

Yash Gandhi

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EDUCATION

University of Western Ontario

London, ON, Canada

Honors in Computer Science (HBCS.)

Expected April 2027

- **GPA:** 3.8/4.0 (85%), *Dean's Honour List*
- **Awards:** 1st - TD Invent Pitch the Future Case Competition, 1st - Ivey Sports Leadership Conference Case Competition, 1st - WFN VentureX Case Competition, 2nd - PBSN Pro-Bono Consulting Competition, 2nd - Deloitte / Aleph Interview Competition, 2nd - Bain Connect Conference 3rd, - UWMCC / Monitor Deloitte / BCG Case Competition
- **Relevant Coursework:** Data Structures & Algorithms, Matrix Algebra, Data Management (SQL)

TECHNICAL SKILLS

Languages: Python, C, C++, Java, JavaScript, SQL, HTML/CSS

Frameworks Tools: React.js, Node.js, MongoDB, Flask, Snowflake, Looker, Terraform, Kubernetes, Git, AWS, pandas, NumPy

Product Tools: Figma, User Research, A/B Testing, Product Analytics, SQL for Product, Agile, Excel, MS Office

WORK EXPERIENCE

Super.com

May 2025 - August 2025

Vertical Operations Intern

San Francisco, CA

- Collaborated with cross-functional product, engineering, and operations teams to analyze and review supplier data, diagnose workflow gaps, redesign internal systems, implementing process improvements that were projected to save **\$100K annually**
- Built and maintained **Snowflake SQL pipelines** and **Looker dashboards** to track KPIs and visualize real-time performance, enabling data-driven product decisions and driving **15% efficiency improvements** across business units
- Automated high-volume dispute workflows via **Python + Airflow**, cutting **40+ weekly hours** of manual processing; solution was scaled and showcased at the **Weekly Business Review (450+ audience)** for internal productization
- Collaborated with engineering and PM teams to develop **QA logic, build automated validation triggers, and streamline deployment workflows**, improving system reliability and reducing turnaround time across key processes

HotTakes

November 2023 - May 2025

Senior Product and Operations

Toronto, ON, Canada

- Led **end-to-end product development** for the HotTakes app, from ideation and UI/UX design in **Figma** to iterative prototyping, user testing, and launch, achieving a **Top-100 Apple Store** ranking and strong engagement metrics
- Conducted **user research**, competitive benchmarking, and **A/B testing** to refine onboarding and engagement flows, enhancing product usability, higher retention rates, and significantly improving overall user satisfaction across key cohorts
- Built **predictive models** in **Python and Excel** to forecast cash flow patterns and user behavior trends, strengthening investor confidence, informing key business decisions, and directly contributing to a successful **\$7.5M USD funding round**
- Defined **product roadmap** with engineering and design teams to align features with user feedback and strategic goals

Lynwood Succession

May 2024 - August 2024

Private Equity Analyst

Toronto, ON, Canada

- Drove insights for live acquisition deals through detailed **financial modeling**, in-depth market research, and investor-facing pitch deck development, targeting high-growth companies with over **\$1.5M EBITDA** and strong expansion potential
- Collaborated with leadership on due diligence and valuation, influencing an acquisition now under **Letter of Intent (LOI)**
- Produced strategic recommendations and comprehensive investor communications that informed post-acquisition **product roadmaps, integration planning**, and alignment between financial objectives and operational execution for stakeholders

EXTRACURRICULAR EXPERIENCE

To Have It Figured Out, *Author*

- Self-published a nonfiction book, reaching readers at major Canadian bookstores and **sold 1,500+ copies** in its first 60 days, **ranking #7 on Amazon's best-selling books**; praised for its honest storytelling and unique Gen Z perspective
- Built a personal brand and **Substack** following of **100+ engaged readers**, translating a voice and weekly newsletter of unfiltered thoughts into a published book now available globally, with growth through strategic blog and content marketing

Pre-Business Students' Network, President

- Led over **40 executives** in running the largest undergraduate business club at Western University with over **500 members (+36% YoY)**; facilitated **\$30,000** in transactions for operations, including forecasting and payment processing
- Hosted 22 events, including the largest case competition and stock pitch at Western, with a participant base of over **2400 undergraduate students (+40% YoY)** in collaboration with **Fortune 500 companies** and other prominent firms
- Connected Ivey students, and alumni through Member's Network; **managing the PBSN blog and IMPACT series**, and collaborating on the PBSN Insights podcast with the Executive Team, curating a network of interconnected professionals

INTERESTS & ACTIVITIES

Interests: Ice Hockey (Toronto Maple Leafs), Blog Writing (Substack), Formula 1, Sightseeing in Europe, Public Speaking, Golf

Clubs: Pre-Business Students' Network – President, Hack Western – Events, Western Founders Network – Industry