

Yash Gandhi

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EDUCATION

Western University

London, Ontario

Faculty of Science, Computer Science

Expected 2027

- **Relevant coursework:** Software Tools & Systems Programming, Computer Organization & Architecture, Business Fundamentals
- **Awards:** 1st – TD Invent Pitch the Future Case Competition, 1st – Mississauga Steelheads / Ivey Sports Leadership Conference Case Competition, 1st – WFN VentureX Case Competition, 2nd – PBSN Pro-Bono Consulting Competition, 2nd – Deloitte / Aleph Interview Competition, 2nd – Bain Connect Conference 3rd – UWMCC / Monitor Deloitte / BCG Case Competition

WORK & LEADERSHIP EXPERIENCE

Super.com

San Francisco, CA

Vertical Operations Intern

Summer 2025

- Analyzed and optimized operational performance data leveraging Looker and Excel, proactively identifying supplier policy gaps and implementing cross-functional process improvements projected to deliver over \$100,000 in annual cost savings
- Orchestrated vertical initiatives using Snowflake (SQL) and Smartsheet, collaborating across business units to launch workflow redesigns that improved process efficiency by ~15% and directly supported Super.com's projection of its highest-ever membership revenue quarter (~\$20.5M; 4x growth year-over-year) and industry-leading profit enhancements
- Developed and institutionalized data-driven customer support protocols via Confluence and Gladly, enabling enhanced agent training and self-service solutions that improved first contact resolution, drove measurable CSAT improvements, projecting Super.com's most profitable quarter ever with ~\$15.8M contribution profit and \$5.5M EBITDA
- Developed a program in order to automate current dispute process – cutting down 40+ hours of manual labour per week; becoming the first intern in the company's history to present a use case in the Weekly Business Review (WBR) in front of 450+ employees

HotTakes

Toronto, Ontario (Remote)

Senior Product and Operations Analyst

November 2023 – May 2025

- Enhanced investment potential by developing advanced cash flow and user behavior predictive models, contributing to a successful ~\$7.5M USD pre-seed funding round by substantiating financial forecasts with robust data analytics using Excel and python
- Optimized lead acquisition efficiency by integrating competitive benchmarking and business-driven development with predictive analytics, achieving a ~30% cost reduction and improved lead quality through refined and accurate targeting strategies
- Developed wire-frames and user interfaces using Figma and ReactJS to accelerate an updated design of the mobile interface; incorporated user-driven personalization features with digital currency, projected to substantially improve customer retention
- Led the end-to-end development and successful launch of the HotTakes app, fostering a free-to-play sports gaming experience through iterative design, competitor benchmarking, and multiple beta testing phases to optimize user engagement, with prizes redeemable via PayPal, major gift cards, and crypto through Coinbase, achieving a top 100 ranking on the Apple Store charts

Pre-Business Students' Network

London, Ontario

President (formerly Director of Student Affairs)

October 2023 – April 2025

- Led a team of over 40 executives in running the largest undergraduate business club at Western University with over 500 members (+36% YoY); facilitating \$30,000 in transactions for club operations, including financial forecasting and payment processing
- Hosted 22 events including the largest case competition and stock pitch at Western, with a combined participant base of over 2400 undergraduate students (+40% YoY) in collaboration with Fortune 500 companies and other prominent firms

Lynwood Succession

Toronto, Ontario (Remote)

Private Equity Analyst

Summer 2024

- Contributed to due diligence for a service-based acquisition, including financial modeling, industry analysis, and creating pitch decks; aiming to secure a target with over ~\$1.5M annual EBITDA, enhancing Lynwood Succession's investment portfolio
- Developed financial forecasts and business scenario analyses for potential acquisition; supporting strategic decision-making in a live deal environment by identifying key financial drivers and providing critical insights to senior management and stakeholders
- Supported transaction execution by preparing investor presentations and performing market analysis, facilitating the advancement of a key acquisition under Letter of Intent (LOI); enabling strategic, data-driven investment decisions and stakeholder alignment

PROJECTS

Personal Website 🌐 | React, TypeScript, Next.js, Tailwind CSS

- Developed interactive UI components with Framer Motion animations and responsive design using Next.js and Tailwind CSS
- Implemented real-time Spotify API integration to display currently playing music and user's playlists

PawfectPitch 🐾 | Python, TypeScript, React, Flask

- A web application that helps pet owners find the perfect pitch for their pet's story; built with Python and TypeScript for NWHacks

ClothingFinder 👗 | Python, Flask, OpenWeather API, SQLite

- A web app that recommends outfits based on weather and personal wardrobe; featuring weather integration and smart matching

TECHNICAL SKILLS & INTERESTS

Languages & Frameworks: Python, C, C++, Java, JavaScript, SQL, HTML/CSS, React.js, Node.js, Flask

Developer Tools: Git, GitHub, Linux, BitBucket, Jira, Asana, pandas, NumPy, AWS

Other Experiences: Ivey Fintech – Operations, Hack Western – Sponsorships, Western Founders Network – Director of Industry

Interests: Ice Hockey (Toronto Maple Leafs), Blog Writing (Substack), Formula 1, Sightseeing in Europe, Public Speaking, Golf