

# NANYIN YANG

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## EDUCATION

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<b>Texas A&amp;M University, College Station, U.S.</b>	<i>Aug 2018 - Dec 2023 (Expected)</i>
Ph.D. in Economics	
<b>University of Wisconsin, Madison, U.S.</b>	<i>Aug 2016 - Dec 2017</i>
M.S. in Economics	
<b>University of California, Berkeley, U.S.</b>	<i>Aug 2014 - Dec 2014</i>
Exchange student	
<b>Sun Yat-sen University, Zhuhai, China</b>	<i>Aug 2012 - June 2016</i>
B.A. in Economics	

## WORKING PAPERS

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- Patient Trust and Doctor Performance: An Theoretical and Experimental Study of Patient-Doctor Relationship** (Job Market Paper)
- Altruistic Lies** (with Paul Feldman, Connor Magnuson and Marco Palma)
- “Hot” and “Cold” Punishments in Public Goods Provision** (with Andy Cao, Catherine Eckel, Jinliang Liu, Phatchaya Piriayathanasak, Samuel Lockhart Priestley, and Sora Youn)
- Becoming Friends or Foes? How Social Proximity and Competitive Environment Shape Social Preferences** (with Andy Cao, Eugen Dimant and Kyle Hyndman)

## WORK IN PROGRESS

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- Does Gendering Virtual Assistants Affect the Propensity to Follow Their Advice? An Experimental Investigation** (with Andreas Drichoutis and Marco Palma) *In Progress.*
- The Evolution of Risk Attitudes: A Panel Study of the University Years** (with Catherine Eckel and Rick Wilson) *Draft Coming Soon.*

## TEACHING EXPERIENCE

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<b>Experimental Economics</b> (Instructor)	<i>Fall 2022</i>
<b>Personnel Economics</b> (Teaching Assistant)	<i>Spring 2022, Spring 2021, Spring 2022</i>
<b>Econometrics</b> (Teaching Assistant)	<i>Fall 2019, Spring 2020</i>

## GRANTS, HONORS AND AWARDS

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IFREE Research Fund (\$2,000)	<i>2023</i>
NSF Doctoral Dissertation Improvement Award (\$25,000)	<i>2022</i>
College Graduate Summer Research Grant (\$1,480)	<i>2022</i>

## CONFERENCE PRESENTATION

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SEA Southern Economic Association Conference	<i>Fort Lauderdale, FL, Nov 2022</i>
ESA North American Annual Conference	<i>Santa Barbara, CA, Nov 2022</i>
Science Philanthropy Initiative Conference (Poster Session)	<i>Indianapolis, IN, Sept 2022</i>
Eighth Biennial Meeting of the Social Dilemmas Working Group	<i>Boston, MA, June 2022</i>
ESA Global Annual Conference	<i>Boston, MA, June 2022</i>
SEA Southern Economic Association Conference	<i>Houston, TX, Nov 2021</i>
ESA North American Annual Conference	<i>Tuscon, AZ, Oct 2021</i>

## WORKSHOP PARTICIPATION

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Innsbruck Spring School on Credence Goods, Incentives and Behavior	<i>May 2023</i>
IFREE Workshop: Complementing Lab Experiments with Survey Data	<i>Feb 2023</i>
CSWEP Mentoring Workshop	<i>Nov 2021</i>
Health Econ/Health Policy Mentoring Workshop, American Economic Association	<i>Sept 2021</i>
Graduate Workshop in Experimental Economics, Chapman University	<i>Jan 2021</i>

## INVITED TALK

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Experimental/Behavioral Workshop, University of Ottawa: “Patient Trust and Doctor Performance: A Theoretical and Experimental Study of Patient-Doctor Relationship”	<i>Virtual, Nov 2022</i>
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## REFeree

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Journal of Behavioral Public Administration  
International Journal of Information Technology & Decision Making

## TECHNICAL STRENGTHS

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*Computational/Coding Skills:* Python; Stata; R; SQL; MATLAB; HTML.  
*Experimental Tools:* Qualtrics; o-Tree; Eye-Trackers; Skin Conductance Response.

## REFERENCES

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Dr. Catherine Eckel  
Department of Economics  
Texas A& M University  
[eckel@tamu.edu](mailto:eckel@tamu.edu)

Dr. Silvana Krasteva  
Department of Economics  
Texas A& M University  
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Dr. Danila Serra  
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Dr. Marco Palma  
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Texas A& M University  
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