Formatted: Font: 10 pt This linsert consists of 2 printed pages Formatted: Font: 10 pt Formatted: Font: 10 pt Formatted: Top: 1", Bottom: 1", Header Passage 1: Mark Twain comments about on the deterioration of the art of lying. distance from edge: 0.49", Footer distance from edge: 0.49 Formatted: Font: 11 pt, Not Bold Formatted: Body Text, Left Observe, I do not mean to suggest that the custom of lying has suffered any decay or interruption - no, for the Lie, as a Virtue, aA Principle, is eternal; the Lie, as a recreation, a solace, a refuge in Formatted: Justified time of need, man's best and surest friend, is immortal, and cannot perish from the earth. My Formatted: Right complaint simply concerns the decay of the art of lying. No high-minded man, no man of right Formatted Table feeling, can contemplate the lumbering and slovenly lying of the present day without grieving to see a noble art so prostituted. Formatted: Font: Not Bold, Font color: Auto Formatted: Right 2 No fact is more firmly established than that lying is a necessity of our circumstances - the Formatted: Right deduction that it is then a Virtue goes without saying. No virtue can reach its highest usefulness without careful and diligent cultivation, cultivation; therefore, it goes without saying that this one ought to be taught in the public schools, even in the newspapers. What chance has the ignorant 10 uncultivated liar against the educated expert? What chance have I against a lawyer? Judicious lying is what the world needs. I sometimes think it were even better and safer not to lie at all than to lie injudiciously. An awkward, unscientific lie is often as ineffectual as the truth. Formatted: Right Note that venerable proverb: Children and fools always speak the truth. The deduction about Formatted: Right adults and wise persons is plain. Francis Parkman, the historian, says, "The principle of truth may itself be carried into an absurdity." It is strong language, but true. None of us could live with a habitual truth-teller; but thank goodness none of us has to. A habitual truth-teller is simply an impossible creature; he does not exist; he never has existed. Of course there are people who think they never lie, but it is not so, and this ignorance is one of the very things that shame our socalled civilization. Everybody lies - every day; every hour; awake; asleep; in his dreams; in his joy; 20 in his mourning; if he keeps his tongue still, his hands, his feet, his eyes, his attitude, will convey deception - and purposely. Even in sermons, but that is a platitude. Formatted: Right I think that courteous lying is a sweet and loving art, and should be cultivated. What I bemoan is Formatted: Right the growing prevalence of the brutal truth. Let us do what we can to eradicate it. An injurious truth has no merit over an injurious lie. Neither should ever be uttered. -An injurious lie is an 25 uncommendable thing; and so, also, and in the same degree, is an injurious truth - a fact that is recognized by the law of libel. Formatted: Right Among other common lies, we have the silent lie - the deception which one conveys by simply Formatted: Right keeping still and concealing the truth. Many obstinate truth-mongers indulge in this dissipation, 30 imagining that if they speak no lie, they lie not at all. Formatted: Right Lying is universal – we all do it. Therefore, the wise thing is for us to diligently train ourselves to lie Formatted: Right thoughtfully, judiciously; to lie for others' advantage, and not our own; to lie healingly, charitably, humanely, not cruelly, hurtfully, maliciously; to lie gracefully and graciously, not awkwardly and clumsily; to lie firmly, frankly, squarely, with head erect, not haltingly, tortuously, with hesitatingly, as being if ashamed of our high calling. Formatted: Right Formatted: Right Formatted: Right Formatted: Tab stops: Not at 4.9"

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Passage 2: Clive Thompson talks aboutpoints out how why it is increasingly difficult to lie. The Internet makes us more truthful. Wasn't cyberspace supposed to be the scary zone where Formatted: Font color: Auto you could not trust anyone? Back when the Internet first came about, pundits worried that the Formatted: Right digital age would open the floodgates of deception. Since anyone could hide behind an Formatted Table anonymous Hotmail address or chat-room moniker, Net users, we were warned, would be free to lie with impunity. Parents panicked and frantically cordoned off cyberspace from their children, under the assumption that anyone lurking out there in the ether was a creep until provend otherwise. And to a certain extent, the fear seemed justified. According to Psych 101, we are more Formatted: Font color: Auto likely to lie to people when there is distance between us - and you cannot get much more distant than a cyber-chat buddy in Siberia who calls himself 0minous-1. Formatted: Right 2 Why were those fears unfounded? What is it about online life that makes us more truthful? It is Formatted: Font color: Auto simple: We are worried about being caught. In "real" life, after all, it is actually pretty easy to get Formatted: Right away with spin. If you tell a lie to someone at a cocktail party or on the phone, you can always backtrack later and claim you said no such thing. Formatted: Right On the Internet, though, your words often come back to haunt you. The digital age is tough on its Formatted: Right liars, as a seemingly endless parade of executives are learning to their chagrin. Today's titans of Formatted: Font color: Auto industry are laid low not by ruthless competitors but by prosecutors gleefully waving transcripts of old e-mail, filled with suggestions of subterfuge. Even Microsoft was tripped up by old e-mail messages, and you would figure its employees would know better. Indeed, the axiom that machines never forget is built into the very format of e-mail - consider that many e-mail programmes automatically "quote" your words when someone replies to your message. Every 20 time I finish an e-mail message, I pause for a few seconds to reread it before I hit "send". Formatted: Right Still, it is not only the fear of electronic exposure that drives us to tell the truth. There is something Formatted: Right about the apparent harmlessness of the Internet that encourages us to bare our souls, often in Formatted: Font color: Auto rather outrageous ways. Psychologists have noticed for years that going online seems to have a catalytic effect on people's personalities. The most quiet and reserved people may become deranged loudmouths when they sit behind the keyboard, staying up until dawn and conducting angry debates on discussion boards with total strangers. You can usually spot the newbies in any discussion group because they are the ones WRITING IN ALL CAPS - they are tripped out on the Internet's heady combination of geographic distance and pseudo-invisibility. Formatted: Right Heated arguments are far more common in online discussion boards than in comparable face-to-Formatted: Right face communication. When people communicate online with invisible listeners, they are more Formatted: Font color: Auto likely to offer up personal details about themselves without any prompting. The psychologically comforting effect of the Net makes people willing to talk about anything - 'disinhibited' as the mental-health profession would say. The Net was supposed to be a military tool. Instead, it has become a vast arena for collective therapy - for a mass outpouring of what we are thinking and feeling. Stripped of our bodies, it seems, we become creatures of pure opinion. Formatted: Right As more and more of our daily life moves online, we could find ourselves living in an increasingly Formatted: Right honest world, or at least one in which lies have ever more serious consequences. With its Formatted: Font color: Auto unforgiving machine memory, the Internet might turn out to be the unlikely conscience of the world. Formatted: Right Formatted: Right

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