

# Patrick

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📍 Newark, NJ

## Objective

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Hardworking door-to-door salesman with excellent persuasion skills and a passion for meeting new people. Proven ability to exceed targets through clear communication and persistence.

## Experience

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### Field Sales Agent

- SolarWorks Energy – Newark, NJ

#### 2021 – Present

- Sold solar installation packages to residential homes
- Closed 100+ contracts with average commission rate of 12%
- Conducted in-person consultations and follow-ups

### Independent Sales Agent (Contract)

- Avon Cosmetics – Newark, NJ

#### 2019 – 2021

- Grew customer base to 300+ in under 2 years
- Promoted products via door-to-door marketing and community events

## Education

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### High School Diploma

- Newark Central High School — 2018

## Skills

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- Face-to-face pitching
  - Territory planning
  - Objection handling
  - High self-motivation