Yair Brama
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Experienced Software Delivery Manager and Data Enthusiast, adept at overseeing international teams and implementing innovative solutions. Range of experiences across industries and proven success in managing strategic projects, leading cross-functional teams. Skilled presenter of complex subjects to diverse audiences.

EXPERIENCE

Director of Project Management **HB Partners, LLC** (2024 - Present)
- Facilitating completion of due diligence process for $800MM+ merger of confidential supply chain company
- Synchronized documentation for regulatory approval and reconciliation of top 50 suppliers on a global basis

Delivery Manager (AI) **FLYR Labs** (2023)
- Managed international delivery team of data analysts, data scientists and data engineers located in Poland and the U.S.
- Implemented FLYR products, resolving issues throughout ETL process
- Developed plans for hiring, training and mentoring new and existing team members, defining team OKRs
- Utilized data analytics tools and technologies – Python, BigQuery, Monte Carlo, Looker and others
- Directed Airflow-based workflow orchestration upgrade in Google Cloud Composer for $100M JetBlue implementation

Manager, Professional Services Team **Kornit Digital, Inc.** (2021 - 2023)
- Defined scope of work (SOW) of all KornitX projects (SaaS) in North America, problem solving in over 15 projects
- Managed a team of Implementation Managers and Solution Architects, supervising development and implementation of strategic projects of KornitX, including:
    Canva - migrated a network of 15 fulfillers (20+APIs), supporting 20M yearly orders designed in Canva.com
    Wix - established network of fulfillers for thousands of print-on-demand products for Wix e-commerce platform
- Employed leadership skills, monitored project progress, resolved issues, and communicated updates to stakeholders

Senior Project Manager **Amdocs, Inc.** (2016 - 2021)
- Led a team of 8 analysts across Mexico, Brazil, Chile, Peru, Argentina, guiding Production Support Groups in SLAs
- Planned and managed data-driven projects (data pipelines, data visualization, dashboards) for business KPIs
- Drove implementation of SRE and DevOps across the region - promoting, training, defining KPIs, and monitoring ROI
- Promoted innovation in SLA tracking/reporting, saving $500,000/year in potential penalties

Solution Architect **Amdocs, Inc.** (2013 - 2016)
- Represented Amdocs Enabler (billing system) in AT&T projects
- Created Enabler system requirements for AT&T business, in a $10M project (Fixed Wireless Internet)
- Reviewed solution design documents throughout project lifecycle, analyzing and providing architectural solutions
- Product Owner with scrum development teams, keeping requirements, design and sprints results in-sync
- Coordinated integration between Amdocs applications and data lake/data warehouse systems

Sr. Business Analyst **Ex Libris Group** (2007 - 2013)
- Designed functional parts of Rosetta, a Digital Repository System, for storing and preserving digital content
- Acted as a Product Owner (Scrum, Agile) while working closely with the development team
- Acquired proficiency with project management tools (e.g., Jira, Confluence) demonstrating interpersonal skills
- Supervised implementation and conducted training in nat'l libraries: New Zealand, Germany, Switzerland, Czech Republic

Senior Application Developer **Amdocs, Inc.** (1999 - 2007)
- Led Compound Adverts team in Verizon and AT&T Directories upgrades to UNIX and Oracle using SQL and C
- Responsible for project management throughout the project life cycle, from planning through implementation
- Led development, code reviews, unit testing and debugging, analyzing and resolving defects

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EDUCATION

Post Graduate Certificate, Data Science and Business Analytics, UT Austin, McCombs School of Business   2024

Google Certified Professional Cloud Architect, Google Cloud   2020

Foundations of Information Security Course, Stanford University, School of Engineering   2019

Master of Business Administration (MBA), Hebrew University of Jerusalem, Finance and Marketing   2008

Bachelor of Science (B.A.), Bar Ilan University, Mathematics and Computer Science   2000

SKILLS

ETL, Data Visualization, SQL, Postman, Power BI, Airflow, Google Cloud, BigQuery, DBT, Monte Carlo, SaaS, Python
JIRA, Confluence, Agile, Scrum, Kanban, SRE, DevOps, SLA, KPIs, OKRs

REVIEWES
- Valued and praised by Canva Print Ops Team for **"relationship building, people skills, patience and dedication"**
- Rated **"Excellent in Overall Training"**, Brigham Young University system users
- Evaluated as **"Outstanding Trainer"** by customers, The Swiss Federal Institute of Technology (ETH)
- Singled out as **"highly professional"** in customer feedback, The State Library of Bavaria
- Acknowledged by international clients for **"good humor and positivity"**, The National Library of New Zealand
- Repeatedly **requested by clients** for communication and knowledge skills, Verizon and AT&T

Army Officer (Military Rank: Major)   (1993 - 2013)
Demonstrated transferable skills, including leadership, dedication, teamwork, and positive work ethic

About me:
I'm a history buff and a passionate long-distance endurance runner, proudly completing over 20 organized races and half-marathons.