

The Impartial Spectator

Adam Smith

*Known today primarily as an economic theorist, Adam Smith (1723-1790) was also an important Enlightenment writer on ethics. Professor of moral philosophy at Glasgow, he published in 1759 *The Theory of Moral Sentiments*, which offers a very different picture of the place of self-interest than that found in his economic writings. His theory of sympathy and of the “impartial spectator” in these excerpts place him firmly in the Scottish “moral sense” school.*

The principle by which we naturally either approve or disapprove of our own conduct seems to be altogether the same with that by which we exercise the like judgments concerning the conduct of other people. We either approve or disapprove of the conduct of another man according as we feel that when we bring his case home to ourselves we either can or cannot entirely sympathize with the sentiments and motives which directed it. And in the same manner we either approve or disapprove of our own conduct according as we feel that when we place ourselves in the situation of another man and view it, as it were, with his eyes and from his station, we either can or cannot entirely enter into and sympathize with the sentiments and motives which influenced it. We can never survey our own sentiments and motives, we can never form any judgment concerning them unless we remove ourselves, as it were, from our own natural station and endeavor to view them as at a certain distance from us. But we can do this in no other way than by endeavoring to view them with the eyes of other people, or as other people are likely to view them. Whatever judgment we can form concerning them, accordingly, must always bear some secret reference either to what are or to what upon a certain condition would be, or to what, we imagine, ought to be the judgment of others. We endeavor to examine our own conduct as we imagine any other fair and impartial spectator would examine it. If, upon placing ourselves in his situation, we thoroughly enter into all the passions and motives which influenced it, we approve of it by sympathy with the approbation of this supposed equitable judge. If otherwise, we enter into his disapprobation and condemn it.

Were it possible that a human creature could grow up to manhood in some solitary place, without any communication with his own species, he could no more think of his own character, of the propriety or demerit of his own sentiments and conduct, of the beauty or deformity of his own mind, than of the beauty or deformity of his own face. All these are objects which he cannot easily see, which naturally he does not look at and with regard to which he is provided

with no mirror which can present them to his view. Bring him into society, and he is immediately provided with the mirror which he wanted before. It is placed in the countenance and behavior of those he lives with which always mark when they enter into and when they disapprove of his sentiments; and it is here that he first views the propriety and impropriety of his own passions, the beauty and deformity of his own mind. To a man who from his birth was a stranger to society, the objects of his passions, the external bodies which either pleased or hurt him, would occupy his whole attention. The passions themselves, the desires or aversions, the joys or sorrows, which those objects excited, though of all things the most immediately present to him, could scarce ever be the objects of his thoughts. The idea of them could never interest him so much as to call upon his attentive consideration. The consideration of his joy could in him excite no new joy, nor that of his sorrow any new sorrow, though the consideration of the causes of those passions might often excite both. Bring him into society and all his own passions will immediately become the causes of new passions. He will observe that mankind approve of some of them and are disgusted by others. He will be elevated in the one case and cast down in the other; his desires and aversions, his joys and sorrows, will now often become the causes of new desires and new aversions, new joys, and new sorrows: they will now, therefore, interest him deeply and often call upon his most attentive consideration.

Our first ideas of personal beauty and deformity are drawn from the shape and appearance of others, not from our own. We soon become sensible, however, that others exercise the same criticism upon us. We are pleased when they approve of our figure and are disobliged when they seem to be disgusted. We become anxious to know how far our appearance deserves either their blame or approbation. We examine our persons limb by limb, and by placing ourselves before a looking-glass, or by some such expedient, endeavor, as much as possible, to view ourselves at the distance and with the eyes of other people. If after this examination we are satisfied with our own appearance, we can more easily support the most disadvantageous judgments of others. If, on the contrary, we are sensible that we are the natural objects of distaste, every appearance of their disapprobation mortifies us beyond all measure. A man who is tolerably handsome will allow you to laugh at any little irregularity in his person; but all such jokes are commonly unsupportable to one who is really deformed. It is evident, however, that we are anxious about our own beauty and deformity only upon account of its effect upon others. If we had no connection with society, we should be altogether indifferent about either.

In the same manner our first moral criticisms are exercised upon the characters and conduct of other people, and we are all very forward to observe how each of these affects us. But we soon learn that other people are equally frank with regard to our own. We become anxious to know how far we deserve their censure or applause, and whether to them we must necessarily appear those agreeable or disagreeable creatures which they represent us. We become anxious to know how far we deserve their censure or applause, and whether to them we must necessarily appear those agreeable or disagreeable creatures which they represent

us. We begin, upon this account, to examine our own passions and conduct and to consider how these must appear to them by considering how they would appear to us if in their situation. We suppose ourselves the spectators of our own behavior and endeavor to imagine what effect it would, in this light, produce upon us. This is the only looking-glass by which we can, in some measure, with the eyes of other people, scrutinize the propriety of our own conduct. If in this view it pleases us, we are tolerably satisfied. We can be more indifferent about the applause, and, in some measure, despise the censure of the world; secure that, however misunderstood or misrepresented, we are the natural and proper objects of approbation. On the contrary, if we are doubtful about it, we are often, upon that very account, more anxious to gain their approbation and provided we have not already, as they say, shaken hands with infamy, we are altogether distracted at the thought of their censure which then strikes us with double severity.

When I endeavor to examine my own conduct, when I endeavor to pass sentence upon it, and either to approve or condemn it, it is evident that in all such cases I divide myself, as it were, into two persons, and that I, the examiner and judge, represent a different character from that other I, the person whose conduct is examined into and judged of. The first is the spectator, whose sentiments with regard to my own conduct I endeavor to enter into, by placing myself in his situation, and by considering how it would appear to me, when seen from that particular point of view. The second is the agent, the person whom I properly call myself, and of whose conduct, under the character of a spectator, I was endeavoring to form some opinion. The first is the judge; the second the person judged of. But that the judge should, in every respect, be the same with the person judged of is as impossible as that the cause should, in every respect, be the same with the effect.

To be amiable and to be meritorious, that is, to deserve love and to deserve reward, are the great characters of virtue; and to be odious and punishable, of vice. But all these characters have an immediate reference to the sentiments of others. Virtue is not said to be amiable, or to be meritorious because it is the object of its own love, or of its own gratitude, but because it excites those sentiments in other men. The consciousness that it is the object of such favorable regards is the source of that inward tranquility and self-satisfaction with which it is naturally attended, as the suspicion of the contrary gives occasion to the torments of vice. What so great happiness as to be beloved and to know that we deserve to be beloved? What so great misery as to be hated and to know that we deserve to be hated? ...

As the love and admiration which we naturally conceive for some characters dispose us to wish to become ourselves the proper objects of such agreeable sentiments; so the hatred and contempt which we as naturally conceive for others dispose us, perhaps still more strongly, to dread the very thought of resembling them in any respect. Neither is it, in this case too, so much the thought of being hated and despised that we are afraid of as that of being hateful and despicable. We dread the thought of doing any thing which can render us the just and proper

objects of the hatred and contempt of our fellow creatures; even though we had the most perfect security that those sentiments were never actually to be exerted against us. The man who has broken through all those measures of conduct which can alone render him agreeable to mankind, though he should have the most perfect assurance that what he had done was for ever to be concealed from every human eye, it is all to no purpose. When he looks back upon it and views it in the light in which the impartial spectator would view it, he finds that he can enter into none of the motives which influenced it. He is abashed and confounded at the thought of it and necessarily feels a very high degree of that shame which he would be exposed to, if his actions should ever come to be generally known. His imagination, in this case, too, anticipates the contempt and derision from which nothing saves him but the ignorance of those he lives with. He still feels that he is the natural object of these sentiments and still trembles at the thought of what he would suffer if they were ever actually exerted against him. But if what he had been guilty of was not merely one of those improprieties which are the objects of simple disapprobation, but one of those enormous crimes which excite detestation and resentment, he could never think of it as long as he had any sensibility left without feeling all the agony of horror and remorse; and though he could be assured that no man was ever to know it, and could even bring himself to believe that there was no God to revenge it, he would still feel enough of both these sentiments to embitter the whole of his life: he would still regard himself as the natural object of the hatred and indignation of all his fellow creatures; and if his heart was not grown callous by the habit of crimes, he could not think without terror and astonishment even of the manner in which mankind would look upon him, of what would be the expression of their countenance and of their eyes, if the dreadful truth should ever come to be known. These natural pangs of an affrighted conscience are the demons, the avenging furies, which, in this life, haunt the guilty, which allow them neither quiet nor repose, which often drive them to despair and distraction, from which no assurance of secrecy can protect them, from which no principle of irreligion can entirely deliver them, and from which nothing can free them but the vilest and most abject of all states, a complete insensibility to honor and infamy, to vice and virtue. Men of the most detestable characters, who in the execution of the most dreadful crimes had taken their measures so coolly as to avoid even the suspicion of guilt have sometimes been driven by the horror of their situation to discover of their own accord what no human sagacity could ever have investigated. By acknowledging their guilt, by submitting themselves to the resentment of their offended fellow citizens, and by thus satiating that vengeance of which they were sensible that they had become the proper objects they hoped by their death to reconcile themselves, at least in their own imagination, to the natural sentiments of mankind; to be able to consider themselves as less worthy of hatred and resentment; to atone in some measure for their crimes and by thus becoming the objects, rather of compassion than of horror, if possible to die in peace, and with the forgiveness of all their fellow creatures. Compared to what they felt before the discovery, even the thought of this, it seems, was happiness.

Let us suppose that the great empire of China, with all its myriads of inhabitants, was suddenly swallowed up by an earthquake, and let us consider how a man of humanity in Europe, who had no sort of connection with that part of the world, would be affected upon receiving intelligence of this dreadful calamity. He would, I imagine, first of all express very strongly his sorrow for the misfortune of that unhappy people, he would make many melancholy reflections upon the precariousness of human life and the vanity of all the labors of man, which could thus be annihilated in a moment. He would, too, perhaps, if he was a man of speculation, enter into many reasonings concerning the effects which this disaster might produce upon the commerce of Europe and the trade and business of the world in general. And when all this fine philosophy was over, when all these humane sentiments had been once fairly expressed, he would pursue his business or his pleasure, take his repose or his diversion with the same ease and tranquility as if no such accident had happened. The most frivolous disaster which could befall himself would occasion a more real disturbance. If he were to lose his little finger tomorrow, he would not sleep tonight; but, provided he never saw them, he will snore with the most profound security over the ruin of a hundred millions of his brethren and the destruction of that immense multitude seems plainly an object less interesting to him than this paltry misfortune of his own. To prevent, therefore, this paltry misfortune to himself, would a man of humanity be willing to sacrifice the lives of a hundred millions of his brethren provided he had never seen them? Human nature startles with horror at the thought, and the world, in its greatest depravity and corruption, never produced such a villain as could be capable of entertaining it. But what makes this difference? When our passive feelings are almost always so sordid and so selfish, how comes it that our active principles should often be so generous and so noble? When we are always so much more deeply affected by whatever concerns ourselves than by whatever concerns other men, what is it which prompts the generous upon all occasions, and the mean upon many, to sacrifice their own interests to the greater interests of others? It is not the soft power of humanity, it is not that feeble spark of benevolence which nature has lighted up in the human heart that is thus capable of counteracting the strongest impulses of self-love. It is a stronger power, a more forcible motive, which exerts itself upon such occasions. It is reason, principle, conscience, the inhabitant of the breast, the man within, the great judge, and arbiter of our conduct. It is he who whenever we are about to act so as to affect the happiness of others calls to us with a voice capable of astonishing the most presumptuous of our passions that we are but one of the multitude in no respect better than any other in it; and that when we prefer ourselves so shamefully and so blindly to others, we become the proper objects of resentment, abhorrence, and execration. It is from him only that we learn the real littleness of ourselves, and of whatever relates to ourselves, and the natural misrepresentations of self-love can be corrected only by the eye of this impartial spectator. It is he who shows us the propriety of generosity and the deformity of injustice, the propriety of resigning the greatest interests of our own for the yet greater interests of others, and the deformity of doing the smallest injury to another in order to obtain the greatest benefit to ourselves. It is not the love of

our neighbor, it is not the love of mankind, which upon many occasions prompts us to the practice of those divine virtues. It is a stronger love, a more powerful affection, which generally takes place upon such occasions; the love of what is honorable and noble, of the grandeur and dignity and superiority of our own characters.

In solitude, we are apt to feel too strongly whatever relates to ourselves: we are apt to overrate the good offices we may have done and the injuries we may have suffered; we are apt to be too much elated by our own good and too much dejected by our own bad fortune. The conversation of a friend brings us to a better, that of a stranger to a still better temper. The man within the breast, the abstract and ideal spectator of our sentiments and conduct, requires often to be awakened and put in mind of his duty, by the presence of the real spectator; and it is always from that spectator, from whom we can expect the least sympathy and indulgence, that we are likely to learn the most complete lesson of self-command.