# Information Discrepancy in Strategic Learning

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# Strategic Learning

#### Settings which:

- 1. Involve decision making over human individuals.
- 2. Certain outcomes more desirable than others.

# Example: loan approvals π Deployed policy

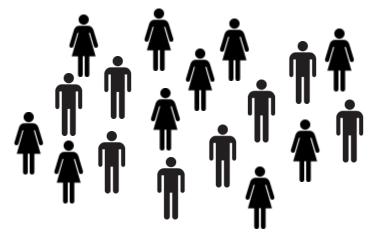
# Strategic Learning

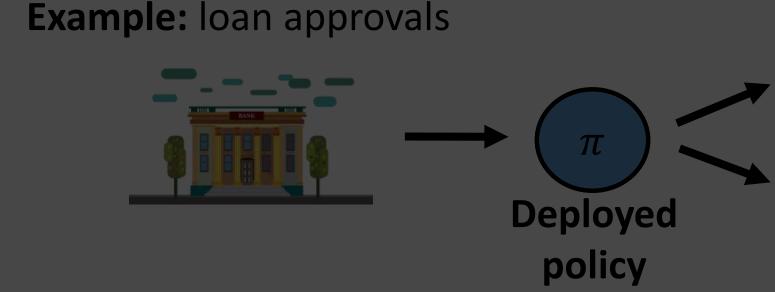
Individuals would like to receive

more favorable assessments

Act <u>strategically</u>

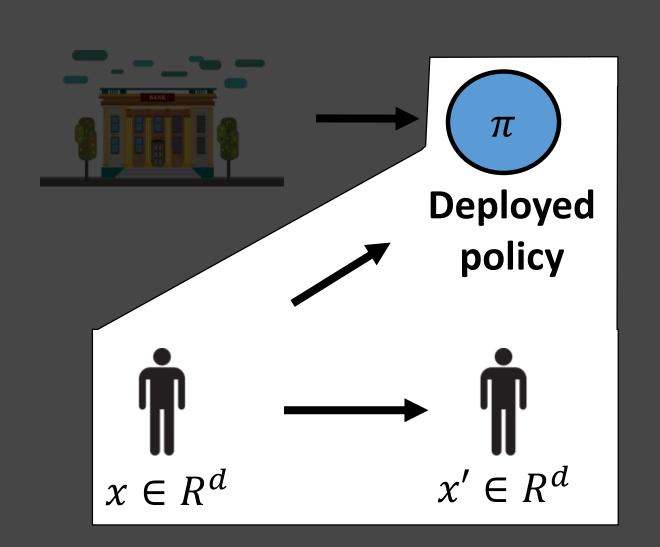
Strategic feature modifications

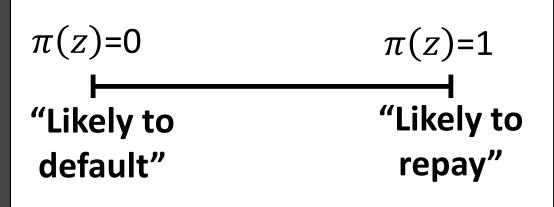






# Strategic Feature Modification

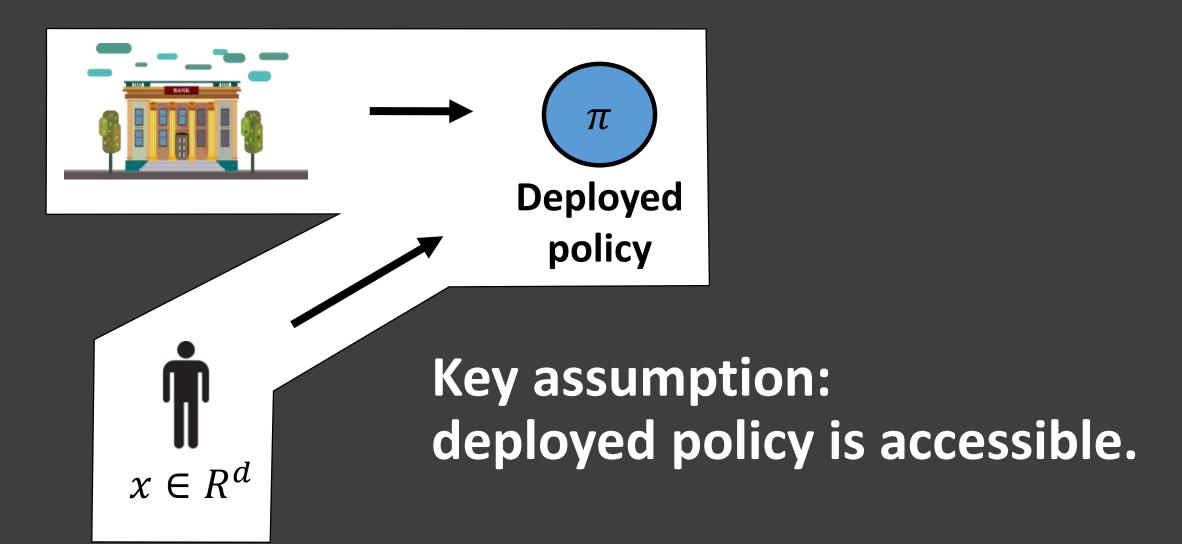




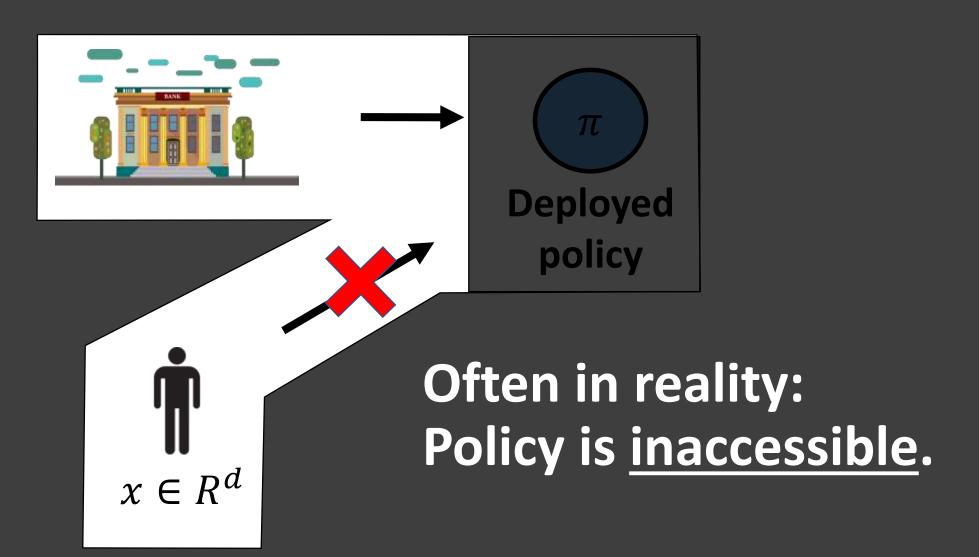
#### Ideally:

- 1.  $\pi(x') >> \pi(x)$ .
- 2. Cost(x, x') is small.

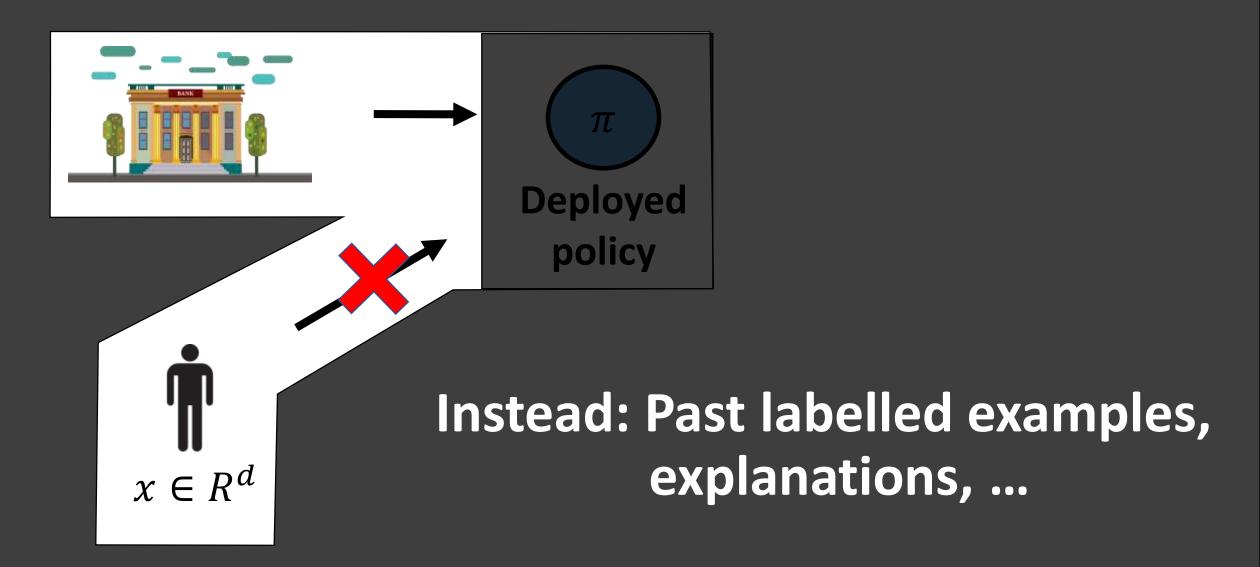
# Strategic feature modification



# Strategic feature modification



# Strategic feature modification



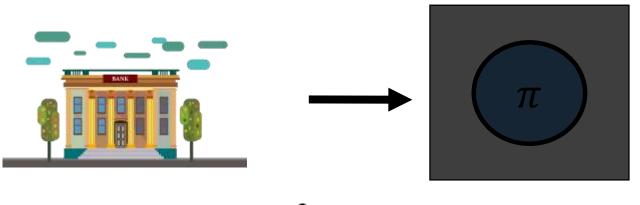
#### Our Work

Focus on strategic learning when decision rules are inaccessible.

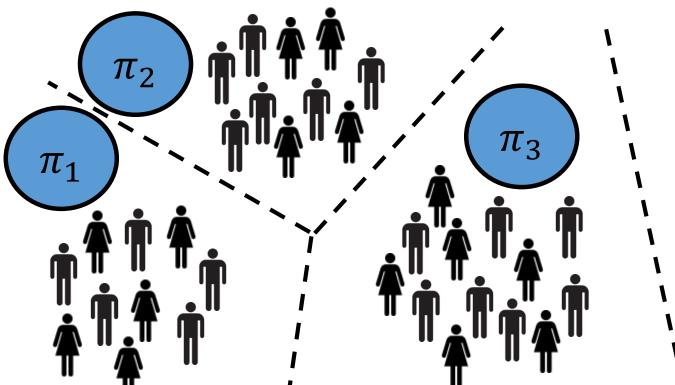
Model based on **learning from peers**.

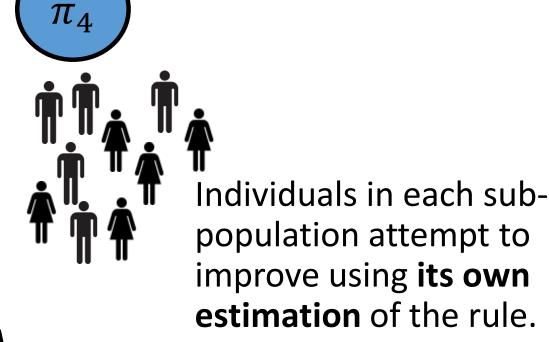
Instead of observing the decision rule, individuals try to learn about it from friends, acquaintances who applied previously.

# Strategic Learning with Inaccessible rules



Due to information discrepancy, different peer-networks may form **different estimates** of the deployed rule.





# Strategic Learning with Inaccessible rules

**Q:** What are the effects of information discrepancy between different sub-populations on the ability of individuals to improve?

#### Adult Dataset

Publicly available at UCI repository.

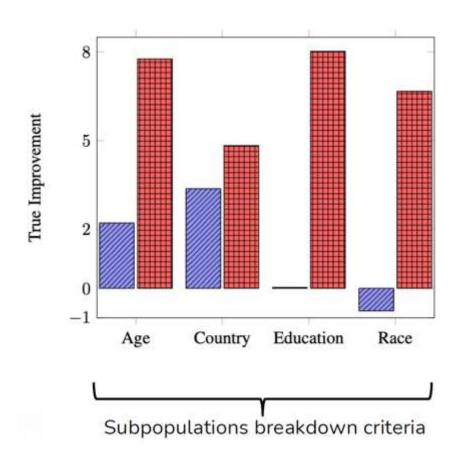
- ~50K datapoints
- 14 attributes including Age, Country, Workclass, Education, Race, etc.
- Label (annual income): = 50K Our process:
- 4 experiments separating subpopulations based on:

Characteristic	Subpopulation 1	Subpopulation 2
Age	<35 yrs old	>=35 yrs old
Country	All others	Western countries
Education	All others	Above high school
Race	All others	White

Predict **income improvement** (final income – original income) for each sub-population.

# Results Snapshot: Adult Dataset

- Total income improvement currently subpopulation 1
- Total income improvement currently subpopulation 2

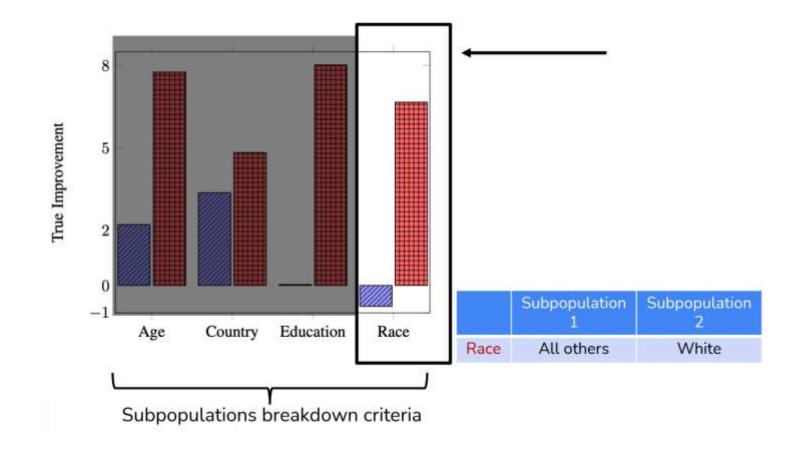


# Results Snapshot: Adult Dataset

Sub-populations may end up worse off.

 Total income improvement currently subpopulation 1

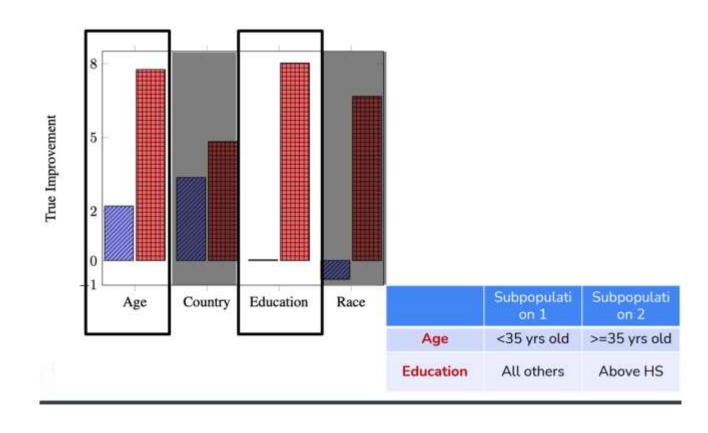
 Total income improvement currently subpopulation 2



# Results Snapshot: Adult Dataset

Total improvement may be very unequal across subpopulations.

- Total income improvement currently subpopulation 1
- Total income improvement currently subpopulation 2



#### Results

We make explicit a connection between:

- 1. Information available to different sub-populations.
- 2. Ability of individuals to improve.

Theoretical characterizations for when, across all sub-populations:

- 1. Do-no-harm.
- 2. Equal improvements.
- 3. Effort is exerted optimally.

# Information Discrepancy in Strategic Learning Thank you!



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