

Yash Nilesh Gori

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Summary

Result Driven AI Product Manager building autonomous GenAI systems that remove manual bottlenecks and accelerate business outcomes. Proven success in launching GenAI-powered products from 0→1, aligning cross-functional teams, and driving measurable business growth through user-centric design and data-driven decision making.

Experience

- AI Product Lead | Webotix IT Consultancy (Early-stage AI SaaS startup;GenAI QA)

Dec 2024 – Ongoing

 - Collaborated with stakeholders CEO(Dubai), COO to define the **product GTM roadmap**, prioritize and ideate new **GenAI features**, and translate insights into detailed **PRDs**, reducing **design-to-development** turnaround by **40%**.
 - Delivered **working MVP** in under **4 weeks** using open-source stack, zero-cost infrastructure, demonstrating rapid execution under resource constraints and early product–market viability.
 - Secured **\$5,000 from Microsoft’s Founders Hub** after presenting the prototype and validating the business potential.
 - Demoed **AI workflows** to Dubai-based pilot clients and implemented improvements that boosted user adoption by **30%**.
 - Architected and shipped **end-to-end GenAI features**, including **RAG pipelines, autonomous agents, self-resolving workflows and AI-driven decision loops**, improving validation accuracy to **80%** and reducing processing time by **90%**.
 - Created **Power BI dashboards** for ROI tracking and **data-driven pricing strategies**, aligning exec decisions with KPIs.
 - Drove AI experimentation culture by integrating **10+ emerging frameworks**, improving speed-to-prototype by **2x**.
- Product Management Intern | MetaRizz (IT consultancy & product solutions firm)

Dec 2023 – May 2024

 - Operated as **product owner** for two initiatives **GuestInMe (UX revamp)** and **MediNobel (hospitality platform)** defining scope, timelines, and feature priorities while **introducing Scrum**-based sprint planning for better team alignment.
 - Revamped** GuestInMe by partnering with cross-functional teams (design, dev) to refine user journeys, enhancing user flow and conversion through intuitive, user-centric UX improvements, and **increasing the active user base to 1K+ users**.
 - Led the **0→1** development and delivery of MediNobel by defining requirements, aligning delivery timeline, and coordinating design-engineering handoffs to ensure smooth sprint execution and release.
 - Bridged gaps between **stakeholders and developers** to resolve blockers and manage delivery risks, maintaining **95% on-time execution** while driving adoption and ensuring regulatory and operational compliance.
- Business & Growth Manager | Watermelon Gang (Social media & marketing agency)

Aug 2022 – Nov 2023

 - Acquired and managed **5+ B2B** clients in fintech and crypto, driving growth through strategic outreach.
 - Managed **Ali Solanki’s YouTube channel, scaling it from 50K → 70K subscribers** by implementing KPI-driven content iteration cycles and user reviews, prioritizing content strategy and overseeing production.
 - Improved **campaign performance by 30–60%** using Kanban-based sprint reviews and A/B-tested creative iterations.

Projects

- Swift Check AI: QC Platform | Azure OpenAI, Flask, Document Intelligence, Cosmos DB, Redis, Docker

 - Built RESTful APIs to enable autonomous, AI-driven template creation and compliance validation, eliminating manual effort.
 - Optimized system performance to support 25+ dynamic parameters with sub-second responses and 80%+ accuracy, cutting document generation time by 90%.
- Inhance: LinkedIn and Resume Profile Optimization Platform | Streamlit, GROQ Cloud, Mixtral LLM, Multi-Agent System

Link

 - Implemented **multi-agent evaluation** and ATS-scoring pipeline; produced role-optimized suggestions and LaTeX resume.
- DocuTalk: AI-Powered Document Intelligence Platform

Link

 - Built a universal AI document assistant that enables context-aware conversational Q&A across any file with Gemini + FAISS workflows with a cross-platform Flutter, reducing document review time and improving information accessibility.
- Casestudies (GPay, JioCinema, Vercel, Blinkit, Fireflies AI)

Link

Skills

- Product:** Product strategy, UX design, Go-To-Market execution, Roadmap Planning, Agile/Scrum, Kanban, Risk Management, Design Thinking, MoSCoW Prioritization, KPI Tracking, A/B Testing, Lean Product Management,Agentic/AI Product Design.
- Collaboration:** Cross-functional team leadership, Stakeholder communication, Client relations.
- Tools:** Jira, Notion, Figma, Trello, Aha, Microsoft 365, Figjam, Whimsical, Power BI.
- Programming & Frameworks:** Python, REST, FastAPI,SQL/NoSQL, Azure, microservices integration for agentic systems
- AI/ML Core:** Agentic AI Systems (Crew, n8n, LangChain, LangGraph), Retrieval-Augmented Generation (RAG) pipelines with FAISS & Pinecone, Multimodal LLM integration (text + voice using GPT, Gemini, Mixtral), Prompt engineering
- Soft Skills:** Critical thinking, Analytical Problem Solving, Strategic Execution, User Empathy, Ownership Mindset

Education

- K. J. Somaiya College of Engineering

B.Tech. in Information Technology | CGPA: 8.12/10
- Mumbai, Maharashtra

2021–2025

Impact and Achievements

- Volunteer Instructor | Vacha NGO-

Designed, delivered and structured educational programs for **30+ underprivileged students** creating lesson plans, interactive activities, and learning materials to enhance engagement and understanding.
- Semi-finalist | Devopia 7.0 Hackathon -

Selected among the **top 3 teams** for delivering an AI-powered solution.

Certifications

- IBM AI Product Manager Professional Certificate