# Ray (Yanrui) Jiao

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#### **Education**

**Syracuse University | School of Information Studies,** Syracuse NY August 2016 - May 2020 B.S. Information Management & Technology Dean's List 2018

Cumulative GPA: 3.63/4.0 Major GPA: 3.73/4.0 Computer Language: Python, SQL, R, HTML, CSS

Software: Oracle RDBMS, Microsoft Office 365, Tableau, Adobe Illustrator

Language: English, Chinese, Spanish

## **Work Experience**

# llab at Syracuse University, Technical Consultant, Syracuse, NY

June 2018 - Present

- · Provide technical support, including troubleshooting software and hardware and product inquiry to students and faculty
- · Inspect and examine classroom multimedia equipment to ensure continuous functionality throughout class sessions
- · Collaborate with other technical consultants on maintaining network stability and monitoring the performance of workstations

## Believe in Syracuse, Intern, Syracuse, NY

June - July 2018

- Lead Marketing Fellow ( Promoted )
  - · Facilitated weekly meetings with marketing team to enhance team bonding, goal setting, and work planning
  - · Cooperated with marketing team to create daily and weekly promotional contents to attract and maintain customers
  - · Served as liaison between marketing team and board of directors to assign projects and updates milestones
- Social Media Manager
- · Used html and css to refine company's website to enhance user experience; Updated email blast to clients and sponsors
- · Utilized Google analytics and Google AdWord to collect data and monitored the traffic of website visitors
- Administrated company social media accounts and increased user interaction by 30% through strategic outreach

#### Deloitte Consulting Apprenticeship Program, Consulting Apprentice, Syracuse, NY

December 2017

- · Participated in a two-day workshop; Learned about using Blockchain technology to solve real-world problem
- Teamed up with 5 student consultants to generate solution to decrease healthcare system inefficiency using Blockchain in 24 hrs
- Presented the final solutions to judges, faculty and students; Developed an in-depth understanding about blockchain technology

#### Octoly, Sales Development Representative Intern, New York, NY

August 2018 - January 2019

A gifting platform that connects a community of 1000+ influencers with the best Beauty, Fashion & Lifestyle brands

- Searched among 100+ website to select qualified brands; Collected relevant information such as address, phone number, etc.
- · Sourced1000+ leads with the title of PR, social media manager or marketing manager in order to build contacts to connect
- Created weekly deliverables; Collaborated with outreach team and converted 50% leads into opportunities that are open to cooperate

## Leadership

"NEXIS" New Explorations in Information Science Lab, Head of Recruitment, Syracuse, NY

January 2019 - Present

- · Interviewing and evaluating qualified candidates to NEXIS; Guiding them to find the right project to work on
- Restructuring the whole recruiting system; Overviewing the processes and organizing the framework for future reference
- · Generating recruiting plans and strategies in order to advocate NEXIS and increase prospective members

# BelT-iSchool Undergraduate Outreach Program, Vice President, Syracuse, NY

August 2018 - Present

- · Plan and Initiate club activities to unite students together and create an open, welcoming, collaborative learning community
- · Host workshops to introduce new disruptive technology, such as Blockchain to provide students hands-on experience
- · Work closely with faculties and professors to provide academic resouces for students; Help students to become sucessful in the future

# TEDx Syracuse University, Organization Project Manager, Syracuse, NY

August 2018 - Present

- · Direct communications with student teams in the organization and manage program contents
- Plan project tasks and timeline with student teams to ensure on-time project deliverables for TEDx Talk events
- Support behind the stage operation at annual TEDx Syracuse University talk event

#### **Academic Projects**

# Internet of Things, Center for Convergence and Emerging Network Technologies

- · Generated sensors and placed in iSchool in order to collect data such as loudness, humidity, etc.
- Configured Raspberry Pi (single-board computers) and used it to record the performance of sensors
- Practiced Python language among software to allow sensor and the Raspberry to interact

## Blockchain Research Initiative, "NEXIS" New Explorations in Information Science Lab

- Explore the new technology Blockchain and the use cases in the business world, such as health care, supply chain, etc.
  - · Create smart contract on Ethereum to experience making transactions in the decentralized system
  - · Create deliverable and present to the iSchool Dean and other faculty members