

Enduring Relationships

Fuel Three - Career Ecosystem

- Contacts
 - Connection in social media, email directory, alumni associations
 - Networking v.s. genuine relationship building
- A community of experts
- Critical colleagues, including all your bosses
- Champions
 - the star, the sage, and the agitator
- You, the brand manager of you

Annual Career Value Size-up

An example of an individual in stage one

| Goal Area | Weighting | Your self-assessment (out of 10) | Career Value |
|-----------|---------------------------|----------------------------------|--------------|
| Learning | 60% | 9 | 540 |
| Impact | 10% | 7 | 70 |
| Fun | 10% | 6 | 60 |
| Reward | 20% | 6 | 120 |
| | Total Annual Career Value | | 790 |