM Developer | Veeva Developer

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## EDUCATION

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### Graphic Era Hill University

SEP 2021- Jun 2025

- Major in computer science and engineering
- Cumulative GPA: 8.74/10.0; Dean's List 2021-2025 (Top 10% of class)
- Relevant Coursework: C++; C; MySQL; HTML; CSS; Web development

## EXPERIENCE

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### Programmer Analyst Trainee

(Cognizant Technology Solutions)

Aug 2025 – Nov 2025

- Successfully completed intensive training in enterprise platform development, specializing in Salesforce CRM Administration and Development, including Apex, Visualforce, and Lightning Web Components (LWC).
- Developed a hands-on project during the training period to automate business processes and manage data within the Salesforce ecosystem.
- Learned the fundamental basics of Veeva CRM and its application in managing customer relationships within specialized industries.
- Gained proficiency in configuring Salesforce automation tools such as Flows and Validation Rules to streamline data entry and ensure data integrity.
- Demonstrated enhanced communication and collaboration abilities to rapidly adapt to new organizational technologies and streamlined development workflows.

## PROJECTS

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### Healthcare Outreach System (Salesforce CRM, Visualforce, Apex, LWC, Flows)

Sep 2025 – Nov 2025

- Designed and developed a comprehensive Healthcare Outreach System during the training period to automate patient engagement and streamline appointment management.
- Built custom Lightning Web Components (LWC) and Apex controllers to provide a user-friendly interface for healthcare providers to track patient interactions.
- Implemented automated workflows using Salesforce Flows to trigger follow-up notifications and reminders, improving patient response rates.
- Configured security models and validation rules to ensure the integrity and privacy of sensitive patient data within the CRM.
- Integrated foundational Veeva CRM principles to align the system with life sciences industry standards for customer relationship management.

### Student selection process with resume analysis and verification

Sep 2024 – Nov 2024

- Created an innovative system to evaluate over 1,000 resumes per month using predefined criteria; ensured objective assessments of skills and experience that increased candidate selection accuracy by 30%.
- Spearheaded the development of an automated email notification system using SMTP; saved approximately 10 hours each week spent on manual outreach tasks while boosting effective communication among team members involved in recruitment efforts.
- Implemented sorting algorithms into the candidate management platform which cut down review time per application from 10 minutes to under 4 minutes without compromising quality or thoroughness of evaluations.
- Engineered an efficient solution for resume evaluations and candidate interactions through advanced programming in Python; streamlined the process by eliminating manual data entry, saving approximately 15 hours weekly.

### Sign Language Detection System Using Machine Learning

Oct 2023 – Nov 2023

- Built a robust framework using state-of-the-art algorithms for accurate gesture recognition, achieving response accuracy rates exceeding 90%; allowed users greater independence through improved access to information and services.

- Developed a prototype using advanced machine learning techniques that recognized more than 50 distinct sign language gestures, demonstrating the potential for improved user experience among hearing-impaired communities seeking better communication tools.
- Spearheaded the integration of real-time sign language translation technology into existing platforms; facilitated seamless interactions among diverse user groups resulting in heightened accessibility for hundreds of participants.
- Designed algorithms employing Python to create seamless gestures-to-text functionality within two weeks, achieving high responsiveness standards with minimal latency reported by users throughout early deployment stages.

#### **Real time Human Face detection**

**Nov 2022-Dec 2022**

- Engineered and deployed a real-time face detection system with Python and D-Lib, improving identification accuracy and reducing processing time by over 50%.
- Automated and customized the data logging system to handle hundreds of records daily by integrating automatic data entry of detected faces and timestamps into a CSV file.
- Validated and debugged the attendance tracking system through over 100 hours of rigorous testing and troubleshooting, ensuring reliability that led to a significant decrease in reporting errors by 90% for users.

#### **SKILLS**

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- **Technical Skills:** Salesforce Admin, Salesforce Dev, Apex, Visualforce, LWC, C++, C, SQL, SOQL, Html, Java script, PHP, CSS, Excel, Integrating AWS with the SDK
- **Other Tools:** Git, Postman
- **CRM & Enterprise:** Salesforce CRM (Admin & Developer), Veeva CRM
- **Languages:** English (fluent), Hindi (fluent)
- **Soft Skills:** Strong communication, Problem-solving, Professional English Proficiency.