

NANYIN YANG

Texas A&M University, Department of Economics, 2935 Research Pkwy, TX 77845

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EDUCATION

Texas A&M University, College Station, U.S.	<i>Aug 2018 - Dec 2023 (Expected)</i>
Ph.D. in Economics	
University of Wisconsin, Madison, U.S.	<i>Aug 2016 - Dec 2017</i>
M.S. in Economics	
University of California, Berkeley, U.S.	<i>Aug 2014 - Dec 2014</i>
Exchange student	
Sun Yat-sen University, Zhuhai, China	<i>Aug 2012 - June 2016</i>
B.A. in Economics	

WORKING PAPERS

- Patient Trust and Doctor Performance: An Theoretical and Experimental Study of Patient-Doctor Relationship** (Job Market Paper)
- Altruistic Lies** (with Paul Feldman, Connor Magnuson and Marco Palma)
- “Hot” and “Cold” Punishments in Public Goods Provision** (with Andy Cao, Catherine Eckel, Jinliang Liu, Phatchaya Piriayathanasak, Samuel Lockhart Priestley, and Sora Youn)
- Becoming Friends or Foes? How Social Proximity and Competitive Environment Shape Social Preferences** (with Andy Cao, Eugen Dimant and Kyle Hyndman)

WORK IN PROGRESS

- Does Gendering Virtual Assistants Affect the Propensity to Follow Their Advice? An Experimental Investigation** (with Andreas Drichoutis and Marco Palma) *In Progress.*
- The Evolution of Risk Attitudes: A Panel Study of the University Years** (with Catherine Eckel and Rick Wilson) *Draft Coming Soon.*

TEACHING EXPERIENCE

Experimental Economics (Instructor)	<i>Fall 2022</i>
Personnel Economics (Teaching Assistant)	<i>Spring 2022, Spring 2021, Spring 2022</i>
Econometrics (Teaching Assistant)	<i>Fall 2019, Spring 2020</i>

GRANTS, HONORS AND AWARDS

IFREE Research Fund (\$2,000)	2023
NSF Doctoral Dissertation Improvement Award (\$25,000)	2022
College Graduate Summer Research Grant (\$1,480)	2022

CONFERENCE PRESENTATION

SEA Southern Economic Association Conference	Fort Lauderdale, FL, Nov 2022
ESA North American Annual Conference	Santa Barbara, CA, Nov 2022
Science Philanthropy Initiative Conference (Poster Session)	Indianapolis, IN, Sept 2022
Eighth Biennial Meeting of the Social Dilemmas Working Group	Boston, MA, June 2022
ESA Global Annual Conference	Boston, MA, June 2022
SEA Southern Economic Association Conference	Houston, TX, Nov 2021
ESA North American Annual Conference	Tuscon, AZ, Oct 2021

WORKSHOP PARTICIPATION

Innsbruck Spring School on Credence Goods, Incentives and Behavior	May 2023
IFREE Workshop: Complementing Lab Experiments with Survey Data	Feb 2023
CSWEP Mentoring Workshop	Nov 2021
Health Econ/Health Policy Mentoring Workshop, American Economic Association	Sept 2021
Graduate Workshop in Experimental Economics, Chapman University	Jan 2021

INVITED TALK

Experimental/Behavioral Workshop, University of Ottawa: “Patient Trust and Doctor Performance: A Theoretical and Experimental Study of Patient-Doctor Relationship”	Virtual, Nov 2022
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REFeree

Journal of Behavioral Public Administration
International Journal of Information Technology & Decision Making

TECHNICAL STRENGTHS

Computational/Coding Skills: Python; Stata; R; SQL; MATLAB; HTML.
Experimental Tools: Qualtrics; o-Tree; Eye-Trackers; Skin Conductance Response.

REFERENCES

Dr. Catherine Eckel	Dr. Marco Palma
Department of Economics	Department of Agricultural Economics
Texas A& M University	Texas A& M University
eckel@tamu.edu	Marco.Palma@ag.tamu.edu