



# VENKATA SAI YAKKSHIT REDDY ASODI

Berlin, Germany.

+91 8179936156    saiyakkshit2001@gmail.com    yakkshit    yakkshit.com    yakkshit

## Summary

Passionate Junior Developer with strong Python and AI experience, seeking to leverage my technical skills and business acumen as a Technical Founder Associate at Cuinti. Demonstrated ability in building conversational AI systems and developing full-stack applications. Strong track record of quickly learning new technologies and translating business requirements into technical solutions. Eager to contribute to Cuinti's mission of revolutionizing sales training through AI-powered solutions.

## Technical Skills

**Languages** - Python, JavaScript (ES6+), HTML5, CSS3  
**Technologies** - Docker, MongoDB, Redis, RESTful APIs, Git  
**AI/ML** - HuggingFace, LLMs, Conversational AI, Azure AI  
**Frontend** - React, Vue.js, Responsive Design

## Experience

### Circleup AG

December 2023 – July 2024

Full Stack Engineer (AI Focus)

Zurich, Switzerland

#### Responsibilities:

- Developed and deployed conversational AI systems using Python and HuggingFace, improving customer interaction accuracy by 40%. Implemented Docker containerization for streamlined deployment.
- Collaborated with product teams to translate business requirements into technical solutions, leading to successful implementation of 3 major features that increased user engagement by 25%.

**Environment:** Python, Docker, MongoDB, HuggingFace, RESTful APIs, Agile

### Cedzlabs

March 2023 – July 2024

Junior Developer

Remote

#### Responsibilities:

- Built and maintained Python microservices for processing audio data, implementing efficient data compression techniques that reduced storage costs by 30%.
- Developed automated testing frameworks that reduced QA time by 50% while maintaining 99% test coverage.

**Environment:** Python, Redis, Docker, Audio Processing, Git

## Projects

**SalesCoach AI** | Python, HuggingFace, Azure

January 2024

#### Description:

- Developed an AI-powered sales coaching platform that provides real-time feedback on sales conversations. Implemented custom fine-tuning of language models for sales-specific dialogue, achieving 85% accuracy in feedback generation. Integrated with Twilio for voice processing and Azure for scalable deployment.

**Tools:** Python, HuggingFace, Azure, Twilio, MongoDB

**Audio Analytics Platform** | Python, Docker

November 2023

#### Description:

- Created a system for processing and analyzing audio conversations using Python and -law compression. Implemented real-time processing pipeline with Redis for caching and MongoDB for storage. Achieved 40% reduction in processing time through optimization.

**Tools:** Python, Docker, Redis, MongoDB, Audio Processing

## Achievements / Extracurricular

- Led a team of 3 developers in implementing Agile methodologies, resulting in 30% faster project delivery.
- Contributed to open-source conversational AI projects on GitHub, with 100+ stars and 20+ forks.
- Awarded "Best Technical Innovation" at European AI Hackathon 2023 for developing an AI-powered sales training solution.

**Strengths:** Fast learner, problem-solver, excellent communicator, business-minded

**Languages:** Telugu - Native | English - Fluent | Hindi - Fluent | German - Elementary | Swedish - Elementary