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Bhutan Telecom Ltd
South – Western Region
Gedu, Chhukha



BT/SWR/GED/05/2024/552

Dated: 1st Oct, 2024

The Manager
Bhutan Post
Gedu : Chhukha

Subject: Conversion of Copper Fixed Line to Fiber

Sir,

We at Bhutan Telecom Ltd. wish to express our sincere regret in informing you that our current copper fixed line equipment has reached its End-Of-Life. Consequently, we find ourselves compelled to replace this outdated infrastructure with advanced fiber equipment to ensure uninterrupted connectivity for our fixed line customers, particularly those within government offices.

To facilitate this transition, it is necessary to procure an Optical Network Terminal (ONT) for each individual customer. This equipment will enable both voice and data transmissions of superior quality while significantly reducing fault & maintenance requirements.

Sl. No	Particulars	No of port	Price	Remarks
1.	ONT	4 data & 2 voice port	4,010.00	2 fixed line & 4 data port available
2.	ONT	2 data & 1 voice port	3,715.00	1 fixed line & 2 data port available

In light of these developments, we are in the process of installing the backend fiber equipment at the Gedu BTL exchange to support voice and data services. The conversion process is yet to commence, and we kindly request your esteemed organization's cooperation in this transition by purchasing the aforementioned ONT, based on the current number of fixed lines connected within your jurisdiction.

Please find below the details of the ONT options available, including specifications regarding ports and pricing. Furthermore, the installation of this equipment at your premises will be executed as soon as possible, hence appreciate to intimate your requirements on or before 25th Oct please.

We appreciate your understanding and support in this vital transition as we strive to enhance our service offerings.

Warm regards,

Best Regards

Nidup

Sr. Manager

Sr. Manager Bhutan Telecom Ltd

COPY TO:- Gedu : Chhukha

1. Regional Director, BTL Phuntsholing for kind information please
2. O/C