The Battle of the Neighborhoods in Toronto: Restaurants

Applied Data Science Capstone by IBM/Coursera

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Introduction: Business Problem

Toronto is the provincial capital of Ontario. It is the most populous city in Canada and the fourth most populous city in North America. Toronto has a large Italian Canadian community, with 32.2 percent of the ethnic Italians in Canada living in the Greater Toronto Area as of 2016. It is home to the fourth largest Italian population outside of Italy, behind São Paulo, Brazil, Buenos Aires, Argentina, and New York City, respectively. As of the Canada 2016 Census, there were more than 500k Italian Canadians located in the Greater Toronto Area. There are many opportunities to open a new Italian restaurant.

The aim of this project is to help a prospective investor to find the best location for the opening of a restaurant with Italian "homemade cuisine" for locals living in Toronto, Canada.

We are going to investigate the best location in an area that meets the following criteria:

- A neighbourhood with average to above-average total population
- Above the average population of 25-50-year-old professionals
- Average to above-average median net household incomes
- Minimal competition around

The main objective is to provide the recommendation to the prospective investor which neighbourhood of Toronto will be the best choice to start in. We will analyze data of the population and focus on the borough and explore its neighborhoods which meets the criteria above. In addition, we'll take a look at the 10 most common venues in each neighbourhood where Italian restaurants are not among the most common venue.

Data

- To evaluate the neighbourhoods, we will be using the data from the 2016 Toronto Census
- Wikipedia, to matching each neighbourhood to their boroughs
- Boundaries of City of Toronto Neighbourhoods to map the neighbourhoods
- Foursquare API to obtain information on venues/competitors.

We will be using the following data sources:

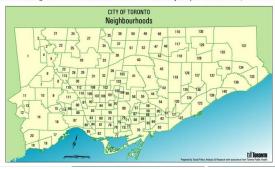
The Census of Population in Toronto <u>Open Data City of Toronto | NEIGHBOURHOOD PROFILES</u>
 Data set: <u>neighbourhood-profiles-2016-csv</u>

Neighbourhood Profiles

The map below shows the City of Toronto's 140 neighbourhoods displayed by neighbourhood number. Click the map to bring up the profile of your neighbourhood or use the lookup features below the map to find your neighbourhood profile.

Toronto is known for its diversity and culture and this is reflected in its many neighbourhoods. This section provides detailed demographic information about each neighbourhood, prepared by the City's Social Policy Analysis & Research Unit.

You can download the 2016 Neighbourhood Profiles data set from the City's Open Data Portal, www.toronto.ca/open.



The Census of Population is held across Canada every 5 years and collects data about age and sex, families and households, language, immigration and internal migration, ethnocultural diversity, Aboriginal peoples, housing, education, income, and labor. City of Toronto Neighbourhood Profiles use this Census data to provide a portrait of the demographic, social and economic characteristics of the people and households in each City of Toronto neighbourhood. The profiles present selected highlights from the data, but these accompanying data files provide the full data set assembled for each neighbourhood.

- o In these profiles, "neighbourhood" refers to the City of Toronto's 140 social planning neighbourhoods. These social planning neighbourhoods were developed by the City of Toronto to help government and community organizations with local planning by providing socio-economic data at a meaningful geographic area. The boundaries of these social planning neighbourhoods are consistent over time, allowing for comparison between Census years. Neighbourhood level data from a variety of other sources are also available through the City's Wellbeing Toronto mapping application and here on the Open Data portal.
- Each data point in this file is presented for the City's 140 neighbourhoods, as well as for the City of
 Toronto as a whole. The data is sourced from a number of Census tables released by Statistics Canada.
 The general Census Profile is the main source table for this data, but other Census tables have also
 been used to provide additional information.
- Each of the 140 neighbourhoods of Toronto resides within a defined borough. We will obtain this information from Wikipedia: Wikipedia | List of city-designated neighbourhoods in Toronto



Boundaries of City of Toronto Neighbourhoods. <u>Open Data City of Toronto | NEIGHBOURHOOD</u>



Data for mapping:

- Neighbourhoods GeoJSON File
- Neighbourhoods CSV File
- To collect information on other venues/competitors, we will use Foursquare: Foursquare | API



Methodology

In this project, we will focus on finding neighbourhoods of Toronto to open an Italian restaurant with the "homemade cuisine" targeted on locals living nearby, that meet the initial criteria from the investor. We will limit our analysis to area ~2km around the centers of every neighbourhood.

In the first step, we will collect the required data from the Census of Population in Toronto, then scrap information about the Borough from Wikipedia and merging it with Boundaries of City of Toronto Neighbourhoods which includes the location of its centers.

To establish the targeted neighbourhoods, we will examine the demographic data of the neighborhoods by segmenting the data and performing descriptive analysis using Panda. So, the second step in our analysis will be the calculation of the scores of neighbourhoods according to initial criteria, selecting the top 20 of them, and the exploration of competitors across selected neighbourhoods using API Foursquare.

In the final step, we will focus on the most interesting areas to meet initial criteria and create clusters of locations that represent density and types of competitors.

In the end, we will present a map of the top 20 neighbourhoods indicating the competition and also create clusters (using k-means clustering) of those neighbourhoods to identify those of them with minimum competition around.

Analysis

Getting the raw data, cleaning

Downloaded and wrangled data from the Census of Population in Toronto, then scraped information about the Borough from Wikipedia and merged it with Boundaries of City of Toronto Neighbourhoods. Prepared the dataframe with all collected data looks like

| | CDN | Borough | neighbourhood | population | target_population | after_tax_income | AREA_NAME | LONGITUDE | LATITUDE |
|---|-----|------------------------|---------------------------------|------------|-------------------|------------------|---------------------------------------|------------|-----------|
| 0 | 129 | Scarborough | Agincourt North | 30279 | 9295 | 633574 | Agincourt North (129) | -79.266712 | 43.805441 |
| 1 | 128 | Scarborough | Agincourt South-Malvern West | 21988 | 7940 | 540969 | Agincourt South-Malvern West (128) | -79.265612 | 43.788658 |
| 2 | 20 | Etobicoke | Alderwood | 11904 | 4510 | 388460 | Alderwood (20) | -79.541611 | 43.604937 |
| 3 | 95 | Old City of Toronto | Annex | 29177 | 10690 | 2053142 | Annex (95) | -79.404001 | 43.671585 |
| 4 | 42 | North York | Banbury-Don Mills | 26918 | 9420 | 1158599 | Banbury-Don Mills (42) | -79.349718 | 43.737657 |

We used CDN number as a key column for the all merging dataframes.

Calculating Scores according to criteria

For the scoring system, we added a coefficient of the importance of each criterion. The actual figures were obtained as a result of consultations with several restaurateurs in Kyiv, Ukraine. This "weights" of the criteria are the follows:

| • | A neighbourhood with average to above-average total population | = 35% |
|---|--|-------|
| • | Above the average population of 25-50-year-old professionals | = 45% |
| • | Average to above-average median net household incomes | = 20% |

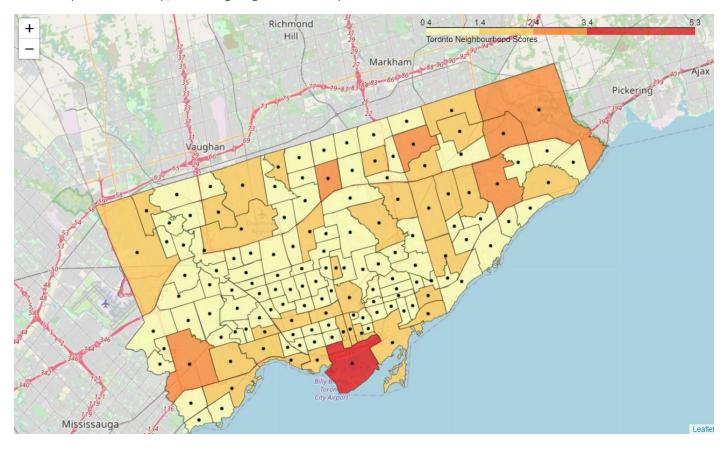
Then the score of every category was calculated as a standardized score: the value of category divided by its median and then multiplied by a coefficient of the importance.

| | CDN_score | p_score | tp_score | income_score | total_score |
|---|-----------|---------|----------|--------------|-------------|
| 0 | 129 | 0.65 | 0.69 | 0.24 | 1.58 |
| 1 | 128 | 0.47 | 0.59 | 0.20 | 1.26 |
| 2 | 20 | 0.25 | 0.34 | 0.15 | 0.74 |
| 3 | 95 | 0.62 | 0.79 | 0.77 | 2.19 |
| 4 | 42 | 0.58 | 0.70 | 0.44 | 1.71 |

As a result, we got the following merged dataframe:

| | cdn | borough | neighbourhood | population | target_population | after_tax_income | area_name | longitude | latitude | total_score |
|---|-----|------------------------|----------------------------------|------------|-------------------|------------------|--|------------|-----------|-------------|
| 0 | 129 | Scarborough | Agincourt North | 30279 | 9295 | 633574 | Agincourt North (129) | -79.266712 | 43.805441 | 1.58 |
| 1 | 128 | Scarborough | Agincourt South- Malvern West | 21988 | 7940 | 540969 | Agincourt South-Malvern West (128) | -79.265612 | 43.788658 | 1.26 |
| 2 | 20 | Etobicoke | Alderwood | 11904 | 4510 | 388460 | Alderwood (20) | -79.541611 | 43.604937 | 0.74 |
| 3 | 95 | Old City of Toronto | Annex | 29177 | 10690 | 2053142 | Annex (95) | -79.404001 | 43.671585 | 2.19 |
| 4 | 42 | North York | Banbury-Don Mills | 26918 | 9420 | 1158599 | Banbury-Don Mills (42) | -79.349718 | 43.737657 | 1.71 |

The choropleth folium map, visualizing neighbourhoods by scores



Exploring venues using API Foursquare

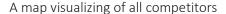
Using the geographical coordinates of each neighborhood in Toronto, were made calls to the Foursquare API and returned the top venues within a radius of 2 km from the centers of neighbourhoods. We got 11153 venues and 343 unique venue types.

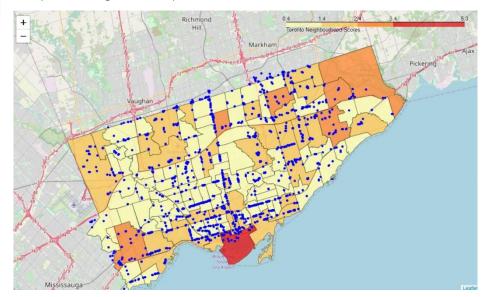
| | neighbourhood | neighbourhood_latitude | neighbourhood_longitude | venue | venue_latitude | venue_longitude | venue_category |
|---|-----------------|------------------------|-------------------------|--|----------------|-----------------|-------------------------|
| 0 | Agincourt North | 43.805441 | -79.266712 | Menchie's | 43.808338 | -79.268288 | Frozen Yogurt Shop |
| 1 | Agincourt North | 43.805441 | -79.266712 | Fahmee Bakery & Jamaican Foods | 43.810170 | -79.280113 | Caribbean Restaurant |
| 2 | Agincourt North | 43.805441 | -79.266712 | Saravanaa Bhavan South Indian Restaurant | 43.810117 | -79.269275 | Indian Restaurant |
| 3 | Agincourt North | 43.805441 | -79.266712 | Samosa King - Embassy Restaurant | 43.810152 | -79.257316 | Indian Restaurant |
| 4 | Agincourt North | 43.805441 | -79.266712 | Bestco Food Market 鴻華超級市場 | 43.796514 | -79.270790 | Supermarket |

Exploring competitors

As we focused on particular subject, we described only the venues, concerned the restaurants.

[132] df_comp.groupby(['venue_category']).size() Comfort Food Restaurant Cuban Restaurant 16 Dim Sum Restaurant 18 Dumpling Restaurant Eastern European Restaurant 19 Egyptian Restaurant Ethiopian Restaurant Falafel Restaurant 15 20 Fast Food Restaurant Filipino Restaurant French Restaurant 15 51 Gastropub German Restaurant Greek Restaurant 91 Hawaiian Restaurant Hong Kong Restaurant Hotpot Restaurant Hungarian Restaurant Indian Chinese Restaurant Indian Restaurant 133 Indonesian Restaurant Irish Pub Italian Restaurant 309 Japanese Restaurant





As can be seen from the map, the concentration of restaurants is observed mainly on the central streets. As we are going to open a restaurant for locals with "Italian home cuisine", we will focus on an area that meets our initial criteria.

So, let's take a look at the top 20 rated neighbourhoods by scores

| | cdn | borough | neighbourhood | population | target_population | after_tax_income | area_name | longitude | latitude | total_score |
|---|-----|------------------------|--|------------|-------------------|------------------|---|------------|-----------|-------------|
| 0 | 77 | Old City of Toronto | Waterfront Communities- The Island | 43361 | 29340 | 3291752 | Waterfront Communities- The Island (77) | -79.377202 | 43.633880 | 4.35 |
| 1 | 51 | North York | Willowdale East | 45041 | 20050 | 1527084 | Willowdale East (51) | -79.401484 | 43.770602 | 3.03 |
| 2 | 137 | Scarborough | Woburn | 53350 | 17845 | 1111814 | Woburn (137) | -79.228586 | 43.766740 | 2.89 |
| 3 | 14 | Etobicoke | Islington-City Centre West | 38084 | 16655 | 1536690 | Islington-City Centre West (14) | -79.543317 | 43.633463 | 2.63 |
| 4 | 131 | Scarborough | Rouge | 45912 | 15340 | 1209928 | Rouge (131) | -79.186343 | 43.821201 | 2.58 |

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| Dovercourt-Wallace Emerson-Junction | 31 |
| Downsview-Roding-CFB | 17 |
| Islington-City Centre West | 9 |
| L'Amoreaux | 25 |
| Malvern | 19 |
| Mimico (includes Humber Bay Shores) | 37 |
| Mount Olive-Silverstone-Jamestown | 15 |
| Mount Pleasant West | 34 |
| Niagara | 32 |
| Parkwoods-Donalda | 26 |
| Rosedale-Moore Park | 31 |
| Rouge | 2 |
| South Riverdale | 19 |
| Waterfront Communities-The Island | 18 |
| West Humber-Clairville | 10 |
| Willowdale East | 13 |
| Woburn | 19 |

Exploring competitors in the top selected 20 neighbourhoods we answered the following question: How many competitors located in each of the top selected neighbourhood?

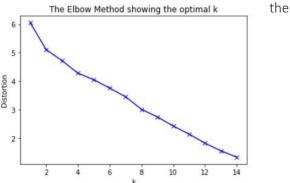
"Rouge" is a neighbourhood in the northeastern area of Toronto, Ontario, within the former city of Scarborough. It is Toronto's largest neighbourhood by surface area; however, unlike other neighbourhoods, most of its area remains undeveloped, as the neighbourhood is adjacent to Rouge National Urban Park." (c) Wikipedia

So, we decided to drop it as it's not interesting for us.

Clustering neighbourhoods and examine clusters

With the prepared data for clustering, we run k-means to cluster neighborhoods into three (3) clusters. The cluster number was established by Elbow Method.

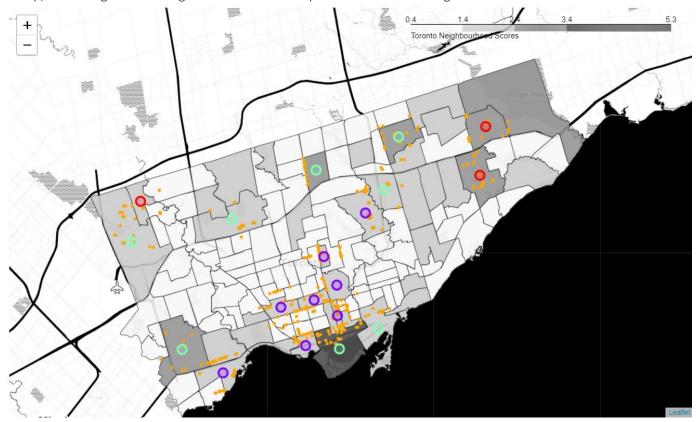
It is not so obvious, but we set k=3.



After our clusters established, we got the final dataframe of top selected neighbourhoods distributing by clusters, added the percentage of the target population. From now we are completely ready for examining to obtain results.

| | neighbourhood | cluster_labels | cdn | borough | population | target_population | after_tax_income | area_name | longitude | latitude | total_score | competitiors | p_target_population |
|----|--|----------------|-----|------------------------|------------|-------------------|------------------|--|------------|-----------|-------------|--------------|---------------------|
| 0 | Annex | 1 | 95 | Old City of Toronto | 29177 | 10690 | 2053142 | Annex (95) | -79.404001 | 43.671585 | 2.19 | 26 | 36.64% |
| 1 | Banbury-Don Mills | 1 | 42 | North York | 26918 | 9420 | 1158599 | Banbury-Don Mills (42) | -79.349718 | 43.737657 | 1.71 | 36 | 35.00% |
| 2 | Church-Yonge Corridor | 1 | 75 | Old City of Toronto | 28349 | 13240 | 1221015 | Church-Yonge Corridor (75) | -79.379017 | 43.659649 | 2.05 | 28 | 46.70% |
| 3 | Dovercourt-Wallace Emerson-Junction | 1 | 93 | Old City of Toronto | 34631 | 15360 | 1037114 | Dovercourt-Wallace Emerson-Junction (93) | -79.438541 | 43.665677 | 2.27 | 31 | 44.35% |
| 4 | Downsview-Roding-CFB | 2 | 26 | North York | 34659 | 12825 | 824881 | Downsview-Roding-CFB (26) | -79.490497 | 43.733292 | 2.01 | 17 | 37.00% |
| 5 | Islington-City Centre West | 2 | 14 | Etobicoke | 38084 | 16655 | 1536690 | Islington-City Centre West (14) | -79.543317 | 43.633463 | 2.63 | 9 | 43.73% |
| 6 | L'Amoreaux | 2 | 117 | Scarborough | 44919 | 14135 | 989212 | L'Amoreaux (117) | -79.314084 | 43.795716 | 2.38 | 25 | 31.47% |
| 7 | Malvern | 0 | 132 | Scarborough | 45086 | 14655 | 888593 | Malvern (132) | -79.222517 | 43.803658 | 2.39 | 19 | 32.50% |
| 8 | Mimico (includes Humber Bay Shores) | 1 | 17 | Etobicoke | 26541 | 14145 | 1275825 | Mimico (includes Humber Bay Shores) (17) | -79.500137 | 43.615924 | 2.10 | 37 | 53.29% |
| 9 | Mount Olive-Silverstone- Jamestown | 0 | 2 | Etobicoke | 32788 | 11225 | 575316 | Mount Olive-Silverstone- Jamestown (2) | -79.587259 | 43.746868 | 1.75 | 15 | 34.24% |
| 10 | Mount Pleasant West | 1 | 104 | Old City of Toronto | 28593 | 13100 | 1163508 | Mount Pleasant West (104) | -79.393360 | 43.704435 | 2.02 | 34 | 45.82% |
| 11 | Niagara | 1 | 82 | Old City of Toronto | 21274 | 16460 | 1531187 | Niagara (82) | -79.412420 | 43.636681 | 2.25 | 32 | 77.37% |
| 12 | Parkwoods-Donalda | 2 | 45 | North York | 34617 | 12440 | 956565 | Parkwoods-Donalda (45) | -79.330180 | 43.755033 | 2.03 | 26 | 35.94% |
| 13 | Rosedale-Moore Park | 1 | 98 | Old City of Toronto | 20631 | 6630 | 2332496 | Rosedale-Moore Park (98) | -79.379669 | 43.682820 | 1.81 | 31 | 32.14% |
| 14 | South Riverdale | 2 | 70 | Old City of Toronto | 25642 | 12790 | 971149 | South Riverdale (70) | -79.335651 | 43.649292 | 1.86 | 19 | 49.88% |
| 15 | Waterfront Communities- The Island | 2 | 77 | Old City of Toronto | 43361 | 29340 | 3291752 | Waterfront Communities-The Island (77) | -79.377202 | 43.633880 | 4.35 | 18 | 67.66% |
| 16 | West Humber-Clairville | 2 | 1 | Etobicoke | 34100 | 11025 | 737298 | West Humber-Clairville (1) | -79.596356 | 43.716180 | 1.83 | 10 | 32.33% |
| 17 | Willowdale East | 2 | 51 | North York | 45041 | 20050 | 1527084 | Willowdale East (51) | -79.401484 | 43.770602 | 3.03 | 13 | 44.51% |
| 18 | Woburn | 0 | 137 | Scarborough | 53350 | 17845 | 1111814 | Woburn (137) | -79.228586 | 43.766740 | 2.89 | 19 | 33.45% |

A map, visualizing the resulting clusters with all competitors in selected neighbourhoods



This concludes our analysis. We have found the top 19 neighbourhoods rated by scores, calculated according to the initial criteria, and examined the competitive environment.

Results and Discussion

The first look at the map shows us that there are significant numbers of restaurants different types and cuisines in the southern part of Toronto, close to central streets, and to the shore of Lake Ontario.

Based on the found and presented results, the following recommendations can be made:

- the main recommendation for the prospective investor would be to focus on neighbourhoods from cluster 2, as this area has good average scores and low density of competitors.
- the main neighborhood recommendation would be for "Islington-City Centre West". With a score of 2.63, this neighbourhood is a commercial and residential area in Etobicoke, Toronto, Ontario, Canada. One of four central business districts outside Downtown Toronto with good perspectives to catch numerous of white-collars in lunchtime and a good number of locals for supper.
- the second and the third places go to "Woburn" 2.89 and "Malvern" 2.39 from cluster 0, both are with an average density of competition and with no Italian cuisine in the top common venues across the entire neighbourhood.

Conclusion

The final decision on optimal restaurant location will be made by the future investor based on the recommendations given in this analysis and also on specific characteristics of neighborhoods in every recommended area, taking into consideration additional factors like real estate availability, prices, etc.

Also, before starting spending money on renting and renovating the facility, don't forget about the outdated data used in this analysis, such as information about the venues from API Foursquare and the 2016 Census Data. However, the methodology and main calculations will allow you to make the right decision when applying the updated initial data.