# **Project Design Phase**

# Problem - Solution Fit Template

Date	21 June 2025
Team ID	LTVIP2025TMID55215
Project Name	ResolveNow: Your Platform for Online
	Complaints
Maximum Marks	2 Marks

## **Problem – Solution Fit Template:**

The Problem-Solution Fit simply means that you have identified a problem your customers face, and the solution you propose effectively solves it. It helps entrepreneurs and innovators align their solutions with customer behavior and needs.

#### Purpose:

- $\checkmark$  Solve complex problems in a way that aligns with customer expectations.
- ✓ Improve adoption by leveraging existing behavioral patterns.
- **√** Build trust by solving frequent, urgent, or costly problems.
- ✓ Understand the existing situation to enhance user experience.

#### **Problem Statement:**

Customers often experience delays, lack of transparency, and inefficiency when registering complaints about products or services. Traditional methods lack real-time updates, proper tracking, and an easy way to communicate with support agents, leading to frustration and low customer satisfaction.

### **Proposed Solution Fit:**

ResolveNow provides a centralized online platform for complaint registration and management. Users can register complaints, track their status in real-time, and communicate with agents via integrated chat. The solution ensures transparency, faster resolution, and improved customer satisfaction through automated notifications and secure data handling.

#### Problem--Solution fit canvas Z.0 1. CUSTOMER SEGMENTS 5. CUSTOMER 5. AVAILABLE SOLUTIONS Whate the next common or interezed abo resolution that customers employ to thous destades or tpt. to is do. done / and channels 'timings. What specific sdaizage pet dy ir customers where trusted/ solutions? Unrespotsensve tow visibility · Consumers encountering Contacting companies via phone Prolonged resolution times product or service issues looking or email Time-consuming support Involve longwant times, being placed on hold and repeated for trusted solutions channels explanations 3 JOBS-TO-BE-DONE / PROBLEMS 9. PROBLEM POOT CAUSE 7. BEHAVUOUR Horr, da your customer sity to leaciby non aubitiment and affer tirst befuttution. Throusd endfine, other brimsinn witical et goalls eet susde, stoorpgo astematet, and, intore, What is the man sep isare that odpress batch, the back oppy putund this neigine insight? What is socitising, problem two maintriin the crimere is could be United researt, or dennoure that inter with the callocated poolsom. Consumers need to report · Lack of efficient platforms for · Consumers call companies, product or service issues and. timely issue reporting and navigate phone proffiles get timely resolution resolution 10. YOUR SOLUTION 10. CHANNELS of BEHAVIOUR 3. TRIGGERS CH Online: Complaint platforms, A user-friendly platform for Product mt working. company websites, emails complaint submission and Agent provides poor service. issue resolution with automated notifications and efficient case 4. EMOTIONS. BEFORE / AFTER management. Before: Frustrated, unheard ResolveNow • After: Relieved, empowered