# Best Time for College? Quantitative Evaluation of Life-cycle Higher Education Choices and Sources of Labor Income Inequality

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### Preliminary and Incomplete

#### Abstract

How much does inequality in life depend on conditions established at age 18? What role does post-18 higher education play? I use an education choice model with exogenous conditions from family wealth, established human capital at age 18 and shocks to human capital to examine these questions. Family wealth and established human capital at age 18 determine the post-18 education choices. Education builds up human capital and reduces future earnings volatility. Absent this transmission channel, previous studies dramatically underestimate the importance of initial family wealth in explaining lifetime earnings inequality. My model finds that family wealth at age 18 explains up to 15% of lifetime earnings inequalities, and human capital at age 18 explains 72%. Policy counterfacutals that encourage college education by providing financial aid reduce inequality and improve welfare. Lastly, the study contributes to computational methods by enriching the Generalized Endogenous Grid Method with endogenous borrowing limit.

JEL classification: E2, I24, J24, J31.

Keywords: Lifecycle inequality, college enrollment, human capital accumulation, idiosyncratic uncertainty, general equilibrium, heterogeneous agents, quantitative macroeconomics.

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# 1 Introduction

Individuals differ across many dimensions and respond to life-cycle earnings dynamics differently. The aggregation of such heterogeneous responses in consumption, labor supply, and human capital investment generates inequality across individuals and yields important macroeconomic consequences. Despite the large body of literature that identifies patterns and sources of life-cycle earnings inequality, surprisingly little research provides mechanisms that endogenously generate heterogeneous life-cycle earnings dynamics. With only patterns and sources exogenous to a model, the literature is largely silent on policy recommendations that aim at reducing the resulted inequality and raising welfare. This paper aims to fill this gap by identifying an endogenous channel of transmission from differences in human capital and family wealth at age 18 to life-time earnings inequality through choices of timing and extent of higher education.<sup>1</sup>

This study provides four theoretical and empirical contributions to the existing literature. First, I introduce endogenous education decisions through life-cycle to an overlapping generations model. This feature reveals the role of education on the transmission from exogenous conditions to lifetime earnings inequality. Second, the study identifies ex-ante and ex-post household responses in human capital investment to risk. Risk averse individuals invest in education raising human capital in lump-sum to reduce future earnings fluctuations. After severe negative shocks, one returns to school for further education and hence skill upgrading. Third, I quantify sources of lifetime income inequality, grounding my estimates in the empirical joint distribution of human capital and family wealth at age 18 as the initial condition. This method provides a stronger identification than the calibration strategy in literature following Huggett, Ventura, and Yaron (2011). Fourth, I evaluate policies designed to mitigate the impact of early life conditions on life outcomes, which previous studies have not done.

<sup>&</sup>lt;sup>1</sup>In this paper, higher education includes all formal educations from college and beyond, such as college education, master degree programs, professional degree programs and PhDs. Later in the paper, I refer to higher education interchangeably as school education or college education. But degrees such as BA or MA are specifically referring to Bachelor's Degree or Master's Degree.

The study begins by providing novel empirical evidence of intermittent life-cycle education profiles. Different to the consensus under the Mincer et al. (1974) - Ben-Porath (1967) - Becker (1994)/Card (1994) tradition, individuals frequently move back and forth between school and work throughout their life. These patterns can be predicted by their family income and human capital stock at age 18. In light of this evidence, I propose a new model of higher education choices and examine how they transmit early age differences through the life-cycle. My model builds on a standard heterogeneous life-cycle overlapping generations household framework, but adds the following three features: (i) households can accumulate human capital through time devoted to work (learning on the job) and through schooling; (ii) households move between a production island and a leisure island when choosing their time discretely in labor supply, college education, and leisure, as in Krusell, Mukoyama, Rogerson, and Şahin (2011); and (iii) the main source of life-cycle earnings risk comes from the idiosyncratic human capital productivity shock to working individuals, similar to the structure in Huggett et al. (2011).

After calibrating the model to the U.S. data, channel decomposition shows that initial human capital explains over 70% of lifetime earnings inequality, in line with the literature. However, initial family wealth condition explains up to 15% variation in lifetime earnings, which is three times larger than the 5% documented by Huggett et al. (2011). This contrast arises due to the costly nature of college education in my model with endogenous college enrollment. Albeit building up human capital, attending college not only bears an extensive margin opportunity cost of giving up at least half of (if not all) working time, but also a fixed tuition cost. An individual's wealth condition determines the willingness to pay for and the affordability of school. Therefore some of the variations in the accumulated lifetime human capital is due to variation in initial wealth. Huggett et al. (2011) does not account for this channel, and therefore underestimates the variation in lifetime earnings attributable to variation in initial wealth.

In the model, life-cycle risk perturbs human capital and exacerbates earnings volatil-

ity. Risk averse individuals self-insure by accumulating human capital through enrolling in schools. Quantitatively, rising uncertainty and risk aversion lead to a higher college enrollment. Lifetime inequality rises by 6% after turning off college enrollment choice from the model.

Given the risk-dampening quality of college education, the model also predicts a tight relationship between initial conditions and lifetime earnings position in the presence of higher education choices. In addition, comparing individuals with and without a BA degree in the model, those with BA show higher upward social mobility.

Finally, I use the model to evaluate policies that affect the education decisions in order to modify the impact of exogenous conditions on inequality. Existing studies do not account for the endogenous transmission mechanism between exogenous conditions and lifetime earnings inequalities and thus cannot evaluate policy alternatives to reduce inequality (Huggett et al., 2011; Heathcote, Storesletten, and Violante, 2005). To the best of my knowledge, this is the first study that evaluates policies intended to change the impact of exogenous sources on life-cycle earnings inequality in a general equilibrium context. In particular, government-provided scholarships that allow low-income students to attend college reduce lifetime earnings inequality by 7%, increase aggregate labor productivity, and raise consumer welfare. A similar policy subsidizing the college education of the highest human capital quintile students achieves similar results, but with smaller consumer welfare improvement.

# 2 Empirical facts

# 2.1 Intermittent higher education enrollment

Traditional life-cycle framework implies that one attends school in the first phase of life, after which one supplies labor and only learns from working (Ben-Porath, 1967; Mincer et al., 1974; Rubinstein and Weiss, 2006). A small branch of research documents irregularities to this framework, where one experiences delays in attending college after high school or

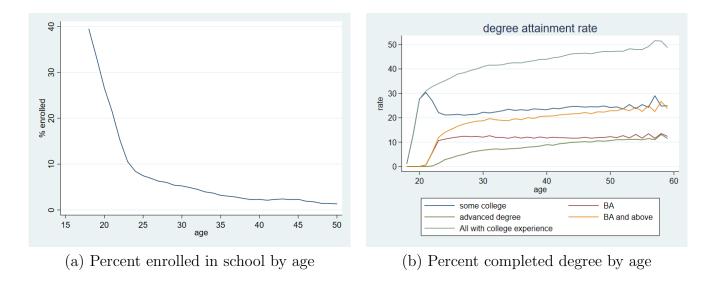


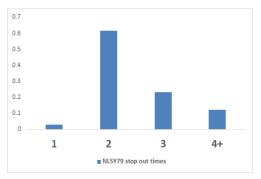
Figure 1: Life-cycle enrollment and degree attainment

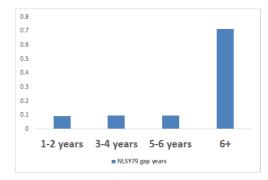
experiences college stop-outs, which are marked by periods of labor market experiences in between spans of college enrollment (Light, 1995a,b; Monks, 1997; Dynarski, 1999; Seftor and Turner, 2002; Johnson, 2013; Arcidiacono, Aucejo, Maurel, and Ransom, 2016).

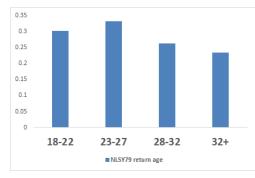
In this section, I provide a comprehensive overview of the intermittent higher education enrollment and degree attainment patterns. For the rest of the paper, I restrict schooling as formal credited degree-granting collegiate education. The degrees include BA, MA, PhD, and professional degrees. Figure 1 describes the life-cycle higher education enrollment pattern from the National Longitudinal Survey of Youth 1979 (NLSY79) <sup>2</sup>. Panel (a) of Figure 1 shows that majority of individuals enrolling in college at an age earlier than 23. However, a decreasing but still significant number of individuals enroll in schools after age 40.

Panel (b) plots share of the sample at a given age obtaining the maximum degree. As the age increases, more individuals with only some college experience move to obtain a BA and above. Despite more individuals obtaining advanced degrees, the share with only BA stays roughly constant as age increases. From age 22 to age 60, the share of the sample with college experience and above increased from about 30% to 50%.

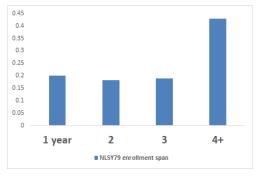
<sup>&</sup>lt;sup>2</sup>See Appendix A for sample construction criteria.

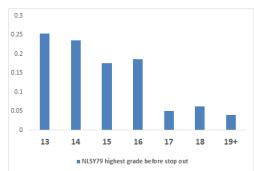






- (a) Number of times re-enter schools
- (b) Years spend between two enrollment spans
- (c) Age at re-enrollment





- (d) Years continuously enrolled in school
- (e) Highest grade completed before stopout

Figure 2: Patterns of intermittent schooling

Given the importance of education, this size of the intermittent higher education profile should not be overlooked to macro studies. Figure 2 provides a further detailed examination of the intermittent education. Panel (a) shows that since high school graduation, about 60% of individuals with higher education experience have had stopped-out once (entering college twice). Among all with higher education experience and had at least one stop-out period, 70% spend 6 years and longer between two spans of school enrollment, described in Panel (b). While 30% of all with college experience are "traditional" students with enrollment age between age 18 and age 22), 35% start a span of schooling between age 23 and age 27, as in Panel (c). About 43% of all with college experience continuously enrolled in school for a span of at least four years, the rest with college experience takes spans of less than four years before stopping-out or dropping out as in Panel (d). Panel (e) confirms with Figure 1 Panel (a) that large number of individuals leave school by completing the sophomore year in college (14 years of schooling).

# 2.2 Age 18 inequalities and intermittent higher education

In this section, I provide descriptive statistics showing the pattern of age 18 conditions through differences across family financial situations and human capital, and their correlation to the completion and timing of college. Due to lack of information on family wealth in early waves from NLSY 1979, I use the average of respondent's net family income across age 17, 18, 19 as an approximation to show the relative position of one's accessibility to funds by age 19. I use AFQT (Army Forces Qualification Test) score as an approximation of one's human capital <sup>3</sup>.

I split individuals into five quintiles on the dimension of age 18 family financial situations and human capital with the first quintile the lowest and the fifth the highest. Table 1 shows

<sup>&</sup>lt;sup>3</sup>AFQT is administered in 1980 to majority of respondents in NLSY79, as the only standard test available for cognitive aptitude conducted at an early stage of life. With a lack of measurability for more refined dimensions for innate ability, human capital, and labor productivity, I lump them all into a loosely-defined "human capital". For the purpose of this study, I loosely-define human capital as an indicator that promotes higher labor earnings and encourages schooling.

that age 18 human capital is highly positively correlated to the family financial condition. Only 8% of individuals in the lowest quintile of human capital comes from the highest quintile of family financial situation, while 33% of ones with the highest human capital falls in families with the highest financial condition. Reversely, 26% of individuals from lowest family financial condition also have the lowest human capital rank, while only 12% from the lowest family financial conditions land in the highest human capital rank.

Table 1: Age 18 family financial conditions and AFQT

		HC qu	intiles		
family financial quintiles	1	2	3	4	5
1	25.96	22.41	20.96	18.2	12.46
2	18.35	23.6	19.75	19.48	18.83
3	11.89	23.13	24.17	20.86	19.94
4	11.85	16.17	21.25	27.38	23.35
5	8.22	13.59	18.19	26.82	33.18

In Table 2, I connect the age 18 differences on human capital and family financial conditions to the intermittent education pattern, focusing on a four year college education. In the sample, 42% of individuals never had any college experience and 19% are considered "traditional" students who obtained their four years college education by age 23. About 28% dropped out of college without receiving their degree, and 11% stopped out at one point and finished their degree.

Across different degree attainment patterns, it's noticeable that majority of individuals who have never attended college (Column (1)) are from the lower quintiles of human capital distribution (34% in first quintile and 27% in second quintile) and family financial distribution (24% in the first quintile and 22% in the second quintile). This is much higher than those who have obtained a four year degree ("traditional" students or not, Column (2) and (4)). Along the family financial dimension, there are much similarities between those who have never attended college (Column (1)) and those who are college drop-outs (Column (3)).

Table 2: College interruptions and age 18 conditions

	Never college	Among	all with college experie	ence
		traditional (BA $\leq 23$ )	interrupted w/o BA	interrupted w BA
	41.86%	18.82	28.13	11.19
HC				
1	34.44	2.21	17.08	4.63
2	27.38	4.95	23.45	11.52
3	20.65	10.18	24.1	24.08
4	13.5	25.86	23.25	28.86
5	4.02	56.8	12.11	30.91
Family financial				
1	24.36	10	22.93	16.73
2	22.62	13.73	22.19	17.91
3	21.8	17.04	18.75	21.81
4	18.27	22.82	18.35	24.59
5	12.95	36.42	17.78	18.97
	(1)	(2)	(3)	(4)

But college drop-outs (Column (3)) are more likely to be in higher human capital quintiles.

Comparing "traditional" students (Column (2)) and ones with stop-outs (Column (4)), both have similar human capital distribution, though "traditional" students are more likely to be in higher quintiles. "Traditional" students, however, are much more concentrated in families with higher family financial conditions than those with interruptions.

Further examining all with a four year college degree in Table 3, 76% obtain the degree by age 25, while 8% obtain it at an age later than 35.

More individuals from the lower three human capital quintiles are more likely delaying their degree attainment (20.94% receiving BA by age 25, 31.73% between age 25-30, 34.7% between age 30-35, and 74.66% at an age later than 35). Similar pattern exists in family financial condition. More individuals from the lower family financial conditions delay their degree attainment to a later age.

These patterns provide some suggestive evidence that both age 18 family financial conditions and human capital position contribute to the attendance and completion of college. Additionally, college attendance may have a stronger relationship to one's age 18 human

Table 3: Timing of college completion and age 18 conditions

	By age 25	25-30	30-35	>35
	75.8%	9.69	6.08	8.43
HC				
1	2.26	4.07	5.06	26.79
2	5.79	14.65	5.76	25.41
3	12.89	13.01	23.88	22.46
4	26.02	34.21	30.33	17.68
5	53.04	34.06	34.97	7.65
Family financial				
1	10.45	11.43	25.18	23.7
2	14.47	17.39	16.86	22.28
3	17.56	21.22	17.96	20.74
4	23.38	27.49	21.08	18.42
5	34.13	22.48	18.93	14.86
	(1)	(2)	(3)	(4)

capital, while completion may have a stronger relationship to the family financial situation at age 18. I construct a theoretical life-cycle model in the following section to systematically examine the impact of age 18 conditions to college education and their transmission to life-cycle labor earnings inequality.

# 3 Model

The model apparatus is constructed from a standard life-cycle overlapping generation model. Each model period is one year; individuals enter the model at age 19, retire at age 65, and live up to age 85 with a total of 67 years. One representative firm hires effective units of labor and rents capital from individuals to produce a single output. It extends beyond the standard model as follows.

First, individuals can make endogenous college education decisions at any age between age 19 and 65. Second, to capture the risks associated with college education, I introduce the human capital productivity shock and a set of tuition shocks. The human capital productivity shock follows Huggett et al. (2011) as the main source of earnings uncertainty. Third,

individuals are allowed to borrow a non-default-able debt up to a borrowing limit. Each person has her unique natural debt limit, set as the most lenient limit that one can ensure repayment by the end of the lifecycle given the age, human capital, years of schooling, and current labor market status. Forth, individuals are *ex-ante* heterogeneous on initial human capital and wealth, based on empirical evidence. Age provides an additional layer of *ex-ante* difference. *Ex-post*, education level, wealth, human capital, and labor market status differ after endogenous choices.

### 3.1 Individuals' problem

Every period, there are  $\omega$  of new individuals entering the model and  $\omega$  of them exiting the model. I normalize the total population to be one. Therefore,  $\omega$  assigns value 1/67. individuals maximize expected lifetime utility, given initial financial wealth s and initial human capital h.

Table 4 describes the timeline for individuals' life-cycle labor status decisions. From age 19 to 65, each individual chooses one of the four extensive status decisions e: working full time w, working part-time and schooling part-time pt, schooling full time sch, and leisure full time nonemp. After age 65, one retires and enjoys full leisure activities.

Individuals are also differentiated on how many years of post-secondary schooling one has completed yrs. Together, individuals are heterogeneous in the idiosyncratic states:  $\phi \equiv \{h, s, yrs, e, age\}$ .

Based on their decisions, individuals evolve on each dimension of the idiosyncratic states every period. We have an endogenous aggregate state  $\mu$ , a probability measure of individuals on each idiosyncratic state, generated by the open subset of the product space:  $\Phi = \{\mathbb{R}_+ \times \mathbb{R} \times \mathbb{Z}_+ \times \mathbb{Z}_+ \times \mathbb{Z}_+ \}$ . As one retires, labor status and years of education cease to matter. For ease of computation, the distribution of individuals after retirement evolves to  $\mu_{re}$ , only on  $\{age, h, s\}$ .

There are two types of shocks that generate uncertainty. Human capital production shock

Table 4: Life-cycle time-line

Real age:	19 - 65	66 - 85
Model age:	1-47	48 - 67
Discrete choices:	Work full time, part time and school part time, school full time, leisure full time	Retired

 $\epsilon_w$  is realized only if one is working (full time or part time). The tuition shock  $\epsilon_s$ , arrives at individuals if one is going to school (full time or part time). All shocks are *iid* across individuals and time periods.

Equation 1 describes the extensive margin labor supply and human capital investment decisions before retirement ( $age \le 47$ ). individuals maximize lifetime value V by choosing e given the beginning of the period location.  $V^{work}, V^{pt}, V^{sch}, V^{nonemp}$  describe the values for one's choice of e = [work, pt, sch, nonemp].

$$V_{\{age \leq 47\}}(\phi; \mu, \mu_{re}) = \max\{V^{w}(\phi; \mu, \mu_{re}), V^{pt}(\phi; \mu, \mu_{re}), V^{sch}(\phi; \mu, \mu_{re}), V^{nonemp}(\phi; \mu, \mu_{re})\}$$
(1)

In addition to the discrete e choice, each individual chooses consumption and savings to maximize the lifetime value every period.

For working individuals, as in Equation 2, human capital accumulates through learning on the job, by a fixed parameter A with learning curvature a. Human capital shocks  $\epsilon_w$  perturb the learning efficiency.  $\epsilon_w$  abstracts from various sources of factors impacting one's productivity, such as pregnancy, health, or other individual-related factors.  $\epsilon_w$  is *iid* across individuals and time. But given its nature on h, a stock variable for human capital, the impact of  $\epsilon_w$  is persistent.

The labor supply takes a stand from the indivisible labor framework (Hansen, 1985; Rogerson, 1988). The individual supplies a full unit of time to work and receives dis-utility of working  $disu_w(ft)$ . One receives wage paid to the efficient units of labor h and interest income

rs. Every period, employed individuals pay social security tax at rate  $\tau$  and lump sum income tax  $\Upsilon$ . One may borrow a non-defaultable debt with borrowing limit  $\iota \underline{s}(\phi, \mu, \mu_{re})$ . Depending on where the current status of the individual is, one has natural debt limit  $\underline{s}(\phi, \mu, \mu_{re})$  set to enforce full repayment by the end of the lifecycle.  $\iota$  is a parameter determining the enforcement of debt limit within the natural limit. Regardless of working status or age, everyone receives an equal amount of lump-sum profit rebate from firm  $\Pi$ .

$$V^{work}(\phi; \mu, \mu_{re}) = \max_{c,s'} \{u(c) - disu_w(ft) + \beta(V(\phi'; \mu', \mu'_{re})) \}$$

$$s.t.$$

$$c + s' = (1 + r_{\mu,\mu_{re}})s + w_{\mu,\mu_{re}}h(1 - \tau) + \Upsilon + \Pi$$

$$h' = \epsilon_w Ah$$

$$s' \ge \iota_{\underline{s}}(\phi, \mu, \mu_{re})$$

$$(2)$$

If an individual decides to go to school full time, as in Equation 3, the individual receives disutility  $disu_{sch}$  from going to school, which is a function of the current level of human capital and age. The individual's income only comes from previous savings (or debt) and tax transfer, which must be allocated among consumption, savings (or borrowing) for the future, and tuition payment  $\kappa$ , perturbed by  $\epsilon_s$ . Human capital moves up by a scaling factor  $\Delta(yrs)$ , a function based on years of education. In summary, the individual has to pay a fixed tuition cost, psychic cost, and opportunity cost of current earnings in order to enroll in school. Hsieh, Hurst, Jones, and Klenow (2013) provides support for including both direct and indirect costs in education choices in order to generate asymmetric education investment behaviors.

$$V^{sch}(\phi; \mu, \mu_{re}) = \max_{c,s'} \{u(c) - disu_{sch}(h, age, ft) + \beta V(\phi'; \mu', \mu'_{re})\}$$

$$s.t.$$

$$c + s' + \kappa \epsilon_s = (1 + r_{\mu,\mu_{re}})s + \Upsilon + \Pi$$

$$h' = \Delta(yrs)h$$

$$s' > \iota s(\phi, \mu, \mu_{re})$$

$$(3)$$

If one chooses part-time working and part-time schooling, as in Equation 4, one receives disutility from working and from schooling. The human capital accumulates as an average of learning on the job and schooling. Human capital shock  $\epsilon_w$  still perturbs the efficiency of learning on the job. One receives half of wage w paid to the efficient units of labor h and pays half of the full time tuition  $\kappa$  enlarged by the tuition shock  $\epsilon_s$ .

$$V^{pt}(\phi; \mu, \mu_{re}) = \max_{c,s'} \{u(c) - disu_w(pt) - disu_{sch}(h, age, pt) + \beta V(\phi'; \mu', \mu'_{re})\}$$

$$s.t.$$

$$c + s' + \kappa \epsilon_s/2 = (1 + r_{\mu,\mu_{re}})s + hw_{\mu,\mu_{re}}(1 - \tau)/2 + \Upsilon + \Pi$$

$$h' = (\epsilon_w hA + \Delta(yr)h)/2$$

$$s' \ge \iota \underline{s}(\phi, \mu, \mu_{re})$$

If an individual decides to stay at home, as in Equation 5, she faces a simple consumptionsaving problem with full time to leisure (normalized to zero in comparison to disutility from school and working). However, her human capital depreciates deterministically by  $\delta_h$  portion every period.

$$V^{nonemp}(\phi; \mu, \mu_{re}) = \max_{c,s'} \{ u(c) + \beta(V(\phi'; \mu', \mu'_{re})) \}$$
s.t.
$$c + s' = (1 + r_{\mu,\mu_{re}})s + \Upsilon + \Pi$$

$$h' = (1 - \delta_h)h$$

$$s' \ge \iota\underline{s}(\phi, \mu, \mu_{re})$$

$$(5)$$

After age 65, one retires from the labor market, as in Equation 6, and no longer chooses to attend school, but remains in a pure leisure mode. The aggregate state variable  $\mu$  retrieves to  $\mu_{re}$ , where individuals are located on age, human capital h and current level of asset s. One receives social security benefit B(h) and pays income tax  $\Upsilon$ . Even though human capital stops evolving after retirement, I set the retirement benefit B(h) as a function of the human capital (representing earnings) by the last age before retirement. At the final age, age = 67,  $V_{age+1}^R = 0$ , and individuals cannot leave the model with debt. It is a simple Huggett (1993) problem.

$$V^{R}(age, s, h; \mu, \mu_{re}) = \max_{c,s'} \{u(c) + \beta V^{R}(age + 1, s'; \mu', \mu'_{re})\}$$
s.t.
$$c + s' = (1 + r_{\mu,\mu_{re}})s + B(h) + \Upsilon + \Pi$$

$$s' \ge \iota \underline{s}(\phi, \mu, \mu_{re})$$
(6)

Standard concave utility qualities apply. In particular,  $V^w, V^{pt}, V^{sch}, V^{nonemp}$  are concave in consumption c, hence  $\frac{\partial V^e}{\partial y} > 0$ , and  $\frac{\partial V^e}{\partial y \partial y} < 0$ , where  $y \in \{s, h\}$ .

I parameterize the utility function as  $u(c) = \frac{c^{1-\rho}}{1-\rho}$ ,  $disu_w = \psi \frac{n^{1-1/\gamma}}{(1-1/\gamma)}$  and  $disu_{sch} = \psi_{sch} \frac{age^p}{h^x} sch$ . Risk averse individuals have value increasing in s, and in h.

### 3.2 Firm's problem

One homogeneous firm employs efficient units of labor and rents capital for final goods production as in Equation 7. Capital k comes from individuals' savings s'. Capital depreciates at rate of  $\delta$ .

$$\Pi = zF(K, L) - wL - (r + \delta)K \tag{7}$$

The markets operate competitively. Given the constant returns to scale production technology, firms pay price at competitive market rate: w = MPL, and  $r + \delta = MPK$ .

### 3.3 Stationary Equilibrium

Let H be the space for human capital, S be the space for asset, E be the space for employment-schooling status, and  $G_s$  be the support for tuition shock  $\epsilon_s$ . Let  $\phi_{age}$  be the idiosyncratic state variables for individuals  $\{h, s, yrs, e\}$  at a given age, and  $\mu$  and  $\mu_{re}$  be the distribution of all individuals before retirement and after retirement on idiosyncratic states. A stationary recursive competitive equilibrium is a collection of factor prices  $w(\mu, \mu_{re})$ ,  $r(\mu, \mu_{re})$ , individuals' decision rules  $s_{age+1}(\phi_{age}, \mu, \mu_{re})$ ,  $h_{age+1}(\phi_{age}, \mu, \mu_{re})$ ,  $e_{age}(\phi_{age}, \mu, \mu_{re})$ ,  $e_{age}(\phi_{age}, \mu, \mu_{re})$ , and value functions  $V_{age}(\phi_{age}, \mu, \mu_{re})$  such that

- 1. Given w and r, individuals optimize individuals' problem.
- 2. All prices are paid competitively where  $w = F_2(K, L)$ , and  $(r + \delta) = F_1(K, L)$ .
- 3. Aggregate efficient units of labor supply has:

$$L^{s} = \sum_{aqe=1}^{47} \sum_{yrs=0}^{10} \int_{H} \int_{S} (h_{age,e,yrs,s,h} I_{\{e=work\}}) + \frac{1}{2} (h_{age,e,yrs,s,h} I_{\{e=pt\}})) \mu(age,e,yrs,h,s) ds dh$$

4. Aggregate savings has:

$$K^{s} = \sum_{aqe=1}^{47} \sum_{yrs=0}^{10} \sum_{e}^{E} \int_{H} \int_{S} s\mu(age, e, yrs, h, s) ds dh + \sum_{aqe=48}^{67} \int_{H} \int_{S} s\mu_{re}(age, h, s) ds dh$$

5. Aggregate consumption has:

$$C = \sum_{age=1}^{47} \sum_{yrs=0}^{10} \sum_{e}^{E} \int_{H} \int_{S} c\mu(age, e, yrs, h, s) ds dh + \sum_{age=48}^{67} \int_{H} \int_{S} c\mu_{re}(age, h, s) ds dh$$

6. Aggregate tuition cost has:

$$Tuition = \sum_{age=1}^{47} \sum_{yrs=0}^{10} \int_{H} \int_{S} \int_{G_{s}} (\epsilon_{s} \kappa I_{\{e_{age,e,yrs,s,h}=sch\}} + \frac{1}{2} \epsilon_{s} \kappa I_{\{e_{age,e,yrs,s,h}=pt\}}) \mu(age,e,yrs,h,s) d\epsilon_{s} ds dh$$

7. Market clearing requires:

$$L^s = L^d$$

$$K^s = K^d$$

$$Y^s = zF(K, L) = Y^d = Tuition + C + \delta K$$

- 8. Government balance budget:  $\sum_{age=48}^{67} \int_H \int_S B(h) \mu_{re}(age, h, s) ds dh = w\tau L^s \Upsilon$
- 9. Individual decision rules for firms and individuals are consistent with the aggregate law of motion,  $\Gamma$ , where  $\mu' = \Gamma \mu$  and  $\mu'_{re} = \Gamma_{re} \mu_{re}$

# 4 Calibration

Table 5 and Table 6 list parameters for the benchmark model. Parameters in Table 5 are externally selected while those in Table 6 are jointly calibrated after solving the stationary equilibrium model to match the U.S. data moments. I report the targeted moments from data and from the model in Table 7, Table 8, and Figure 4 for a comparison of model fit. Figure 5 and Figure 6 report untargeted earnings profiles and detailed education profiles.

# 4.1 Parameter assignments

Preferences:

Table 5: Parameters externally determined

Parameter		Description
Initial conditions		
$E(i_0)$	2.4266	Mean initial human capital distribution
$std(i_0)$	0.8005	Std of initial human capital distribution
$E(s_0)$	2.6391	Mean initial wealth distribution
$std(s_0)$	2.0474	Std of initial wealth distribution
cov(s,i)	0.4188	Covariance of initial human capital and wealth
$Tax\ system$		
au	0.106	social security tax rate, Huggett et al. (2011)
$\Omega$	0.4	social security income as a share of mean 65 earnings, Huggett et al. (2011)
Preference		
$\gamma$	0.4	Frisch elasticity
ho	2	Intertemporal elasticity of substitution
Others		
$\delta_i$	0.02	Depreciation of human capital, Huggett et al. (2011)
$\alpha$	0.64	Labor share of income

Households value consumption and leisure. I use a standard additive separable CRRA preference, with utility from consumption as  $U(c) = \frac{c^{1-\rho}}{1-\rho}$ . In the benchmark model, I select the risk aversion ratio  $\rho$  to be 2, a standard value used in macro literature, as in Huggett et al. (2011) and Browning, Hansen, and Heckman (1999). If one chooses to work, one receives dis-utility from working as  $disu_w = \psi \frac{n^{1+1/\gamma}}{1+1/\gamma}$ . n=1 is for full time working, and n=0.5 is for part time working. I assign  $\gamma$ , the Frisch elasticity, to be 0.4 for the benchmark model, which lies in the broad range of estimations in literature as reviewed by Chetty, Friedman, Olsen, and Pistaferri (2011).

If one chooses schooling,  $disu_{sch} = \psi_{sch} \frac{age^p}{i^x} n_{sch}$ , with  $n_{sch} = 1$ for full time schooling and  $n_{sch} = 0.5$  for part time schooling. The disutility of schooling is positively related to age and negatively related to one's existing stock of human capital. These features are intended to capture the period-sensitivity and self-productivity of human capital accumulation. In other words, the older one gets, the more difficult it tends to be for one to study, but the more knowledge one has, the easier it is for one to gain further knowledge <sup>4</sup>.

 $<sup>^4</sup>$ For a comprehensive account of labor literature on lifecycle human capital production, refer to Cunha, Heckman, Lochner, and Masterov (2006)

Parameter  $\psi$  is one key variable to determine the employment to population ratio, along with the efficiency of learning on the job and labor market frictions. Similarly,  $\psi_{sch}$  determines the enrollment to population ratio and overall levels of education attainment across all ages. Parameters p and x assign weighting to the utility cost on age and human capital stock to the college enrollment. Together, they govern the enrollment profile by age.

Table 6: Parameters determined internally using Simulated Method of Moments

Parameter		Description	Functional form
Preference			
$\beta$	0.9985	discount factor	$U(c) = \frac{c^{1-\rho}}{1-\rho} + disu$
$\psi$	2.6	disutility of working	$disu_w = \psi \frac{n^{1-1/\gamma}}{(1-1/\gamma)}$ $disu_{sch} = \psi_{sch} \frac{age^p}{i^x} sch$
$\psi_{sch}$	0.03	disutility constant of schooling	$disu_{sch} = \psi_{sch} \frac{age^p}{i^x} sch$
p	2.5	degree of disutility in age	U
x	2.45	degree of disutility in human capital	
Human cap	pital		
a	0.95	curvature of human capital investment	
$\it efficience$	cy of human capita	al accumulations:	
A	1.6714	on the job	$i' = \epsilon_w(Ai)^a$
$\Delta_1$	1.0002	from school for some college	$i' = \epsilon_w(Ai)^a$ $i' = (\Delta_{yrs}i)^a$
$\Delta_2$	1.5586	from school for BA	
$\Delta_3$	1.0003	from school for post college education	
$\Delta_4$	1.0224	from school for master degree	
$\Delta_5$	1.0002	from school for more advanced schooling	
$\kappa$	0.8498	direct schooling cost	
Labor mark	cet frictions		
$\sigma$	0.0856	probability of job destruction	
$\lambda$	0.5368	probability of job matching	
Shocks			
$[\epsilon_h,\epsilon_l]$	[1.1535, 0.8465]	human capital accumulation shock	

#### Human capital:

Human capital can move along three trajectories: accumulating on the job (or loosely speaking, "learning" on the job), learning in school, and depreciating while enjoying full leisure. A and a govern the rate of return to learning on the job;  $\Delta$ s govern the efficiency

of schooling; and  $\delta_i$  governs the loss of productivity from non-employment. To build in the "sheepskin" effect of education (Hungerford and Solon, 1987), I separate degree effects from intensive margin schooling. One receives  $\Delta_1$  for each year of college education before graduation and receives  $\Delta_2$  for the last year before receiving a college degree. If one continues beyond four years of college, each additional year of post-college school training gives her  $\Delta_3$  on her human capital, with an emphasis on a graduate degree as  $\Delta_4$  for the effect from the last year of graduate school. If one continues on to more schooling, one receives  $\Delta_5$  per year afterwards. There is a maximum total of ten years of collegiate education to choose from. The  $\Delta s$  are calibrated to match the cumulative degree attainment profile and the relative wage premium on education attainment. I define college experience premium as the ratio of end-of-life earnings of someone with college experience to those of someone without college experience. Similarly, A also helps to match the pure experience premium, defined as the ratio of mean end-of-life earnings to starting age earnings for people without college experience. Parameter  $\delta_i$  is used to identify the average depreciation rate of human capital of 2\% annually (Huggett et al., 2011). The direct cost of schooling  $\kappa$  impacts school enrollment decisions. It is also calibrated to match the total post-secondary education spending as, on average, 2% of the share of GDP (US Department of Education, 2016).

#### Tax system:

Government imposes social security tax on all working individuals before the retirement age of 65 and transfers a common income to retirees post-65 at lump-sum. I follow Huggett et al. (2011) for the tax system. Social security tax imposes at a rate of 0.106; social security benefit provides a common transfer of 0.4 of mean end of working age income for all individuals. In order to balance the budget, the government transfers the budget balance in lump-sum to all citizens as  $\Upsilon$ . For  $\Upsilon$  being positive, it is a tax rebate, and for it being negative, it is an income tax.

#### Labor market frictions:

The loosely speaking, job destruction rate and job matching rate, exogenously move

Table 7: Individual annual labor flow status

PSID			N	Iodel ge	nerated				
current/future	E	U	N	S	current/future	$\mathbf{E}$	U	N	S
${ m E}$	0.626	0.036	0.023	0.011	${ m E}$	0.663	0.024	0.062	0.010
U	0.037	0.025	0.011	0.004	U	0.059	0.051	0.003	0.000
N	0.022	0.009	0.112	0.003	N	0.042	0.036	0.029	0.001
S	0.027	0.009	0.004	0.040	S	0.069	0.003	0.001	0.026

individuals between production island and non-production island. I follow Krusell et al. (2011) to match the flow labor status flow rate. Differently, I have schooling (S) as a separate status for households, along with employed (E), unemployed (U), and out of labor force (and not in school) (N). I use Panel Study of Income Dynamics (PSID) data from 1981 to 2013 to generate targets for annual labor flow rates as in Table 7.

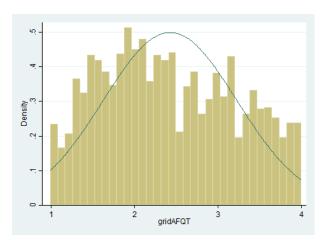
#### Shocks:

The earnings shock,  $\epsilon_w$ , serves as the main source of variations to life-cycle uncertainty, as explained in the previous section. Similar to Huggett et al. (2011),  $\epsilon_w$  follows an *iid* process across time and individuals, and it seeks to capture the risks that affect human capital production on the job. I calibrate two values of  $\epsilon_w$  to impact the overall cross-sectional variations in earnings.

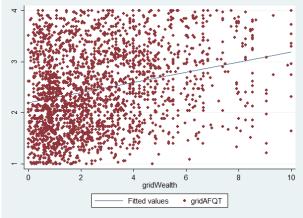
Net family income at age 18 in NLSY79 serves as a proxy to the household's initial family wealth background; AFQT scores serve as a proxy to the initial ability dimension. I re-scale the data level for both series into the model grid scale and directly map into the model as a joint normal distribution for the initial condition. Figure 3 Panel (a) and (c) plot distributions of both proxies, and Panel (b) plots the correlation.

#### 4.2 Model fit

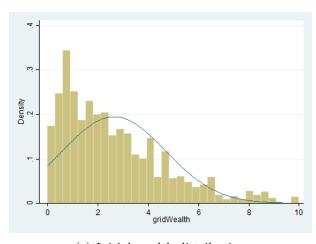
Table 7 and 8 compare targeted moments between data and the model result. I simulate the stationary equilibrium rates for 5000 individuals over the life-time and obtain simulated data moments from it. Figure 4 serves as a comparison of the lifetime college education



(a) Initial human capital distribution



(b) Correlation between initial human capital and wealth



(c) Initial wealth distribution

Figure 3: NLSY79 sample initial conditions

Table 8: Additional targeted statistics from U.S. data and model-generated data

Target statistics	data	model
Annual risk free interest rate	0.041	0.047
Average annual post-secondary spending as a share of GDP	0.02	0.02
Cross-sectional variance of log wage	0.5553	0.4446
Employment to population ratio	0.6	0.7
Enrollment to population ratio	0.1 - 0.2	0.1
mean(Wage 65/ Wage 25) for high school only	1.126	1.117
mean(wage w college/wage without college)	1.75	1.60
Fraction with at least 4 years of college at age 65	0.4257	0.4076
Fraction with some college at age 65	0.2748	0.2974
Fraction with more advanced degrees at age 65	0.1723	0.1572
Fraction without college experience at age 65	0.299	0.295
Fraction of regular college students (fraction of BA at age 22)	0.018	0.004

profile between data simulated moments.

Besides fitting the model to targeted moments, Table 9, Figure 5, and 6 provide an additional validity check of the model to untargeted moments.

Figure 5 describes life-cycle income and earnings volatility for households. Both model generated mean and variance of income follow the data well.

Table 9: Additional un-targeted moments

Untargeted statistics	data	model
Slope of mean earnings	0.7456	
Slope of variance of log wage from 18 to 65	0.0058	0.0074

I further take the subsample of the simulated data with all who have college dropout and re-enrollment experiences and compare it with the NLSY79 data. Figure 6 provides a comparison of model fit on the education behavior dimension. This is also the first paper that successfully matches the discontinuous education choice profile.

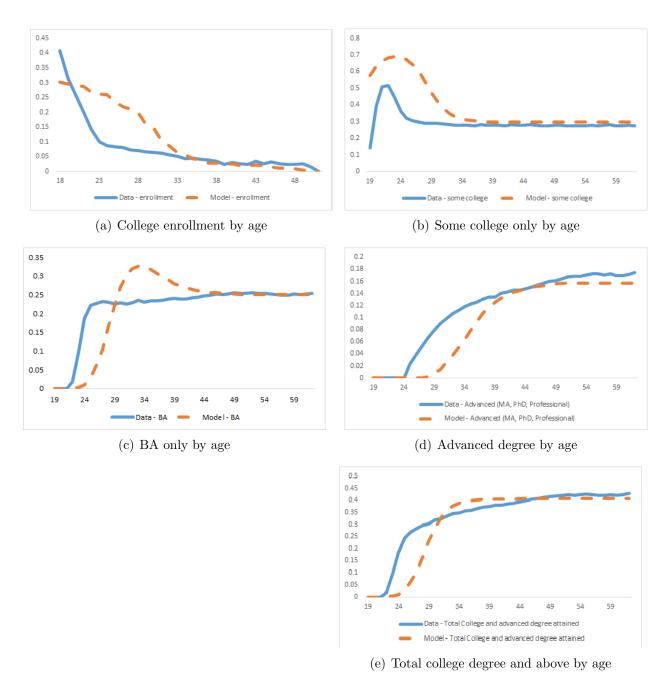


Figure 4: Education enrollment and attainment by age

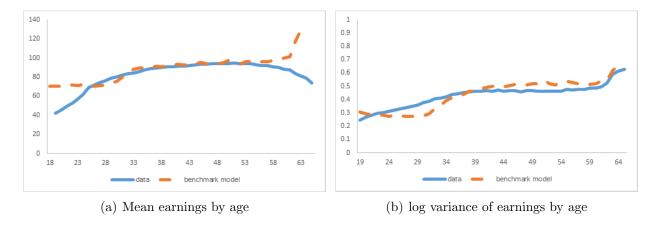


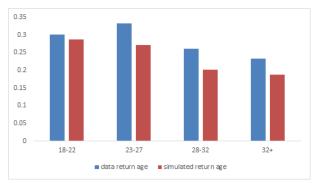
Figure 5: Mean and variance of earnings

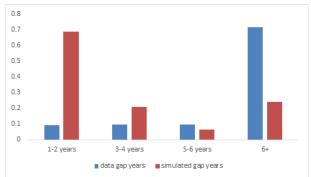
# 5 Steady state analysis

### 5.1 Benchmark model qualities

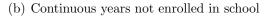
This study is rooted in a broad body of work investigating patterns of earnings dynamics and sources of life-cycle risk and how individuals respond to it.

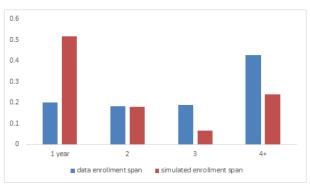
Guvenen (2007) categorizes two patterns of earnings dynamics from the literature, restricted income process (RIP) and heterogeneous income process (HIP). RIP models argue for the distribution of a persistent income base that expands in a restricted slope throughout the life-cycle across individuals. Though they lack strong empirical support, these models generate good consumption patterns (MaCurdy, 1982; Abowd and Card, 1986; Topel, 1991; Hubbard, Skinner, and Zeldes, 1995; Storesletten, Telmer, and Yaron, 2004). HIP models argue for much less persistence with a distribution of growth pattern across individuals (Lillard and Weiss, 1979; Hause, 1980; Baker, 1997; Haider, 2001; Guvenen, 2007). Despite having better empirical support, HIP models often have difficulties generating the associated patterns of life-cycle inequality, such as consumption inequality (Storesletten, Telmer, and Yaron, 2001). Guvenen (2007) and Guvenen and Smith Jr (2014) break the link between income and consumption through endogenous learning of one's income process and generate good life-cycle inequality patterns.

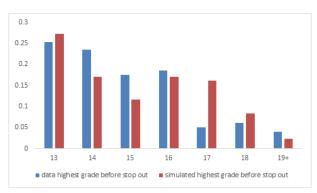




(a) Age returning to school

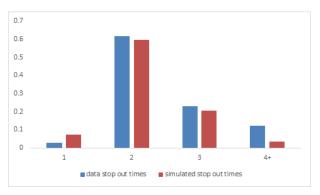






(c) Continuous years enrolled in school before each dropout

(d) Highest grade completed before dropout



(e) Times repeat dropout and re-enrollment

Figure 6: NLSY79 sample college stopout patterns and model fit

I follow both RIP and HIP parameterization procedures and show that the benchmark model generates income processes that fit well in both terms:

$$y_{h,t}^{i} = g(\theta_t, X_{h,t}^{i}) + f(\alpha^i, \beta^i, X_{h,t}^{i}) + z_{h,t}^{i} + \epsilon_{h,t}^{i}$$

$$z_{h,t}^i = \rho z_{h-1,t-1}^i + \eta_{h,t}^i, \ z_{0,t}^i = 0$$

where  $\{i, h, t\}$  describes individual, age, and time;  $\{\rho, \sigma_{\alpha}^2, \sigma_{\beta}^2, \sigma_{\eta}^2, \sigma_{\epsilon}^2, corr_{\alpha\beta}\}$  describe persistence, variances and co-variances of the earnings process. In such a specification,  $g(\theta_t, X_{h,t}^i)$  describes the common variances across individuals.

Table 10: Statistical models of earnings

	ρ	$\sigma_{\alpha}^{2}$	$\sigma_{eta}^2$	$corr_{\alpha\beta}$	$\sigma_{\eta}^2$	$\sigma^2_\epsilon$
RIP model						
$Benchmark\ model$	0.981	0.0393	-	-	0.0111	0.0502
Huggett et al. (2011)	0.964	0.283	_	_	0.013	0.025
Guvenen~(2009)	0.988	0.058	-	-	0.015	0.061
HIP model						
$Benchmark\ model$	0.8239	0.115	0.0003	-0.0041	0.0279	0.0262
Huggett et al. (2011)	0.86	0.264	0.00006	0.0003	0.032	0.006
Guvenen~(2009)	0.821	0.022	0.00038	-0.23	0.029	0.047

Following Guvenen (2009), I remove the common variations through fitting a cubed polynomial of age to earnings equation and examine the residual process.  $f(\alpha^i, \beta^i, X_{h,t}^i)$  describes individual variations, in which  $\alpha_i$  is drawn from a distribution governing initial intercept heterogeneity across individuals;  $\beta_i$  describes slope heterogeneity.  $z_{h,t}^i$  models the AR(1) process of earnings shocks with persistence  $\rho$  and innovation  $\eta$ ;  $\epsilon_{h,t}^i$  models the transient iid shocks across time and individuals. I use minimum distance estimation (MDE) to find parameters of income process. Statistical earnings processes are categorized into HIP (heterogeneous income process) and RIP (restricted income process), with the major difference in RIP removing individual slope differences  $\beta$  (Guvenen, 2009; Guvenen and Smith Jr, 2014). Table 10 compares the benchmark simulated processes to the estimation from Guvenen (2009)

and simulation from Huggett et al. (2011) for both HIP and RIP specifications. Across all parameters of the statistical earnings process, the benchmark model shows a strong quality of reflecting the empirical earnings process.

### 5.2 Insurance value of collegiate education

Section ?? lays the theoretical foundation of precautionary motives for accumulating human capital. Attending school largely increases human capital, hence education is used as an insurance device if satisfying Proposition ??. This section documents the strong quantitative support of its quality as an insurance device.

The benchmark earnings shock is [1.1535, 0.8465]. The first experiment preserves the mean of the shocks and increases the variance by 1.5 of the original, which becomes [1.1881, 0.8119]. The second experiment raises the risk aversion ratio  $\rho$  from 2 in the benchmark model to 4.

Table 11: Valuation of collegiate education in variation of risk

		benchmark risk	high risk
Enrollment to Population ratio	benchmark $\rho$ high $\rho$	0.1282 0.1345	0.1284 0.1393
Valuation of school	benchmark $\rho$ high $\rho$	0.0002 0.0301	0.0001 0.0119

Table 11 presents the result. The first two rows report the total enrollment to population ratio. With higher realizations of risk, households with benchmark level  $\rho$  increase school enrollment by 0.16% from 0.1282 to 0.1284. At a higher  $\rho$ , enrollment increases by 3.4% to 0.1393 from 0.1345 at the benchmark risk level. With a higher risk aversion ratio  $\rho$ , more households attend school in each risk category. With the benchmark risk level, doubling  $\rho$  raises school enrollment by 5% from 0.1282 to 0.1345, and it raises by 8.5% at the high risk level from 0.1284 to 0.1393. The higher the risk, the higher the likelihood that an individual will enroll in school to prevent the risk, and more risk averse households are more likely to invest in schooling.

The last two rows of Table 11 show the valuation of schooling through utility adjusted consumption. By arbitrarily removing schooling states in the simulation<sup>5</sup>, it calculates how much consumption compensation households need in order to achieve the same level of aggregate utility as with schooling. Liu, Mogstad, and Salvanes (2016) refers to it as a measure of "willingness-to-pay" to education. As the realization of risk increases, the valuation of school decreases, from 0.0002 to 0.0001 in benchmark  $\rho$  and from 0.0301 to 0.0119 in high  $\rho$ , because the realization of a lower  $\epsilon_w$  permanently reduces the value from learning in school. As risk aversion  $\rho$  increases, households value education much more, from 0.0002 to 0.0301 and from 0.0001 to 0.0119 in the benchmark risk level and high risk level respectively.

### 5.3 Aggregate implications of collegiate education

Under the general equilibrium framework, this study examines the macro implications of collegiate education. Table 12 reports the comparison between the benchmark model and removing all education decisions.

Table 12: Macro implications

Statistics	Benchmark	No school
Y	100	96.53
K	100	102.58
Physical unit of labor	100	97.43
Efficiency unit of labor	100	89.12
r	100	89.36
W	100	102.17
Labor productivity	100	99.07

Removing collegiate education choices reduces interest rate r to 89% of the benchmark level. Households lose the ability to self-insure and reallocate inter-temporally through the education channel; hence savings become the only way to self-insure. Increasing savings raises capital by 3% and reduces interest rate in a general equilibrium.

<sup>&</sup>lt;sup>5</sup>Essentially a partial equilibrium simulation, keeping all prices and stationary equilibrium results intact; it only varies the simulation step by forcing all full time and part time school state to unemployment.

To receive a negative  $\epsilon_w$  shock, households can no longer respond by enrolling in school; instead, they can only choose to withdraw from working into the complete leisure island. In a complete leisure state, human capital depreciates by 2% annually instead of receiving a large negative shock. Therefore, the labor supply decreases, leading to a drop in physical units of labor in the economy to 97% of benchmark level, even though wage rate increases by 2%. Efficiency units of labor drop even further to 89% of the benchmark level, given households lose the lumpy human capital investment opportunity. With a large drop in labor supply, output drops to 96.5% of the benchmark model. Labor productivity, measured by total output over total physical unit of labor, drops accordingly.

## 5.4 Sources of lifetime earnings inequalities

Though successful, the studies mentioned in 5.1 only find empirical inequality patterns. New directions seek to identify specific sources and the corresponding ex-ante self-insure and ex-post adjustment channels that generate earnings dynamics (Lise, Meghir, and Robin, 2016; Heathcote, Storesletten, and Violante, 2014; Altonji, Smith, and Vidangos, 2013; Huggett et al., 2011; Heathcote, Storesletten, and Violante, 2010; Low, Meghir, and Pistaferri, 2010; Low and Pistaferri, 2010; Heathcote, Storesletten, and Violante, 2009; Heathcote, 2009; Meghir, 2004; Meghir and Pistaferri, 2011). Depending on sources of risk, households may often self-insure to a certain extent and adjust consumption, labor supply and human capital investment differently ex-post. Precautionary savings is a key ex-ante response of households facing income uncertainty. Households respond to unemployment risk and matching risk by rejecting or accepting wage offers (Low et al., 2010). Facing productivity shocks, they may choose to change jobs (Postel-Vinay and Turon, 2010). From the perspective of human capital accumulation, studies focus on inter-generational human capital adjustments (Heckman, Lochner, and Taber, 1998; Attanasio, Low, and Sánchez-Marcos, 2008; Ginja et al., 2010). In this study, I identify a lumpy human capital investment method, higher education, as a self-insurance device and its role post negative earnings shock for an individual intra-generational.

Keane and Wolpin (1997) structurally identify factors contributing to long-term differences across individuals, and Huggett et al. (2011) quantify specific sources of lifetime inequality. They both provide strong evidence for the importance of initial human capital, established at an early age, on lifetime inequality and argue that family financial background at early age does not matter much. However, these studies operate in "black box," where lifetime earnings profiles are calibrated by initial exogenous model conditions, and lack of a clear endogenous transmission mechanism of the exogenous conditions. In this study, I not only confirm their conclusions about the importance of human capital established at an early age, but also show a channel through which it evolves to impact lifetime inequality, i.e. through the timing and level of college education.

A major contribution of my model, which features the empirically supported endogenous education channel in transmitting initial difference, is that it allows for a much stronger impact of initial wealth distribution. A household's financial position in at age 18 determines the timing of college attendance, which in turn alters one's earnings post school. Without such a channel, Huggett et al. (2011) conclude that initial wealth distribution contributes only around 5% importance to lifetime earnings inequality, while in my model, it accounts for up to 15% of the lifetime earnings variations. This is under the assumption that households only intensively modify their human capital trajectory through intensively making decisions about on the job training and labor hours, with the only opportunity cost for job training. Hsieh et al. (2013) show that modeling human capital accumulation with only opportunity cost is insufficient and biased. My model demonstrates the importance of initial wealth distribution, which explains over 25% of lifetime earnings inequality, by introducing extensive decision making on human capital accumulation (college education) and taking into account direct cost (as tuition cost and utility cost) and the opportunity cost. Unrestricted education reduces cross-sectional life-time inequality by 20%.

#### 5.4.1 Impact of initial conditions to lifetime earnings inequality

In the benchmark model, households are born with different human capital endowment and wealth endowment at age 18. Huggett et al. (2011) calibrate the initial endowments through matching the life-cycle earnings profile. I directly re-scale the empirical distribution from NLSY79 data to formulate the initial conditions. Table 13 documents the impact of initial conditions on lifetime earnings inequalities <sup>6</sup>.

Table 13: Initial condition to lifecycle earnings inequality

Fraction of lifetime earnings variance	Benchmark setting	Model without school
Lower bound initial human capital	0.2948	0.2717
Upper bound initial human capital	0.2823	0.6323
Lower bound of initial wealth (with borrowing)	0.9985	0.9815
Lower bound of initial wealth (without borrowing)	0.8486	0.952
upper bound of initial wealth	0.8902	1.0289

Note: I use the cross-sectional variance for lifetime earnings of the benchmark model and model without school as the numerator for each column. I collapse the initial distributions according to each of the rows to generate counter-factual cross-sectional variances for lifetime earnings as denominators. The fraction of lifetime earnings variances accounted by each row is then as reported.

The first counter-factual experiment collapses the initial human capital distribution to its lower bound. The variance of lifetime earnings drops by about 71% to 29.5% of the benchmark level. Further removing the schooling option, the variance drops to a similar scale at 27.17% level of the model with initial human capital distribution but no school option.

The second set of counter-factual experiments collapses initial human capital distribution to the upper bound of its initial level. Lifetime earnings variation of the benchmark model drops to 28.2%, and models without school drop to 63.2%. In this scenario, initial human capital distribution explains about 71.8% of variations in lifetime earnings in the model with school and 36.8% in the model without school.

<sup>&</sup>lt;sup>6</sup>Following the previous literature, such as Huggett et al. (2011), I capture lifetime earnings by directly summing up the earnings one receives in all periods in the lifetime.

The 71% to 72% drop of earnings variances in the benchmark setting falls within the range documented by Huggett et al. (2011) and Keane and Wolpin (1997).

However, the dramatic differences when collapsing to the lower bound and upper bound of the initial human capital distribution in the model without school illustrates the interaction of education decisions and initial human capital positions, as supported by Proposition ??. A detailed examination of this is presented in the following section.

The next set of counter-factual experiments examines the impact of initial wealth. For the model without a schooling option, if I further remove the initial wealth distribution to the lower bound, it doesn't change the lifetime earnings variance by much: 98.2% (or 95.2%) of the level for the model without schooling, with initial distribution and borrowing (without borrowing). By collapsing the initial wealth to the upper bound when there is no school option, inequality raises to 103% of a model without schooling and with initial wealth distribution. This result is also consistent with Huggett et al. (2011). In a model environment without the direct cost of human capital investment, initial wealth does not matter much: only within 3% differences (4.8% if removing borrowing).

However, for the benchmark model with the schooling option, eliminating initial wealth distribution to the lower bound lowers the benchmark inequality by 15% to 84.2% of the benchmark setting variance level if no borrowing is allowed. But the inequality only drops to 99.85% of the benchmark setting if borrowing is allowed, as in the benchmark. By collapsing the initial wealth to the upper bound, inequality is reduced to 89% of the benchmark setting with initial distribution. Initial wealth condition explains from 0.2% to 15% of the lifetime earnings variance. In other words, when one needs to pay to acquire human capital, initial wealth distribution and borrowing constraints have a much larger impact on inequality.

Individuals without enough wealth cannot afford schools. The larger inequality reduction reflected by collapsing initial distribution to the upper bound of initial wealth levels than to the lower bound (without borrowing, especially) demonstrates a more free use of education as an insurance to income shocks *ex-ante*, reducing inequality. But if everyone is constrained

to the lower bound of the initial distribution, it exacerbates the inequality from the initial human capital inequality. In this scenario, no one is able to afford school until certain talented individuals accumulate enough wealth; these individuals attend school, albeit at a later age, which extends the lifetime inequality.

In summary, initial human capital distribution matters most in deciding lifetime earnings inequalities. Initial wealth distribution is also crucial when there is a fixed cost in human capital acquisition. Section 5.5 will present more evidence on the interaction of initial conditions and schooling decisions and on the impact of schooling.

#### 5.4.2 Impact of shocks and schooling to lifetime earnings inequality

Human capital production risk (earnings risk) is the main source of uncertainty in this model. Removing  $\epsilon_w$ , lifetime earnings variance shrinks to 15%, as in Table 14. Removing the unemployment shocks  $(\lambda, \delta)$  reduces the lifetime earnings variance to 76.5% of the benchmark variance.

Table 14: Shocks and schooling to lifecycle earnings inequality

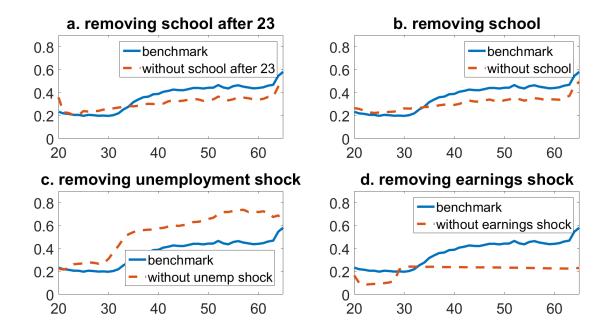
Fraction of lifetime earnings variance	No unemployment shock 0.765	No earnings shock 0.1529
Fraction of lifetime earnings variance	Remove schooling 1.059	Remove schooling after 23 1.054

Note: I use the cross-sectional variance for lifetime earnings of the benchmark model as the numerator for all experiments. Each counter-factual according to the column generates a cross-sectional variance for lifetime earnings as each denominator. The fraction of lifetime earnings variances accounted by each column entry is then as reported.

Table 14 also describes the importance of schooling. By shutting down the school channel completely, benchmark earnings variance rises by 6%. Inversely, models that ignore such an extensive endogenous skill upgrading channel impose 6% extra lifetime earnings variance. In addition, when removing the possibility of obtaining education after age 23, as is the traditional consensus, inequality raises by 5%. This demonstrates the importance of college education in inequality reduction, especially for later age education decisions.

The following figures provide more illustrative evidence of how exogenous shocks impact education decisions and the associated life-cycle earnings inequalities. Figure 7 compares the benchmark model life-cycle earnings inequality trajectory to specifications controlling for shocks and school enrollment. Panel a removes the college education option for all after age 23 and Panel b removes college education completely. Both show similar life-cycle expansion trajectory for earnings volatility. Panel c shows the change after removing unemployment shocks, which roughly preserves the expansion of the earnings volatility over the life-cycle. Panel d removes the earnings shock, except for the initial upward trend of earnings variance, and shows that the earnings volatility completely loses expansion after age 30.

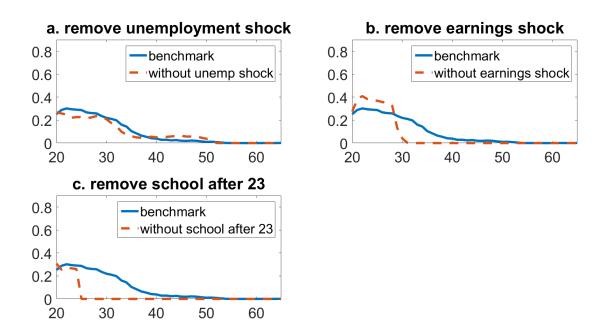
Figure 7: Compare lifecycle earnings inequality by controlling exogenous shocks



The response to shocks in school enrollment is documented in Figure 8. Removing the unemployment shock generates a slightly smaller early age school enrollment and slightly higher later age school enrollment in Panel a; the original benchmark enrollment profile is largely preserved. Removing the earnings shock generates an increasing enrollment in early age and a sharp drop to no more enrollment after age 30 in Panel b. This provides

quantitative evidence for Proposition ??, in which without negative shocks, schooling loses its *ex-post* retooling impact to households, hence the enrollment drops to zero after age 30. Knowing no negative shocks to reduce the returns to college education, one would also tend to increase college investment at a younger age. Panel c simply describes enrollment if removing school options after age 23.

Figure 8: Compare enrollment decisions by controlling exogenous shocks



### 5.5 Impact of school choices on lifecycle inequality and mobility

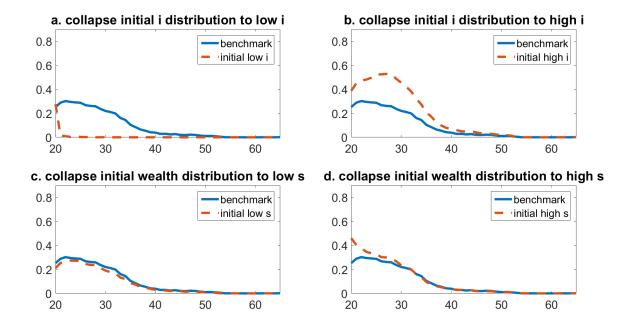
Section 5.4.1 establishes the impact of initial conditions on inequalities and hints at the importance of the transmission channel through college education. This section breaks down the interactions of exogenous conditions and college enrollment decisions and investigates the impact of college education on individuals from a social mobility perspective.

#### 5.5.1 Interactions of exogenous conditions and school choices

Following the experiments conducted in Table 13, Figure 9 reports the life-cycle college enrollment changes, and Figure 10 and Figure 11 document the life-cycle earnings variances.

Figure 9 Panel a shows that with the lowest human capital level, only a very few choose school at the first age. Therefore, with or without school options do not generate a difference in inequality, as in Panel a in Figures 10 and 11. When instead collapsing initial human capital to the upper bound, more individuals choose to attend school at an early age, as in Panel b of Figure 9. This results in a reduction of overall lifetime inequality by 72% as in Table 13, which represents a strong inequality reduction effect.

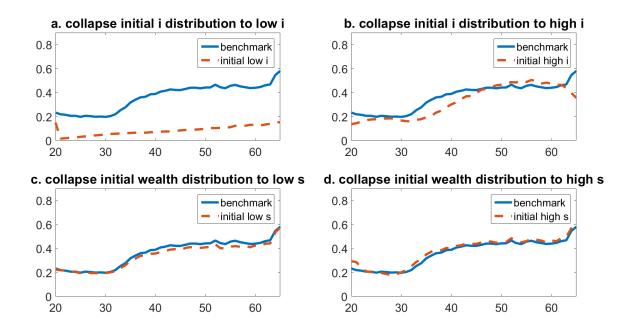
Figure 9: Compare enrollment decisions by controlling initial decisions



These two panels provide evidence for Proposition ??, where threshold of human capital and age determines one's schooling choice. Low current human capital raises  $\frac{a\bar{g}e^p}{i^x}$  and reduces the likelihood of college attendance.

Collapsing initial wealth distribution to the lower bound only slightly reduces early age education decisions, as in Panel c of Figure 9, since households are able to borrow to attend school. Collapsing it to the upper bound shows a more significant increase of initial enrollment from around 0.3 to 0.5 at the first age, as in 9 Panel d.

Figure 10: Lifecycle earnings variations by controlling initial conditions for benchmark model

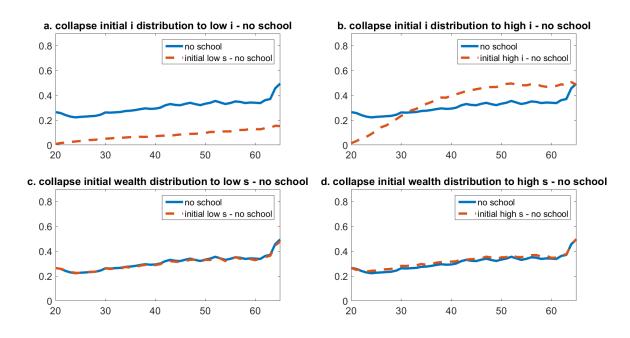


Panel b in Figure 10 collapses to the lower bound of initial human capital and shows a reduction of inequality for almost every age in benchmark model. In Panel b of Figure 11, there is a larger expansion path of inequality when removing the school option. This further provides evidence that schooling reduces inequality.

Panel c and d of Figure 11, which do no include the school option, show that removing the initial wealth distribution doesn't change much to life-cycle earnings inequality. Panel d in Figure 10 shows a slight reduction of inequality in all ages, since collapsing financial wealth to the upper bound allows everyone to afford college. Removing financial constraints to distort education resources provides an inequality reduction effect.

Table 15 presents the difference of college attainment information across individuals with different initial conditions. The higher one's initial human capital, the more likely one is to obtain a BA at an earlier age. Individuals are also more likely to finish their BA by age

Figure 11: Lifecycle earnings variations by controlling initial conditions for no school model



25-30. Initial wealth also matters, with 41% of individuals from the top quintile completing their BA by age 30, compared to 8% of those from the lowest quintile. More individuals from wealthier families tend to complete a BA. Hence, wealth matters through educational choices and their timing, and it impacts the lifetime earnings inequality.

Table 15: Share achieved BA by age and initial conditions

Initial human capital	by 25	25-30	30-35	Total	Initial wealth	by 25	25-30	30-35	Total
1st	0.00	0.00	0.00	0.00	1st	0.00	0.08	0.07	0.16
2nd	0.00	0.00	0.00	0.00	2nd	0.01	0.12	0.09	0.23
3rd	0.01	0.14	0.12	0.28	3rd	0.01	0.25	0.16	0.42
$4 ext{th}$	0.02	0.39	0.34	0.78	4 h	0.01	0.27	0.21	0.51
5th	0.02	0.51	0.32	0.88	$5 ext{th}$	0.02	0.39	0.27	0.71

Figure 12 finds the college completion pattern when controlling for initial wealth or human capital position. Less talented individuals from lower family wealth backgrounds are less likely to obtain a BA. For each human capital quintile, more individuals from higher initial wealth quintiles obtain a BA. This figure shows that initial family wealth hinders efficient allocation of college education resources, despite having the borrowing option in the benchmark model.

#### 5.5.2 Impact of college education and social mobility

I use two methods to describe the life-cycle social mobility: 1. life-cycle elasticity of income (LCE) and 2. quintile transition matrix. Both methods describe the possibility that one moves from an initial earnings position at age 18 to a lifetime earnings position. LCE is developed following the inter-generational elasticity of income (IGE) method used in Solon (1999) and Chetty et al. (2011). LCE is the  $\beta_2$  coefficient from the log-log regression:

$$logy_{lifetime} = \beta_1 + \beta_2 logy_{age18} + \epsilon$$

LCE shows that for each one percent increase of initial earnings potential (human capital) at age 18, one's lifetime earnings increase by  $\beta_2$  percent. The higher LCE, the smaller life-cycle social mobility is. Quintile transition is a straightforward method showing the percentage of individuals from the age 18 earnings potential quintile transitioning to the lifetime earnings quintile. For the rest of the analysis, I simulate the stationary equilibrium for 5000 individuals over their life-cycle for the analysis. For both measures, I examine social mobility from the initial human capital position to the lifetime earnings position and the initial family wealth position to the lifetime earnings position. The transition from initial human capital to lifetime earnings illustrates the approximated life-cycle intra-generational social mobility. Since net family income at age 18 is largely represented by parents' income, the transition from initial wealth position approximates intergenerational social mobility.

Table 16 presents results for LCE. The first row measures the social mobility from initial human capital level to lifetime earnings position measured using LCE; the second row examines the transition from initial wealth level to lifetime earnings. Intra-generational social mobility from the initial human capital position to the lifetime earnings is much more rigid

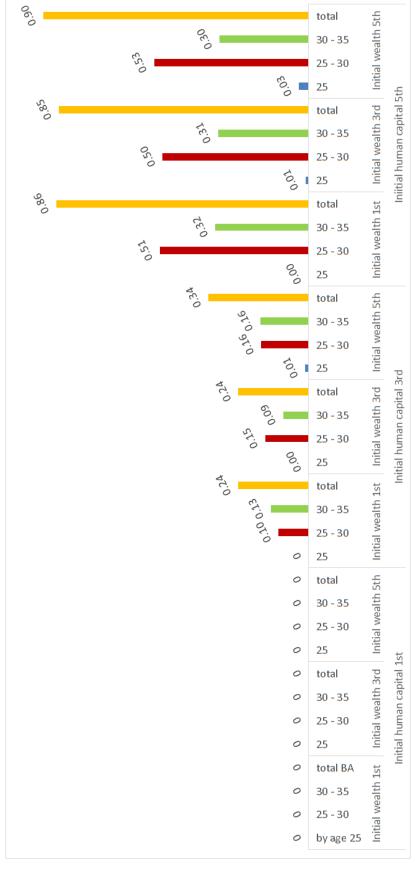


Figure 12: Share achieved BA by initial conditions

Note: Share of individuals from each category that obtain a BA by age. Categories are defined by controlling for initial human capital quintiles (1st, 3rd, 5th) and for each initial wealth quintile (1st, 3rd, 5th)

in the benchmark model (0.512) compared to the model without school (0.369). These observations further support that households use schooling as a means of self-insurance against unemployment and earnings shocks. In the model with no school, under the negative shocks, households can only adjust savings and consumption. They may choose non-working as an insurance against a large negative shock. But in benchmark model, households front load schooling so that they may accumulate larger human capital to insure against future negative shocks. Therefore, in the benchmark model, given initial human capital distribution, households can largely preserve their initial position endogenously; this is less possible in the model without schooling.

Table 16: Life-cycle elasticity earnings income

	Bene	hmark	No school		
for initial human capital	0.	512	0.369		
for initial wealth	0.	0.343			
	With college degree	Without college degree			
for initial human capital	0.410	0.251			
	Young degree earners	Old degree earners			
for initial human capital	1.131	0.579			

The benchmark model produces an inter-generational social mobility of 0.343, similar to 0.344 reported by Chetty et al. (2011). Without schooling, initial wealth background has a much smaller impact on lifetime earnings (0.251 compared to 0.343 in benchmark model).

Further decomposing the sample, those with college degrees tend to have less social mobility than those without (0.41 vs 0.25) in the benchmark model. This also supports the fact that college education helps self-insure against life-cycle earnings risks.

Young degree earners are those who received their BA by age 25 while old degree earners are those who received their BA between the ages of 25 and 30. Young degree earners have the most rigid social mobility (1.131). They are from the highest initial human capital and upper initial wealth quintiles, as documented in Table 12, and college education largely secures their earnings position over the life-cycle. Those who received their BA at a later age

have less social mobility, since they are able to use college education to modify the impact of their initial conditions.

Table 17: Social mobility matrix from initial human capital position to lifetime earnings position

	benchmark social mobility						No school social mobility					
	Lifetime earnings quintile						Lifetime earnings quintile					
Age 18	1st	2nd	3rd	$4 \mathrm{th}$	$5 ext{th}$	1st	2nd	3rd	$4 ext{th}$	5th		
1st	0.482	0.340	0.140	0.037	0.002	0.476	0.290	0.134	0.091	0.010		
2nd	0.335	0.365	0.199	0.077	0.024	0.332	0.309	0.199	0.116	0.045		
3rd	0.136	0.223	0.324	0.211	0.107	0.126	0.223	0.299	0.218	0.134		
4th	0.034	0.077	0.159	0.353	0.377	0.045	0.115	0.191	0.305	0.343		
5th	0.011	0.037	0.183	0.322	0.447	0.019	0.091	0.190	0.273	0.427		

Table 17 documents the "intra-generational" life-cycle mobility using the quintile transition matrix. The benchmark model tends to have higher diagonal entries than the model without schooling in Table 17. Higher diagonal entries indicate a stronger social rigidity. Individuals are more likely to stay at their initial social location in the benchmark model with schooling for the same reasons that the LCE table illustrated. Most individuals who attended college from Table 12 are from the top human capital quintiles. Accordingly, Table 17 also shows a higher upward mobility for those initially in the 3rd and 4th quintiles.

Table 18: Social mobility matrix from initial wealth position to lifetime earnings position

benchmark social mobility							No school social mobility					
Lifetime earnings quintile							Lifetime earnings quintile					
Age 18	1st	2nd	3rd	4th	5th		1st	2nd	3rd	4th	5th	
1st	0.25	0.27	0.18	0.15	0.14	C	0.25	0.24	0.20	0.17	0.14	
2nd	0.23	0.23	0.19	0.18	0.17	(	0.23	0.21	0.20	0.20	0.17	
3rd	0.21	0.20	0.23	0.20	0.17	(	0.21	0.21	0.21	0.20	0.18	
$4 ext{th}$	0.20	0.20	0.19	0.21	0.20	C	0.21	0.19	0.20	0.20	0.21	
5th	0.15	0.16	0.20	0.22	0.27	C	0.15	0.18	0.19	0.22	0.26	

Table 18 documents "inter-generational" mobility using the quintile transition matrix. Similarly, the benchmark model tends to have stronger social rigidity as reflected by higher values across the diagonal matrix. In addition, the benchmark model's "inter-generational"

social mobility transition matrix resembles the empirical estimation Chetty et al. (2011) documented.

Table 19 compares the sub-samples from the benchmark model simulation between college degree earners and those without a BA. Since only the initial top three quintiles are college degree earners, Table 19 omits the first two quintiles. For all individuals, those with a BA have a much higher upward mobility across the upper diagonal of the matrix and a much smaller downward mobility than those without a BA. This illustrates that for those who can and do complete a BA, their degree can largely move them up the ladder.

Table 19: Social mobility matrix - College subsample

with BA - social mobility						with	without BA - social mobility					
Lifetime earnings quintile						Lifetime earnings quintile						
Age 18	1st	2nd	3rd	$4 \mathrm{th}$	$5 ext{th}$	1st	2nd	3rd	$4 \mathrm{th}$	$5 ext{th}$		
3rd	0.007	0.076	0.254	0.420	0.243	0.186	0.280	0.351	0.130	0.054		
$4 ext{th}$	0.002	0.032	0.152	0.364	0.450	0.150	0.242	0.183	0.314	0.111		
5th	0.004	0.019	0.163	0.326	0.489	0.063	0.176	0.333	0.289	0.138		

## 6 Education policy experiment

Studies examining lifetime earnings inequalities are often unable to provide policy evaluations because they lack of endogenous responses to modify the identified exogenous sources of inequality. This paper has a distinct advantage in that it provides policy experiments that could indirectly impact the identified exogenous sources of inequality through altering the transmission channel, college education. In addition to the unconditional implications derived from social mobility in 5.5, two specific education policies are evaluated here: need-based scholarships and merit-based scholarships.

Table 20: Aggregate consequences of education policies

Statistics	Benchmark	Need-based aid	Merit-based aid
Lifetime earnings inequality	100.00	93.85	88.51
Labor productivity	100.00	103.17	101.58
Total enrollment	100.00	108.24	102.75
Scholarship spending		100	152.38

Note: The first four rows are in comparison to benchmark level and the normalize benchmark level to 100. The utility adjusted consumption is conducted by removing the financial aid and reverting to the benchmark setting, which is how much consumption is needed to keep utility the same with financial aid. The report normalizes the merit-based aid level to 100. The scholarship spending is the total tax collected in supporting financial aid. It normalizes need-based aid to 100.

#### 6.1 Need-based financial aid

Need-based financial aid is modeled to offer free tuition to all between the ages of 18 and 22 who are in the lowest quintile of the wealth distribution. In a general equilibrium setting, a simple lump sum tax burdened by all households pays for the financial aid.

The second column in Table 20 presents the aggregate effect of providing need-based aid. Free tuition for the bottom quintile of families increases college enrollment by 8% compared to the benchmark model. It reduces inequality to 93% of the benchmark setting. More individuals going through college training raises overall labor productivity by 3%. Utility adjusted consumption measures how much all households value a tuition-free program for the least wealthy families. When removing this form of financial aid, consumption needs to compensate in order to keep the total utility of the economy the same. It turns out that compared to the utility adjusted consumption for merit-based financial aid programs, households value the impact of need-based much more (over 11740% to the level of merit-based).

In Figure 13, even though going to school is free for all from the lowest initial wealth quintile, the increase of BA achievement for those from the lowest wealth quintile is very small compared to the benchmark model in Table 12, with a 1 percentage point increase in

total. Even though financial aid is awarded only to individuals in the lowest wealth quintile, there is a large increase of BA attainment to those from the higher initial wealth quintiles in general equilibrium.

#### 6.2 Merit-based financial aid

Merit-based financial aid to students mimics the "Texas Top 10 Law" in giving free tuition to the individuals at the highest human capital quintile between the ages of 18 and 22. Financial aid spending comes from a lump sum tax borne by all individuals in the economy as well.

The aggregate implication of merit-based financial aid is recorded in the last column of Table 20. With merit-based financial aid, total enrollment increases by 2.75% compared to the benchmark model, less than with need-based aid. This is because significantly a higher number of top human capital quintile individuals attend schools regardless in benchmark model.

This raises labor productivity by 1.6%, less than with need-based aid as well. It reduces lifetime earnings inequality by 12% to 88.5%, which is much larger than the impact from need-based aid. Figure 14 shows that it significantly raises BA completion for the top human capital quintile individuals. Though it doesn't raise the BA completion for individuals from lower wealth quintiles, it largely raises the BA achievement from the top wealth and human capital quintiles. In addition, the large increase of BA achievement also spreads over to lower human capital quintiles in the general equilibrium. Therefore, it largely reduces inequality.

In addition, because more individuals from the top human capital quintiles choose to attend school, scholarship spending towards these individuals is 52% higher than the scholarship spending towards the lowest wealth quintile individuals.

In summary, both financial aid policies encourage college enrollment and inequality reduction. Need-based aid largely increases the social welfare as measured by utility adjusted consumption. Despite being more effective in reducing inequality, merit-based programs are

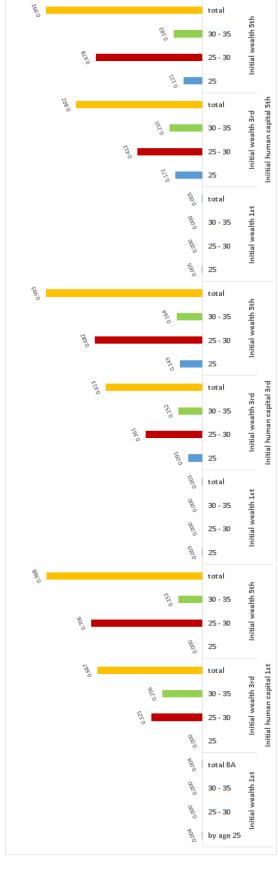


Figure 13: The impact of need-based financial aid on BA achievement by initial conditions

Note: Share of individuals from each category that obtain a BA by age. Categories are defined by controlling for initial human capital quintiles (1st, 3rd, 5th), and for each initial wealth quintile (1st, 3rd, 5th)

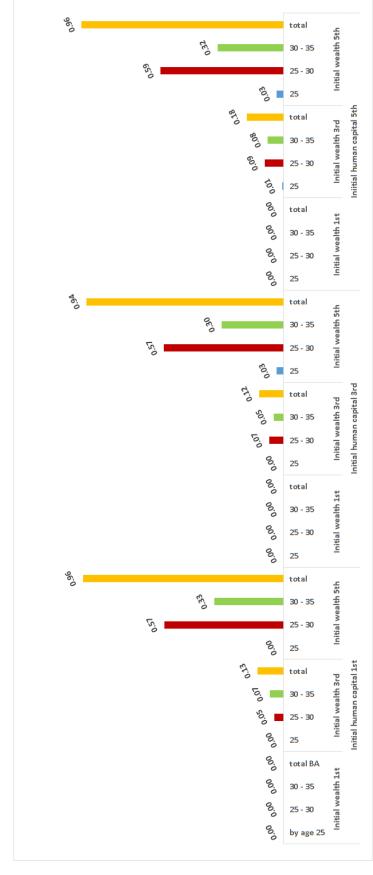


Figure 14: The impact of merit-based financial aid on BA achievement by initial conditions

Note: Share of individuals from each category that obtain a BA by age. Categories are defined by controlling for initial human capital quintiles (1st, 3rd, 5th), and for each initial wealth quintile (1st, 3rd, 5th)

more costly.

### 7 Conclusion

In this study, I argue that an individual's lifetime inequality is profoundly influenced by one's college education decisions. In particular, I show the theoretical support that households attend college at a younger age as an insurance strategy to boost human capital, thereby insuring against future risk; at a later age, households attend school as an ex-post response to unfavorable labor market conditions. To quantitatively examine the role of college education in transmitting life-cycle earnings inequalities, I calibrate the model to U.S. panel data and directly use empirical human capital and family wealth distribution to generate important life-cycle earnings and education decisions. Using the calibrated model, I find the quantitative interactions of initial wealth and human capitals to one's college education decisions, and I make an important contribution to the literature by showing the importance of initial wealth distribution to one's lifetime earnings inequalities, which explains 10-15\% of lifetime earnings variance. I further demonstrate the importance of education to the aggregate economy and to one's life-cycle social mobility. Having access to education reduces lifetime earnings inequalities by 6% but generates higher social rigidity. But college education also encourages upward social mobility. Given the importance of college education and its interactions with initial conditions, I establish the strong link between the lifetime inequality transmission mechanism through college education and its timing. Policies that impact the completion and timing of college education, therefore, impact the influence of one's initial conditions on lifetime inequalities.

# A NLSY79 and data construction for education pattern

NLSY79 is the uniquely available nationally representative longitudinal survey that starts with respondents from age 14-22 in 1979 to current, almost the entire working life, thereby providing complete details of heterogeneous decision-making information to discipline this study. Following Light (1995a) and Light (1995b) in constructing the panel from NLSY79, I select sample year from 1979 to 2016. I restrict the sample to respondents younger than 20 years old by 1979, the starting year of the survey. I exclude those without AFQT scores, a key variable for further comparisons. Due to inconsistency in degree reporting, high school graduation is loosely defined if one has a high school diploma or by the retrospective variable, the highest degree completed between 11 and 13 years of education if one did not report high school degree information. I use monthly college enrollment and current enrollment information to trace one's college enrollment and stop-out/dropout history. Stop-out means that one temporarily leaves school, but later returns to complete a degree or gain more education. This is different from drop-out, which means that one leaves school and never returns. Since I only consider formal school enrollment, less than 5 months of enrollment each year is excluded from "enrolled in the year". I further use reports on college enrollment, retrospective and ongoing highest degree completed variables, full/part time college enrollment, and college enrollment history to cross validate each person's college enrollment history. I only consider 4-year college and above as having a college degree and do not differentiate 2-year degrees from the rest of college dropouts. This is a reasonable simplification. According to Athreya, Eberly, et al. (2013), 4-year college degree wage premium is 1.74 over high school, while premium of some college is only 1.2. Similarly, Kane and Rouse (1995) report a 2-year college degree premium of about 1.1.

B Age 18 condition VS age 25 condition

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