

Eastern Region
Victoria Park, Block GN, Plot no 37/2
Level 2, Sector V, Salt Lake,
Kolkata - 700091
Tel: 033 - 4052 4343 / 4052 4300

To,
THE REGIONAL MANAGER
SOUTHERN REGION
BHUTAN POSTAL CORPORATION LTD.
PHUENTSHOLING, BHUTAN

Ref. No.E24TN2337
Date:17.04.2025

SUB: OEM Letter

Dear Sir,

This has reference to the above subject we would like to inform you that we are the original equipment manufacturer of OTIS lifts installed in **BHUTAN POSTAL CORPORATION LTD.**

We are certifying that the rates being quoted are reasonable and similar rates are being quotes to others Govt. organizations/firm.

Always assuring our best services and attention.

Thanking you

For OTIS ELEVATOR COMPANY INDIA LIMITED



Thanks & Regards,
Anitosh Panda
Executive Service

Otis Elevator Company India Limited
O: +91-22 2844 9700 / 6679 5151
F: +91-22 2844 9791

Registered Office:
9th Floor, Magnus Towers,
MindSPACE, Link Road,
Malad (West), Mumbai 400 064
CIN : U29150MH1953PLC009158

OTIS

REVISED QUOTATION WITH DISCOUNTED MATERIAL PRICE_LW9371_REF.NO.-E24TN3437

Inbox

Tue, Feb 18,
11:39 AM

Panda, Anitesh <Anitesh.Panda1@otis.com>

to me,

Dear Sir,

We are pleased to inform you that our higher management has agreed to provide a discount as a very special case as per your request. Please find the revised estimate attached to this mail. We request you to review the estimate and sign on each page to confirm your acceptance. To book this order, please return the signed estimate along with the remittance advice.

Thanks & Regards,

Anitesh Panda

CSE

M: 8655715237

C/o Smartworks, Victoria Park, Level 2, Block : GN, Plot no.
37/2, Sector V, Salt Lake, Kolkata – 700091
GST No : 19AAAC00481E1ZO

Ref. No. E24TN3437
Contract No. LW9371
Date 04 Oct 2024

To,
THE ---Select---
BHUTAN POSTAL CORPORATION LTD
PHUNTSOLING ,
BHUTAN, NA
GST No : GSTNOTAPPLICABLE
PAN No : PANN0TAPPL
Subject : ELEVATOR MATERIALS
Machine No : W009371

Dear Sir/Madam,

We are pleased to submit the following proposal to be carried out at your premises located at BHUTAN POSTAL CORPORATION LTD in relation to the subject Machine No. W009371

We propose to supply the following material(s) per the terms and conditions specified hereunder; for the sum of Rs. 164870.00 exclusive of taxes (Rupees One Lacs Sixty Four Thousand Eight Hundred Seventy Rupees only)

Description of goods	Quantity
PCB, LVPB 230VAC POWER SUPPLY	1.000

- A. The above quotations are effective for 30 days from the date of proposal and thereafter and are subject to change the thereafter at our sole discretion and without notice.
- B. Our price quotation is exclusive of all taxes. The price quoted shall be subject to change from time to time at our discretion. If any other Tax (including but not limited to levies under GST) to this transaction is levied after the date of this proposal, will be charged to your account and payable immediately. The taxes applicable as on date are as under;

Particulars	Amount (Rs)
Value of Material(s)	164870.00 137930.00
IGST @ 0.00% (EXPORT)	0.00
Total	164870.00 137930.00

- C. You would be required to make the full payment on signing of the contract along with the order by way of Crossed cheque or demand draft, favoring OTIS ELEVATOR COMPANY (INDIA) LTD. Payment by cash will not be accepted.
- D. You hereby undertake to send the TDS certificate under the applicable laws (including but not limited to GST) within 30 days to this office, otherwise it would be construed as payment outstanding.
- E. Delivery: We can complete the work in 10-12 WEEKS number of days/weeks from the date of receipt of your order, on signing of the contract, layout approval on technical details whichever is later, subject to your handling one elevator at time days, prior to the above completion period.

OTIS

CUSTOMER :

Pages 1 OF 3

Otis Elevator Company (India) Limited
O: +91-22 2844 9700 / 6679 5151
F: +91-22 2844 9791

Registered Office:
9th Floor, Magnus Towers
Mindspace, Link Road
Malad (West), Mumbai 400 064
CIN: U29150MH1953PLC009158
otis.com

OTIS

