



Thank you for completing the project. You have done really well. Your overall score is 92%. Kudos!

Here is how your submission has been graded. We hope you find it useful and helpful for your future submissions.

Parameter	Score	Comments
Parameter: Comprehension:	3	The learner has successfully drawn a visual representation of the main and branching terms and concepts and the relationships between them.
Parameter: Data Management:	2	The learner has used data but either the data is flawed or the data gathering/analysis process is flawed.
Parameter: Decision Making:	3	The learner leveraged data to develop creative alternatives and validated the alternatives to arrive at the best one while balancing the time factor of decision making.
Parameter: Solution Communication:	3	The learner has communicated effectively what will be done, how it will be done, and why it will be done and, thus, succeeded in getting stakeholder buy-in.

Areas of Strength: (These are practices you should continue doing)

- You have successfully covered all the questions.
- You have good understanding of the subtopic at hand.
- The flow of ideas is smooth and well structured.
- Given that you have your own products already mentioned (Handmade watches) but whatever your idea is or if you don't yet have something in mind, it is the same approach you should go through :)

Areas of Improvement: (These are practices you should start doing)

- Using more statistics and data to support your findings would have been great.
- I think you understand the concept of PMF well but you need to read more about how founder or business owner seeks when thinking about achieving a PMF for their business.

Additional Comments:

Overall , Great work!
Thank you for your efforts :)
Stay Fantastic and Keep Learning!

Keep up the great work! And looking forward to receiving your next submission :)