Yaosamo.com Dribbble Github Twitter LinkedIn yaosamo@gmail.com 786-792-9818

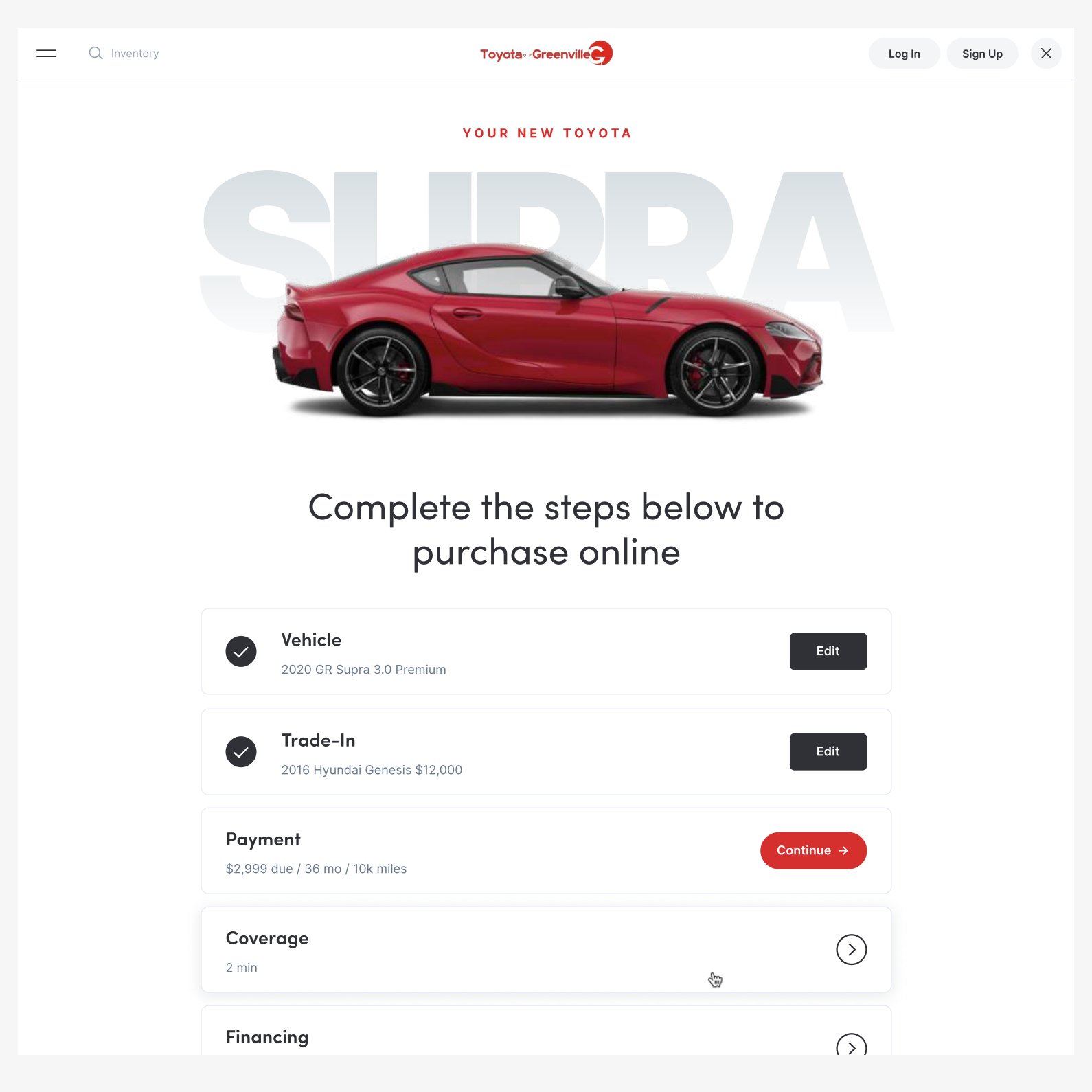
Hi, I'm Yaric, below work I've done over last years

2020-2021

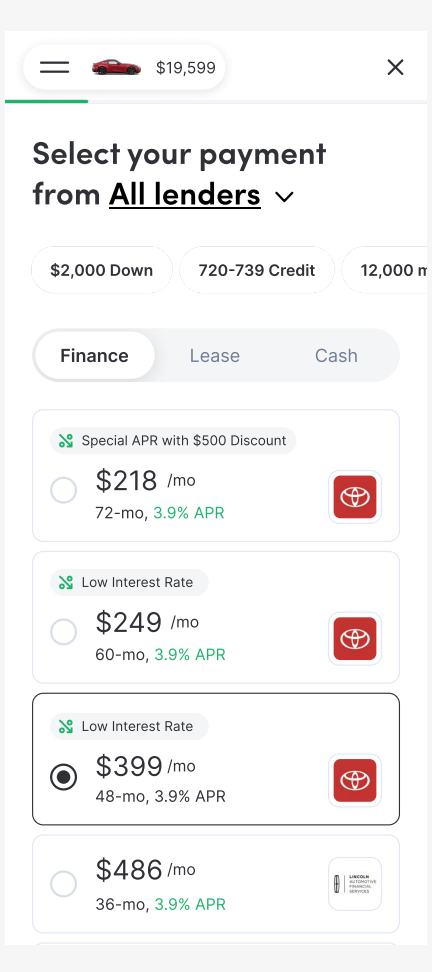
Virtual Retailing

Vehicle retailing service for dealerhips in the U.S.

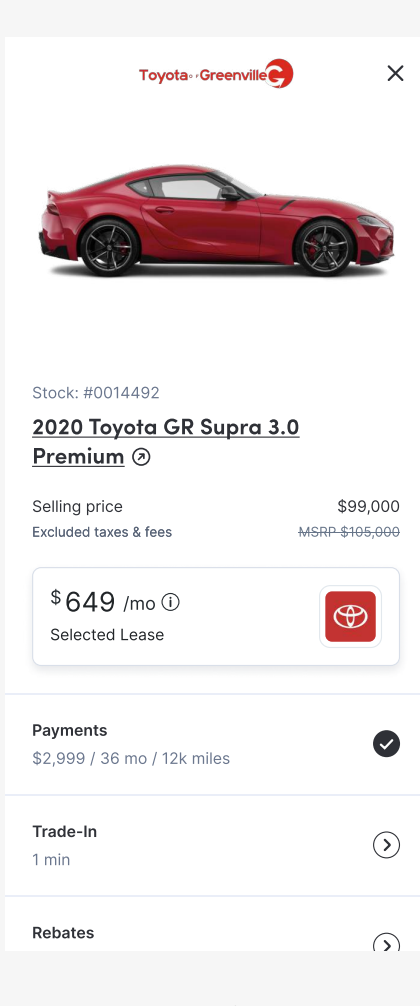
Product design: Yaroslav Samoylov, Emrah Demirag


Inventory
Toyota - Greenville
Log In
Sign Up
YOUR NEW TOYOTA
SUPRA
Complete the steps below to purchase online
Vehicle
2020 GR Supra 3.0 Premium
Edit
Trade-In
2016 Hyundai Genesis $12,000
Edit
Payment
$2,999 due / 36 mo / 10k miles
Continue →
Coverage
2 min
Financing

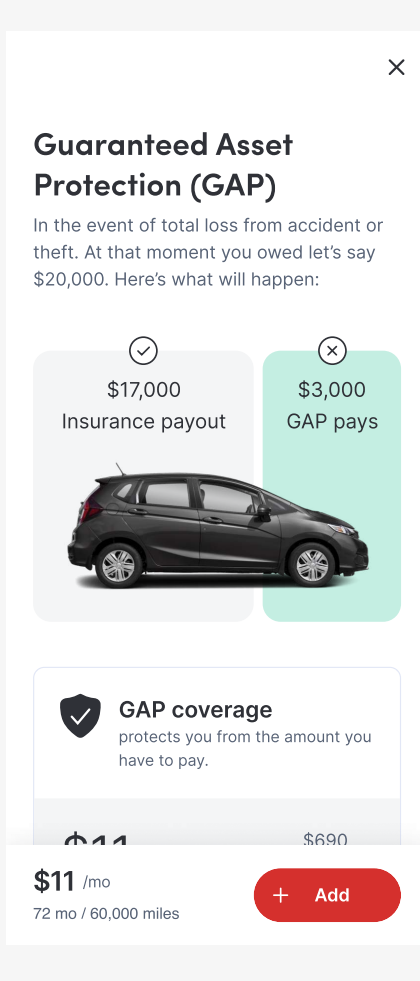
Home page concept, reflecting tasks that user need to finish


$19,599
Select your payment from All lenders
$2,000 Down
720-739 Credit
Finance
Lease
Cash
Special APR with $500 Discount
$218 /mo
72-mo, 3.9% APR
Low Interest Rate
$249 /mo
60-mo, 3.9% APR
Low Interest Rate
$399 /mo
48-mo, 3.9% APR
$486 /mo
36-mo, 3.9% APR

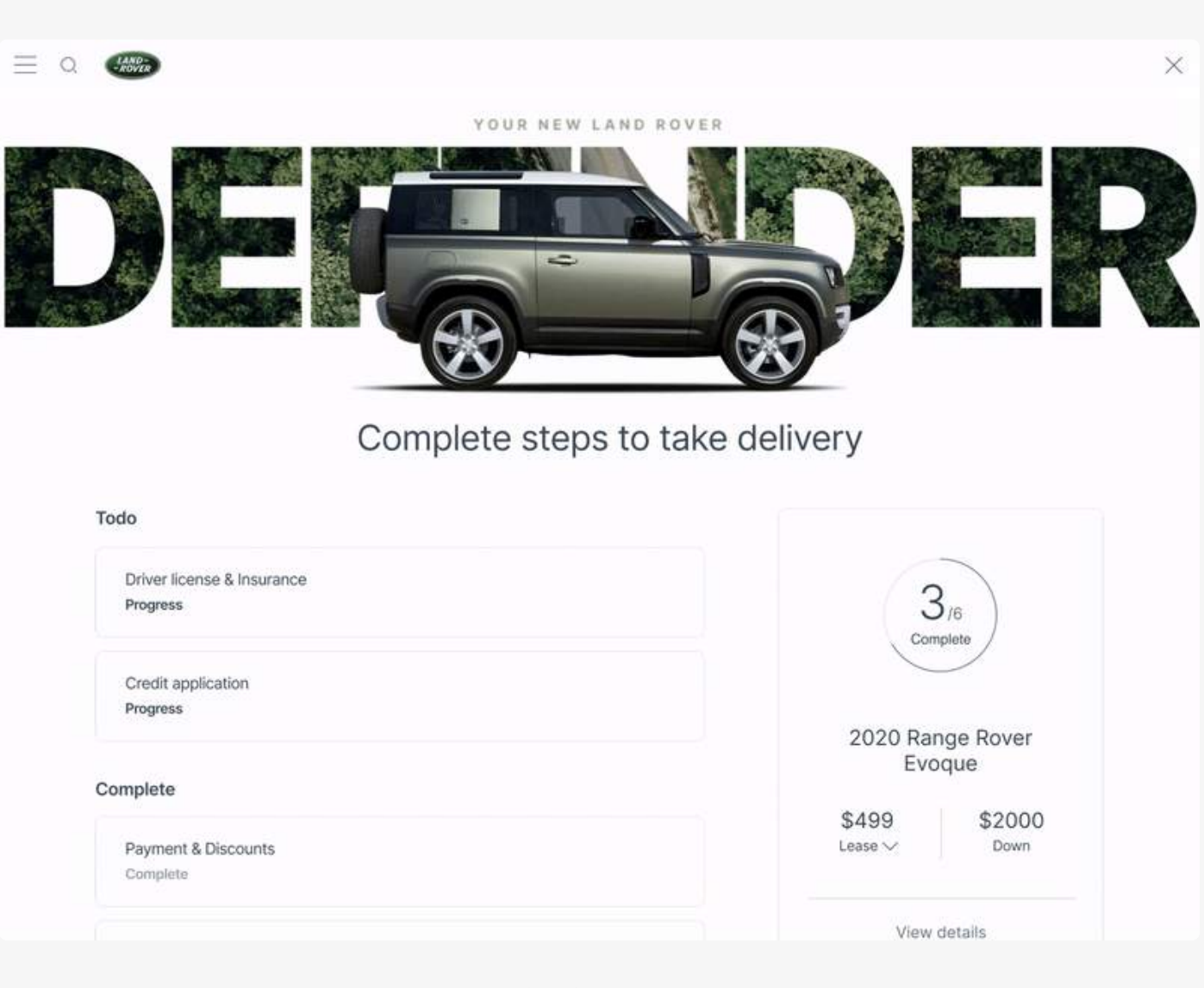
Payments


Toyota - Greenville
Stock: #0014492
2020 Toyota GR Supra 3.0 Premium
Selling price $99,000
Excluded taxes & fees
$649 /mo
Selected Lease
Payments
$2,999 / 36 mo / 12k miles
Trade-In
1 min
Rebates

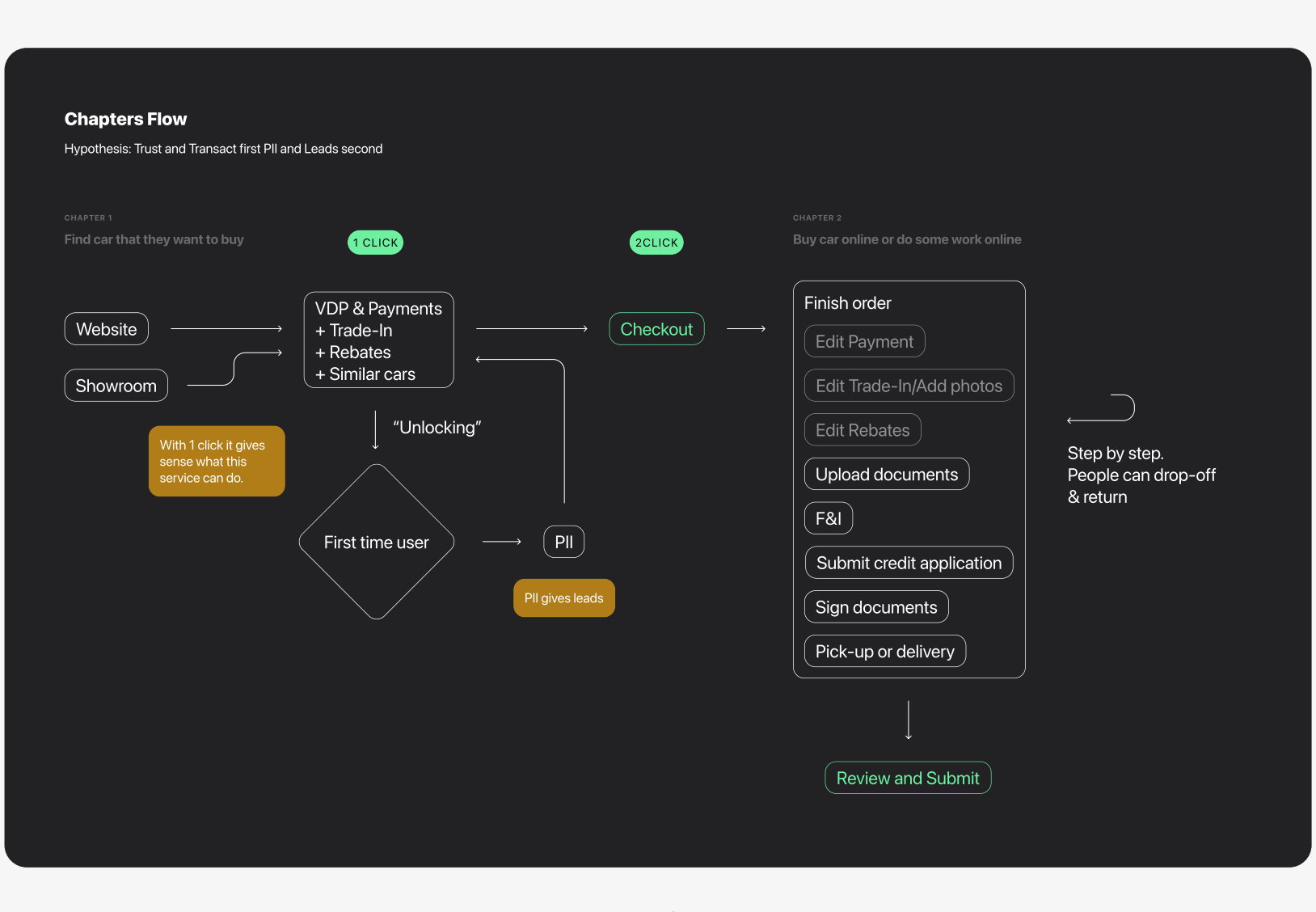
Overview


Guaranteed Asset Protection (GAP)
In the event of total loss from accident or theft. At that moment you owed let's say $20,000. Here's what will happen:
$17,000 Insurance payout
$3,000 GAP pays
GAP coverage
protects you from the amount you have to pay.
$11 /mo
72 mo / 60,000 miles
Add

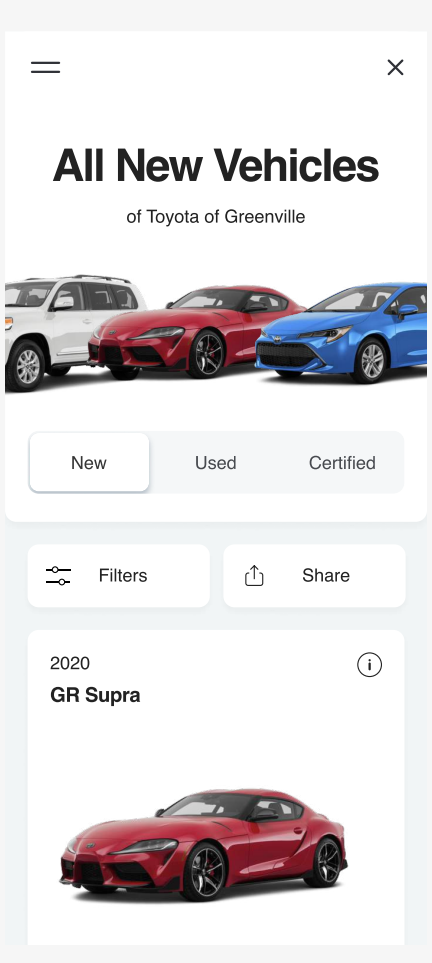
Coverage page


YOUR NEW LAND ROVER
DEFENDER
Complete steps to take delivery
Todo
Driver license & Insurance
Progress
Credit application
Progress
Complete
Payment & Discounts
Complete
3/6 Complete
2020 Range Rover Evoque
$499 Lease
$2000 Down
View details

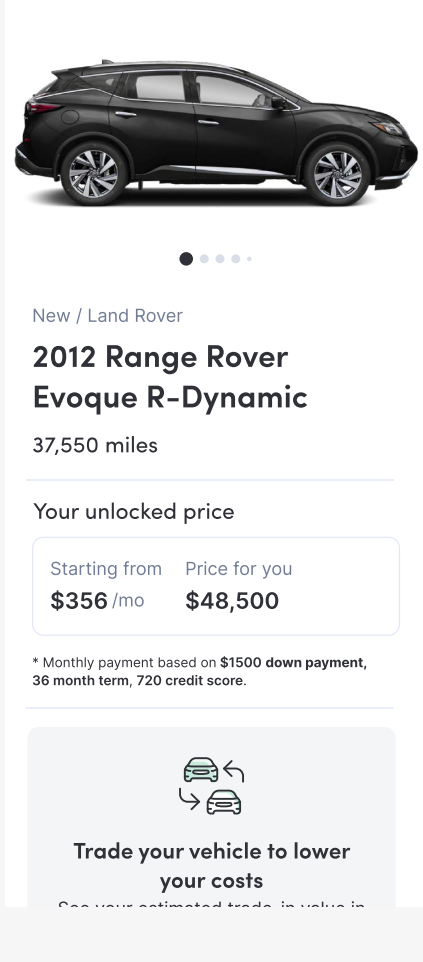
Animation concept


Chapters Flow
Hypothesis: Trust and Transact first PII and Leads second
Find car that they want to buy
1 CLICK
2 CLICK
Buy car online or do some work online
Website
Showroom
VDP & Payments
+ Trade-In
+ Rebates
+ Similar cars
Checkout
With 1 click it gives sense what this service can do.
"Unlocking"
First time user
PII
PII gives leads
Finish order
Edit Payment
Edit Trade-In/Add photos
Edit Rebates
Upload documents
F&I
Submit credit application
Sign documents
Pick-up or delivery
Step by step. People can drop-off & return
Review and Submit

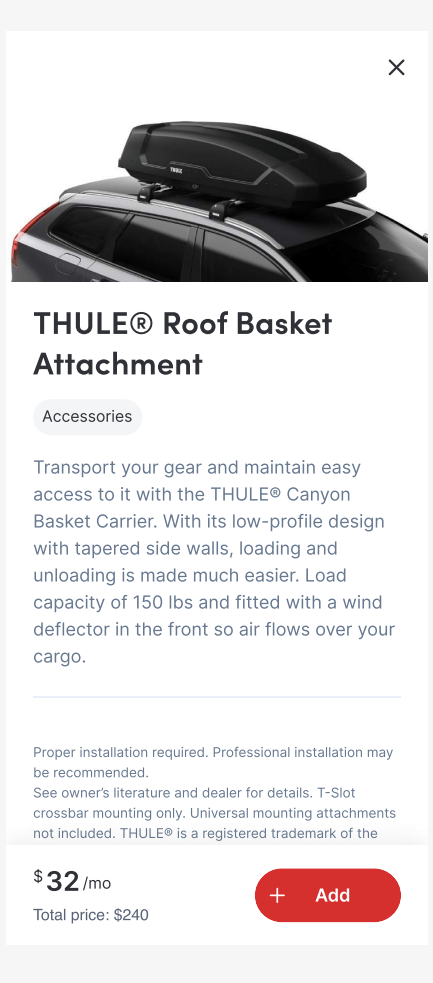
Flow chart, part of initial research


All New Vehicles
of Toyota of Greenville
New
Used
Certified
Filters
Share
2020
GR Supra

Showroom

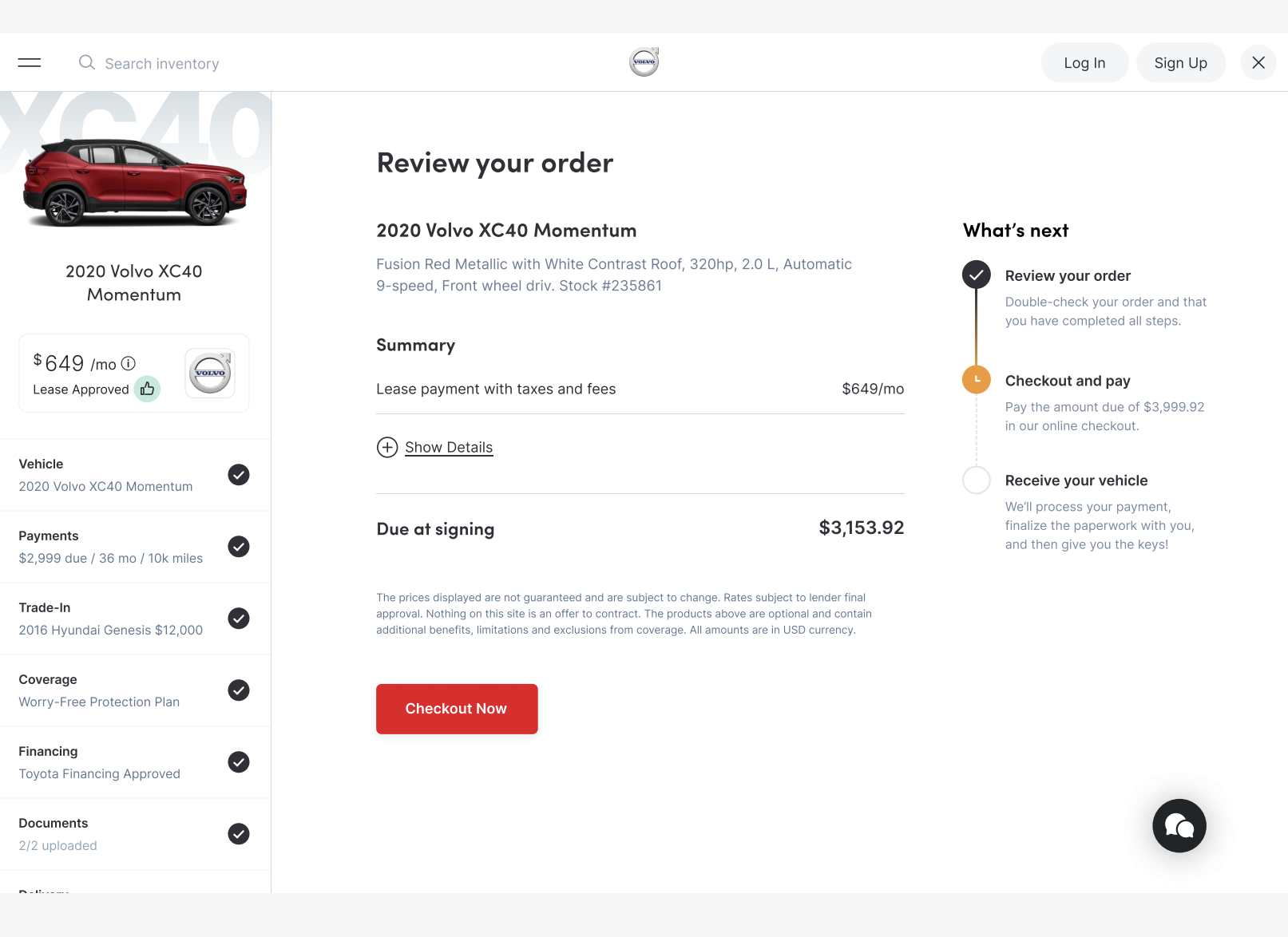

New / Land Rover
2012 Range Rover Evoque R-Dynamic
37,550 miles
Your unlocked price
Starting from $356 /mo
Price for you $48,500
Trade your vehicle to lower your costs

Vehicle

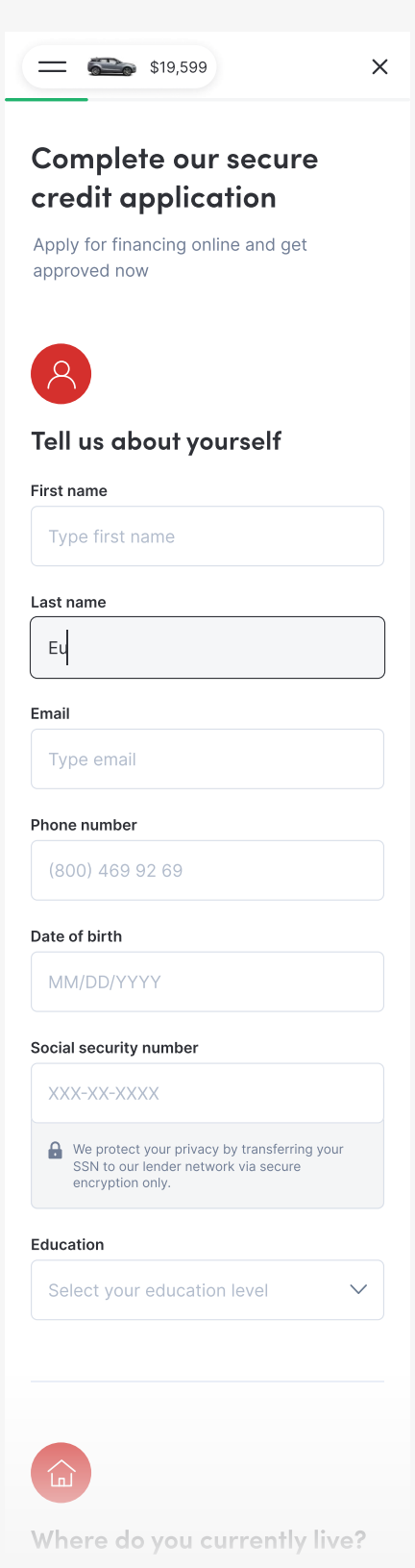

THULE® Roof Basket Attachment
Accessories
$32 /mo
Total price: $240
Add

Transport your gear and maintain easy access to it with the THULE® Canyon Basket Carrier. With its low-profile design with tapered side walls, loading and unloading is made much easier. Load capacity of 150 lbs and fitted with a wind deflector in the front so air flows over your cargo.

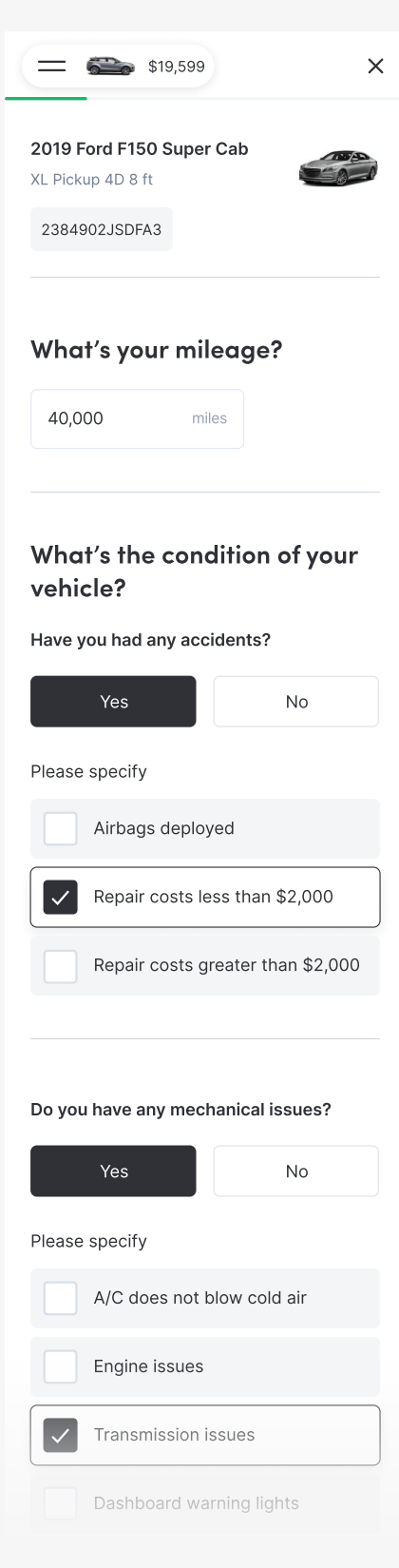
Accessory


Search inventory
Log In
Sign Up
XC40
2020 Volvo XC40 Momentum
$649 /mo
Lease Approved
Vehicle
2020 Volvo XC40 Momentum
Payments
$2,999 due / 36 mo / 10k miles
Trade-In
2016 Hyundai Genesis $12,000
Coverage
Worry-Free Protection Plan
Financing
Toyota Financing Approved
Documents
2/2 uploaded
Review your order
2020 Volvo XC40 Momentum
Fusion Red Metallic with White Contrast Roof, 320hp, 2.0 L, Automatic 9-speed, Front wheel driv. Stock #235861
Summary
Lease payment with taxes and fees $649/mo
Show Details
Due at signing $3,153.92
Checkout Now
What's next
Review your order
Double-check your order and that you have completed all steps.
Checkout and pay
Pay the amount due of $3,999.92 in our online checkout.
Receive your vehicle
We'll process your payment, finalize the paperwork with you, and then give you the keys!

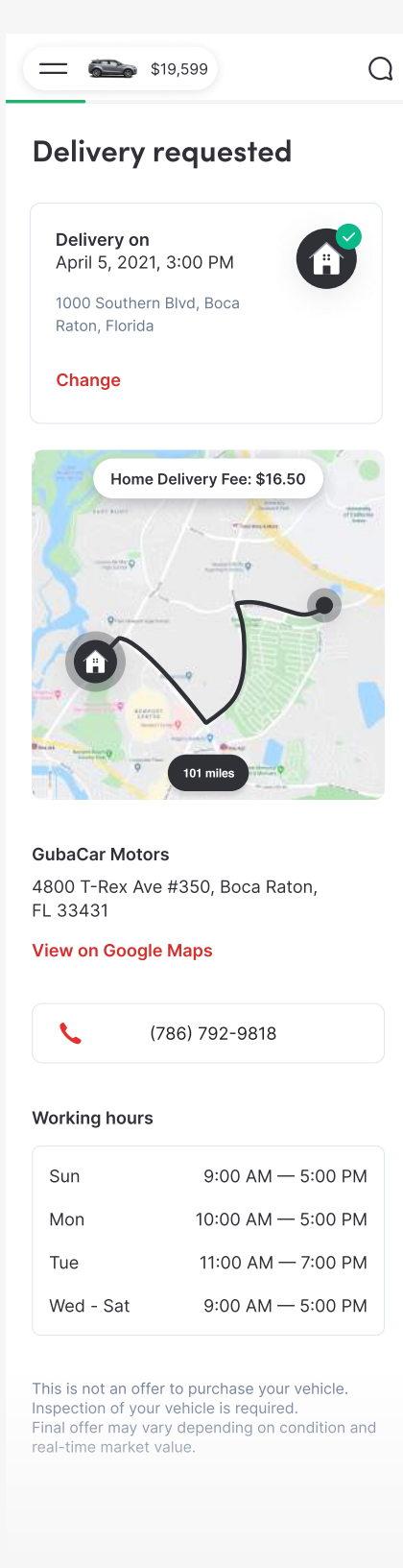
Review order


$19,599
Complete our secure credit application
Apply for financing online and get approved now
Tell us about yourself
First name
Last name
Email
Phone number
Date of birth
Social security number
Education
Where do you currently live?

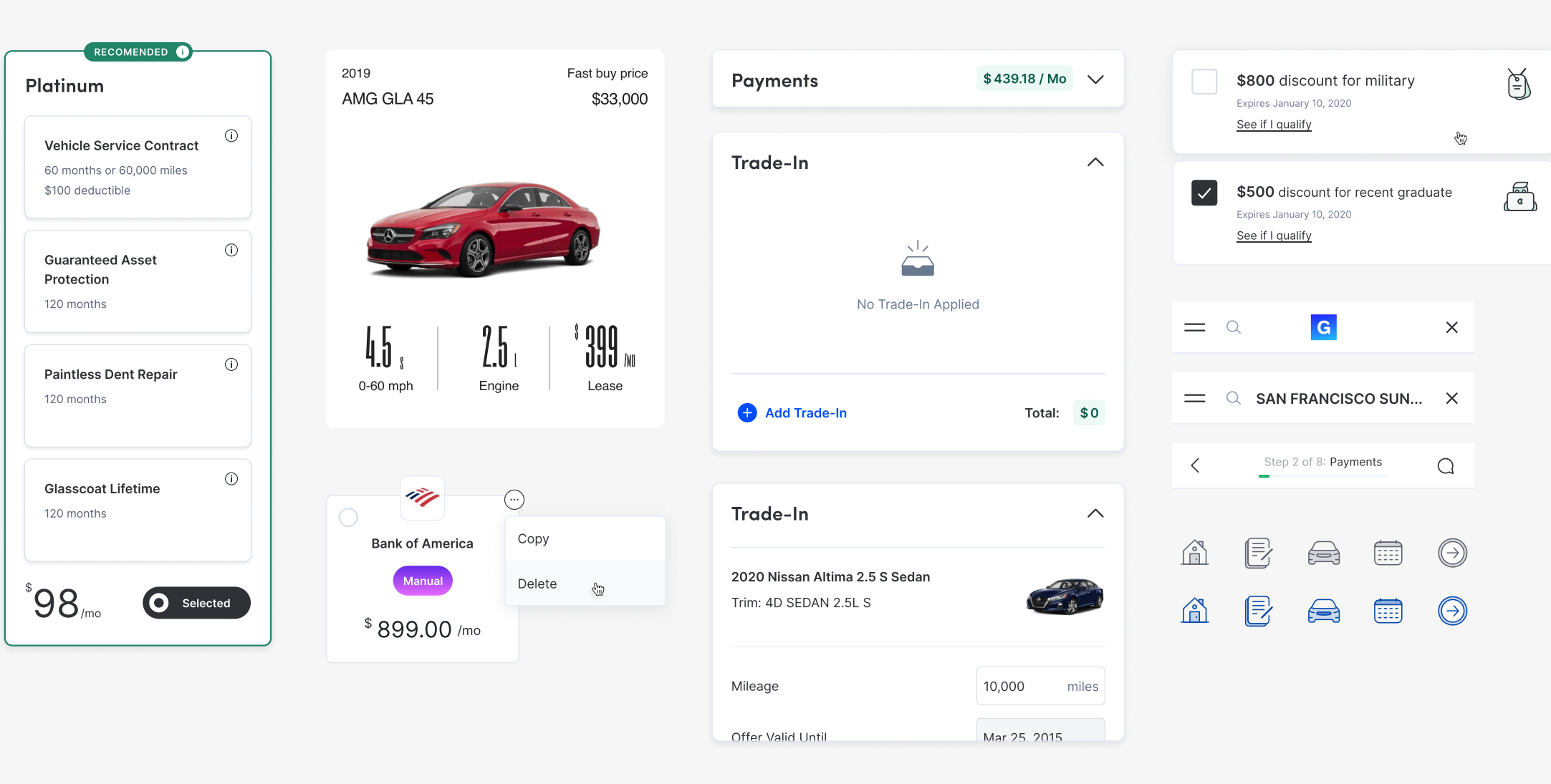
Credit application


2019 Ford F150 Super Cab
What's your mileage?
40,000 miles
What's the condition of your vehicle?
Have you had any accidents?
Yes
No
Please specify
Airbags deployed
Repair costs less than $2,000
Repair costs greater than $2,000
Do you have any mechanical issues?
A/C does not blow cold air
Engine issues
Transmission issues
Dashboard warning lights

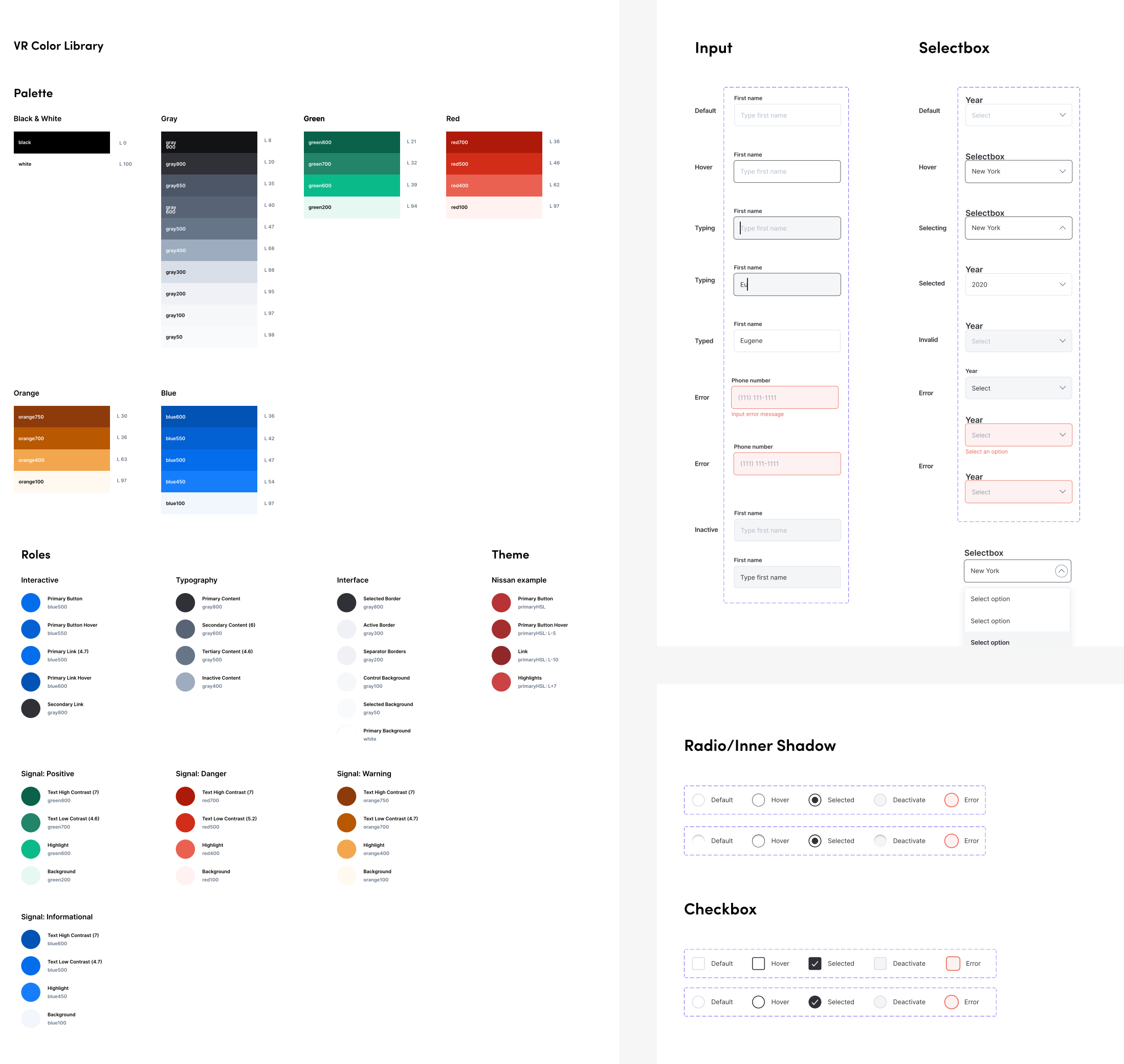
Trade-In


Delivery requested
Delivery on April 5, 2021, 3:00 PM
1000 Southern Blvd, Boca Raton, Florida
Change
Home Delivery Fee: $16.50
GubaCar Motors
4800 T-Rex Ave #350, Boca Raton, FL 33431
View on Google Maps
(786) 792-9818
Working hours
Sun 9:00 AM — 5:00 PM
Mon 10:00 AM — 5:00 PM
Tue 11:00 AM — 7:00 PM
Wed - Sat 9:00 AM — 5:00 PM

Delivery


RECOMENDED
Platinum
Vehicle Service Contract
Guaranteed Asset Protection
Paintless Dent Repair
Glasscoat Lifetime
$98 /mo
Selected
2019 AMG GLA 45
Fast buy price $33,000
4.5 s 0-60 mph
2.5 l Engine
$399 /mo Lease
Bank of America
Manual
$899.00 /mo
Copy
Delete
Payments $439.18 / Mo
Trade-In
No Trade-In Applied
Add Trade-In
Total: $0
Trade-In
2020 Nissan Altima 2.5 S Sedan
Trim: 4D SEDAN 2.5L S
Mileage 10,000 miles
$800 discount for military
See if I qualify
$500 discount for recent graduate
See if I qualify
SAN FRANCISCO SUN...
Step 2 of 8: Payments

User interface elements


VR Color Library
Palette
Black & White
Gray
Green
Red
Orange
Blue
Roles
Interactive
Typography
Interface
Theme
Nissan example
Signal: Positive
Signal: Danger
Signal: Warning
Signal: Informational
Input
Default
Hover
Typing
Typed
Error
Inactive
Selectbox
Selecting
Selected
Invalid
Radio/Inner Shadow
Checkbox
Deactivate

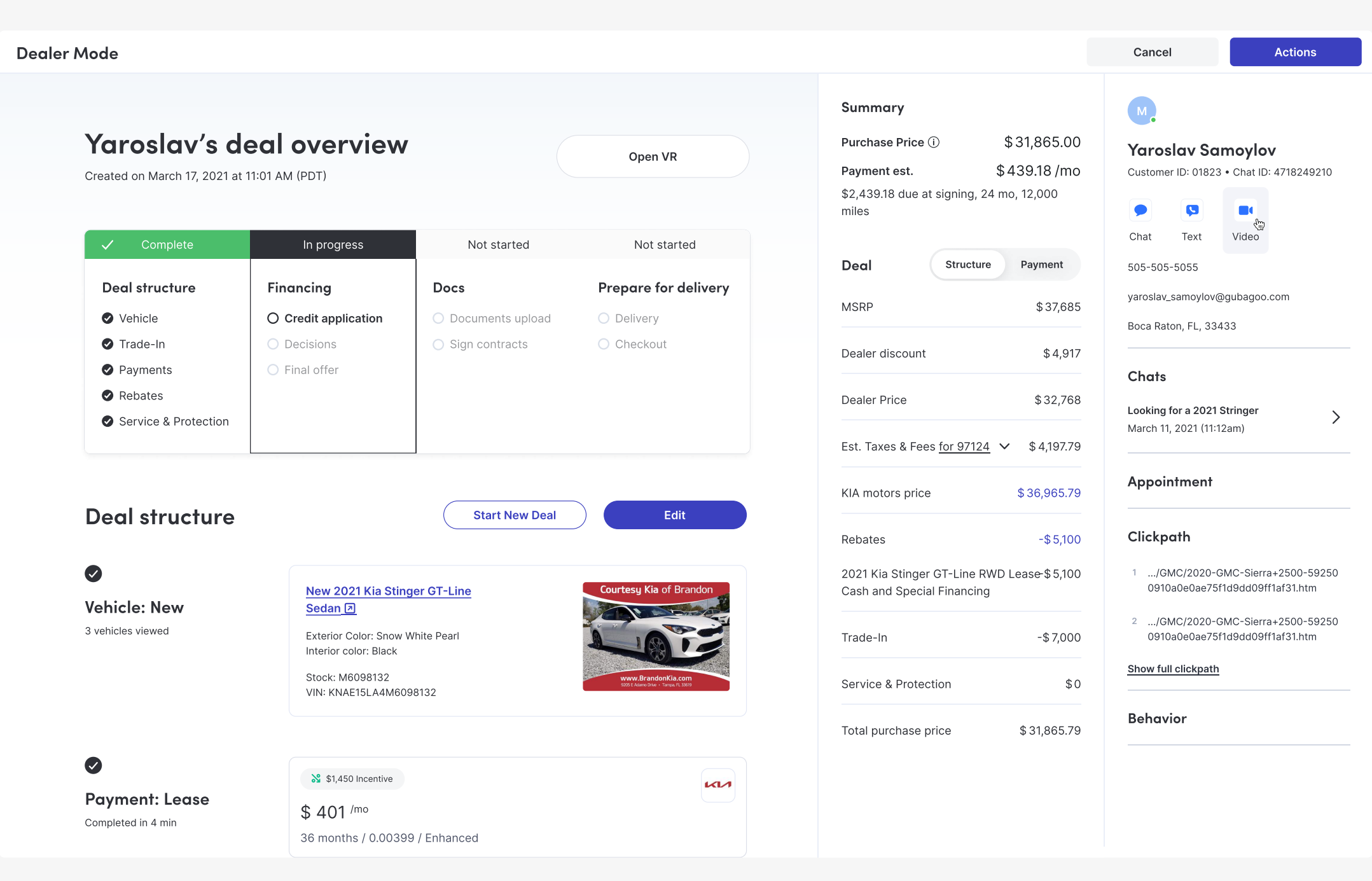
User interface library

2017-2021

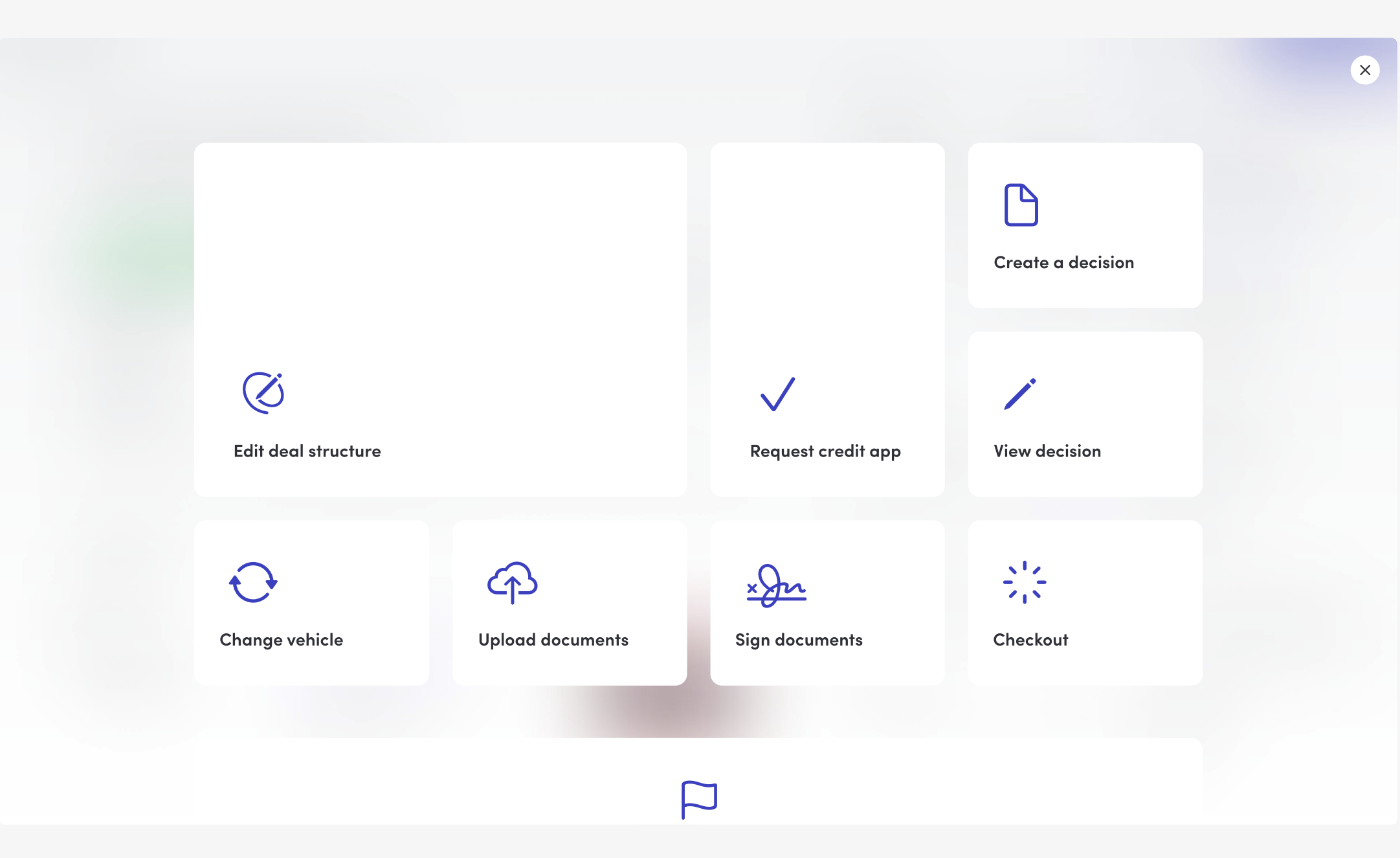
Customer Management

Dealership tools to manage customers, their deals and chats

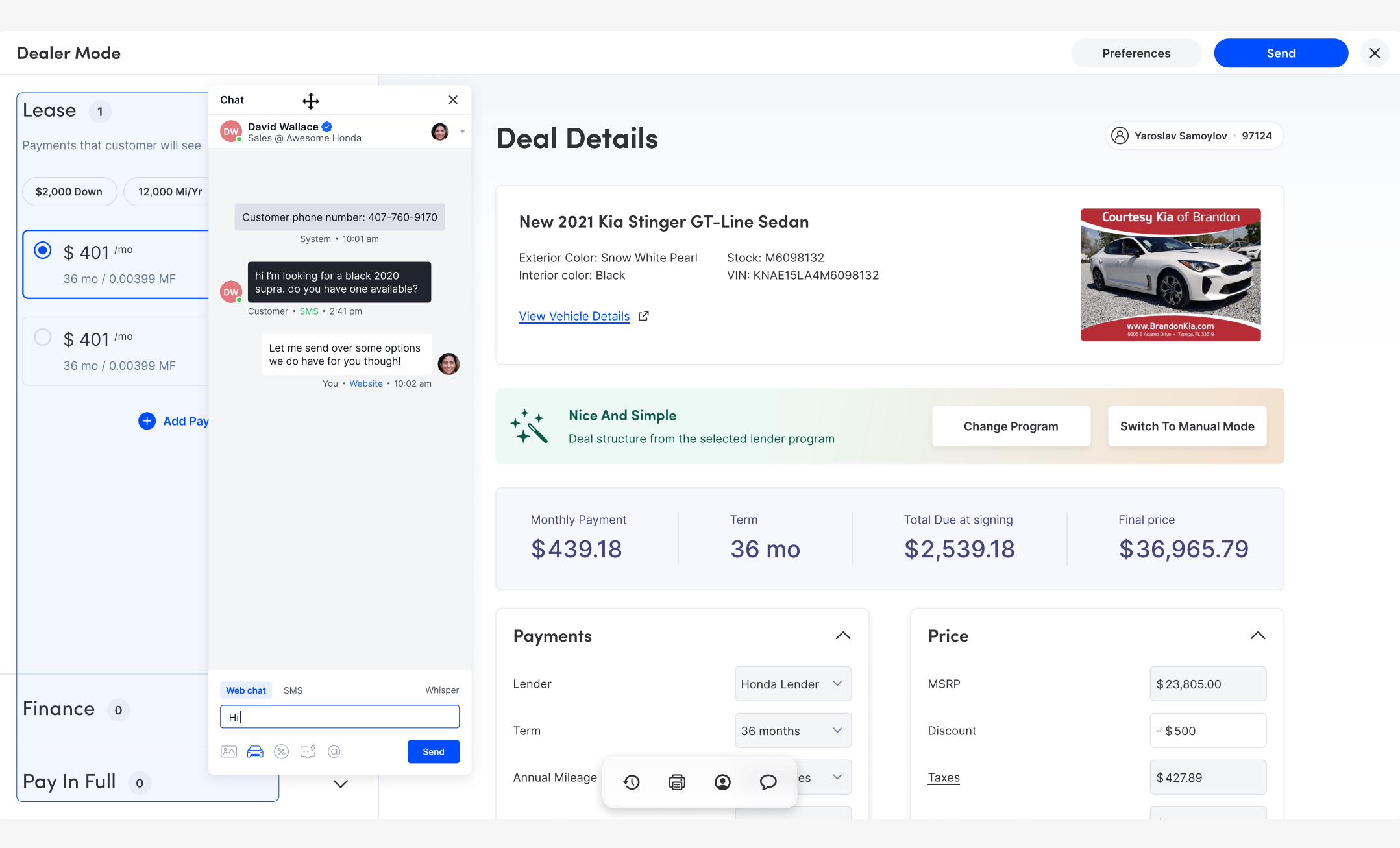
Product design: Yaroslav Samoylov, Emrah Demirag, Nicholas Pryde, Nila Arumugam, Eugene Belyakov, Anna Gorshikhina


Dealer Mode
Cancel
Actions
Yaroslav's deal overview
Created on March 17, 2021 at 11:01 AM (PDT)
Open VR
Complete
In progress
Not started
Not started
Deal structure
Vehicle
Trade-In
Payments
Rebates
Service & Protection
Financing
Credit application
Decisions
Final offer
Docs
Documents upload
Sign contracts
Prepare for delivery
Delivery
Checkout
Deal structure
Start New Deal
Edit
Vehicle: New
3 vehicles viewed
New 2021 Kia Stinger GT-Line Sedan
Exterior Color: Snow White Pearl
Interior color: Black
Stock: M6098132
VIN: KNAE15LA4M6098132
Payment: Lease
Completed in 4 min
$1,450 Incentive
$ 401 /mo
36 months / 0.00399 / Enhanced
Summary
Purchase Price $31,865.00
Payment est. $439.18 /mo
$2,439.18 due at signing, 24 mo, 12,000 miles
Deal
Structure
Payment
MSRP $37,685
Dealer discount $4,917
Dealer Price $32,768
Est. Taxes & Fees for 97124 $4,197.79
KIA motors price $36,965.79
Rebates -$5,100
2021 Kia Stinger GT-Line RWD Lease Cash and Special Financing $5,100
Trade-In -$7,000
Service & Protection $0
Total purchase price $31,865.79
Yaroslav Samoylov
Customer ID: 01823 • Chat ID: 4718249210
Chat
Text
Video
505-505-5055
yaroslav_samoylov@gubagoo.com
Boca Raton, FL, 33433
Chats
Looking for a 2021 Stinger
March 11, 2021 (11:12am)
Appointment
Clickpath
Show full clickpath
Behavior

Deal overview


Create a decision
Edit deal structure
Request credit app
View decision
Change vehicle
Upload documents
Sign documents
Checkout

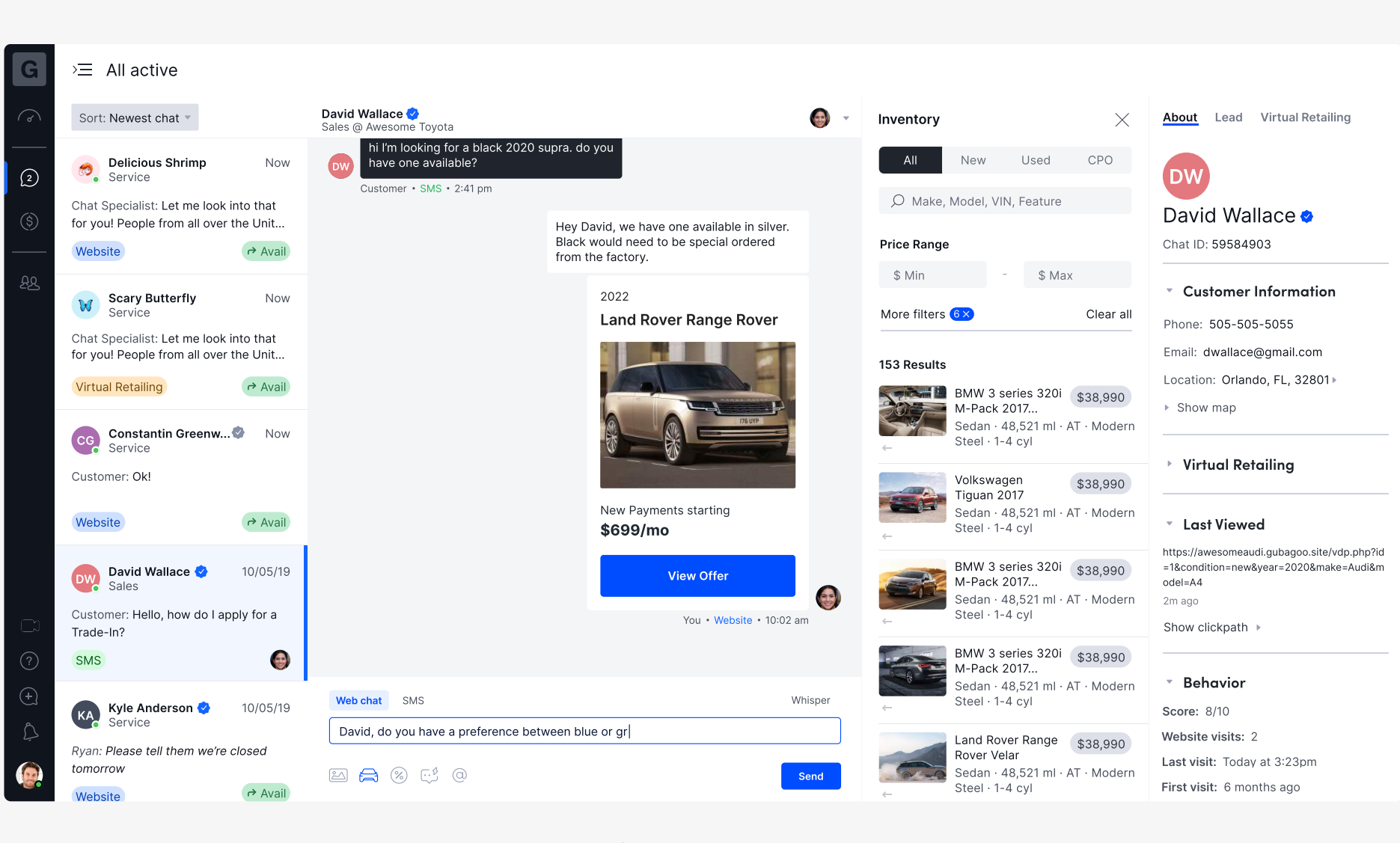
Menu Actions


Dealer Mode
Preferences
Send
Lease 1
Payments that customer will see
$2,000 Down
12,000 Mi/Yr
$ 401 /mo
36 mo / 0.00399 MF
Add Pay
Finance 0
Pay In Full 0
Chat
David Wallace
Sales @ Awesome Honda
Customer phone number: 407-760-9170
Web chat
SMS
Whisper
Send
Deal Details
Yaroslav Samoylov 97124
New 2021 Kia Stinger GT-Line Sedan
Exterior Color: Snow White Pearl
Interior color: Black
Stock: M6098132
VIN: KNAE15LA4M6098132
View Vehicle Details
Nice And Simple
Deal structure from the selected lender program
Change Program
Switch To Manual Mode
Monthly Payment $439.18
Term 36 mo
Total Due at signing $2,539.18
Final price $36,965.79
Payments
Lender Honda Lender
Term 36 months
Annual Mileage
Price
MSRP $23,805.00
Discount - $500
Taxes $427.89

Hi I'm looking for a black 2020 supra. do you have one available?

Let me send over some options we do have for you though!

Building deal with extra customer tools


All active
Sort: Newest chat
Delicious Shrimp
Scary Butterfly
Constantin Greenw...
David Wallace
Kyle Anderson
Website
Virtual Retailing
SMS
Avail
2022 Land Rover Range Rover
New Payments starting $699/mo
View Offer
Web chat
SMS
Whisper
Send
Inventory
All
New
Used
CPO
Make, Model, VIN, Feature
Price Range
More filters
Clear all
153 Results
BMW 3 series 320i M-Pack 2017... $38,990
Volkswagen Tiguan 2017 $38,990
Land Rover Range Rover Velar $38,990
About
Lead
Virtual Retailing
David Wallace
Chat ID: 59584903
Customer Information
Phone: 505-505-5055
Email: dwallace@gmail.com
Location: Orlando, FL, 32801
Show map
Virtual Retailing
Last Viewed
Show clickpath
Behavior
Score: 8/10
Website visits: 2
Last visit: Today at 3:23pm
First visit: 6 months ago

Chat Specialist: Let me look into that for you! People from all over the Unit...

Customer: Ok!

Customer: Hello, how do I apply for a Trade-In?

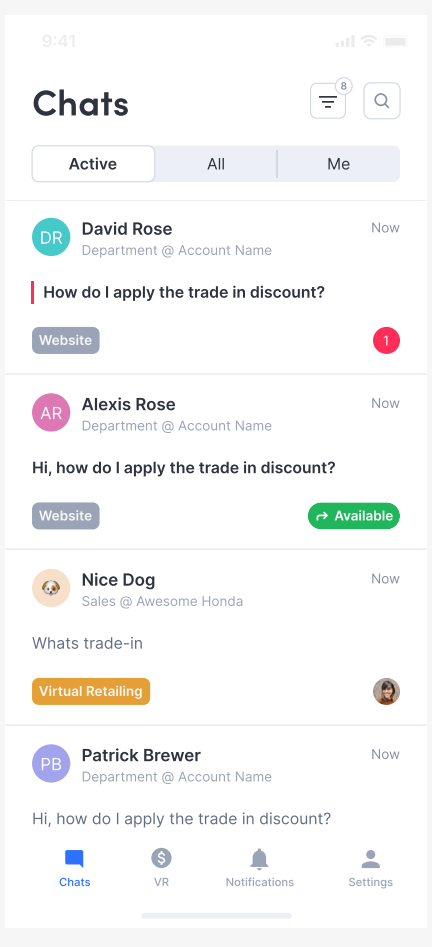
Ryan: Please tell them we're closed tomorrow

Hi I'm looking for a black 2020 supra. do you have one available?

Hey David, we have one available in silver. Black would need to be special ordered from the factory.

David, do you have a preference between blue or gr|

Chat management


Chats
Active
All
Me
David Rose
Alexis Rose
Nice Dog
Patrick Brewer
Website
Available
Virtual Retailing
Chats
VR
Notifications
Settings

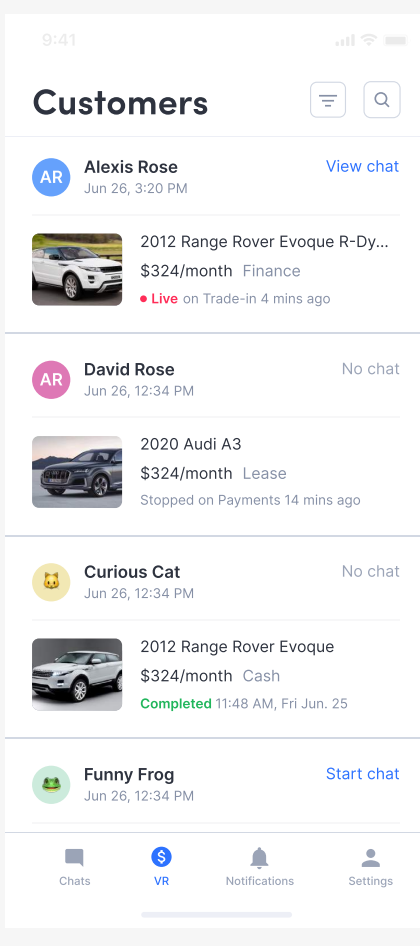
How do I apply the trade in discount?

Hi, how do I apply the trade in discount?

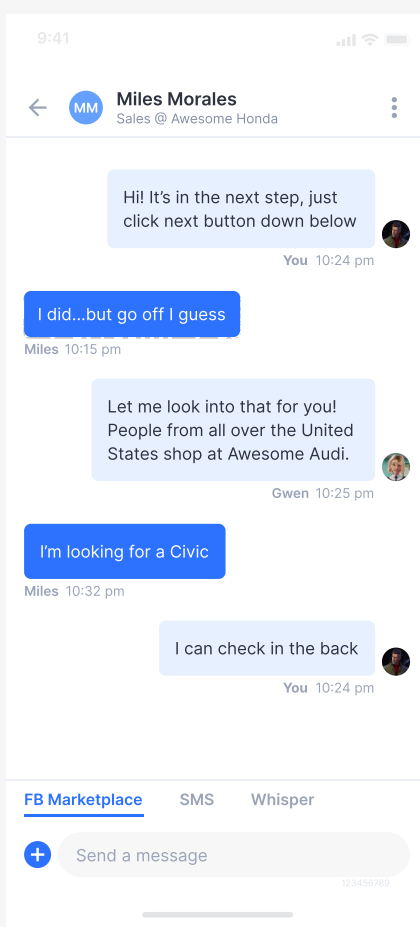
Whats trade-in

Hi, how do I apply the trade in discount?

Chats


Customers
Alexis Rose
View chat
2012 Range Rover Evoque R-Dy...
$324/month Finance
David Rose
No chat
2020 Audi A3
$324/month Lease
Curious Cat
No chat
2012 Range Rover Evoque
$324/month Cash
Funny Frog
Start chat

Customers / deals


Miles Morales
Sales @ Awesome Honda
FB Marketplace
SMS
Whisper
Send a message

Hi! It's in the next step, just click next button down below

I did...but go off I guess

Let me look into that for you! People from all over the United States shop at Awesome Audi.

I'm looking for a Civic

I can check in the back

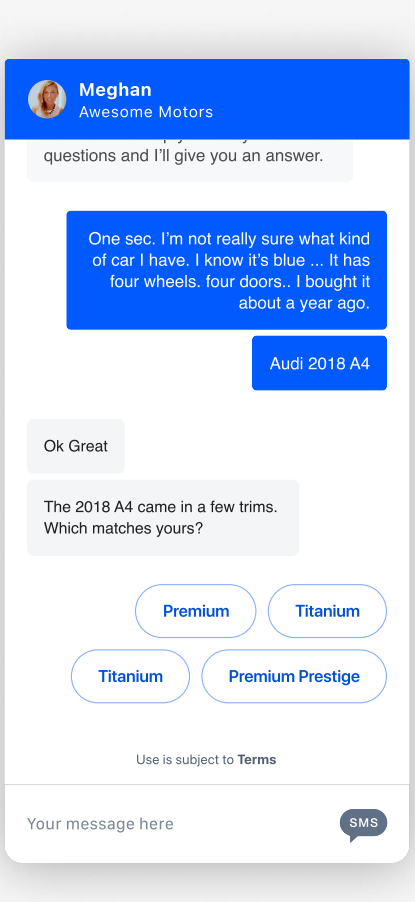
Conversation

2019-2021

Messenger

Conversational experience for users on dealership websites

Product design: Yaroslav Samoylov, Luc Mikelsons


Meghan
Awesome Motors
Premium
Titanium
Titanium
Premium Prestige
Use is subject to Terms
Your message here
SMS

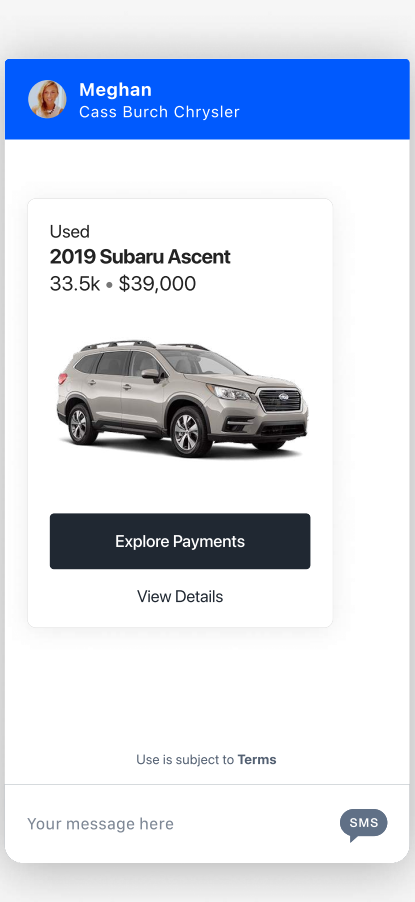
questions and I'll give you an answer.

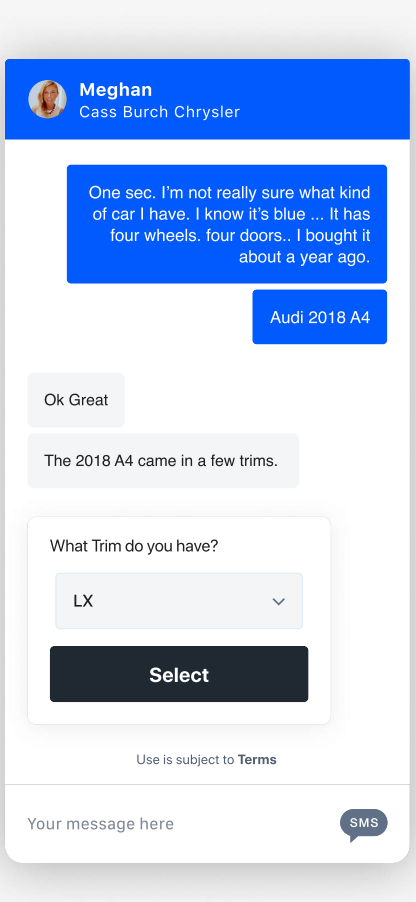
One sec. I'm not really sure what kind of car I have. I know it's blue ... It has four wheels. four doors.. I bought it about a year ago.

Audi 2018 A4

Ok Great

The 2018 A4 came in a few trims. Which matches yours?


Meghan
Cass Burch Chrysler
Used
2019 Subaru Ascent
33.5k • $39,000
Explore Payments
View Details
Use is subject to Terms
Your message here
SMS

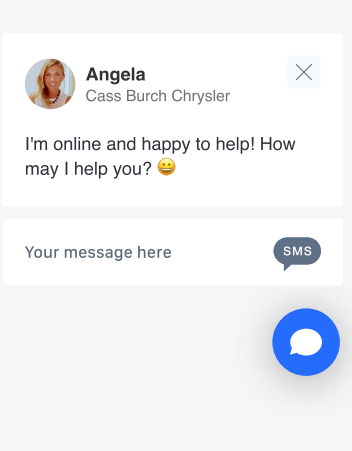

Meghan
Cass Burch Chrysler
What Trim do you have?
LX
Select
Use is subject to Terms
Your message here
SMS

One sec. I'm not really sure what kind of car I have. I know it's blue ... It has four wheels. four doors.. I bought it about a year ago.

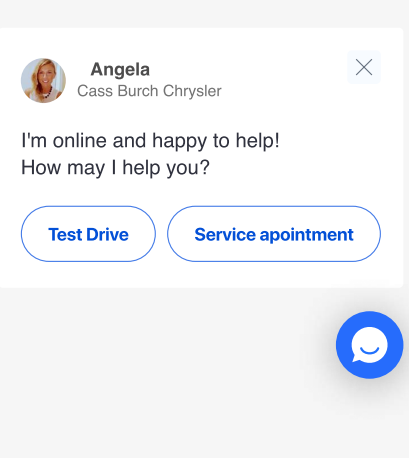
Audi 2018 A4

Ok Great

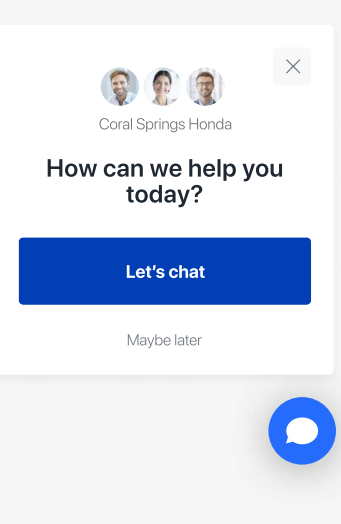
The 2018 A4 came in a few trims.


Angela
Cass Burch Chrysler
Your message here
SMS

I'm online and happy to help! How may I help you? 😀


Angela
Cass Burch Chrysler
Test Drive
Service apointment

I'm online and happy to help! How may I help you?


Coral Springs Honda
How can we help you today?
Let's chat
Maybe later

Thank you!