

LEADERS ARE MADE, NOT BORN

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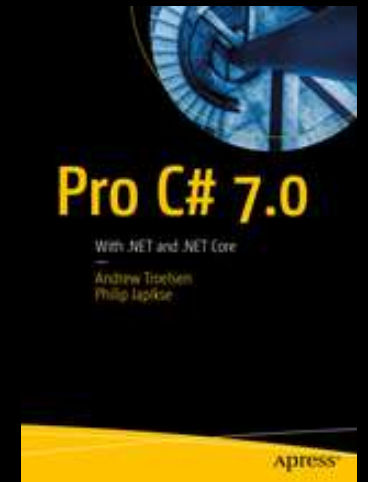
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Phil.About()

- Director of Consulting/Chief Architect
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- Speaker: <http://www.skimedic.com/blog/page/Abstracts.aspx>
- Microsoft MVP, ASPInsider, MCSD, MCDBA, CSM, PSM II, PSD
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WHAT MAKES A LEADER

LEADERS AREN'T BORN



LEADERSHIP ISN'T MAGICAL



AND IT ISN'T EASY



AND ITS NOT ALWAYS OBVIOUS



THE ESSENTIALS

WHERE TO BEGIN?

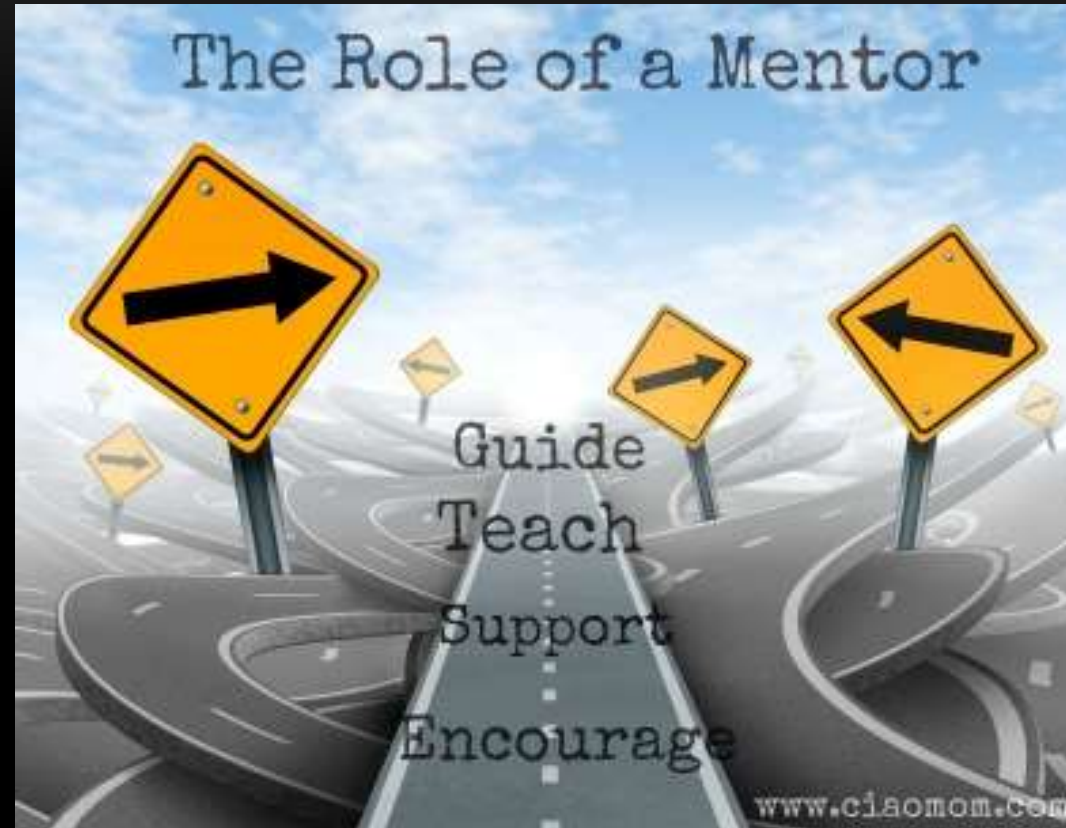
Respect

GIVE IT



TO GET IT

BE A MENTOR



HAVE A MENTOR



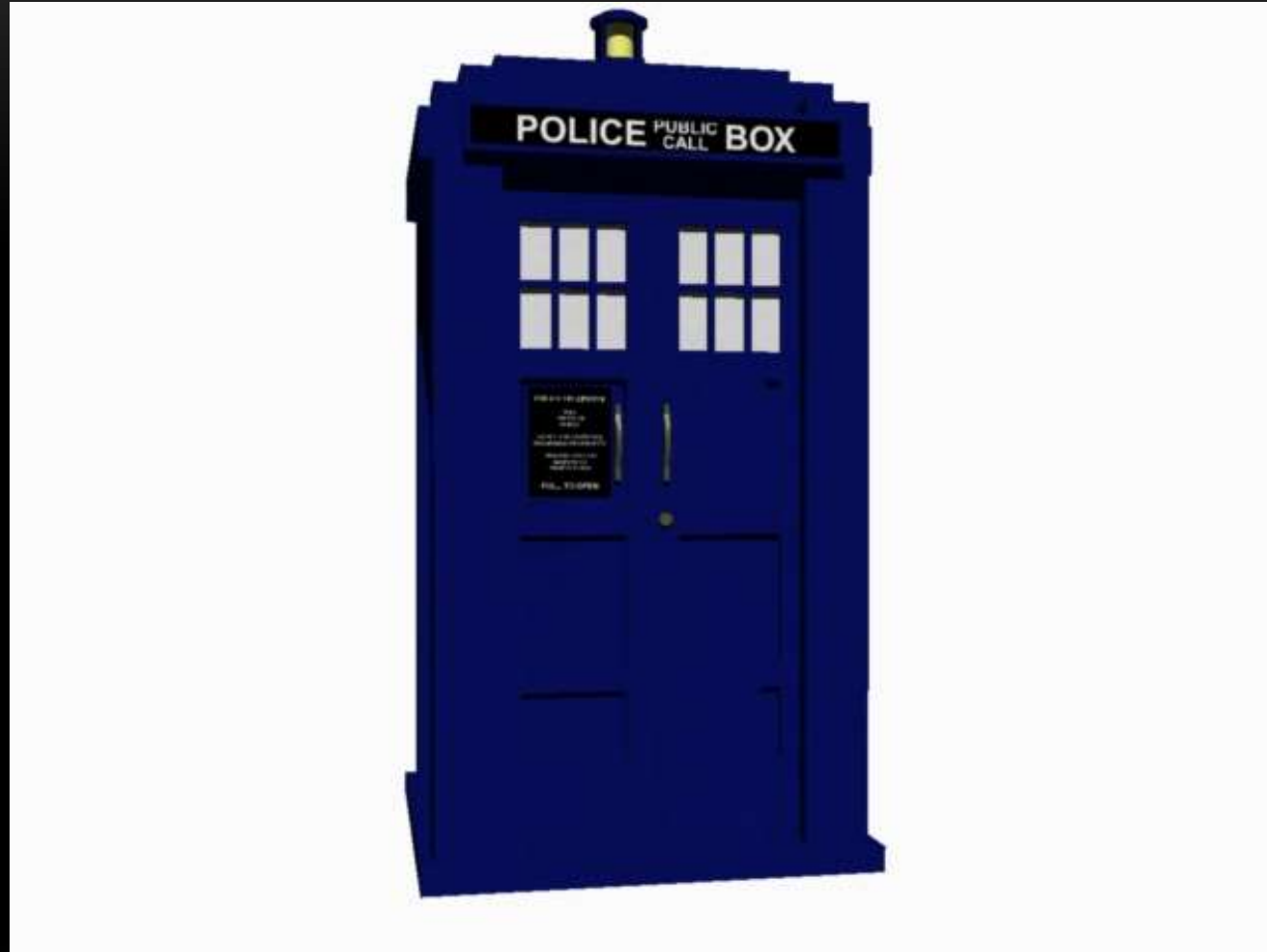
CROSS TRAINING IS KEY



DON'T REACT - ACT



TIME BOX EVERYTHING



BEWARE OF HIPPOS



CHANGE

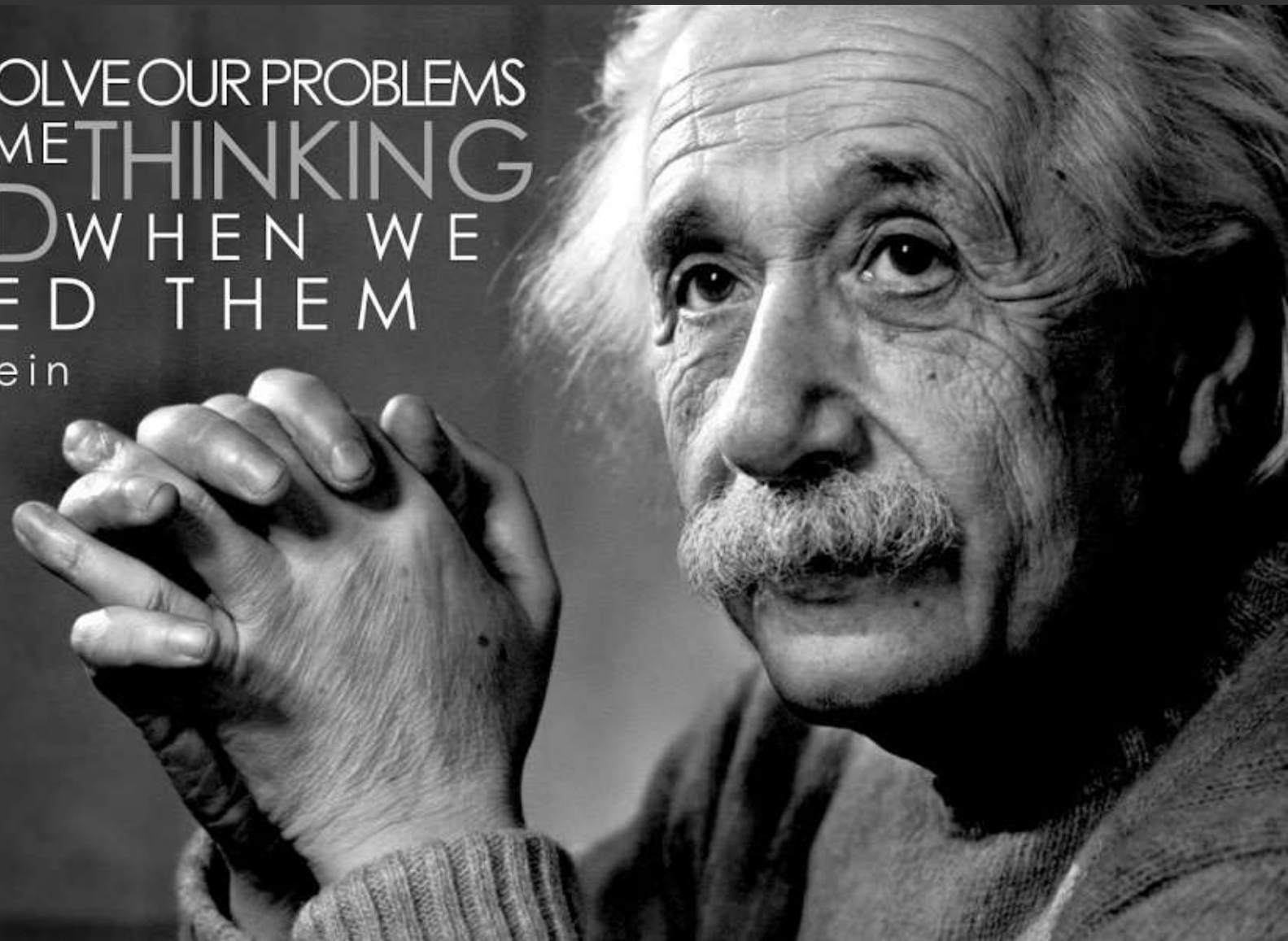
ANTICIPATE CHANGE



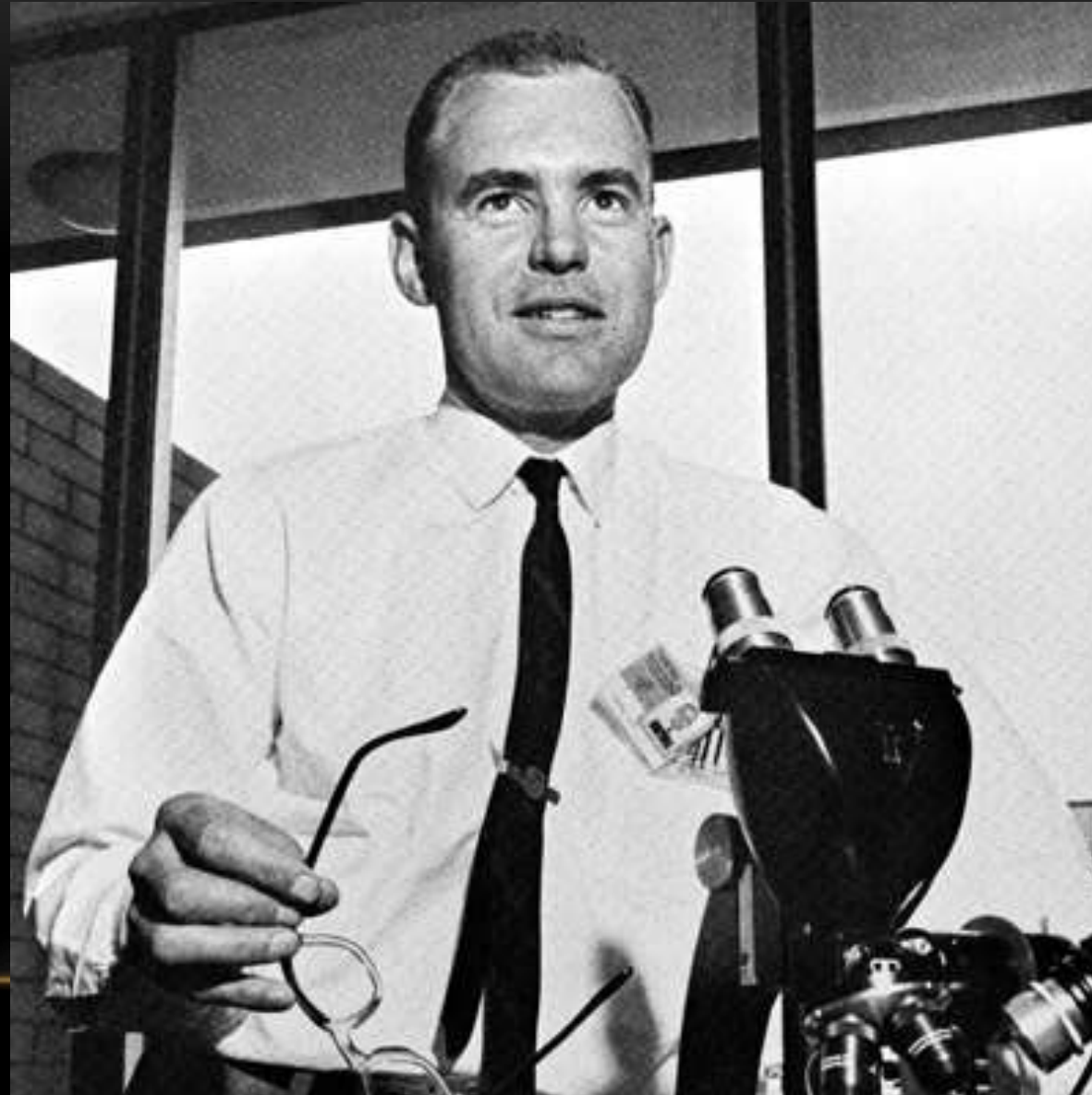
SAM E. ASITEVERWAS NEEDS TO BE RETIRED



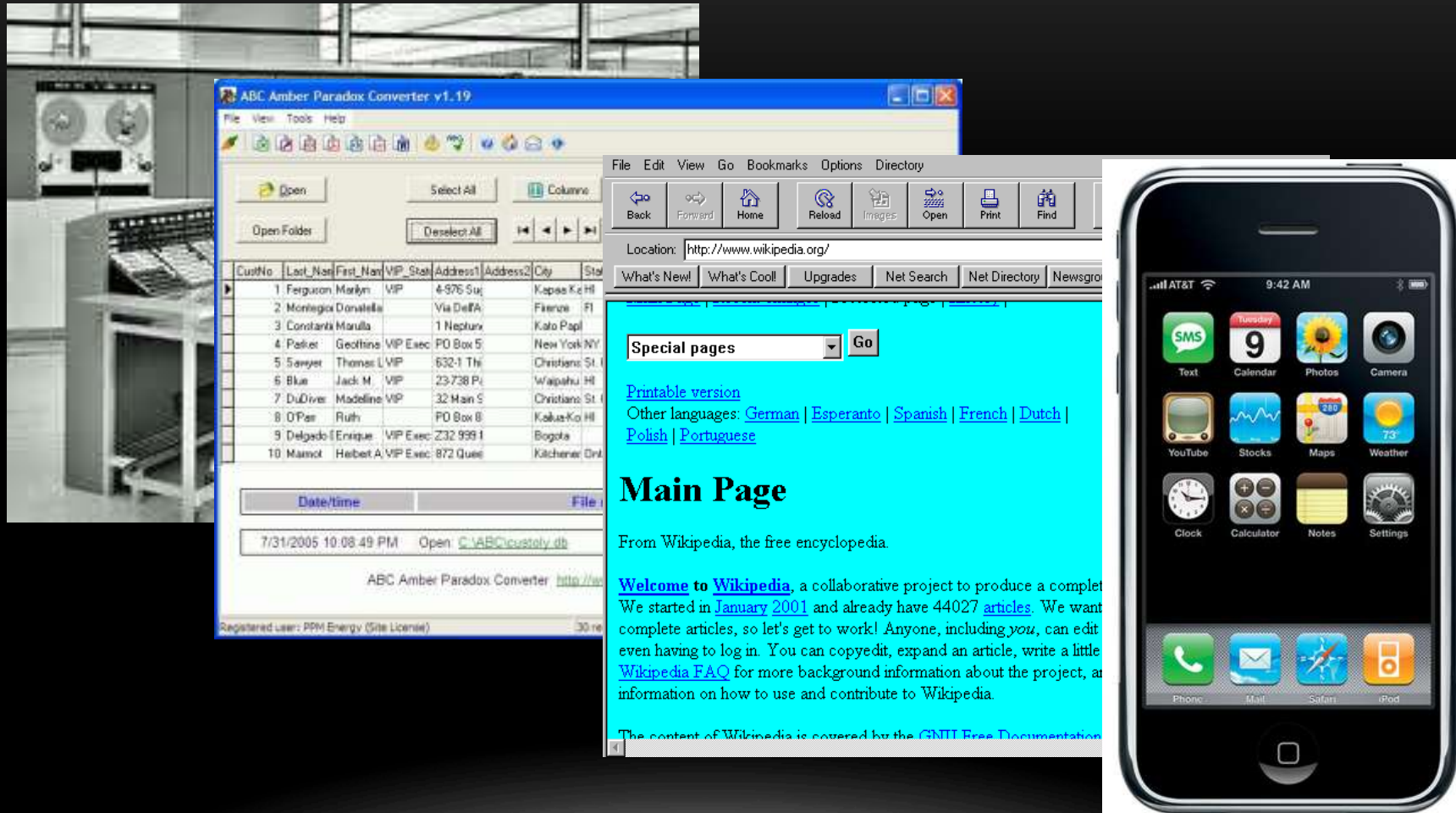
WE CANNOT SOLVE OUR PROBLEMS
WITH THE SAME THINKING
WE USED WHEN WE
CREATED THEM
- Albert Einstein



DON'T UNDERESTIMATE THE RATE OF CHANGE



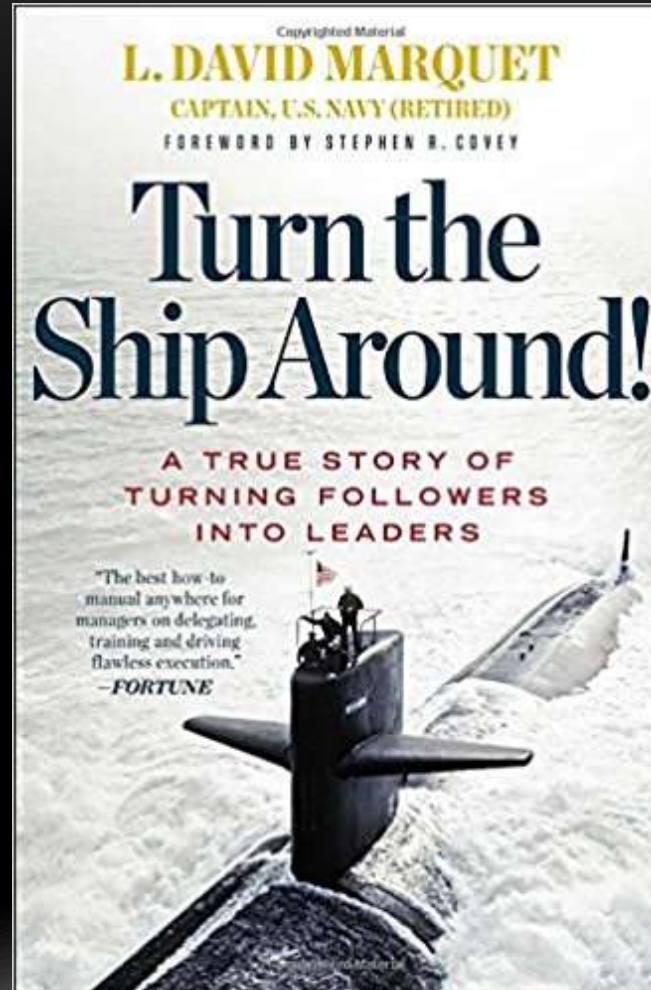
EMBRACE CHANGE



FACILITATE CHANGE



FACILITATE CHANGE



MANAGE CHANGE



CONTINUOUS IMPROVEMENT

FAIL FAST

FAIL
FAST
SUCCEED
FASTER



PRACTICE, PRACTICE, PRACTICE



EXPAND YOUR BOUNDARIES



PERSONAL TRAITS

LISTEN



BE HONEST



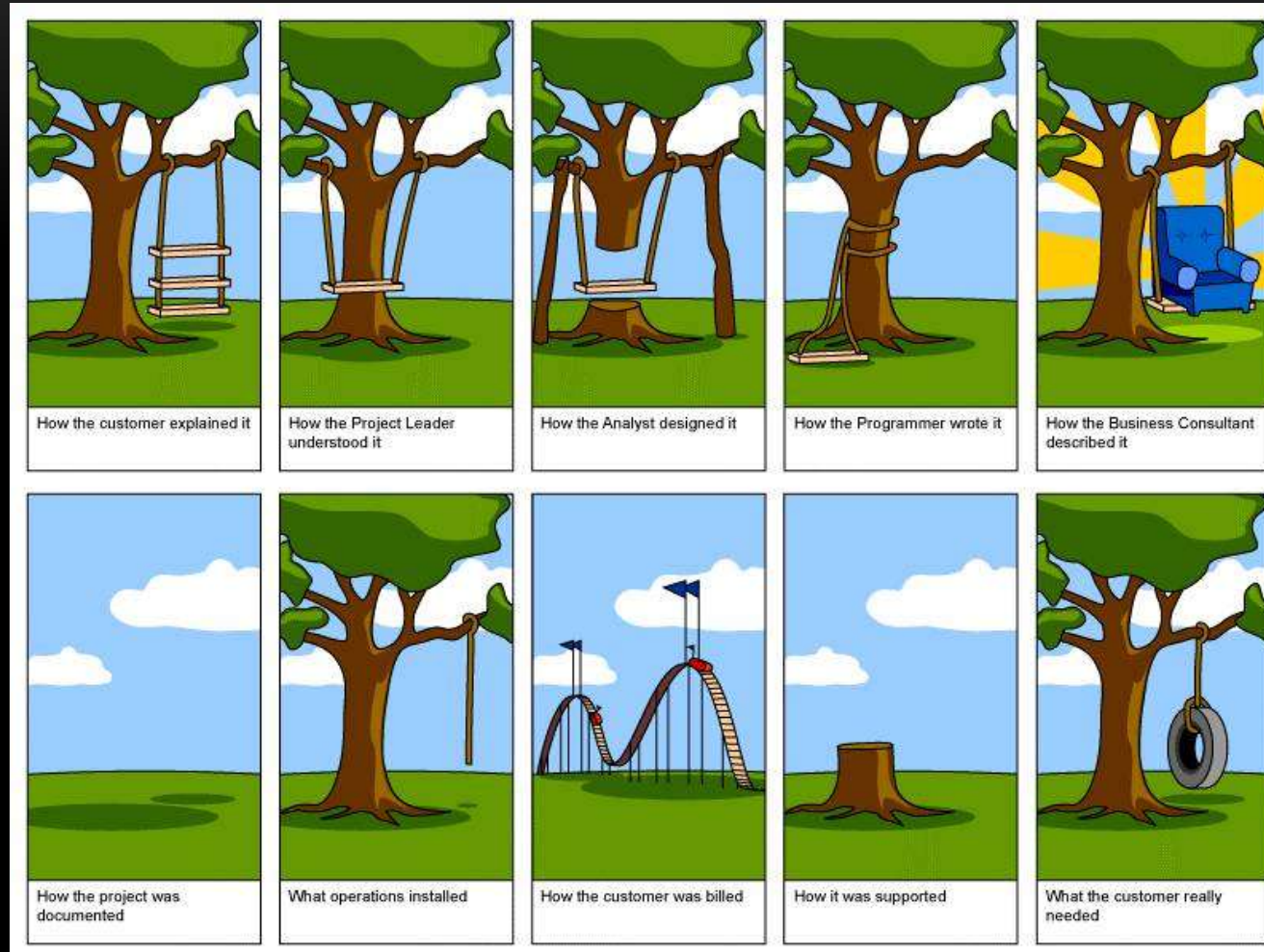
FULLY DISCLOSE EVERYTHING (THAT YOU CAN)



BE CLEAR



GET EVERYONE ON THE SAME PAGE



BE AGILE IN YOUR COMMUNICATIONS



ENGAGE



LEADING TEAMS

UNDERSTAND YOUR TEAM



MANAGE DOWN



REMOVE ROADBLOCKS



COACH



ENCOURAGE



ENABLE



USE POWER WISELY



LEAD FROM THE FRONT – DON'T ABANDON YOUR TROOPS



“Let us understand the situation we're goin' into battle against a tough and determined enemy...

This I swear: When we go into battle, I will be the first one to set foot on the field, and I will be the last to step off.” – Lt. Colonel Hal Moore

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Questions?



Thank You!