Objective	Tracking sales through the month to allow analysis of employee sales, sales by product class,
	sales by transaction, and sales by date.

Key Performance Indicator	Description	Formula
KPI #1: Average transaction value	Measure the average value of each purchase made by customers.	=Total revenue / # of Transactions
KPI #2: Sales by sales person	Measure ability of sales people to generate revenue for the organization.	=Total revenue per sales person / Total revenue
KPI #3: Product Performance	Measure and rank product based on revenue performance. Identify products that need special	= Product Revenue / Total Revenue
	attention.	

Raw data table information

Heading	Description	Format
Date	Date of the transaction	Date
Day	Transaction number	Number
Trans.#	Salesperson of the transaction	Text
Salesperson	Item Category - Sporting Goods (SpGoods), Outerwear(OutWear), Accessories(Acces.)	Text
# of items	Number of items in the category sold in the transaction	Number
Sales Dollars	Sales dollars per category in the transaction	Accounting

Project Team

A. Brailey

March 1, 2017 Wednesday	ollars
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March 21, 2017 Tuesday 39 Chris SpGoods 6 \$ March 21, 2017 Tuesday 40 Stephen SpGoods 4 \$ March 21, 2017 Tuesday 41 Stephen Acces. 8 \$ March 22, 2017 Wednesday 42 Stephen OutWear 1 \$ March 22, 2017 Wednesday 43 Stephen SpGoods 6 \$ March 23, 2017 Thursday 44 Chris SpGoods 6 \$ March 23, 2017 Thursday 45 Anthony SpGoods 5 \$ March 23, 2017 Thursday 46 Anthony Acces. 6 \$ March 24, 2017 Friday 47 Stephen OutWear 1 \$ March 24, 2017 Friday 47 Stephen SpGoods 3 \$ March 24, 2017 Friday 47 Stephen OutWear 1 \$ March 24, 2017 Friday 48 Stephen SpGoods 3 \$ March 24, 2017 Friday 49 Anthony OutWear 1 \$ March 28, 2017 Tuesday 50 Anthony Acces. <td>225.00 125.00</td>	225.00 125.00
March 21, 2017 Tuesday 40 Stephen SpGoods 4 \$ March 21, 2017 Tuesday 41 Stephen Acces. 8 \$ March 22, 2017 Wednesday 42 Stephen OutWear 1 \$ March 22, 2017 Wednesday 43 Stephen SpGoods 3 \$ March 22, 2017 Wednesday 44 Chris SpGoods 6 \$ March 23, 2017 Thursday 45 Anthony SpGoods 5 \$ March 23, 2017 Thursday 46 Anthony Acces. 6 \$ March 24, 2017 Friday 47 Stephen Acces. 5 \$ March 24, 2017 Friday 47 Stephen OutWear 1 \$ March 24, 2017 Friday 48 Stephen SpGoods 3 \$ March 24, 2017 Friday 48 Stephen SpGoods 3 \$ March 24, 2017 Friday 49 Anthony OutWear 1 \$ March 24, 2017 Friday 49 Anthony OutWear 1 \$ March 24, 2017 Tiesday 50 Anthony Acces. 2 \$ March 28, 2017 Tuesday 51 Anthony OutWear 1 \$ March 28, 2017 Tuesday	180.00
March 21, 2017 Tuesday 41 Stephen Acces. 8 March 22, 2017 Wednesday 42 Stephen OutWear 1 \$ March 22, 2017 Wednesday 43 Stephen SpGoods 6 \$ March 22, 2017 Wednesday 44 Chris SpGoods 6 \$ March 23, 2017 Thursday 45 Anthony SpGoods 5 \$ March 23, 2017 Thursday 46 Anthony Acces. 6 \$ March 24, 2017 Friday 47 Stephen Acces. 5 \$ March 24, 2017 Friday 48 Stephen SpGoods 3 \$ March 24, 2017 Friday 48 Stephen SpGoods 3 \$ March 24, 2017 Friday 49 Anthony OutWear 1 \$ March 24, 2017 Friday 50 Anthony Acces. 2 \$ March 24, 2017 Triday 50 Anthony Acces. 2 \$ March 28, 2017 Tuesday 51 Anthony OutWear 1 \$ March 28, 2017 Tuesday 53 Stephen SpGoods 4 <td>125.00</td>	125.00
March 22, 2017 Wednesday 43 Stephen SpGoods 3 March 22, 2017 Wednesday 44 Chris SpGoods 6 March 23, 2017 Thursday 45 Anthony SpGoods 5 March 23, 2017 Thursday 46 Anthony Acces. 6 \$ March 24, 2017 Friday 47 Stephen Acces. 5 \$ March 24, 2017 Friday 47 Stephen OutWear 1 \$ March 24, 2017 Friday 48 Stephen SpGoods 3 \$ March 24, 2017 Friday 49 Anthony OutWear 1 \$ March 24, 2017 Friday 50 Anthony Acces. 2 \$ March 24, 2017 Friday 50 Anthony Acces. 2 \$ March 28, 2017 Tuesday 51 Anthony OutWear 1 \$ March 28, 2017 Tuesday 53 Stephen SpGoods 4 \$ March 28, 2017 Tuesday 54 Stephen Acces. 15 \$ March 28, 2017 Tuesday 55 Stephen SpGoods 2 \$ <tr< td=""><td>120.00</td></tr<>	120.00
March 22, 2017 Wednesday 44 Chris SpGoods 6 \$ March 23, 2017 Thursday 45 Anthony SpGoods 5 \$ March 23, 2017 Thursday 46 Anthony Acces. 6 \$ March 24, 2017 Friday 47 Stephen Acces. 5 \$ March 24, 2017 Friday 48 Stephen OutWear 1 \$ March 24, 2017 Friday 49 Anthony OutWear 1 \$ March 24, 2017 Friday 50 Anthony Acces. 2 \$ March 24, 2017 Triday 50 Anthony Acces. 2 \$ March 24, 2017 Triday 50 Anthony Acces. 2 \$ March 28, 2017 Tuesday 51 Anthony OutWear 1 \$ March 28, 2017 Tuesday 53 Stephen SpGoods 6 \$ March 28, 2017 Tuesday 54 Stephen Acces. 15 \$ March 28, 2017 Tuesday 55 Stephen SpGoods 2 \$ March 29, 2017 Wednesday 56 Anthony OutWear	125.00
March 23, 2017 Thursday 45 Anthony SpGoods 5 March 23, 2017 Thursday 46 Anthony Acces. 6 \$ March 24, 2017 Friday 47 Stephen Acces. 5 \$ March 24, 2017 Friday 47 Stephen OutWear 1 \$ March 24, 2017 Friday 48 Stephen SpGoods 3 \$ March 24, 2017 Friday 49 Anthony OutWear 1 \$ March 28, 2017 Friday 50 Anthony Acces. 2 \$ March 28, 2017 Tuesday 51 Anthony OutWear 1 \$ March 28, 2017 Tuesday 52 Anthony SpGoods 4 \$ March 28, 2017 Tuesday 53 Stephen SpGoods 6 \$ March 28, 2017 Tuesday 54 Stephen Acces. 15 \$ March 28, 2017 Tuesday 55 Stephen SpGoods 2 \$ March 28, 2017 Tuesday 56 Anthony 0utWear 1 \$ March 29, 2017 Wednesday 56 Anthony 0utWear 2 </td <td>75.00</td>	75.00
March 23, 2017 Thursday 46 Anthony Acces. 6 \$ March 24, 2017 Friday 47 Stephen Acces. 5 \$ March 24, 2017 Friday 47 Stephen OutWear 1 \$ March 24, 2017 Friday 48 Stephen SpGoods 3 \$ March 24, 2017 Friday 49 Anthony OutWear 1 \$ March 28, 2017 Tuesday 50 Anthony Acces. 2 \$ March 28, 2017 Tuesday 51 Anthony OutWear 1 \$ March 28, 2017 Tuesday 52 Anthony SpGoods 4 \$ March 28, 2017 Tuesday 53 Stephen SpGoods 6 \$ March 28, 2017 Tuesday 54 Stephen Acces. 15 \$ March 28, 2017 Tuesday 55 Stephen SpGoods 2 \$ March 28, 2017 Wednesday 56 Anthony OutWear 1 \$ March 29, 2017 Wednesday 57 Chris OutWear 2 \$ March 29, 2017 Wednesday 58 Chris Acces. <td>80.00</td>	80.00
March 24, 2017 Friday 47 Stephen Acces. 5 March 24, 2017 Friday 47 Stephen OutWear 1 \$ March 24, 2017 Friday 48 Stephen SpGoods 3 \$ March 24, 2017 Friday 49 Anthony OutWear 1 \$ March 24, 2017 Friday 50 Anthony Acces. 2 \$ March 28, 2017 Tuesday 51 Anthony OutWear 1 \$ March 28, 2017 Tuesday 52 Anthony SpGoods 4 \$ March 28, 2017 Tuesday 53 Stephen SpGoods 6 \$ March 28, 2017 Tuesday 54 Stephen Acces. 15 \$ March 28, 2017 Tuesday 55 Stephen SpGoods 2 \$ March 29, 2017 Wednesday 56 Anthony OutWear 1 \$ March 29, 2017 Wednesday 57 Chris OutWear 2 \$ March 29, 2017 Wednesday 58 Chris Acces. 6 \$ March 29, 2017 Wednesday 58 Chris SpGoods 5 <td>75.00 100.00</td>	75.00 100.00
March 24, 2017 Friday 47 Stephen OutWear 1 \$ March 24, 2017 Friday 48 Stephen SpGoods 3 \$ March 24, 2017 Friday 49 Anthony OutWear 1 \$ March 24, 2017 Friday 50 Anthony Acces. 2 \$ March 28, 2017 Tuesday 51 Anthony OutWear 1 \$ March 28, 2017 Tuesday 52 Anthony SpGoods 4 \$ March 28, 2017 Tuesday 53 Stephen SpGoods 6 \$ March 28, 2017 Tuesday 54 Stephen Acces. 15 \$ March 28, 2017 Tuesday 55 Stephen SpGoods 2 \$ March 29, 2017 Wednesday 56 Anthony OutWear 1 \$ March 29, 2017 Wednesday 57 Chris OutWear 2 \$ March 29, 2017 Wednesday 58 Chris Acces. 6 \$ March 29, 2017 Wednesday 58 Chris SpGoods 5 \$ March 29, 2017 Wednesday 58 Chris SpGoods 5 \$ March 30, 2017 Thursday 59 Chris OutWear 4 \$ March 30, 2017 Thursday	30.00
March 24, 2017 Friday 48 Stephen SpGoods 3 \$ March 24, 2017 Friday 49 Anthony OutWear 1 \$ March 24, 2017 Friday 50 Anthony Acces. 2 \$ March 28, 2017 Tuesday 51 Anthony OutWear 1 \$ March 28, 2017 Tuesday 52 Anthony SpGoods 4 \$ March 28, 2017 Tuesday 53 Stephen SpGoods 6 \$ March 28, 2017 Tuesday 54 Stephen Acces. 15 \$ March 28, 2017 Tuesday 55 Stephen SpGoods 2 \$ March 29, 2017 Wednesday 56 Anthony OutWear 1 \$ March 29, 2017 Wednesday 58 Chris OutWear 2 \$ March 29, 2017 Wednesday 58 Chris Acces. 6 \$ March 29, 2017 Wednesday 58 Chris SpGoods 5 \$ March 29, 2017 Wednesday 58 Chris SpGoods 5 \$ March 29, 2017 Wednesday 58 Chris SpGoods 5 \$ March 30, 2017 Thursday 59 Chris OutWear 4 \$ March 30, 2017 Thursday	90.00
March 24, 2017 Friday 50 Anthony Acces. 2 \$ March 28, 2017 Tuesday 51 Anthony OutWear 1 \$ March 28, 2017 Tuesday 52 Anthony SpGoods 4 \$ March 28, 2017 Tuesday 53 Stephen SpGoods 6 \$ March 28, 2017 Tuesday 54 Stephen Acces. 15 \$ March 28, 2017 Tuesday 55 Stephen SpGoods 2 \$ March 29, 2017 Wednesday 56 Anthony OutWear 1 \$ March 29, 2017 Wednesday 57 Chris OutWear 2 \$ March 29, 2017 Wednesday 58 Chris Acces. 6 \$ March 29, 2017 Wednesday 58 Chris SpGoods 5 \$ March 30, 2017 Thursday 59 Chris OutWear 4 \$ March 30, 2017 Thursday 60 Anthony OutWear 4 \$	90.00
March 28, 2017 Tuesday 51 Anthony OutWear 1 \$ March 28, 2017 Tuesday 52 Anthony SpGoods 4 \$ March 28, 2017 Tuesday 53 Stephen SpGoods 6 \$ March 28, 2017 Tuesday 54 Stephen Acces. 15 \$ March 28, 2017 Tuesday 55 Stephen SpGoods 2 \$ March 29, 2017 Wednesday 56 Anthony OutWear 1 \$ March 29, 2017 Wednesday 57 Chris OutWear 2 \$ March 29, 2017 Wednesday 58 Chris Acces. 6 \$ March 29, 2017 Wednesday 58 Chris SpGoods 5 \$ March 30, 2017 Thursday 59 Chris OutWear 4 \$ March 30, 2017 Thursday 60 Anthony OutWear 3 \$	80.00
March 28, 2017 Tuesday 52 Anthony SpGoods 4 \$ March 28, 2017 Tuesday 53 Stephen SpGoods 6 \$ March 28, 2017 Tuesday 54 Stephen Acces. 15 \$ March 28, 2017 Tuesday 55 Stephen SpGoods 2 \$ March 29, 2017 Wednesday 56 Anthony OutWear 1 \$ March 29, 2017 Wednesday 58 Chris OutWear 2 \$ March 29, 2017 Wednesday 58 Chris Acces. 6 \$ March 29, 2017 Wednesday 58 Chris SpGoods 5 \$ March 30, 2017 Thursday 59 Chris OutWear 4 \$ March 30, 2017 Thursday 60 Anthony OutWear 3 \$	25.00
March 28, 2017 Tuesday 53 Stephen SpGoods 6 \$ March 28, 2017 Tuesday 54 Stephen Acces. 15 \$ March 28, 2017 Tuesday 55 Stephen SpGoods 2 \$ March 29, 2017 Wednesday 56 Anthony OutWear 1 \$ March 29, 2017 Wednesday 57 Chris OutWear 2 \$ March 29, 2017 Wednesday 58 Chris Acces. 6 \$ March 29, 2017 Wednesday 58 Chris SpGoods 5 \$ March 30, 2017 Thursday 59 Chris OutWear 4 \$ March 30, 2017 Thursday 60 Anthony OutWear 3 \$	75.00
March 28, 2017 Tuesday 54 Stephen Acces. 15 \$ March 28, 2017 Tuesday 55 Stephen SpGoods 2 \$ March 29, 2017 Wednesday 56 Anthony OutWear 1 \$ March 29, 2017 Wednesday 57 Chris OutWear 2 \$ March 29, 2017 Wednesday 58 Chris Acces. 6 \$ March 29, 2017 Wednesday 58 Chris SpGoods 5 \$ March 30, 2017 Thursday 59 Chris OutWear 4 \$ March 30, 2017 Thursday 60 Anthony OutWear 3 \$	80.00 120.00
March 28, 2017 Tuesday 55 Stephen SpGoods 2 \$ March 29, 2017 Wednesday 56 Anthony OutWear 1 \$ March 29, 2017 Wednesday 57 Chris OutWear 2 \$ March 29, 2017 Wednesday 58 Chris Acces. 6 \$ March 29, 2017 Wednesday 58 Chris SpGoods 5 \$ March 30, 2017 Thursday 59 Chris OutWear 4 \$ March 30, 2017 Thursday 60 Anthony OutWear 3 \$	300.00
March 29, 2017 Wednesday 57 Chris OutWear 2 \$ March 29, 2017 Wednesday 58 Chris Acces. 6 \$ March 29, 2017 Wednesday 58 Chris SpGoods 5 \$ March 30, 2017 Thursday 59 Chris OutWear 4 \$ March 30, 2017 Thursday 60 Anthony OutWear 3 \$	45.00
March 29, 2017 Wednesday 58 Chris Acces. 6 \$ March 29, 2017 Wednesday 58 Chris SpGoods 5 \$ March 30, 2017 Thursday 59 Chris OutWear 4 \$ March 30, 2017 Thursday 60 Anthony OutWear 3 \$	65.00
March 29, 2017 Wednesday 58 Chris SpGoods 5 \$ March 30, 2017 Thursday 59 Chris OutWear 4 \$ March 30, 2017 Thursday 60 Anthony OutWear 3 \$	240.00
March 30, 2017 Thursday 59 Chris OutWear 4 \$ March 30, 2017 Thursday 60 Anthony OutWear 3 \$	95.00
March 30, 2017 Thursday 60 Anthony OutWear 3 \$	125.00 200.00
	120.00
	140.00
March 31, 2017 Friday 62 Stephen SpGoods 8 \$	140.00
March 31, 2017 Friday 63 Stephen Acces. 7 \$	65.00
March 31, 2017 Friday 64 Anthony Acces. 6 \$	75.00
Total 64 \$ 10	0,750.00

Doto	Davi	Tueses #	Calagrana	un lanus Tuma Hafitan		Colo	a Dallara
Date	Day	Trans.#	Salesperso		3		s Dollars 150.00
March 1, 2017 March 1, 2017			Anthony	SpGoods OutWear	1		224.00
March 1, 2017			Stephen	Acces.	4		32.00
March 1, 2017			Stephen	OutWear	1	\$	124.00
March 1, 2017			Chris	SpGoods	1	\$	25.00
March 2, 2017			Stephen	OutWear	3		360.00
March 2, 2017 March 3, 2017	•		Stephen	SpGoods	5	\$	160.00
March 3, 2017			Anthony	Acces. SpGoods	2		40.00 120.00
March 3, 2017	•		Stephen	OutWear	1		140.00
March 3, 2017	Friday	6	Stephen	Acces.	4	\$	30.00
March 3, 2017			Chris	OutWear	3		400.00
March 3, 2017	•		Chris	SpGoods		\$	150.00
March 3, 2017 March 6, 2017			Chris Stephen	Acces. OutWear	6	\$	40.00 250.00
March 6, 2017			Stephen	Acces.	3		25.00
March 6, 2017			Anthony	SpGoods		\$	40.00
March 6, 2017			Chris	OutWear	2		200.00
March 6, 2017			Chris	Acces.	1	-	10.00
March 7, 2017			Anthony	OutWear	4		450.00
March 7, 2017 March 7, 2017			Anthony Chris	Acces.	6	\$	20.00 45.00
March 7, 2017			Chris	SpGoods	2		75.00
March 8, 2017	•		Stephen	OutWear	3		230.00
March 8, 2017			Stephen	Acces.	8	-	70.00
March 9, 2017			Anthony	Acces.	6	\$	45.00
March 9, 2017	•		Stephen	OutWear		\$	650.00
March 9, 2017	· · · · · · · · · · · · · · · · · · ·		Stephen	Acces.	5 1	\$	25.00
March 9, 2017 March 10, 2017	·		Stephen Chris	SpGoods SpGoods	2	\$	35.00 60.00
March 10, 2017	•		Chris	OutWear	3		420.00
March 13, 2017			Anthony	OutWear	2	_	250.00
March 13, 2017			Chris	SpGoods	3		70.00
March 13, 2017			Chris	SpGoods	2	_	90.00
March 13, 2017			Anthony	Acces.	3		10.00
March 14, 2017 March 14, 2017			Stephen Stephen	Acces. SpGoods	2	\$	35.00 45.00
March 14, 2017			Chris	SpGoods	2		90.00
March 14, 2017	· · · · · · · · · · · · · · · · · · ·		Chris	OutWear	2		250.00
March 15, 2017	Wednesday	27	Anthony	OutWear	1	\$	150.00
March 15, 2017			Anthony	Acces.	5	\$	75.00
March 15, 2017			Chris	SpGoods	3		95.00
March 15, 2017 March 15, 2017	•		Chris Anthony	Acces. SpGoods	1	\$	55.00 25.00
March 16, 2017			Anthony	OutWear	3		450.00
March 16, 2017			Chris	SpGoods	6	\$	220.00
March 16, 2017	Thursday	32	Chris	OutWear	2	\$	200.00
March 17, 2017			Stephen	OutWear	3	\$	330.00
March 17, 2017			Stephen	SpGoods	2	-	65.00
March 17, 2017 March 20, 2017			Stephen Anthony	Acces. OutWear	3	\$	45.00 125.00
March 20, 2017			Stephen	OutWear	3	\$	225.00
March 20, 2017			Chris	SpGoods	5		125.00
March 21, 2017		39	Chris	SpGoods	6	\$	180.00
March 21, 2017	•		Stephen	SpGoods	4	_	125.00
March 21, 2017			Stephen	Acces.	8	\$	120.00
March 22, 2017 March 22, 2017			Stephen Stephen	OutWear SpGoods		\$	125.00 75.00
March 22, 2017			Chris	SpGoods		\$	80.00
March 23, 2017			Anthony	SpGoods		\$	75.00
March 23, 2017			Anthony	Acces.		\$	100.00
March 24, 2017			Stephen	Acces.		\$	30.00
March 24, 2017			Stephen	OutWear		\$	90.00
March 24, 2017 March 24, 2017			Stephen Anthony	SpGoods OutWear	3	\$	90.00 80.00
March 24, 2017			Anthony	Acces.		\$	25.00
March 28, 2017			Anthony	OutWear		\$	75.00
March 28, 2017	Tuesday		Anthony	SpGoods	4		80.00
March 28, 2017			Stephen	SpGoods	6		120.00
March 28, 2017			Stephen	Acces.	15		300.00
March 28, 2017			Stephen Anthony	SpGoods OutWear		\$	45.00
March 29, 2017 March 29, 2017			Chris	Outwear	2	\$	65.00 240.00
March 29, 2017	•		Chris	Acces.		\$	95.00
March 29, 2017			Chris	SpGoods		\$	125.00
March 30, 2017	Thursday		Chris	OutWear	4		200.00
March 30, 2017	•		Anthony	OutWear		\$	120.00
March 30, 2017			Anthony	Acces.		\$	140.00
March 31, 2017			Stephen Stephen	SpGoods Acces.	7	\$	140.00 65.00
	,	- 33	pii			~	55.00
March 31, 2017 March 31, 2017	Friday	64	Anthony	Acces.	6	\$	75.00

March 1, 2017 Anthony OutWear SpGoods Anthony Total Chris SpGoods Chris Total Stephen OutWear Acces. Stephen Total March 1, 2017 Total March 2, 2017 Stephen OutWear SpGoods	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	224.00 150.00 374.00 25.00 25.00 124.00 32.00 156.00 555.00	1 3 4 1 1 1 4
Anthony OutWear SpGoods Anthony Total Chris SpGoods Chris Total Stephen OutWear Acces. Stephen Total March 1, 2017 Total March 2, 2017 Stephen OutWear	\$ \$ \$ \$ \$ \$ \$ \$ \$	150.00 374.00 25.00 25.00 124.00 32.00 156.00	3 4 1 1 1 4
OutWear SpGoods Anthony Total Chris SpGoods Chris Total Stephen OutWear Acces. Stephen Total March 1, 2017 Total March 2, 2017 Stephen OutWear	\$ \$ \$ \$ \$ \$ \$ \$ \$	150.00 374.00 25.00 25.00 124.00 32.00 156.00	3 4 1 1 1 4
Anthony Total Chris SpGoods Chris Total Stephen OutWear Acces. Stephen Total March 1, 2017 Total March 2, 2017 Stephen OutWear	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	25.00 25.00 25.00 124.00 32.00 156.00	4 1 1 1 4
Chris SpGoods Chris Total Stephen OutWear Acces. Stephen Total March 1, 2017 Total March 2, 2017 Stephen OutWear	\$ \$ \$ \$ \$	25.00 25.00 124.00 32.00 156.00	1 1 1 4
SpGoods Chris Total Stephen OutWear Acces. Stephen Total March 1, 2017 Total March 2, 2017 Stephen OutWear	\$ \$ \$ \$ \$	25.00 124.00 32.00 156.00	1 1 4
Stephen OutWear Acces. Stephen Total March 1, 2017 Total March 2, 2017 Stephen OutWear	\$ \$ \$ \$	124.00 32.00 156.00	1 4
OutWear Acces. Stephen Total March 1, 2017 Total March 2, 2017 Stephen OutWear	\$ \$ \$	32.00 156.00	4
Acces. Stephen Total March 1, 2017 Total March 2, 2017 Stephen OutWear	\$ \$ \$	32.00 156.00	4
Stephen Total March 1, 2017 Total March 2, 2017 Stephen OutWear	\$	156.00	
March 2, 2017 Stephen OutWear		555.00	5
OutWear	\$		10
	T	360.00	3
	\$	160.00	2
Stephen Total	\$	520.00	5
March 2, 2017 Total March 3, 2017	\$	520.00	5
Anthony			
SpGoods	\$	120.00	2
Acces.	\$	40.00	5
Anthony Total	\$	160.00	7
Chris OutWear	\$	400.00	3
SpGoods	\$	150.00	2
Acces.	\$	40.00	6
Chris Total	\$	590.00	11
Stephen OutWear	\$	140.00	1
Acces.	\$	30.00	4
Stephen Total	\$	170.00	5
March 3, 2017 Total March 6, 2017	\$	920.00	23
Anthony	_	40.00	4
SpGoods Anthony Total	\$ \$	40.00 40.00	1 1
Chris	ľ	40.00	•
OutWear	\$	200.00	2
Acces.	\$	10.00	1
Chris Total	\$	210.00	3
Stephen OutWear	\$	250.00	2
Acces.	\$	25.00	3
Stephen Total	\$	275.00	5
March 6, 2017 Total March 7, 2017	\$	525.00	9
Anthony			
OutWear	\$	450.00	4
Acces.	\$	20.00	2
Anthony Total Chris	\$	470.00	6
SpGoods	\$	75.00	2
Acces.	\$	45.00	6
Chris Total	\$	120.00	8
March 7, 2017 Total	\$	590.00	14
March 8, 2017 Stephen			
OutWear	\$	230.00	3
Acces.	\$	70.00	8
Stephen Total	\$	300.00	11
March 8, 2017 Total	\$	300.00	11
March 9, 2017 Anthony			
Acces.	\$	45.00	6
Anthony Total	\$	45.00	6
Stephen			
OutWear SpGoods	\$	650.00 35.00	1
Acces.	\$	25.00	5
Stephen Total	\$	710.00	10
March 9, 2017 Total	\$	755.00	16
March 10, 2017			
Chris OutWear	\$	420.00	3
SpGoods	\$	60.00	2
Chris Total	\$	480.00	5
March 10, 2017 Total	\$	480.00	5
March 13, 2017 Anthony			
OutWear	\$	250.00	2
Acces.	\$	10.00	1

Salespers	Date
Anthony	March March
Chris	March March
Stephen	March March
эссрпсп	March March
11 T	March March
Item Type	March March
Acces.	March March
OutWear	March March
SpGoods	March March
	March March
	March March

Sales Data

March Sales and KPI

Daily Sales Chart

Sales by Day

Sales by Item Type

Anthony Total	\$	260.00	3
Chris SpGoods	\$	160.00	5
Chris Total	\$	160.00	5
March 13, 2017 Total	\$	420.00	8
March 14, 2017			
Chris OutWear		250.00	2
OutWear SpGoods	\$	250.00 90.00	2
Chris Total	\$	340.00	4
Stephen	ľ		
SpGoods	\$	45.00	2
Acces.	\$	35.00	3
Stephen Total March 14, 2017 Total	\$	80.00 420.00	5 9
March 15, 2017	7	420.00	,
Anthony			
OutWear	\$	150.00	1
SpGoods Acces.	\$	25.00 75.00	1 5
Anthony Total	\$	250.00	7
Chris			
SpGoods	\$	95.00	3
Acces.	\$	55.00	5
Chris Total March 15, 2017 Total	\$	150.00 400.00	8 15
March 16, 2017	Ý	400.00	15
Anthony			
OutWear	\$	450.00	3
Anthony Total Chris	\$	450.00	3
Chris OutWear	\$	200.00	2
SpGoods	\$	220.00	6
Chris Total	\$	420.00	8
March 16, 2017 Total	\$	870.00	11
March 17, 2017 Stephen			
OutWear	\$	330.00	3
SpGoods	\$	65.00	2
Acces.	\$	45.00	3
Stephen Total	\$	440.00	8
March 17, 2017 Total March 20, 2017	\$	440.00	8
Anthony			
OutWear	\$	125.00	1
Anthony Total	\$	125.00	1
Chris			
SpGoods Chris Total	\$ \$	125.00 125.00	5 5
Stephen	,	125.00	3
OutWear	\$	225.00	3
Stephen Total	\$	225.00	3
March 20, 2017 Total	\$	475.00	9
March 21, 2017 Chris			
SpGoods	\$	180.00	6
Chris Total	\$	180.00	6
Stephen			
SpGoods	\$	125.00	4 8
Acces. Stephen Total	\$	120.00 245.00	12
March 21, 2017 Total	\$	425.00	18
March 22, 2017			
Chris	4	00.00	
SpGoods Chris Total	\$ \$	80.00 80.00	6 6
Stephen	•	80.00	
OutWear	\$	125.00	1
SpGoods	\$	75.00	3
Stephen Total	\$	200.00	4
March 22, 2017 Total March 23, 2017	\$	280.00	10
Anthony			
SpGoods	\$	75.00	5
Acces.	\$ \$	100.00	6
Anthony Total March 23, 2017 Total	\$ \$	175.00 175.00	11 11
March 24, 2017	•	_, 5.50	
Anthony			
OutWear	\$	80.00	1
Acces. Anthony Total	\$ \$	25.00 105.00	2 3
Stephen	ų	105.00	3
OutWear	\$	90.00	1
SpGoods	\$	90.00	3
Acces.	\$	30.00	5
Stephen Total March 24, 2017 Total	\$ \$	210.00 315.00	9 12
March 28, 2017	Ý	313.00	12
Anthony			

OutWear	\$	75.00	1
SpGoods	\$	80.00	4
Anthony Total	\$	155.00	5
Stephen			
SpGoods	\$	165.00	8
Acces.	\$	300.00	15
Stephen Total	\$ \$ \$	465.00	23
March 28, 2017 Total	\$	620.00	28
March 29, 2017			
Anthony			
OutWear	\$	65.00	1
Anthony Total	\$	65.00	1
Chris			
OutWear	\$	240.00	2
SpGoods	\$	125.00	5
Acces.	\$	95.00	6
Chris Total	\$ \$ \$	460.00	13
March 29, 2017 Total	\$	525.00	14
March 30, 2017			
Anthony			
OutWear	\$	120.00	3
Acces.	\$	140.00	7
Anthony Total	\$	260.00	10
Chris			
OutWear	\$	200.00	4
Chris Total	\$	200.00	4
March 30, 2017 Total	\$	460.00	14
March 31, 2017			
Anthony			
Acces.	\$	75.00	6
Anthony Total	\$	75.00	6
Stephen			
SpGoods	\$	140.00	8
Acces.	\$	65.00	7
Stephen Total	\$	205.00	15
March 31, 2017 Total	\$	280.00	21
Grand Total	\$	10,750.00	281

Date	Day Trans.#		Salesperson	Item Type # of items		Sale	es Dollars
March 1, 2017		1	Anthony	SpGoods	3	\$	150.00
March 1, 2017	· · · · · · · · · · · · · · · · · · ·		Anthony	OutWear	1	\$	224.00
March 1, 2017			Stephen	Acces.	4	\$	32.00
March 1, 2017 March 1, 2017			Stephen Chris	OutWear SpGoods	1	\$	124.00 25.00
March 2, 2017			Stephen	OutWear	3	\$	360.00
March 2, 2017	Thursday		Stephen	SpGoods	2	\$	160.00
March 3, 2017			Anthony	Acces.	5	\$	40.00
March 3, 2017 March 3, 2017			Anthony Stephen	SpGoods OutWear	1	\$	120.00 140.00
March 3, 2017			Stephen	Acces.	4	\$	30.00
March 3, 2017			Chris	OutWear	3	\$	400.00
March 3, 2017			Chris	SpGoods	2	\$	150.00
March 3, 2017			Chris	Acces.	6	\$	40.00
March 6, 2017 March 6, 2017			Stephen Stephen	OutWear Acces.	3	\$	250.00 25.00
March 6, 2017			Anthony	SpGoods	1	\$	40.00
March 6, 2017	Monday	10	Chris	OutWear	2	\$	200.00
March 6, 2017		10	Chris	Acces.	1	\$	10.00
March 7, 2017			Anthony	OutWear	4	\$	450.00
March 7, 2017 March 7, 2017			Anthony	Acces.	6	\$	20.00 45.00
March 7, 2017			Chris	SpGoods	2	\$	75.00
March 8, 2017			Stephen	OutWear	3	\$	230.00
March 8, 2017			Stephen	Acces.	8	\$	70.00
March 9, 2017			Anthony	Acces.	6	\$	45.00
March 9, 2017			Stephen	OutWear	4	\$	650.00
March 9, 2017 March 9, 2017			Stephen Stephen	Acces. SpGoods	5 1	\$	25.00 35.00
March 10, 2017			Chris	SpGoods	2	\$	60.00
March 10, 2017			Chris	OutWear	3	\$	420.00
March 13, 2017		19	Anthony	OutWear	2	\$	250.00
March 13, 2017		_	Chris	SpGoods	3	\$	70.00
March 13, 2017 March 13, 2017			Chris Anthony	SpGoods Acces.	2	\$	90.00
March 14, 2017			Stephen	Acces.	3	\$	35.00
March 14, 2017			Stephen	SpGoods	2	\$	45.00
March 14, 2017			Chris	SpGoods	2	\$	90.00
March 14, 2017			Chris	OutWear	2	\$	250.00
March 15, 2017 March 15, 2017			Anthony Anthony	OutWear Acces.	5	\$	150.00 75.00
March 15, 2017			Chris	SpGoods	3	\$	95.00
March 15, 2017			Chris	Acces.	5	\$	55.00
March 15, 2017			Anthony	SpGoods	3	\$	25.00
March 16, 2017 March 16, 2017			Anthony	OutWear SpGoods	6	\$	450.00 220.00
March 16, 2017			Chris	OutWear	2	\$	200.00
March 17, 2017			Stephen	OutWear	3	\$	330.00
March 17, 2017			Stephen	SpGoods	2	\$	65.00
March 17, 2017 March 20, 2017			Stephen Anthony	Acces. OutWear	3	\$	45.00 125.00
March 20, 2017			Stephen	OutWear	3	\$	225.00
March 20, 2017	Monday	38	Chris	SpGoods	5	\$	125.00
March 21, 2017			Chris	SpGoods	6	\$	180.00
March 21, 2017 March 21, 2017			Stephen Stephen	SpGoods Acces.	8	\$	125.00 120.00
March 22, 2017			Stephen	OutWear	1	\$	125.00
March 22, 2017	Wednesday	43	Stephen	SpGoods	3	\$	75.00
March 22, 2017			Chris	SpGoods	6	_	80.00
March 23, 2017 March 23, 2017			Anthony Anthony	SpGoods Acces.	5 6	\$	75.00 100.00
March 24, 2017			Stephen	Acces.	5	\$	30.00
March 24, 2017	Friday	47	Stephen	OutWear	1	\$	90.00
March 24, 2017			Stephen	SpGoods		\$	90.00
March 24, 2017 March 24, 2017			Anthony Anthony	OutWear	2	\$	80.00 25.00
March 28, 2017			Anthony	Acces. OutWear	1		75.00
March 28, 2017	Tuesday		Anthony	SpGoods	4	\$	80.00
March 28, 2017			Stephen	SpGoods		\$	120.00
March 28, 2017			Stephen	Acces.	15	\$	300.00
March 28, 2017 March 29, 2017			Stephen Anthony	SpGoods OutWear	1	\$	45.00 65.00
March 29, 2017			Chris	OutWear		\$	240.00
March 29, 2017	Wednesday	58	Chris	Acces.	6	\$	95.00
March 29, 2017			Chris	SpGoods		\$	125.00
March 30, 2017 March 30, 2017			Chris Anthony	OutWear OutWear	3	\$	200.00 120.00
March 30, 2017			Anthony	Acces.	7	\$	140.00
March 31, 2017	Friday	62	Stephen	SpGoods		\$	140.00
March 31, 2017			Stephen	Acces.	7	\$	65.00
March 31, 2017	Friday		Anthony	Acces.	6		75.00
Total		64				\$	10,750.00

	Average Transaction Value	\$	167.97	l
ank	Employee	To	tals Sales	Percentage
3	Anthony	\$	3,009.00	28%
2	Chris	\$	3,540.00	33%
1	Stephen	\$	4,201.00	39%
		\$	10,750.00	100%
nk	Item Type	To	tal Sales	Percentage
2	SpGoods	\$	2,775.00	26%
1	OutWear	\$	6,423.00	60%
3	Acces.	\$	1,552.00	14%
		\$	10,750.00	100%
	Day	To	tal Sales	Percentage
	Monday	\$	1,420.00	13%
	Tuesday	\$	2,055.00	19%
	Wednesday	\$	2,060.00	19%
	Thursday	\$	2,780.00	26%
	Friday	\$	2,435.00	23%
		\$	10,750.00	100%
	Top Salesperson	Ste	phen	\$ 4,201.00
	Top Selling Item	ο	tWear	\$ 6,423.00

Sales Data

March Sales and KPI

Daily Sales Chart

Sales by Day

Sales by Item Type

Ancessories	Sum of Sales Dollars	Monday		Tu	esday	W	ednesday	Th	ursday	Friday	Gr	and Total
March 3, 2017	Anthony	ivioliuay		ıu	esuay	vvc	unesuay		ursuay	riluay	Gi	anu rotar
March 7, 2017	Accessories											
March 3, 2017 S	March 3, 2017									\$ 40.00	\$	40.00
March 13, 2017				\$	20.00							20.00
March 15, 2017	•							\$	45.00			45.00
March 23, 2017			10.00									10.00
March 34, 2017						\$	75.00					75.00
March 30, 2017								\$	100.00	4 05 00		100.00
March 11, 2017 Accessories Total								,	4 40 00	\$ 25.00		25.00
Name								\$	140.00	¢ 75.00		140.00
OutWear March 1, 2017 \$ 450.00 \$ 224.00 \$ 250.00 \$ 2 200.00 <td>,</td> <td></td> <td>10.00</td> <td>ė</td> <td>20.00</td> <td>ė</td> <td>75.00</td> <td>ė</td> <td>205.00</td> <td>•</td> <td></td> <td>75.00 530.00</td>	,		10.00	ė	20.00	ė	75.00	ė	205.00	•		75.00 530.0 0
March 1, 2017		J	10.00	Ą	20.00	Ą	75.00	Ą	203.00	3 140.00	Ą	330.00
March 7, 2017						\$	224 00				Ś	224.00
March 13, 2017 \$ 250.00 \$ 150.00 \$ 450.00 \$ 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				\$	450.00	7	224.00					450.00
March 15, 2017		\$	250.00	Y	430.00							250.00
March 16, 2017			250.00			\$	150.00					150.00
March 20, 2017 S 125.00 S S S S S S S S S						-		Ś	450.00			450.00
March 28, 2017			125.00					•				125.00
March 28, 2017 S 75.00 S 120.00 S 1.00										\$ 80.00		80.00
March 30, 2017				\$	75.00							75.00
OutWear Total SpGoods \$ 375.00 \$ 525.00 \$ 439.00 \$ 570.00 \$ 80.00 \$ 1,9 350.00 March 1, 2017 March 3, 2017 March 15, 2017 March 23, 2017 40.00 \$ 25.00 \$ 75.00 \$ 120.00 \$ 1,0 30.00 SpGoods Total March 12, 2017 March 28, 2017 \$ 80.00 \$ 175.00 \$ 75.00 \$ 120.00 \$ 3,0 SpGoods Total March 13, 2017 March 14, 2017 March 15, 2017 March 16, 2017 \$ 45.00 \$ 625.00 \$ 689.00 \$ 75.00 \$ 120.00 \$ 3,0 March 12, 2017 March 13, 2017 March 14, 2017 March 14, 2017 March 16, 2017 \$ 45.00 \$ 55.00 \$ 40.00 \$ 40.00 \$ 45.00 \$ 40.00	March 29, 2017					\$	65.00				\$	65.00
SpGoods	March 30, 2017							\$	120.00		\$	120.00
March 1, 2017	OutWear Total	\$	375.00	\$	525.00	\$	439.00	\$	570.00	\$ 80.00	\$	1,989.00
March 3, 2017	SpGoods											
March 6, 2017 \$ 40.00 \$ 25.00 \$ 75.00 \$ 25.00	March 1, 2017					\$	150.00				\$	150.00
March 15, 2017	March 3, 2017									\$ 120.00	\$	120.00
March 23, 2017	March 6, 2017	\$	40.00								\$	40.00
March 28, 2017 \$ 80.00 \$ 175.00 \$ 75.00 \$ 120.00 \$ 40.00 \$ 80.00 \$ 175.00 \$ 75.00 \$ 120.00 \$ 40.00 \$ 80.00 \$ 175.00 \$ 75.00 \$ 120.00 \$ 40.00 \$ 30.00 \$ 30.00 \$ 120.00 \$ 30.00 </td <td>March 15, 2017</td> <td></td> <td></td> <td></td> <td></td> <td>\$</td> <td>25.00</td> <td></td> <td></td> <td></td> <td>\$</td> <td>25.00</td>	March 15, 2017					\$	25.00				\$	25.00
SpGoods Total \$ 40.00 \$ 80.00 \$ 175.00 \$ 75.00 \$ 120.00 \$ 3,00 Chris Chris Accessories March 3, 2017 \$ 10.00 \$ 45.00 \$ 45.00 \$ 55.00 \$ 40	March 23, 2017							\$	75.00			75.00
Anthony Total \$ 425.00 \$ 625.00 \$ 689.00 \$ 930.00 \$ 340.00 \$ 3,00 Chris Accessories March 3, 2017 \$ 10.00 \$ 45.00 \$ 55.00 \$ 40.00 \$ 40.00 \$ 50.00 \$ 40.00 \$ 40.00 \$ 40.00 \$ 50.00 \$ 40.00 \$ 40.00 \$ 50.00 \$ 40.00 \$ 40.00 \$ 50.00 \$ 40.												80.00
Chris Accessories Warch 3, 2017 \$ 40.00								_			_	490.00
Accessories March 3, 2017 \$ 10.00 \$ 45.00 \$ 40.00 \$ 40.00 \$ 45.00 \$ 45.00 \$ 45.00 \$ 45.00 \$ 45.00 \$ 55.00 \$ 40.00 \$ 20.00 \$ 20.00 \$ 20.00 \$ 20.00 \$ 45.00 \$ 150.00 \$ 40.00 \$ 40.00 \$ 20.00 \$ 40.00	•	\$	425.00	Ş	625.00	Ş	689.00	Ş	930.00	\$ 340.00	Ş	3,009.00
March 3, 2017												
March 6, 2017 \$ 10.00 \$ 45.00 \$ 55.00 \$ \$ \$ \$ \$ \$ \$ \$ \$										\$ 40.00	ċ	40.00
March 15, 2017		\$	10.00							ÿ 40.00		10.00
March 15, 2017		7	10.00	¢	45.00							45.00
March 29, 2017		,		~	15.00	Ś	55.00					55.00
Accessories Total \$ 10.00 \$ 45.00 \$ 150.00 \$ 40.00 \$ 2 OutWear March 3, 2017 \$ 200.00 \$ 4 400.00 \$ 4 March 6, 2017 \$ 200.00 \$ 250.00 \$ 200.00 \$ 420.00 \$ 2 March 16, 2017 \$ 250.00 \$ 240.00 \$ 200.00 \$ 2<												95.00
OutWear March 3, 2017 \$ 200.00 \$ 400.00 \$ 4 March 6, 2017 \$ 200.00 \$ 420.00 \$ 420.00 \$ 4 March 10, 2017 \$ 250.00 \$ 200.00 \$ 420.00 \$ 2 March 29, 2017 \$ 250.00 \$ 240.00 \$ 200.00 \$ 2 March 30, 2017 \$ 200.00 \$ 250.00 \$ 200.00 \$ 820.00 \$ 1,9 SpGoods March 1, 2017 \$ 75.00 \$ 250.00 \$ 150.00 \$ 150.00 \$ 1 March 3, 2017 \$ 75.00 \$ 250.00 \$ 10.00 \$ 150.00 \$ 1 March 13, 2017 \$ 75.00 \$ 250.00 \$ 200.00 \$ 150.00 \$ 1 March 13, 2017 \$ 75.00 \$ 250.00 \$ 200.00 \$ 150.00 \$ 1 March 14, 2017 \$ 90.00 \$ 250.00 \$ 200.00 \$ 10.00 \$ 1 March 15, 2017 \$ 90.00 \$ 95.00 \$ 200.00 \$ 2 March 16, 2017 \$ 90.00 \$ 200.00 \$ 2 March 12, 2017 \$ 180.00 \$ 80.00 \$ 2 March 20, 2017 <t< td=""><td></td><td></td><td>10.00</td><td>Ś</td><td>45.00</td><td></td><td></td><td></td><td></td><td>\$ 40.00</td><td></td><td>245.00</td></t<>			10.00	Ś	45.00					\$ 40.00		245.00
March 10, 2017 \$ 200.00 \$ 250.00 \$ 200.00 \$ 400.00 \$ 4 200.00 \$ 4 200.00 \$ 4 200.00 \$ 4 200.00 \$ 4 200.00 \$ 4 200.00 \$ 4 200.00 \$ 4 200.00 \$ 4 200.00 \$ 4 200.00 \$ 2 200		•		•		•					·	
March 10, 2017										\$ 400.00	\$	400.00
March 10, 2017		\$	200.00									200.00
March 16, 2017 March 29, 2017 March 30, 2017 OutWear Total March 3, 2017 March 10, 2017 March 11, 2017 March 12, 2017 March 15, 2017 March 16, 2017 March 16, 2017 March 16, 2017 March 16, 2017 March 17, 2017 March 18, 2017 March 18, 2017 March 19, 2017 March 10, 2017 March 20, 2										\$ 420.00		420.00
March 29, 2017	March 14, 2017	•		\$	250.00						\$	250.00
March 30, 2017 OutWear Total \$ 200.00 \$ 250.00 \$ 240.00 \$ 400.00 \$ 820.00 \$ 1,9 SpGoods March 1, 2017 March 3, 2017 March 13, 2017 March 13, 2017 March 14, 2017 March 15, 2017 March 15, 2017 March 16, 2017 March 20,	March 16, 2017							\$	200.00		\$	200.00
OutWear Total \$ 200.00 \$ 250.00 \$ 240.00 \$ 400.00 \$ 820.00 \$ 1,9 SpGoods March 1, 2017 \$ 25.00 \$ 25.00 \$ 150.00 \$ 1 March 3, 2017 \$ 75.00 \$ 150.00 \$ 1 March 10, 2017 \$ 75.00 \$ 60.00 \$ 60.00 \$ 1 March 13, 2017 \$ 90.00 \$ 95.00 \$ 20.00 \$ 2 March 14, 2017 \$ 90.00 \$ 95.00 \$ 20.00 \$ 2 March 15, 2017 \$ 90.00 \$ 20.00 \$ 20.00 \$ 2 March 16, 2017 \$ 180.00 \$ 20.00 \$ 1 March 20, 2017 \$ 180.00 \$ 80.00 \$ 1 March 22, 2017 \$ 80.00 \$ 125.00 \$ 1 March 29, 2017 \$ 180.00 \$ 20.00 \$ 20.00 \$ 1 SpGoods Total \$ 285.00 \$ 345.00 \$ 325.00 \$ 20.00 \$ 10.00 \$ 1,3	March 29, 2017					\$	240.00				\$	240.00
SpGoods March 1, 2017 \$ 25.00 \$ 150.00 \$ 1 March 3, 2017 \$ 75.00 \$ 150.00 \$ 1 March 7, 2017 \$ 75.00 \$ 60.00 \$ 1 March 10, 2017 \$ 90.00 \$ 60.00 \$ 1 March 14, 2017 \$ 90.00 \$ 220.00 \$ 2 March 15, 2017 \$ 95.00 \$ 220.00 \$ 2 March 16, 2017 \$ 125.00 \$ 20.00 \$ 1 March 20, 2017 \$ 180.00 \$ 80.00 \$ 1 March 22, 2017 \$ 80.00 \$ 2 \$ 1 March 29, 2017 \$ 125.00 \$ 125.00 \$ 1 SpGoods Total \$ 285.00 \$ 345.00 \$ 325.00 \$ 20.00 \$ 1,3 Chris Total \$ 495.00 \$ 60.00 \$ 715.00 \$ 60.00 ####################################	March 30, 2017							\$	200.00		\$	200.00
March 1, 2017				ć	250.00	\$	240.00	\$	400.00	\$ 820.00	\$	1,910.00
March 10, 2017	OutWear Total	\$	200.00	Ą	250.00							
March 7, 2017		\$	200.00	ڔ	250.00							
March 10, 2017 \$ 160.00 \$ 2 \$ 60.00 \$ 1 March 13, 2017 \$ 90.00 \$ 95.00 \$ 2 \$ 2 March 15, 2017 \$ 90.00 \$ 220.00 \$ 2 March 16, 2017 \$ 125.00 \$ 220.00 \$ 2 March 20, 2017 \$ 180.00 \$ 1 \$ 1 March 22, 2017 \$ 80.00 \$ 1 \$ 1 March 29, 2017 \$ 125.00 \$ 125.00 \$ 1 SpGoods Total \$ 285.00 \$ 345.00 \$ 325.00 \$ 20.00 \$ 210.00 \$ 1,3 Chris Total \$ 495.00 \$ 640.00 \$ 715.00 \$ 620.00 ####################################	SpGoods	\$	200.00	,	250.00	\$	25.00				\$	25.00
March 13, 2017 \$ 160.00 \$ 90.00 \$ \$ \$ \$ \$ \$ \$ \$ \$	SpGoods March 1, 2017	\$	200.00	Ţ	230.00	\$	25.00			\$ 150.00		
March 14, 2017 \$ 90.00 \$ 95.00 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	SpGoods March 1, 2017 March 3, 2017	\$	200.00			\$	25.00			\$ 150.00	\$ \$	150.00
March 15, 2017 \$ 95.00 \$ 220.00 \$ 2 March 16, 2017 \$ 125.00 \$ 2 \$ 1 March 20, 2017 \$ 180.00 \$ 1 \$ 1 March 22, 2017 \$ 80.00 \$ 1 \$ 1 March 29, 2017 \$ 125.00 \$ 1 \$ 1 SpGoods Total \$ 285.00 \$ 345.00 \$ 325.00 \$ 20.00 \$ 210.00 \$ 1,3 Chris Total \$ 495.00 \$ 640.00 \$ 715.00 \$ 620.00 ####### \$ 3,5	SpGoods March 1, 2017 March 3, 2017 March 7, 2017		200.00			\$	25.00				\$ \$	150.00 75.00
March 16, 2017 \$ 220.00 \$ 2 March 20, 2017 \$ 125.00 \$ 1 March 21, 2017 \$ 180.00 \$ 80.00 \$ 1 March 22, 2017 \$ 80.00 \$ 1 March 29, 2017 \$ 125.00 \$ 1 SpGoods Total \$ 285.00 \$ 345.00 \$ 325.00 \$ 20.00 \$ 1.3 Chris Total \$ 495.00 \$ 640.00 715.00 \$ 620.00 ####### \$ 3,5	SpGoods March 1, 2017 March 3, 2017 March 7, 2017 March 10, 2017			\$		\$	25.00				\$ \$ \$	150.00 75.00 60.00
March 20, 2017 \$ 125.00 \$ 180.00	SpGoods March 1, 2017 March 3, 2017 March 7, 2017 March 10, 2017 March 13, 2017	\$		\$	75.00		25.00				\$ \$ \$ \$	150.00 75.00 60.00 160.00
March 21, 2017 \$ 180.00 \$ 1 March 22, 2017 \$ 80.00 \$ 2 March 29, 2017 \$ 125.00 \$ 1 SpGoods Total \$ 285.00 \$ 345.00 \$ 220.00 \$ 210.00 \$ 1,3 Chris Total \$ 495.00 \$ 640.00 715.00 \$ 620.00 ####################################	SpGoods March 1, 2017 March 3, 2017 March 7, 2017 March 10, 2017 March 13, 2017 March 14, 2017 March 14, 2017	\$		\$	75.00						\$ \$ \$ \$ \$	150.00 75.00 60.00 160.00 90.00
March 22, 2017 \$ 80.00 \$ 1 March 29, 2017 \$ 125.00 \$ 1 SpGoods Total \$ 285.00 \$ 345.00 \$ 325.00 \$ 20.00 \$ 210.00 \$ 1,3 Chris Total \$ 495.00 \$ 640.00 715.00 \$ 620.00 ######## \$ 3,5	SpGoods March 1, 2017 March 3, 2017 March 7, 2017 March 10, 2017 March 13, 2017 March 14, 2017 March 14, 2017	\$		\$	75.00			\$	220.00		\$ \$ \$ \$ \$	150.00 75.00 60.00 160.00 90.00 95.00
March 29, 2017 \$ 125.00 \$ 1 SpGoods Total 285.00 345.00 325.00 220.00 210.00 1,3 Chris Total 495.00 640.00 715.00 620.00 ####### 3,5	SpGoods March 1, 2017 March 3, 2017 March 7, 2017 March 10, 2017 March 13, 2017 March 14, 2017 March 15, 2017 March 16, 2017	\$	160.00	\$	75.00 90.00			\$	220.00		\$ \$ \$ \$ \$ \$	150.00 75.00 60.00 160.00 90.00 95.00 220.00
SpGoods Total \$ 285.00 \$ 345.00 \$ 325.00 \$ 220.00 \$ 210.00 \$ 1,3 Chris Total \$ 495.00 \$ 640.00 \$ 715.00 \$ 620.00 ####### \$ 3,5	SpGoods March 1, 2017 March 3, 2017 March 7, 2017 March 10, 2017 March 13, 2017 March 14, 2017 March 15, 2017 March 16, 2017 March 20, 2017 March 21, 2017	\$	160.00	\$	75.00 90.00	\$	95.00	\$	220.00		\$ \$ \$ \$ \$ \$ \$ \$ \$	150.00 75.00 60.00 160.00 90.00 95.00 220.00 125.00 180.00
Chris Total \$ 495.00 \$ 640.00 \$ 715.00 \$ 620.00 ####### \$ 3,5	SpGoods March 1, 2017 March 3, 2017 March 7, 2017 March 10, 2017 March 13, 2017 March 14, 2017 March 15, 2017 March 20, 2017 March 20, 2017 March 21, 2017 March 22, 2017	\$	160.00	\$	75.00 90.00	\$	95.00 80.00	\$	220.00		\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	150.00 75.00 60.00 160.00 90.00 95.00 220.00 125.00 80.00
	SpGoods March 1, 2017 March 3, 2017 March 7, 2017 March 10, 2017 March 14, 2017 March 15, 2017 March 16, 2017 March 16, 2017 March 20, 2017 March 21, 2017 March 22, 2017	\$	160.00 125.00	\$	75.00 90.00 180.00	\$	95.00 80.00 125.00			\$ 60.00	\$ \$ \$ \$ \$ \$ \$ \$	150.00 75.00 60.00 160.00 90.00 95.00 220.00 125.00 80.00
Stepnen \$ 500.00 \$ 790.00 \$ 656.00 \$ 1,230.00 ####### \$ 4,2	SpGoods March 1, 2017 March 3, 2017 March 7, 2017 March 10, 2017 March 14, 2017 March 15, 2017 March 16, 2017 March 16, 2017 March 20, 2017 March 21, 2017 March 29, 2017	\$	160.00 125.00 285.00	\$ \$ \$	75.00 90.00 180.00 345.00	\$ \$ \$	95.00 80.00 125.00 325.00	\$	220.00	\$ 60.00 \$ 210.00	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	150.00 75.00 60.00 160.00 90.00 95.00 220.00 125.00 80.00 125.00 1,385.00
Grand Total \$ 1,420.00 \$ 2,055.00 \$ 2,060.00 \$ 2,780.00 ####### \$ 10,7	SpGoods March 1, 2017 March 3, 2017 March 7, 2017 March 10, 2017 March 13, 2017 March 15, 2017 March 16, 2017 March 16, 2017 March 20, 2017 March 21, 2017 March 22, 2017 March 29, 2017 SpGoods Total Chris Total	\$ \$	160.00 125.00 285.00 495.00	\$ \$	75.00 90.00 180.00 345.00 640.00	\$ \$ \$ \$	95.00 80.00 125.00 325.00 715.00	\$	220.00 620.00	\$ 60.00 \$ 210.00	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	3,540.00

Anthony
Chris
Stephen

Accessories
OutWear
SpGoods

Monday
Tuesday
Wednesday
Thursday
Friday

Sales Data

March Sales and KPI

Daily Sales Chart

Sales by Day

Sales by Item Type

Sum of Sales Dollars	Column Labels					
Row Labels	Monday	Tuesday	Wednesday	Thursday	Friday	Grand Total
Anthony	42	625	689	930	340	3009
Chris	499	640	715	620	1070	3540
Stephen	500	790	656	1230	1025	4201
Grand Total	1420	2055	2060	2780	2435	10750





Thursday Friday

Row Labels	Sum of Sales Dollars		
Anthony			
Acces.	\$	530.00	
OutWear	\$	1,989.00	
SpGoods	\$	490.00	
Anthony Total	\$	3,009.00	
Chris			
Acces.	\$	245.00	
OutWear	\$	1,910.00	
SpGoods	\$	1,385.00	
Chris Total	\$	3,540.00	
Stephen			
Acces.	\$	777.00	
OutWear	\$	2,524.00	
SpGoods	\$	900.00	
Stephen Total	\$	4,201.00	
Grand Total	\$	10,750.00	



