

Yash Gandhi

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EDUCATION

Western University

London, Ontario

Faculty of Science, Computer Science

Expected 2026

- **GPA:** 85.0% (3.9/4.0)
- **Relevant coursework:** Software Tools & Systems Programming, Computer Organization & Architecture, Business Fundamentals
- **Awards:** 1st – TD Invent Pitch the Future Case Competition, 1st – Mississauga Steelheads / Ivey Sports Leadership Conference Case Competition, 1st – WFN VentureX Case Competition, 2nd – PBSN Pro-Bono Consulting Competition, 2nd – Deloitte / Aleph Interview Competition, 2nd – Bain Connect Conference 3rd – UWMCC / Monitor Deloitte / BCG Case Competition

WORK & LEADERSHIP EXPERIENCE

Super.com

San Francisco, CA

Vertical Operations Intern

(Incoming) Summer 2025

- Incoming Vertical Operations Intern at Super.com for Summer 2025

HotTakes

Toronto, Ontario (Remote)

Senior Product and Operations Analyst

November 2023 - Present

- Enhanced investment potential by **developing advanced cash flow** and **user behavior predictive models**, contributing to a ~\$7.5M USD pre-seed funding round by substantiating financial forecasts with robust **data analytics using Excel and python**
- Optimized lead acquisition efficiency by integrating competitive benchmarking and business-driven development with predictive analytics, achieving a **~30% cost reduction** and improved lead quality through refined and accurate targeting strategies
- **Developed wire-frames and user interfaces** using **Figma** and **ReactJs** to accelerate an updated design of the mobile interface; incorporated **user-driven personalization** features with digital currency, projected to substantially improve customer retention
- Led the end-to-end development and successful launch of the HotTakes app, fostering a free-to-play sports gaming experience through **iterative design**, competitor benchmarking, and **multiple beta testing phases** to optimize user engagement, with prizes redeemable via PayPal, major gift cards, and crypto through **Coinbase**, achieving a **top 100 ranking on the Apple Store charts**

Pre-Business Students' Network

London, Ontario

President (formerly Director of Student Affairs)

October 2023 - Present

- Led a team of over 40 executives in running the largest undergraduate business club at Western University with over **500 members (+36% YoY)**; facilitating **\$30,000** in transactions for club operations, including financial forecasting and payment processing
- **Hosted 22 events** including the largest case competition and stock pitch at Western, with a combined participant base of over 2400 undergraduate students **(+40% YoY)** in collaboration with **Fortune 500 companies** and other prominent firms
- Connected members, Ivey students, and alumni through Member's Network; managing the PBSN blog and IMPACT content series, and collaborating on the PBSN Insights Series podcast with the team – creating a network of interconnected professionals

Lynwood Succession

Toronto, Ontario (Remote)

Private Equity Analyst

Summer 2024

- Contributed to due diligence for a service-based acquisition, including **financial modeling, industry analysis, and creating pitch decks**; aiming to secure a target with **over ~\$1.5M annual EBITDA**, enhancing Lynwood Succession's investment portfolio
- Developed financial forecasts and business scenario analyses for potential acquisition; supporting strategic decision-making in a live deal environment by identifying key financial drivers and providing critical insights to senior management and stakeholders
- Supported transaction execution by preparing investor presentations and performing market analysis, facilitating the advancement of a **key acquisition** under **Letter of Intent (LOI)**; enabling strategic, **data-driven** investment decisions and stakeholder alignment

Canada Learning Code

Toronto, Ontario

Social Impact Consultant

Summer 2024

- Provided consulting services for a national non-profit administered **alongside BrainStation**, developing a long-term improvement strategy and framework for national expansion—endorsed by key stakeholders and projected to drive **~40% YoY outreach growth**

PROJECTS

Personal Website 🌐 | React, TypeScript, Next.js, Tailwind CSS

- Developed interactive **UI components** with Framer Motion animations and responsive design using **Next.js** and **Tailwind CSS**
- Implemented real-time **Spotify API integration** to display currently playing music and user's playlists

PawfectPitch 🐾 | Python, TypeScript, React, Flask

- A web application that helps pet owners find the perfect pitch for their pet's story; built with **Python** and **TypeScript** for NWHack

ClothingFinder 👗 | Python, Flask, OpenWeather API, SQLite

- A web app that recommends outfits based on weather and personal wardrobe; featuring **weather integration** and **smart matching**

TECHNICAL SKILLS & INTERESTS

Languages & Frameworks: Python, C, C++, Java, JavaScript, SQL, HTML/CSS, React.js, Node.js, Flask

Developer Tools: Git, GitHub, Linux, BitBucket, Jira, Asana, pandas, NumPy, AWS

Other Experiences: Ivey Fintech – Operations, Hack Western – Sponsorships, Western Founders Network – Director of Industry

Interests: Ice Hockey (Toronto Maple Leafs), Blog Writing (Substack), Formula 1, Sightseeing in Europe, Public Speaking, Golf