



OBJECTIVE

Dynamic and detail-oriented individual with a strong passion for software development, seeking an entry-level position to kickstart a rewarding career in the field. Eager to apply my recently acquired skills in programming, problem-solving, and collaborative teamwork gained through formal education and personal projects. A quick learner with a dedication to staying current with emerging technologies and a commitment to delivering high-quality, efficient, and innovative solutions. Excited to contribute to a dynamic team and grow within a supportive and challenging environment.

SKILLS & ABILITIES

- Face-to-Face Business-to-Business Sales
- Online Sales
- Recruiting, Interviewing and Training
- Territory Management
- Proficient in Zoho, Salesforce, Logo, Microsoft Word, Excel and PowerPoint
- Proficient in JavaScript, CSS, and HTML

EXPERIENCE

E-Commerce Manager, Sapori Gida, Istanbul, TURKEY

**February 2020-
March 2021**

- Developing New Ideas, E-Marketing
- Data Entry on Online Billing System
- Helping the Accounting Department
- Inventory Management
- Managing the Packaging Team
- Creating Reports on Online Sales Performance
- Finding New Products to Sell Online

Account Executive, Tarsa Global, Orange, CA, USA

**October 2018-
June 2019**

- Face-to-Face Sales and Presentations for Existing and Potential Customers
- Pipeline and Territory Management with Salesforce
- Interviewing Potential Candidates for Entry Level Positions
- Office and Field Training
- Running Team Meetings
- Management Training (Situational Leadership, Covey Priority Management, Daily Crew Meetings, Weekly Planning and Goal Setting)
- Regional Meetings in Los Angeles, CA

Summer Intern, Turk Telekom, Istanbul, TURKEY

**June 2015 –
July 2015**

- PowerPoint Presentations on New Products
- New Campaign Development – Updating the Website
- Shadowing Specialists Perform Their Daily Tasks
- Data Entry and Research on “Special Numbers”

Business Development Intern, Empryan Solar, Rancho Cucamonga, CA,
USA

**June 2014 –
August 2014**

- Creating Reports on Recruiting, Sales and Territory Management
- Working with Zoho CRM Application
- Shadowing Energy Consultants in the Field (Solar Energy Presentations)
- Pulling resumes from CareerBuilder, Indeed and Monster
- Attending to Daily Management and Sales Meetings
- Regional and National meetings in Los Angeles, CA and Austin, TX

EDUCATION

International Trade and Business, Yeditepe University (GPA 3.29) Istanbul, Turkey **2013 - 2017**

General Business Studies, UCLA Extension (GPA 3.77) Los Angeles, CA **2017-2018**

Masters of Business Administration, Southern States University (GPA 3.90) Irvine, CA **2021-2023**

LANGUAGES

Turkish (Native), English (Fluent), Spanish (Basic)

VOLUNTEER EXPERIENCE

Operation Smile (2019), Orange, CA, USA

Raise Money to Help Unprivileged Children in 3rd World Countries such as Mexico and Peru

Bottle Cap Collection Project (2012), Istanbul, Turkey

Collecting Bottle Caps in School to Buy Wheelchairs

INTERESTS

- Personal Development
- Working Out
- Playing Sports (Soccer, Basketball)
- Traveling (15 Countries)