

## Yashaswini (Yash) Kotresh

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### EXPERIENCE

#### **Walmart Labs, Sunnyvale, CA**

**May'14 - Present**

##### **Software Engineer**

- Developing and scaling an algorithm on making items discoverable on Walmart.com
- Built an end-to-end product feature importance recommendation system based on historical performance
- Worked on enhancing search query interpretation algorithm for better product type and attributes matching
- Generating insights from users' search and browse behavior on Walmart.com website using big data tools

#### **Adchemy (Acquired by Walmart Labs), Foster City, CA**

**Jan'14 – Apr'14**

##### **Senior Data Analyst, Research team**

- Responsible for generating statistical models paid-search funnel parameters used by Adchemy's bid management solution
- Currently focused on automatically detecting performance abnormalities in paid-search campaigns.

#### **AOL Inc., New York, NY**

**Jun'13- Aug'13**

##### **Operations Analyst Intern (Grad Intern)**

- Utilized a suite of web analytical tools such as Adobe Site Catalyst, Google Analytics and Flurry Analytics on Keyword search optimization to drive more organic traffic
- Created a tool which automatically parses data from API and reports daily/weekly launches of games and user experience

#### **Hewlett Packard, India**

**Apr '11-July'12**

##### **Analyst (Pricing Analytics)**

- Engaged with partners in developing a tool, which identified multiple price offerings for same product. This project led to a top line savings of \$4 million every year
- Worked on a Customer segmentation model for better price offerings to customers

#### **Mu Sigma Inc., India**

**Sep '09-Apr '11**

##### **Senior Analyst**

- Developed logistic regression model in SAS to predict customer purchase (CRM data) behavior of software/hardware products. This enabled the client to create customer specific marketing campaigns!
- Developed linear regression model using SAS to determine the drivers of increasing "duration of customer calls" for Apple inc.

### EDUCATION

#### **Columbia University, New York, NY**

**Aug '12-Dec '13**

Master of Science, Operations Research

#### **National Institute of Technology, India**

**Jun'05- May '09**

Bachelor of Technology, Electronics Engineering

### EXTRA PROJECTS

- Developed learning algorithm to give the probability that a Stackoverflow question will be closed or not (problem taken from Kaggle competition). Learning models used: Logistic/Decision Tree/Random Forest
- Implemented Map Reduce algorithm to find asymmetric friendships in a social network site
- Computing for Data analysis: Used **R** to create functions, perform statistical analysis, creating plots for visualization!

### SKILL SET

Data processing/extraction: Bash, SQL (MySQL, PostgreSQL, Teradata), Mongo DB, Big data (Hadoop, hive, pig, spark)

Development: Python, R, VBA, SAS, EXCEL