

# Project 2:

# Ames Housing Project

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# Introduction

- Problem Statement
  - Ames is a town in Iowa with a population of 66,258 in 2019. Ames has highly rated public school and attracts many young professionals to look for house there.
- Objectives
  - As a member of data science team in Ace Real Estate, we will apply machine learning skill to estimate sale price of houses.
  - Build linear regression model to predict the sale price for houses in Ames and provide recommendation for homeowners to increase their house value.

# Data Set Description

- The Ames Housing dataset is collected for houses sold between year 2006 to 2010.
- The dataset includes 80 features of nominal, discrete, ordinal and continuous variables for individual residential properties sold.

# Data Analysis Processes

- **Data Preparation**

- Data Cleaning - Missing values were detected and fixed,
- Outliers Investigation and Elimination
- Features transformation according to type of variables

- **Features Selection**

- Features selection with correlation matrix
- Visualization for selected features
  - Continuous data with scatter plot
  - Discrete data with box plot
- Check collinearity within features

- **Model Verification**

- 1st round verification: Apply selected features
- 2nd round verification: Add power 2 (square) features
- 3rd round verification: Add power 3 features
- 4th round verification: Drop features with zero coefficients from 3rd round verification
- Residual plot with best model

# Data Analysis Processes

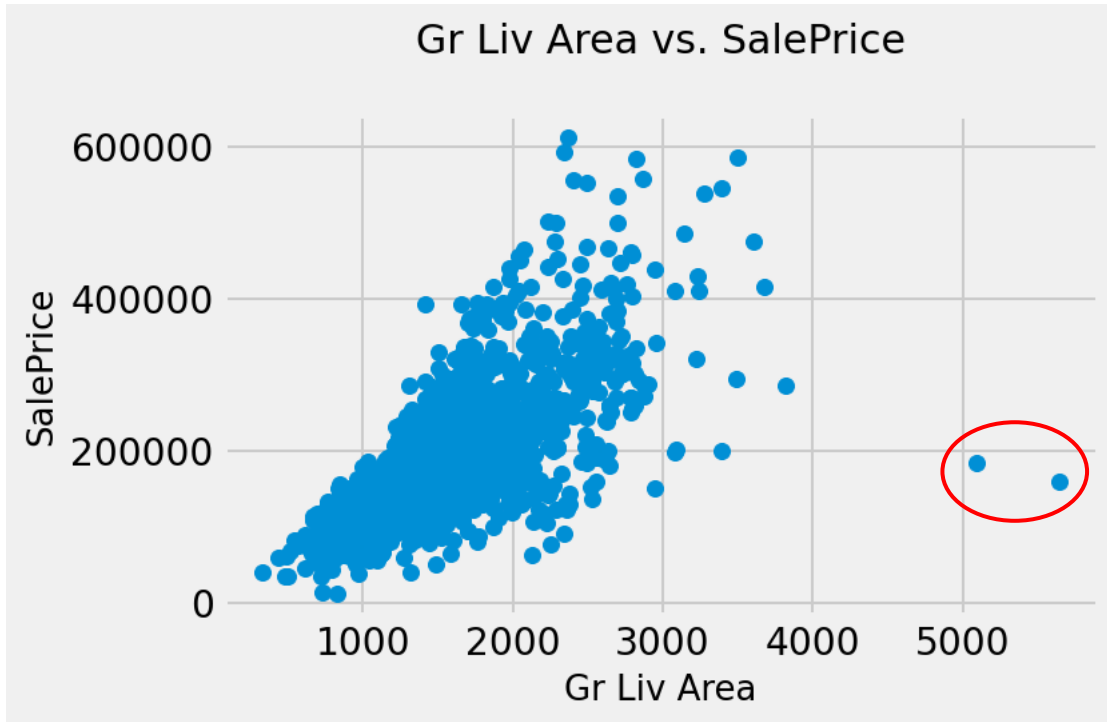
- Data Preparation - Missing values were detected and fixed,

Data missing type	Train dataset	Test dataset	Imputation
Most values missing	Alley -----1911 Pool QC-----2042 Fence-----1651 Misc Feature---1986	Alley -----821 Pool QC-----875 Fence-----707 Misc Feature---838	Drop these features due to most of values missing
Some values missing (Ordinal or nominal data)	Mas Vnr Type---22 Bsmt Qual-----55 Bsmt Cond----- 55 Bsmt Exposure-- 58 BsmtFin Type 1--55 BsmtFin Type 2--1 Fireplace Qu----1000 Garage Type----113 Garage Finish---114 Garage Qual----115 Garage Cond--- 114	Mas Vnr Type---1 Bsmt Qual-----25 Bsmt Cond----- 25 Bsmt Exposure-- 25 BsmtFin Type 1--25 BsmtFin Type 2--25 Fireplace Qu----422 Garage Type----44 Garage Finish---45 Garage Qual----45 Garage Cond--- 45	Impute with "None" or 'NA' or 'No' according to data dictionary
Some values missing (Continuous or discrete)	Mas Vnr Area--- 22 BsmtFin SF 1---- 1 BsmtFin SF 2---- 1 Bsmt Unf SF-----1 Total Bsmt SF----1 Bsmt Full Bath--- 2 Bsmt Half Bath---2 Garage Yr Blt---- 114 Garage Cars----- 1 Garage Area-----1	Mas Vnr Area--- 1 Garage Yr Blt---- 45 Electrical----- 1	Impute with 0.
Some values missing (Continuous)	Lot Frontage ----330	Lot Frontage ----160	Impute with mean for train data and test data separately.

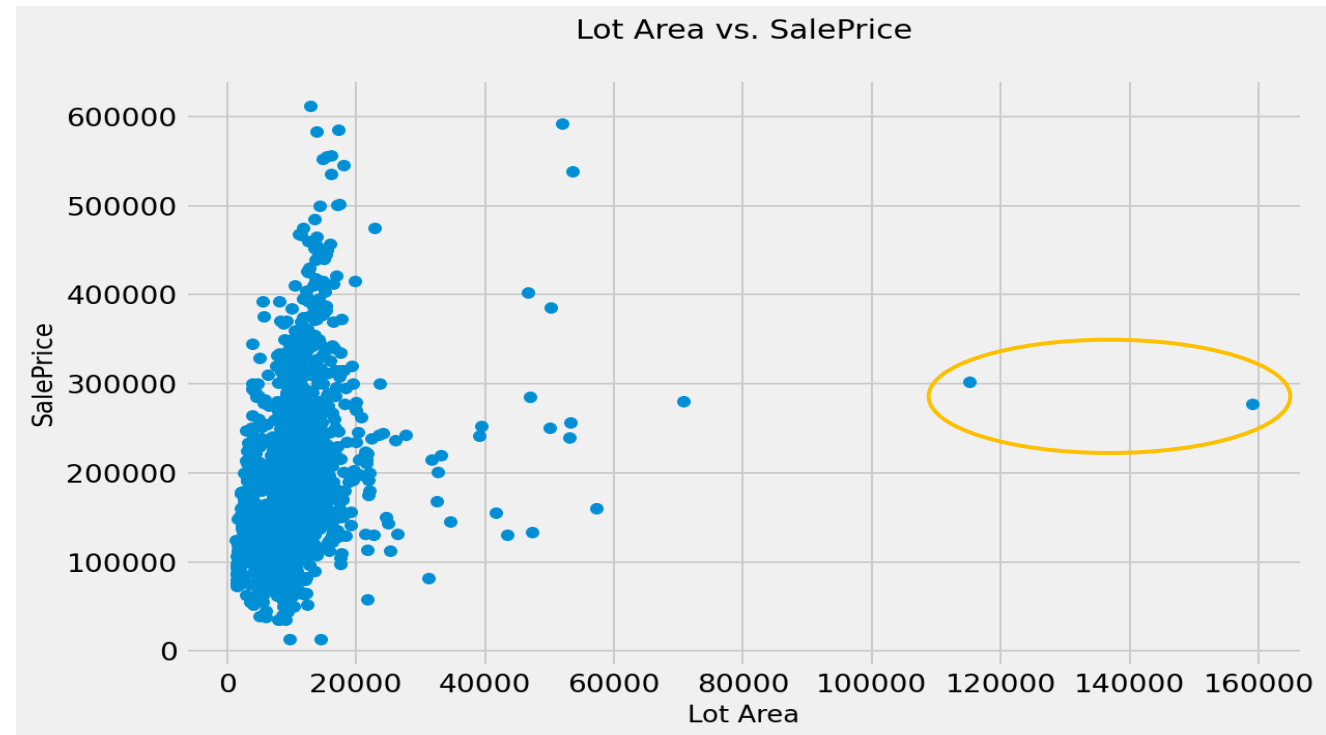
# Data Analysis Processes

- Data Preparation - Outliers Investigation and Elimination

Outliers for Gr Liv Area > 4000

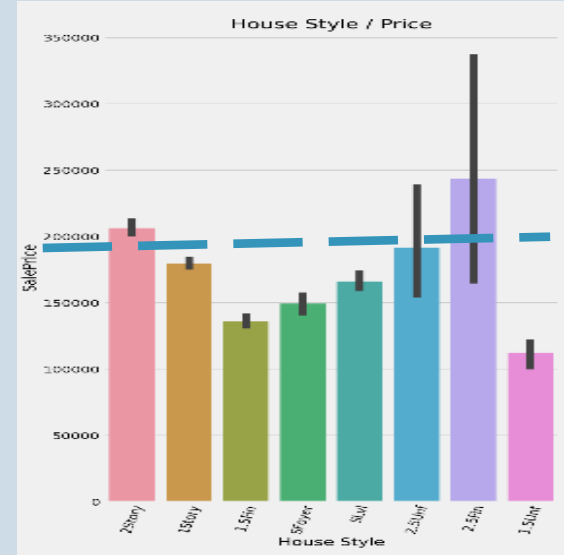


Outliers for Lot Area > 100000



# Data Analysis Processes

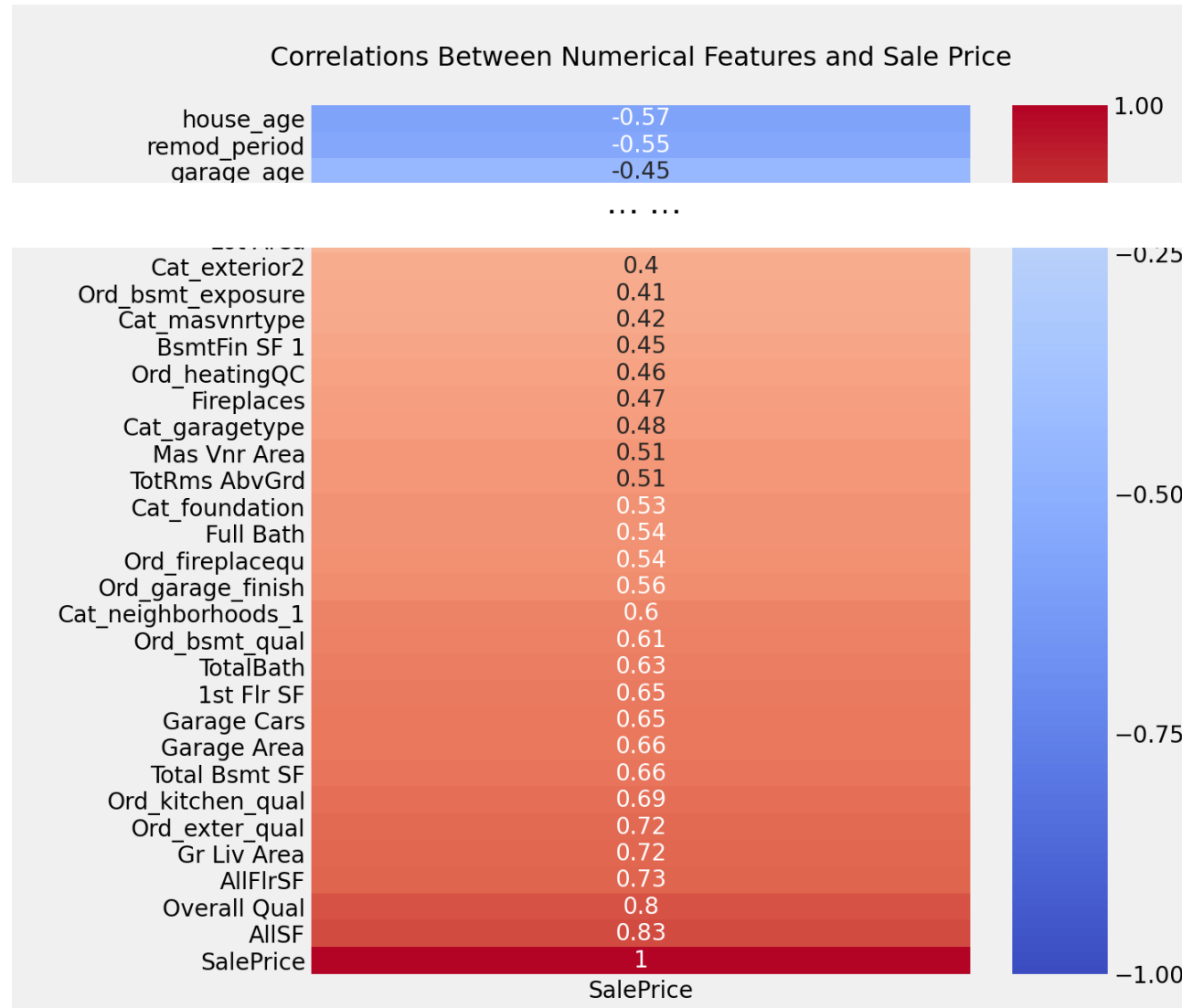
- Data Preparation - Features transformation according to type of variable

Type of variable	Transformation	Examples																
Continuous	Create new and more meaning features	From 'Yr sold', 'Year Built', 'Year Remod/Add' to create 'house_age' & 'remod_period', etc																
Ordinal Categorical	Manually encode the variable ['Ex' , 'Gd' , 'TA' , 'Fa' , 'Po' ] → [ 5, 4, 3, 2, 1,]	'Exter Qual', 'Exter Cond' etc																
Nominal Categorical	According bar charts to group categories which relate to high Sale price.  In 'House Style', group '2Story' and '2.5Fin'.	'Neighborhood', 'House Style' etc  <table><caption>House Style / Price Data (Estimated)</caption><thead><tr><th>House Style</th><th>SalePrice (Approx.)</th></tr></thead><tbody><tr><td>2Story</td><td>210,000</td></tr><tr><td>1Story</td><td>180,000</td></tr><tr><td>1.5Fin</td><td>140,000</td></tr><tr><td>1Story</td><td>150,000</td></tr><tr><td>2.5Fin</td><td>170,000</td></tr><tr><td>2.5Fin</td><td>240,000</td></tr><tr><td>1.5Fin</td><td>120,000</td></tr></tbody></table>	House Style	SalePrice (Approx.)	2Story	210,000	1Story	180,000	1.5Fin	140,000	1Story	150,000	2.5Fin	170,000	2.5Fin	240,000	1.5Fin	120,000
House Style	SalePrice (Approx.)																	
2Story	210,000																	
1Story	180,000																	
1.5Fin	140,000																	
1Story	150,000																	
2.5Fin	170,000																	
2.5Fin	240,000																	
1.5Fin	120,000																	

# Data Analysis Processes

- Features Selection - heatmap and correlation matrix

Features are filtered out if its correlation rate with Sale Price is  $\geq 0.4$ .

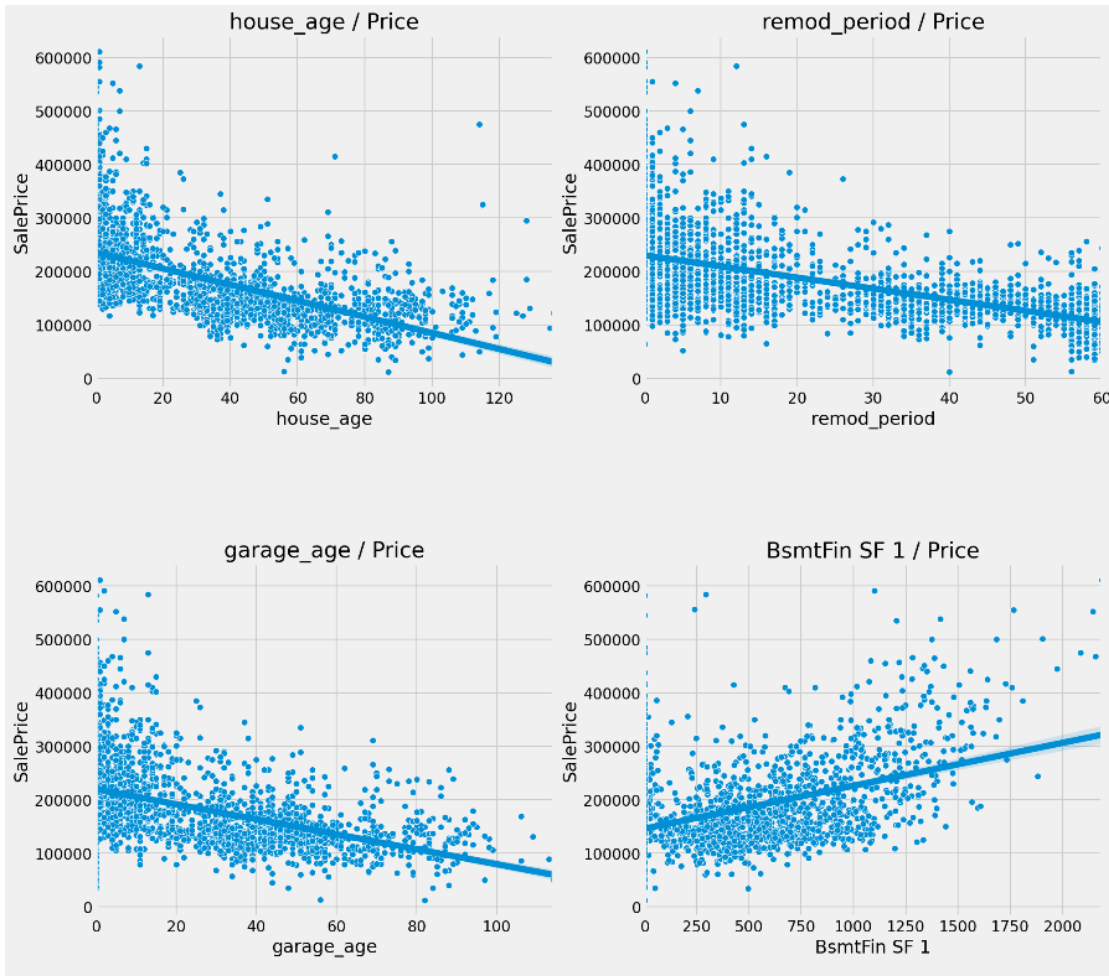




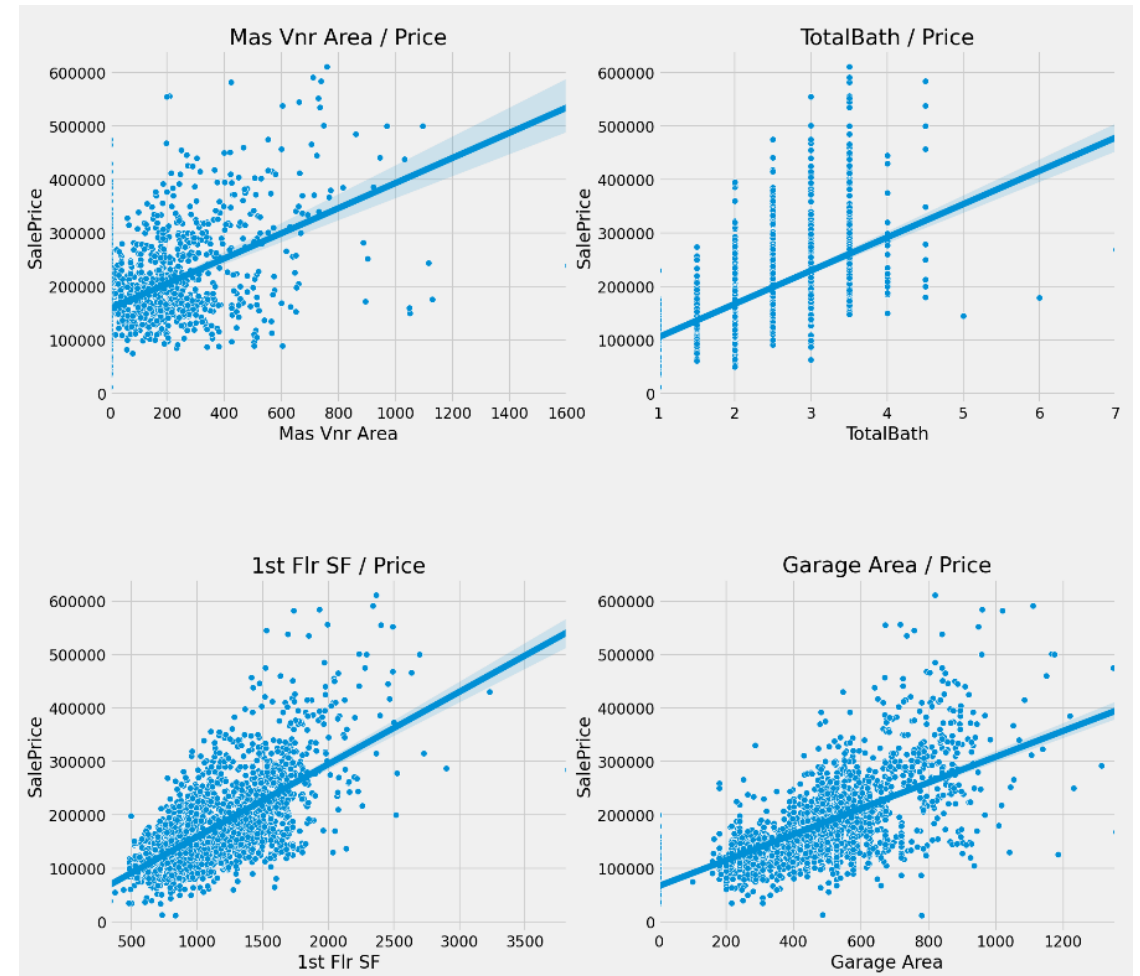
# Data Analysis Processes

- Features Selection - visualization for selected features

## Continuous data with scatter plot



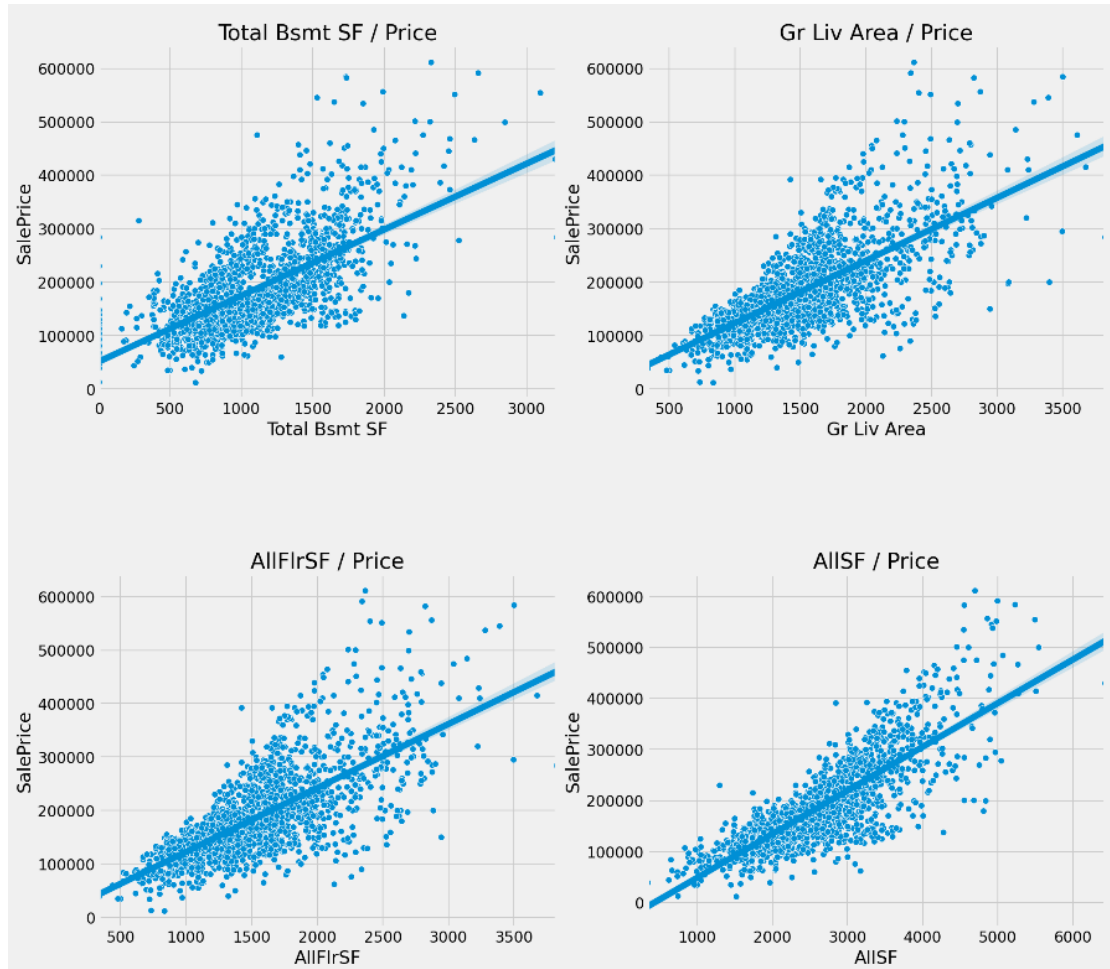
## Continuous data with scatter plot



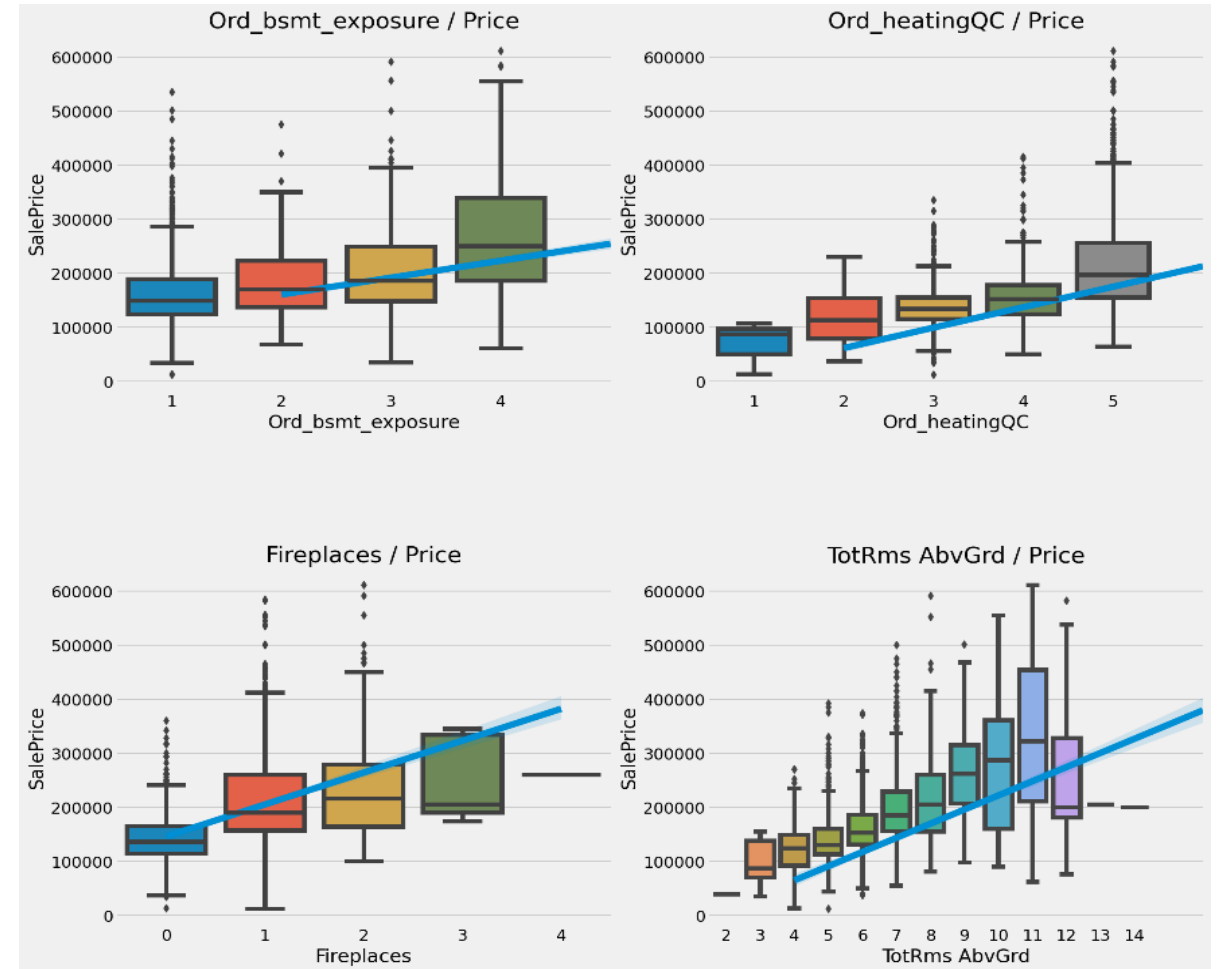
# Data Analysis Processes

- Features Selection - visualization for selected features

## Continuous data with scatter plot



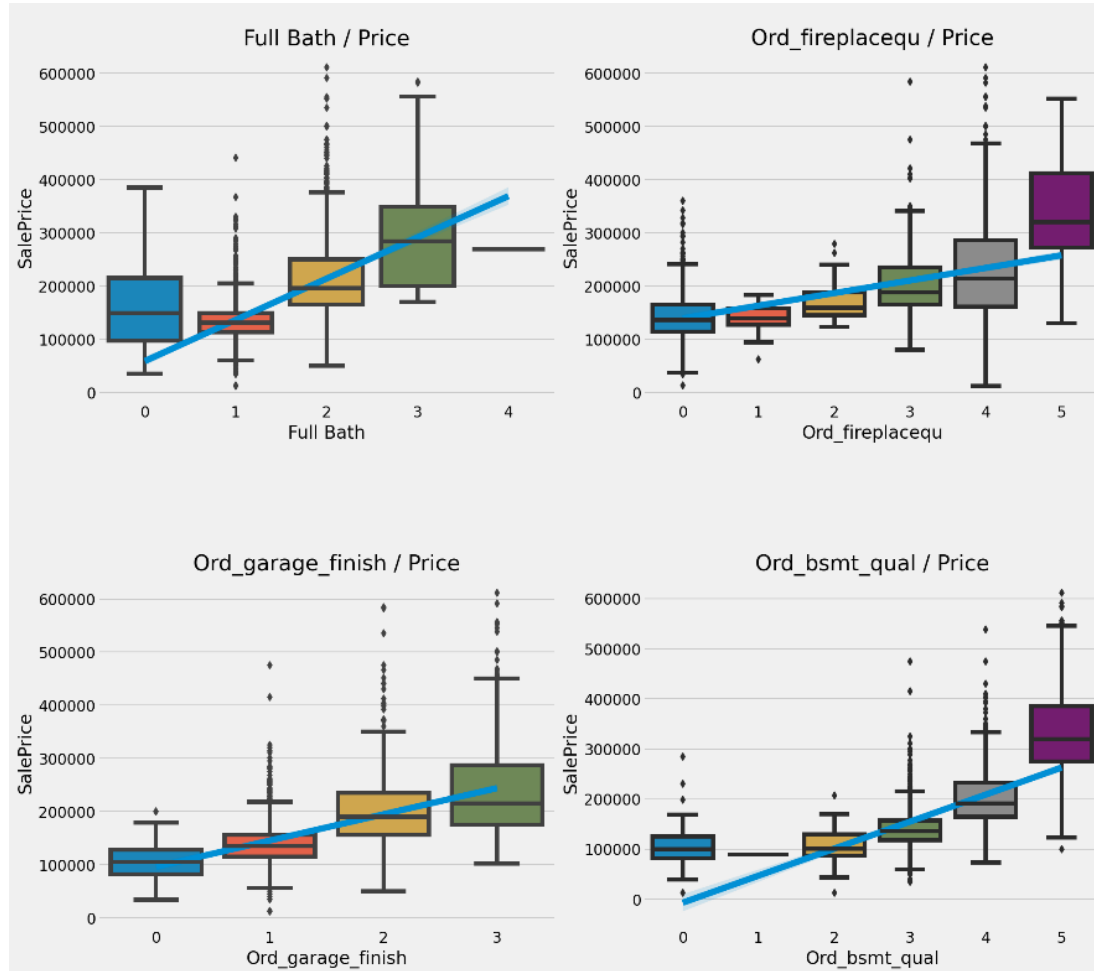
## Discrete data with box plot



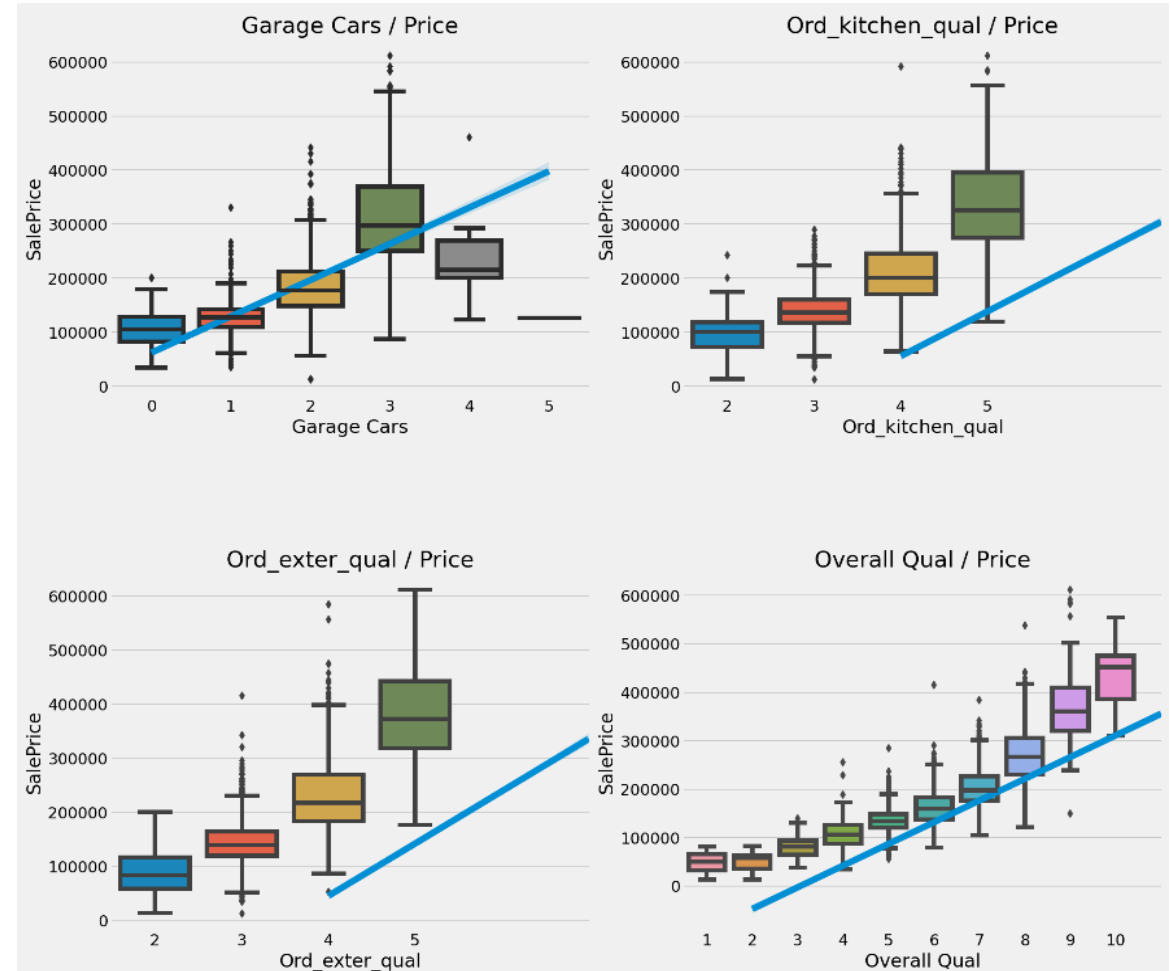
# Data Analysis Processes

- Features Selection - visualization for selected features

Discrete data with box plot



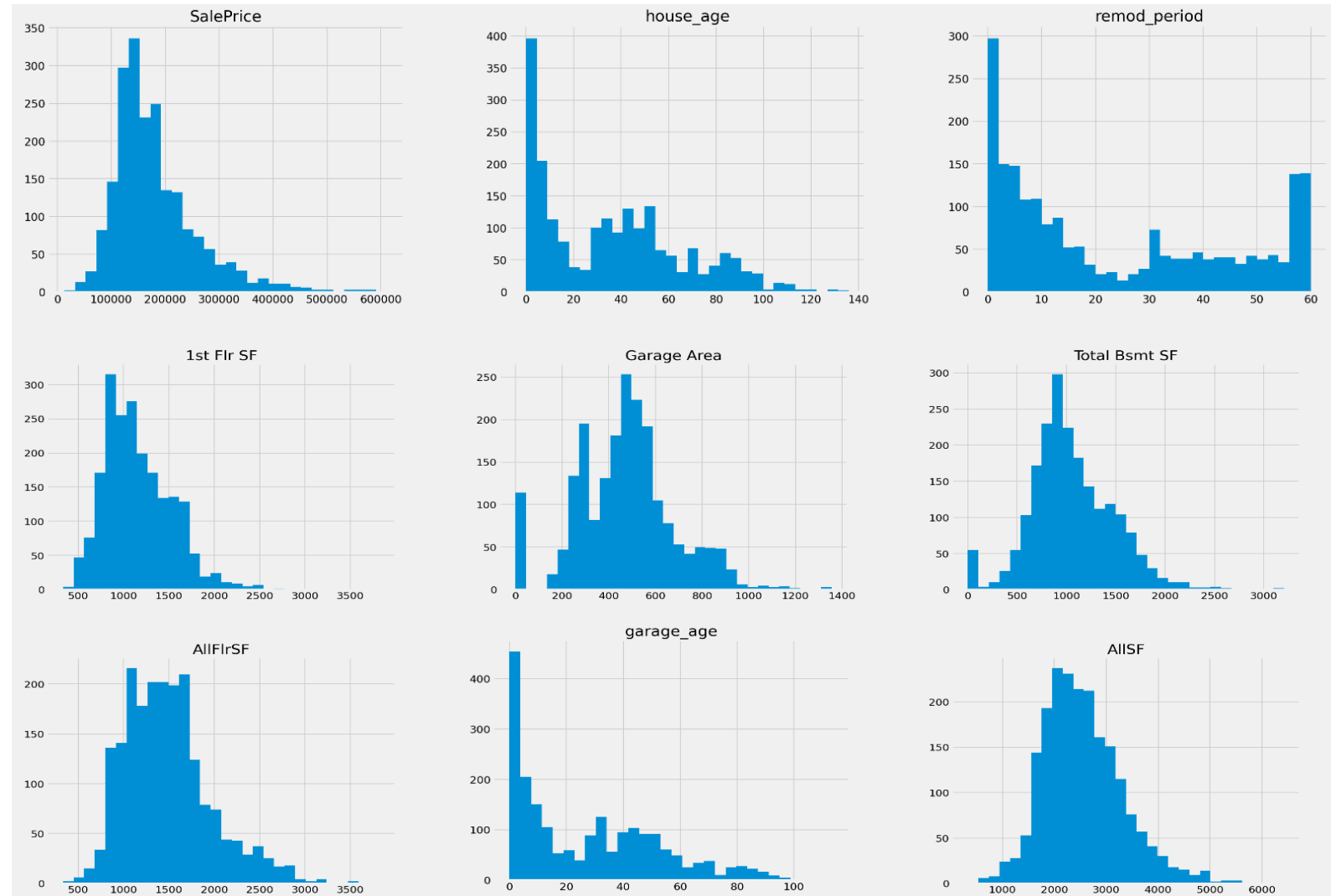
Discrete data with box plot



# Data Analysis Processes

- Features Selection - visualization for selected features

Histogram plots –  
non-normal  
distribution



# Data Analysis Processes

- Features Selection - Check collinearity within features

## High collinearity pairs

### 1. Gr Liv Area vs. AllFtSF

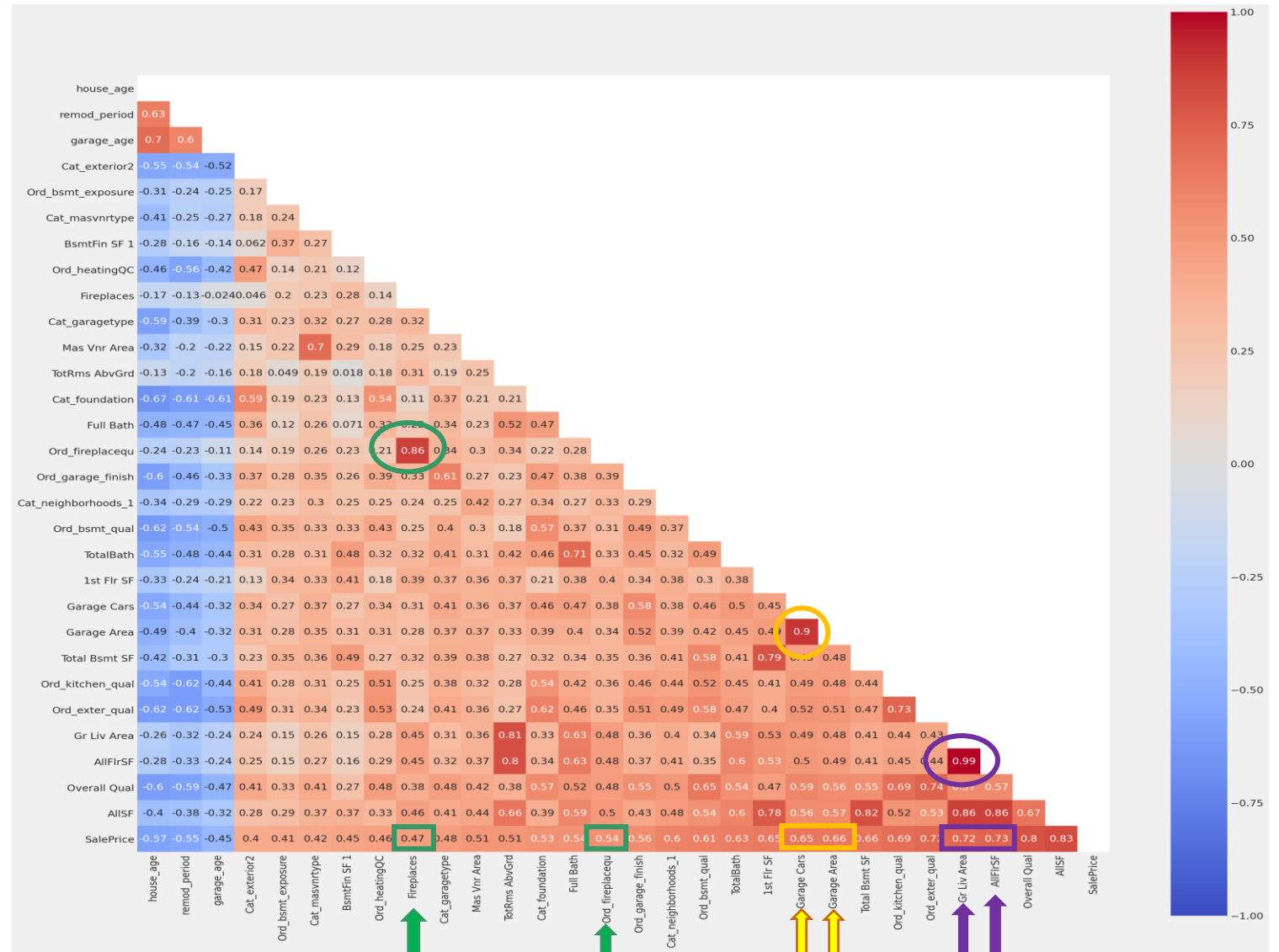
➤ Drop Gr Liv Area

### 2. Garage cars vs. Garage Area

➤ Drop Garage Cars

### 3. Fireplaces vs. ord\_fireplacequ

➤ Drop Fireplaces



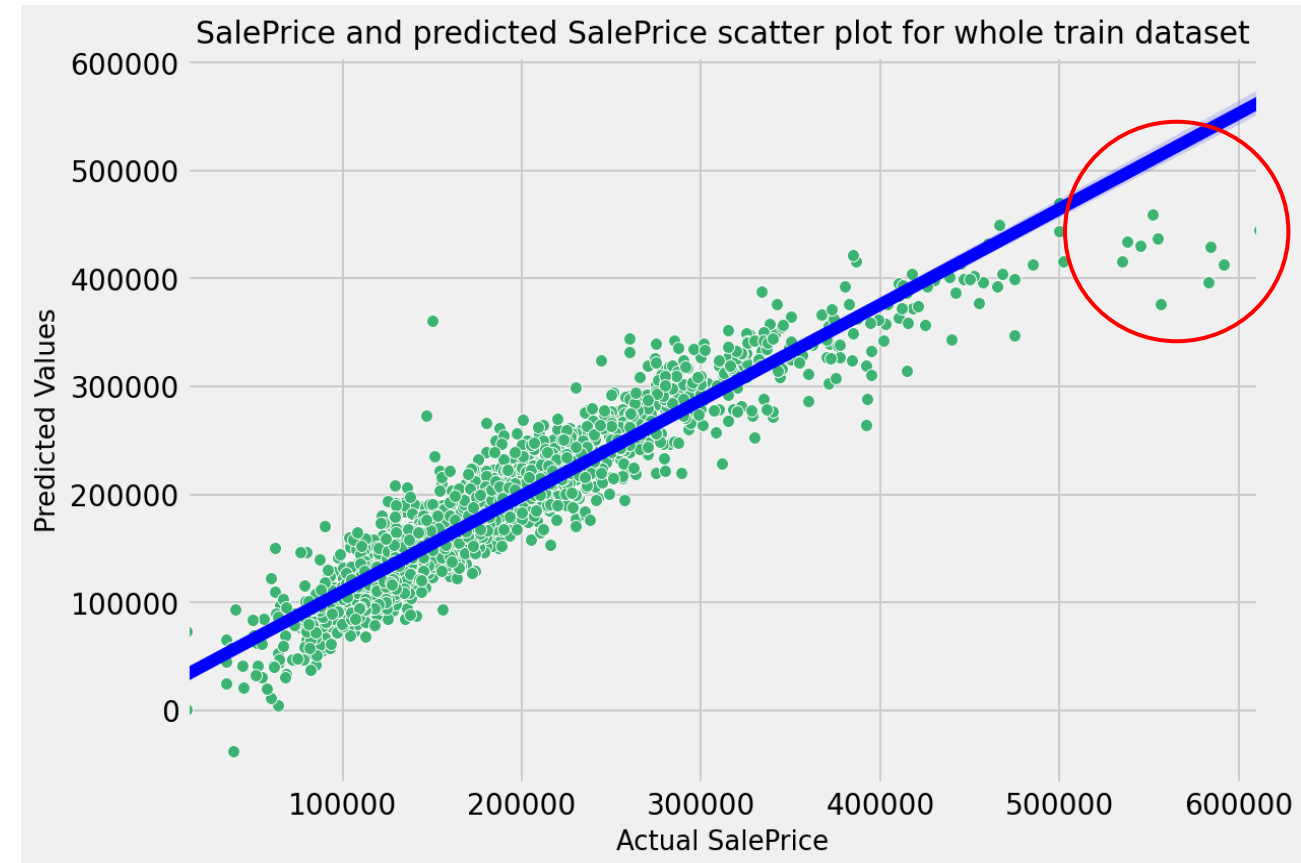
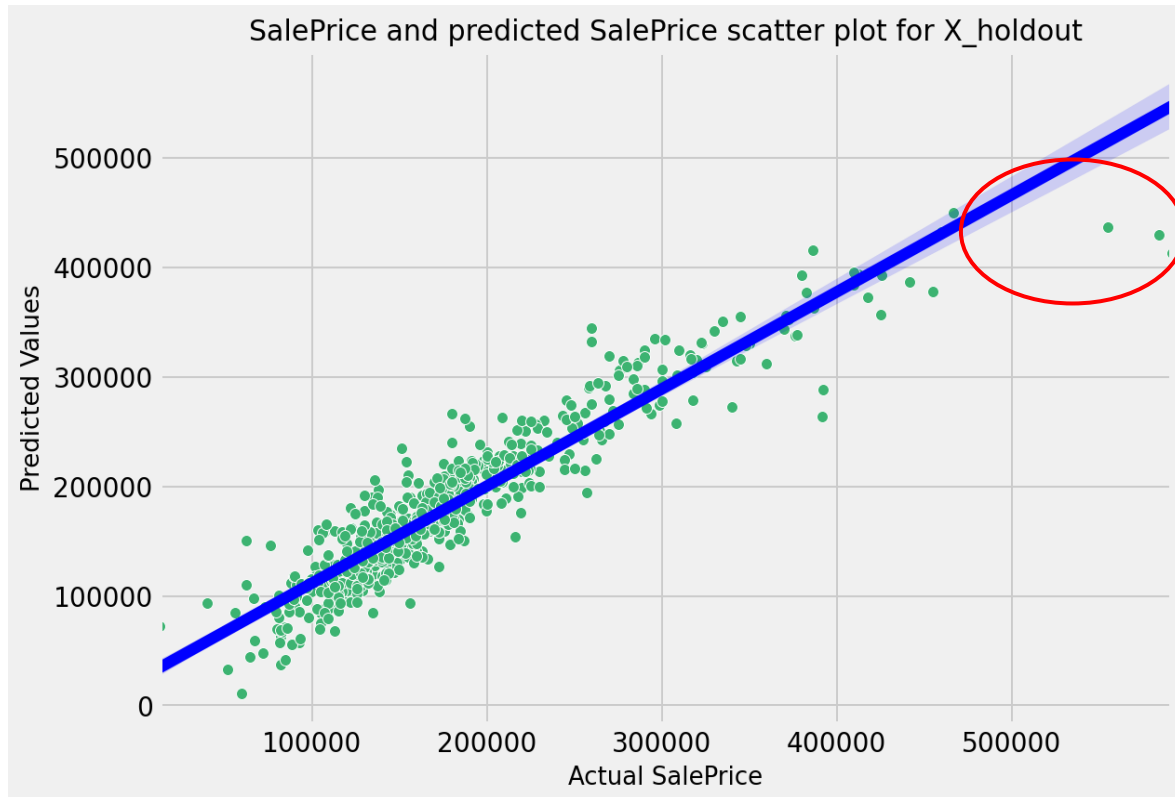
# Data Analysis Processes

- **Model Verification** - 1<sup>st</sup> round verification: Apply selected features

Model	train RMSE	hold RMSE	train R2	hold R2
Linear Regression	27255.4138	28050.6253	0.8890	0.8752
Ridge Regression	27221.1833	27992.7968	0.8889	0.8753
<b>Lasso Regression</b>	<b>27207.6141</b>	<b>27975.5524</b>	0.8889	0.8749
<b>ElasticNET Regression</b>	<b>27207.6141</b>	<b>27975.5524</b>	0.8889	0.8749

# Data Analysis Processes

- **Model Verification - 1<sup>st</sup> round verification: Apply selected features**
  - Plots with best model in 1<sup>st</sup> round verification, the model fit well for SalePrice from 0 to 500000, but not fit well in higher SalePrice which tends to overestimate.
  - Add power 2 (square) features to verify in 2<sup>nd</sup> round.



# Data Analysis Processes

- **Model Verification – 2<sup>nd</sup> round verification: Apply Add power 2 (square) features**

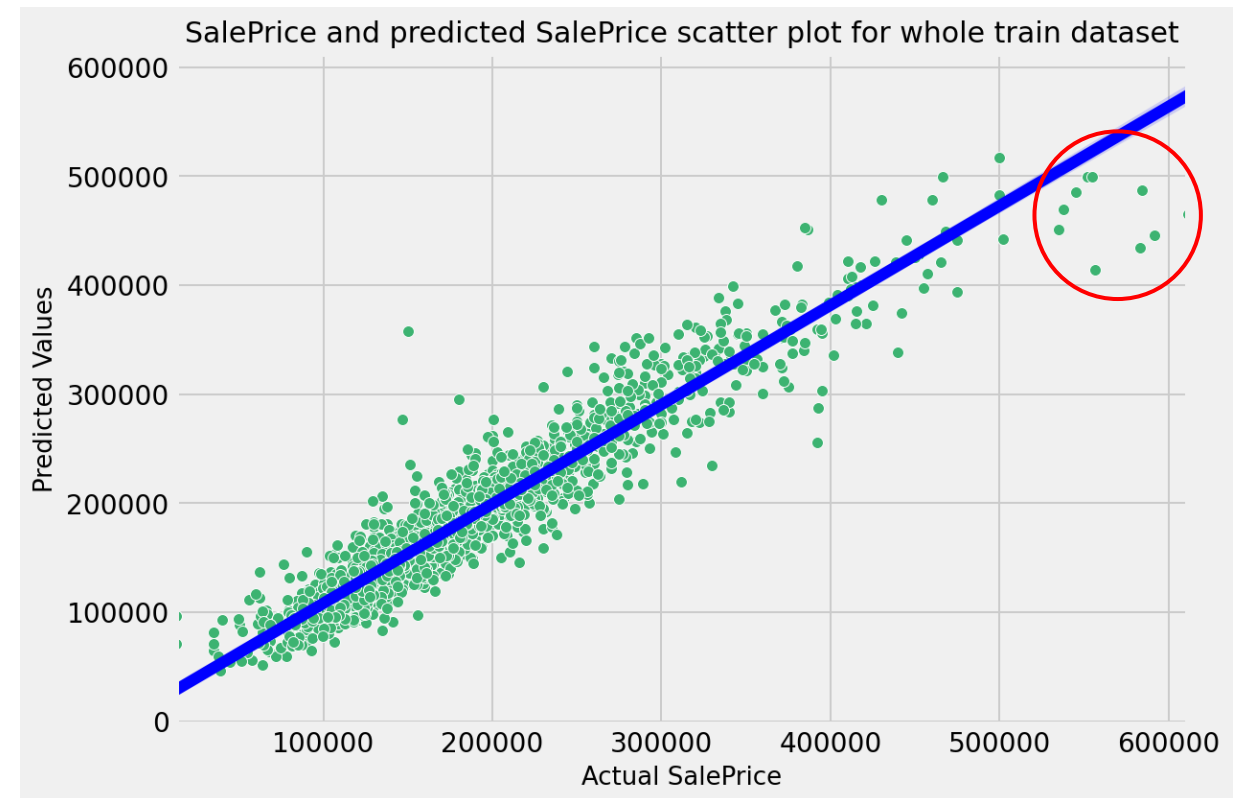
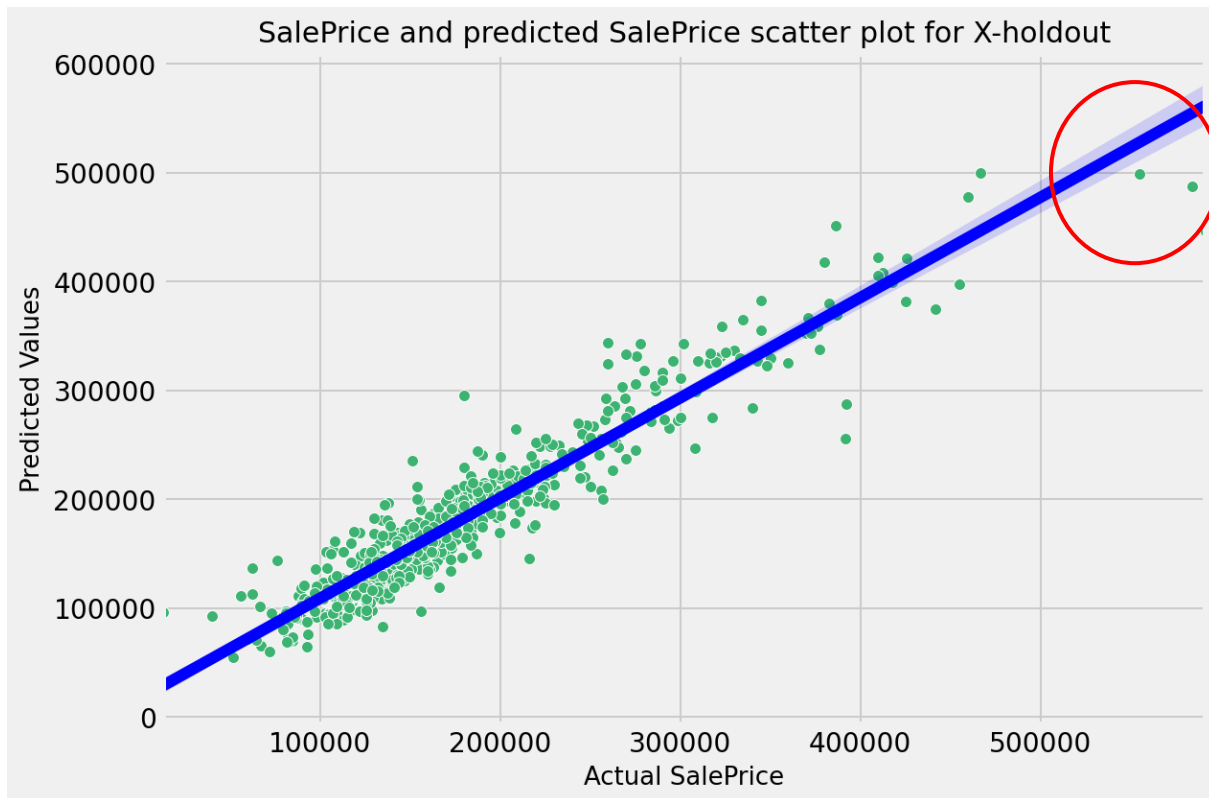
Model	train RMSE	hold RMSE	train R2	hold R2
Linear Regression	24795.9652	25637.2296	0.9103	0.8990
<b>Ridge Regression</b>	<b>24761.1563</b>	<b>25348.8987</b>	0.9101	0.8990
Lasso Regression	24809.6161	25616.3006	0.9097	0.8980
ElasticNET Regression	24809.6161	25616.3006	0.9097	0.8980

- Observe significant reduce for RMSE from **27207** to **24761**.



# Data Analysis Processes

- **Model Verification - 2<sup>nd</sup> round verification: Apply Add power 2 features**
  - Plots with best model in 2<sup>nd</sup> round verification shows much improvement fit for higher SalePrice but still not fit well.
  - Add higher power ( i.e. 3) to verify whether further improvement.



# Data Analysis Processes

- **Model Verification – 3<sup>rd</sup> round verification: Add power 3 features**

Model	train RMSE	hold RMSE	train & hold RMSE diff	train R2	hold R2
Linear Regression	24687.4268	26424.0999	-1736.6731	0.9135	0.9028
<b>Ridge Regression</b>	<b>24693.2033</b>	<b>25030.6911</b>	-337.4878	0.9111	0.9010
<b>Lasso Regression</b>	<b>24651.7675</b>	<b>25326.342</b>	-674.5745	0.9111	0.9006
<b>ElasticNET Regression</b>	<b>24651.7675</b>	<b>25326.342</b>	-674.5745	0.9111	0.9006

- Observe RMSE score improved but not that much.
- Higher power features caused high variance in linear regression.
- Can not choose best model due to **good train score** for **Lasso/ElasticNET regression** but **good hold score** for **ridge regression**.

# Data Analysis Processes

- **Model Verification – 3<sup>rd</sup> round verification: Add power 3 features**
  - Many features with Zero coefficients in Lasso regression
  - May be due to high collinearity between features and their power 2/power 3

	Coefficient
Overall Qual	0.0
AllSF	0.0
Ord_exter_qual_s2	-0.0
Overall Qual_s2	-0.0
AllSF_s2	0.0
Ord_kitchen_qual_s2	-0.0
AllFlrSF_s3	0.0
Garage_Area_s3	0.0
Cat_exterior2	-0.0

# Data Analysis Processes

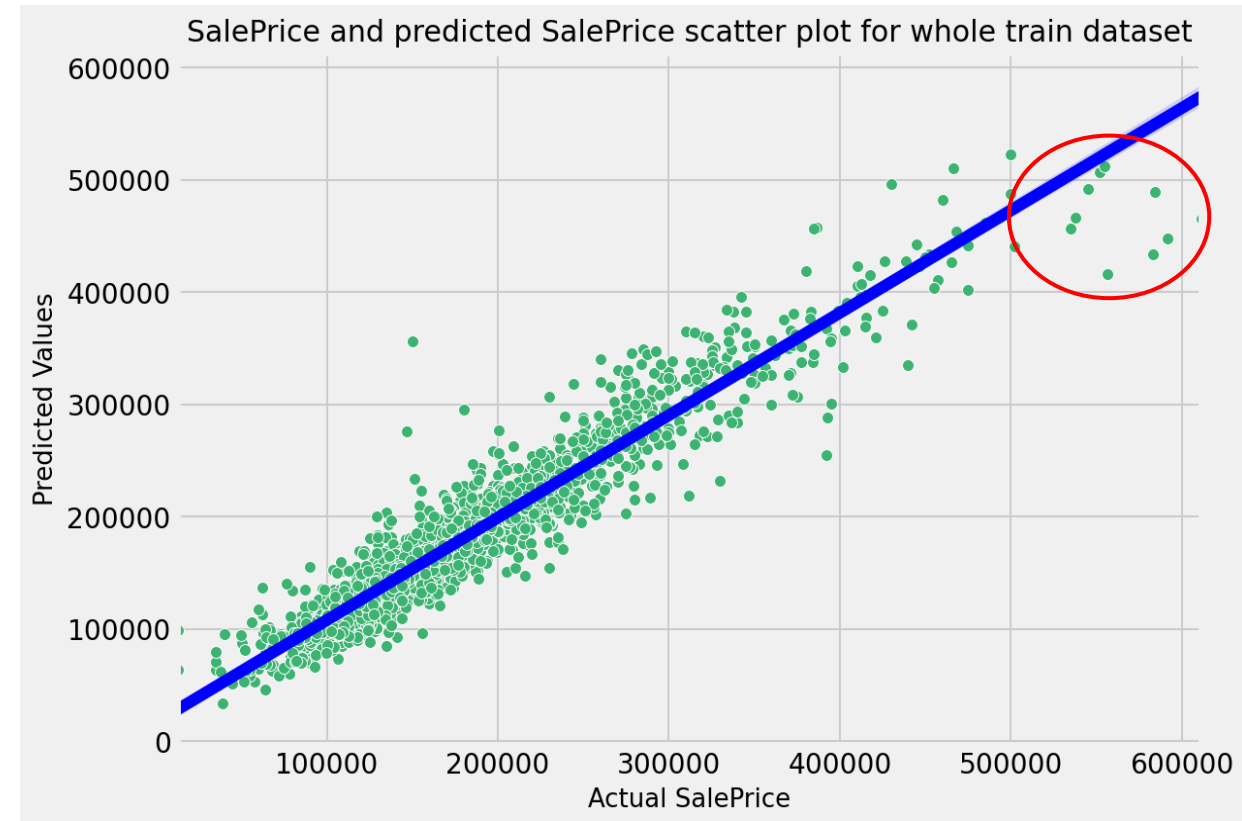
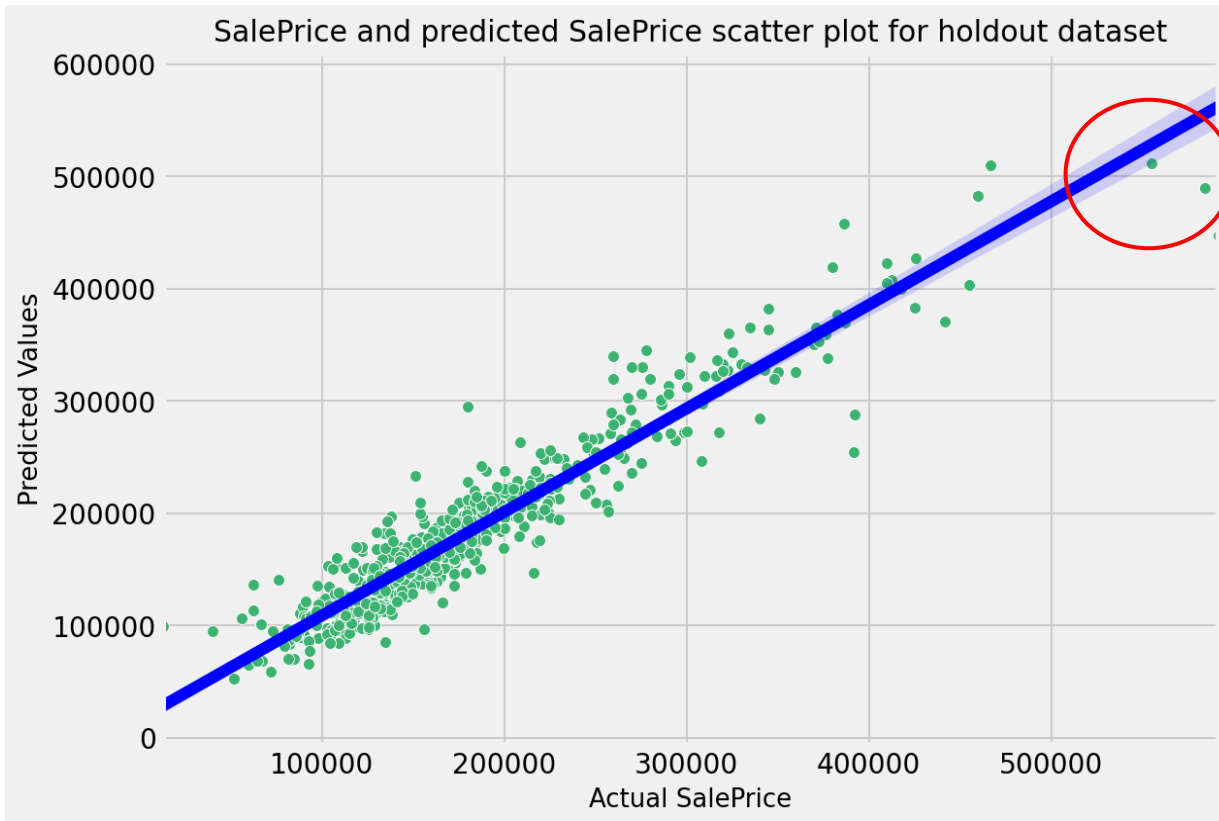
- **Model Verification – 4th round verification: Drop zero coefficients from 3<sup>rd</sup> round**

Model	train RMSE	hold RMSE	train & hold RMSE diff	train R2	hold R2
Linear Regression	24593.4239	25173.9070	-580.4831	0.9115	0.9010
<b>Ridge Regression</b>	<b>24546.7903</b>	<b>24833.6543</b>	<b>-286.864</b>	0.9112	0.9011
Lasso Regression	24600.6990	25063.6965	-462.9975	0.9114	0.9009
ElasticNET Regression	24600.6990	25063.6965	-462.9975	0.9114	0.9009

- Observe the reduced gap between train data RMSE score and holdout data RMSE score, especially Ridge regression.
- Choose **Ridge regression as best model** which can fit well for both train and hold data.
- **For whole train dataset, RMSE for best mode is 24360.1724 and R2 is 0.9057.**

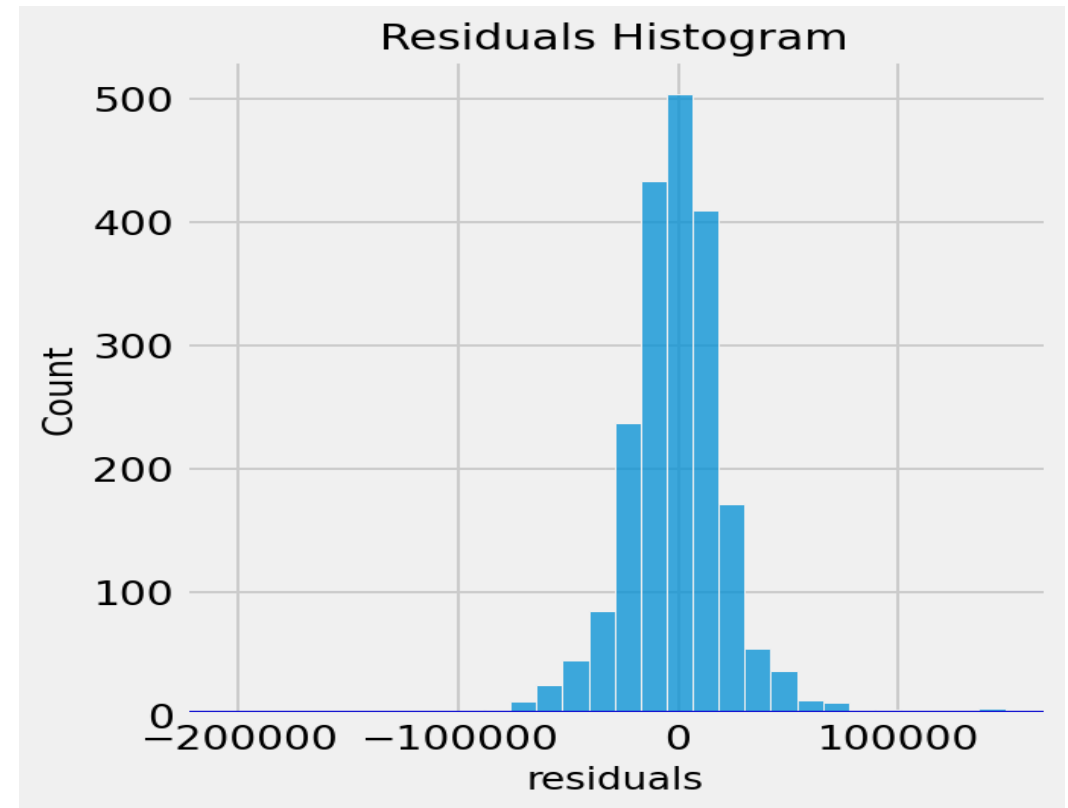
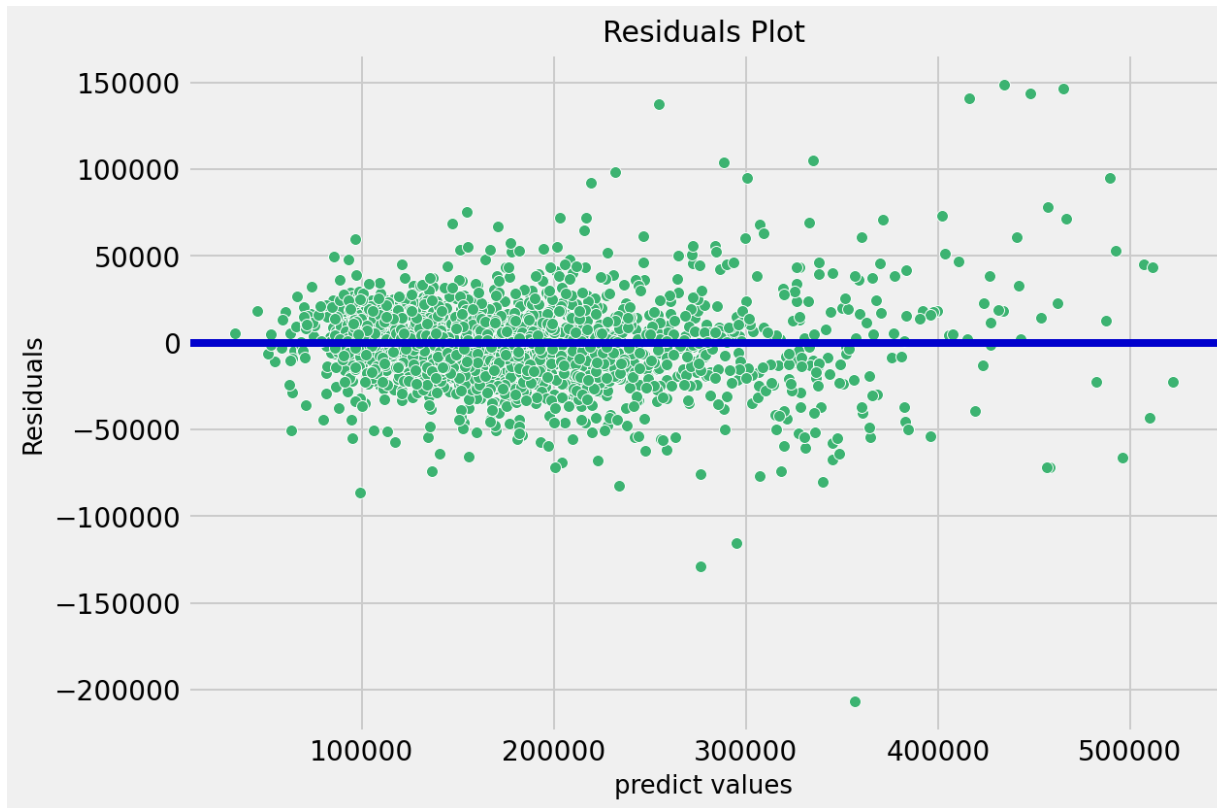
# Data Analysis Processes

- **Model Verification - 4th round verification: Drop zero coefficients from 3<sup>rd</sup> round**
  - Plots for higher SalePrice is similar to plots in 2<sup>nd</sup> round verification.
  - Higher power features can still improve the model, but may cause high variance and collinearity issue.



# Data Analysis Processes

- **Model Verification - Residual plot with best model**
  - Residuals for whole train data set scatters around zero and nearly normally distribution.



# Conclusion and Recommendations

- The model created performs well for 90.57% of the variation in Sale Price
- It does not fit well for extreme high SalePrice.
- Power 2/3 features can help to improve the prediction, but higher power features may raise high variance and collinearity between features.
- From this model, we can make some recommendations for homeowners to increase their property value.
  1. Maintain overall house quality including kitchen, internal and external of house etc.
  2. Increase floor area if possible
  3. Make house well-renovated as good living quarters including basement area
  4. With builtIn or attached garage
  5. New houses and newly-renovated houses are more valuable.
  6. The houses in neighborhoods, such as neighborhoods Stone Brook, Northridge Heights, Veenker, Northridge, Green Hills are more valuable.