Yash Nilesh Gori
AI Product Manager

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Summary

AI Product Manager focused on 0→1 **GenAI products** in **early stage** environments. Led **problem discovery, MVP scoping**, and **enterprise demos** to validate product direction under tight constraints. Experienced in aligning **stakeholders** and engineers, prioritizing high impact workflows, and **iterating based on real user and buyer feedback.**

Experience

AI Product Manager | Webotix IT Consultancy (Early-stage AI SaaS startup;GenAI QA)   *Dec 2024 – Ongoing* .
- Led **0→1 development of a GenAI QA product**, defining problem scope and prioritizing core user workflows to deliver a pilot ready MVP within **4 weeks** under tight resource constraints.
- Validated product assumptions through **enterprise demos** with Dubai based pilot clients, iterating workflows based on feedback and increasing user adoption by **30 percent.**
- Collaborated with **stakeholders** CEO (Dubai), COO to define the **product GTM roadmap**, prioritize and ideate new **GenAI features**, and translate insights into detailed **PRDs**, reducing **design-to-development** turnaround by **40%**.
- Architected and shipped **end-to-end GenAI features**, including **RAG pipelines, autonomous agents, self-resolving workflows and AI-driven decision loops**, improving validation accuracy to **80%** and reducing processing time by **90%**.
- Secured **5000 $** from Microsoft Founders Hub by pitching **product vision, technical feasibility,** and early business potential.
- Built **Power BI dashboards** for ROI tracking and **data-driven pricing strategies**, aligning exec decisions with usage metrics.

Product Management Intern | MetaRizz (IT consultancy & product solutions firm)   *Dec 2023 – May 2024*
- Acted as **product owner** for two initiatives, **GuestInMe** and **MediNobel**, owning problem definition, feature prioritization, and delivery planning across design and engineering while **introducing Scrum**-based sprint planning for better team alignment.
- Led a UX revamp for GuestInMe by identifying **user flow friction** and prioritizing high impact improvements through close collaboration with **cross functional teams**, growing the **active user** base to **1K+ users.**
- Drove 0→1 delivery of MediNobel by defining requirements, aligning scope and timelines, and ensuring on time release.
- Resolved **delivery and stakeholder risks** by proactively unblocking teams, maintaining **95% on time execution**.

Business & Growth Management Intern | Watermelon Gang (Social media & marketing agency)   *Aug 2022 – Nov 2023*
- Acquired and managed **5+ B2B** clients in fintech and crypto, driving growth through strategic outreach.
- Managed **Ali Solanki's YouTube channel, scaling it from 50K → 70K subscribers** by implementing KPI-driven content iteration cycles and user reviews, prioritizing content strategy and overseeing production.
- Improved **campaign performance by 30 - 60%** using Kanban-based sprint reviews and A/B-tested creative iterations.

Projects

Swift Check AI: QC Platform | *Azure OpenAI, Flask, Document Intelligence, Cosmos DB, Redis, Docker*
- Built RESTful APIs to enable **autonomous, AI-driven** template creation and compliance validation, eliminating manual effort.
- Optimized system performance to support 25+ dynamic parameters with **sub-second responses** and **80%** accuracy, cutting document generation time by **90%.**

Inhance: LinkedIn and Resume Profile Optimization Platform | *Streamlit, GROQ Cloud, Mixtral LLM, Multi-Agent System*   Link
- Implemented **multi-agent evaluation** and ATS-scoring pipeline; produced role-optimized suggestions and LaTeX resume.

DocuTalk: AI-Powered Document Intelligence Platform   Link
- Built a universal AI document assistant that enables **context-aware conversational Q&A** across any file with Gemini + FAISS workflows with a cross-platform Flutter, reducing document review time and improving information accessibility.

Casestudies (GPay, JioCinema, Vercel, Blinkit, Fireflies AI) Link 📄

Skills

Product: Product strategy, UX design, Go-To-Market execution, Roadmap Planning, Agile/Scrum, Kanban, Risk Management, Design Thinking, MoSCoW Prioritization, KPI Tracking, A/B Testing, Lean Product Management,Agentic/AI Product Design.
Collaboration: Cross-functional team leadership, Stakeholder communication, Client relations.
Tools: Jira, Notion, Figma, Trello, Aha, Microsoft 365, Figjam, Whimsical, Power BI.
Programming & Frameworks: Python, REST, FastAPI,SQL/NoSQL, Azure, microservices integration for agentic systems
AI/ML Core: Agentic AI Systems (Crew, n8n, LangChain, LangGraph), Retrieval-Augmented Generation (RAG) pipelines with FAISS & Pinecone, Multimodal LLM integration (text + voice using GPT, Gemini, Mixtral), Prompt engineering
Soft Skills: Critical thinking, Analytical Problem Solving, Strategic Execution, User Empathy, Ownership Mindset

Education

K. J. Somaiya College of Engineering   Mumbai, Maharashtra
B.Tech. in Information Technology | CGPA: 8/10   *2021–2025*

Impact and Achievements

Volunteer Instructor | Vacha NGO- Designed, delivered and structured educational programs for **30+ underprivileged students** creating lesson plans, interactive activities, and learning materials to enhance engagement and understanding.

Semi-finalist | Devopia 7.0 Hackathon - Selected among the **top 3 teams** for delivering an AI-powered solution.

Certifications

IBM AI Product Manager Professional Certificate