ysjjrfdgo

January 26, 2025

```
[1]: import pandas as pd
     import numpy as np
     import matplotlib.pyplot as plt
     import seaborn as sns
     from sklearn.preprocessing import StandardScaler
     from sklearn.cluster import KMeans
     from sklearn.metrics import davies_bouldin_score, silhouette_score
     from sklearn.decomposition import PCA
[4]: customers = pd.read_csv(r"C:\Users\vishn\Downloads\Customers - Customers.csv")
     transactions = pd.read_csv(r"C:\Users\vishn\Downloads\Transactions -__
      ⇔Transactions.csv")
[5]:
    customers.head()
[5]:
       CustomerID
                         CustomerName
                                               Region
                                                       SignupDate
                     Lawrence Carroll South America
     0
            C0001
                                                       2022-07-10
     1
            C0002
                       Elizabeth Lutz
                                                 Asia
                                                       2022-02-13
     2
            C0003
                       Michael Rivera South America
                                                       2024-03-07
     3
            C0004
                  Kathleen Rodriguez South America 2022-10-09
            C0005
                          Laura Weber
                                                 Asia 2022-08-15
[6]:
    transactions.head()
[6]:
       TransactionID CustomerID ProductID
                                                TransactionDate
                                                                 Quantity
              T00001
                          C0199
                                     P067
                                           2024-08-25 12:38:23
                                                                        1
     0
     1
              T00112
                                            2024-05-27 22:23:54
                                                                        1
                          C0146
                                     P067
     2
              T00166
                                     P067
                                             2024-04-25 7:38:55
                                                                        1
                          C0127
     3
              T00272
                          C0087
                                      P067
                                           2024-03-26 22:55:37
                                                                        2
              T00363
                          C0070
                                     P067
                                           2024-03-21 15:10:10
                                                                        3
        TotalValue
                     Price
     0
            300.68 300.68
     1
            300.68
                    300.68
     2
            300.68
                    300.68
     3
            601.36
                    300.68
            902.04
                    300.68
```

```
[7]: transactions['TransactionDate'] = pd.
       o-to_datetime(transactions['TransactionDate'], errors='coerce')
 [8]: transaction_agg = transactions.groupby('CustomerID').agg({
          'TotalValue': 'sum', # Total spending
          'TransactionID': 'count', # Transaction frequency
          'TransactionDate': lambda x: (pd.Timestamp.now() - x.max()).days # Recency_
       ⇔ (days since last purchase)
      }).rename(columns={
          'TotalValue': 'Total_Spending',
          'TransactionID': 'Frequency',
          'TransactionDate': 'Recency'
      }).reset index()
 [9]: data = customers.merge(transaction_agg, on='CustomerID', how='left')
[10]: data.fillna({'Total_Spending': 0, 'Frequency': 0, 'Recency': data['Recency'].
       →max()}, inplace=True)
[11]: scaler = StandardScaler()
[12]: features = ['Total_Spending', 'Frequency', 'Recency']
      data scaled = scaler.fit transform(data[features])
[22]: inertia = []
      range_n_clusters = range(2, 16)
      for n_clusters in range_n_clusters:
          kmeans = KMeans(n_clusters=n_clusters, random_state=42)
          kmeans.fit(data_scaled)
          inertia.append(kmeans.inertia_)
     C:\Users\vishn\anaconda3\new files\Lib\site-
     packages\sklearn\cluster\ kmeans.py:1412: FutureWarning: The default value of
     `n_init` will change from 10 to 'auto' in 1.4. Set the value of `n_init`
     explicitly to suppress the warning
       super()._check_params_vs_input(X, default_n_init=10)
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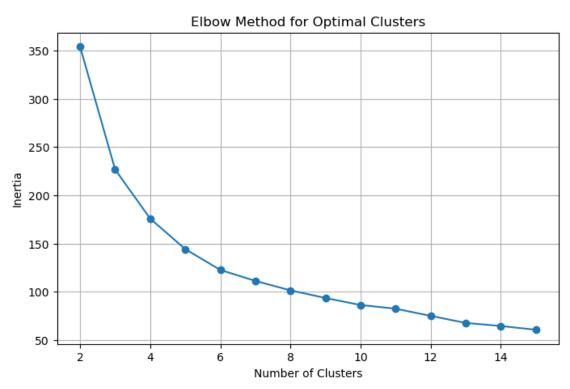
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     threads. You can avoid it by setting the environment variable OMP NUM_THREADS=1.
       warnings.warn(
[24]: num clusters = 15 # You can choose this based on the Elbow Method
      kmeans = KMeans(n_clusters=num_clusters, random_state=42)
      data['Cluster'] = kmeans.fit_predict(data_scaled)
     C:\Users\vishn\anaconda3\new files\Lib\site-
     packages\sklearn\cluster\ kmeans.py:1412: FutureWarning: The default value of
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     threads. You can avoid it by setting the environment variable OMP_NUM_THREADS=1.
       warnings.warn(
[25]: plt.figure(figsize=(8, 5))
      plt.plot(range_n_clusters, inertia, marker='o')
      plt.title("Elbow Method for Optimal Clusters")
```

```
plt.xlabel("Number of Clusters")
plt.ylabel("Inertia")
plt.grid()
plt.show()
```



```
[26]: db_index = davies_bouldin_score(data_scaled, data['Cluster'])
    silhouette_avg = silhouette_score(data_scaled, data['Cluster'])
    print(f"Davies-Bouldin Index: {db_index}")
    print(f"Silhouette Score: {silhouette_avg}")
```

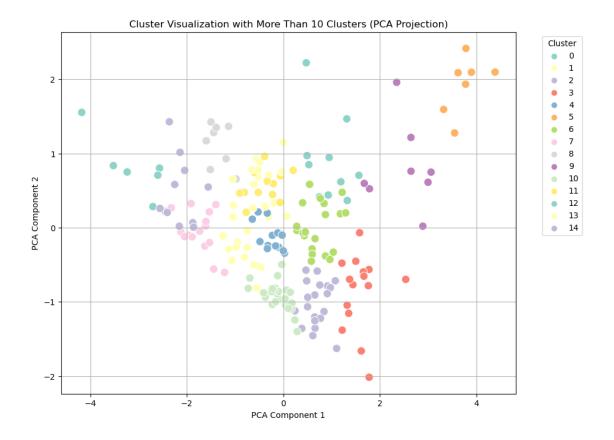
Davies-Bouldin Index: 1.002150176920254 Silhouette Score: 0.2751035434966797

```
[14]: cluster_summary = data.groupby('Cluster').agg({
    'Total_Spending': ['mean', 'median', 'std'],
    'Frequency': ['mean', 'median', 'std'],
    'Recency': ['mean', 'median', 'std'],
    'CustomerID': 'count'
}).rename(columns={'CustomerID': 'Count'})
```

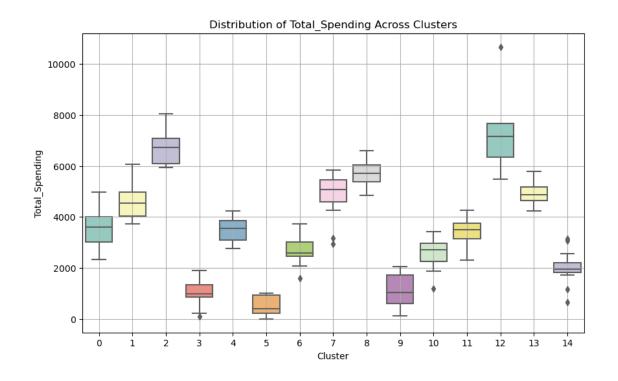
```
[15]: cluster_summary.columns = ['_'.join(col).strip() for col in cluster_summary.

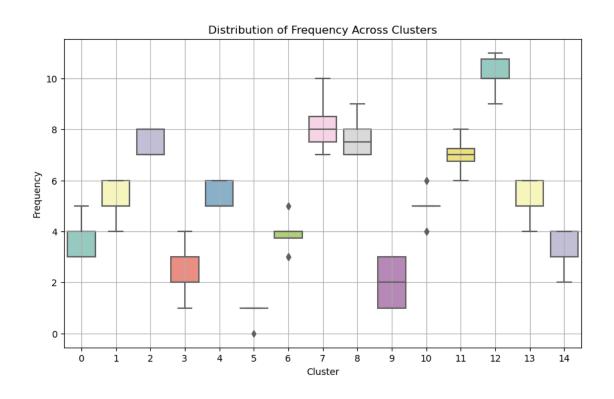
columns]
```

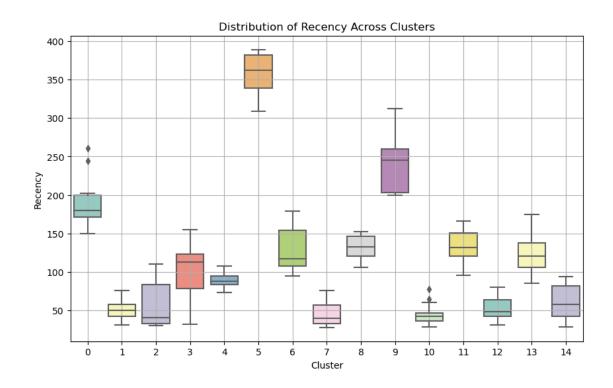
```
[16]: cluster_summary.to_csv("Cluster_Summary.csv", index=True)
[17]: output_dir = "Cluster_Visualizations/"
      import os
      os.makedirs(output_dir, exist_ok=True)
[18]: for feature in features:
          plt.figure(figsize=(10, 6))
          sns.boxplot(x='Cluster', y=feature, data=data, palette='Set3')
          plt.title(f"{feature} Distribution Across Clusters")
          plt.xlabel("Cluster")
          plt.ylabel(feature)
          plt.grid()
          plt.savefig(f"{output_dir}{feature}_Boxplot.png")
          plt.close()
[19]: plt.figure(figsize=(8, 5))
      sns.countplot(x='Cluster', data=data, palette='Set3')
      plt.title("Cluster Sizes")
      plt.xlabel("Cluster")
      plt.ylabel("Number of Customers")
      plt.grid()
      plt.savefig(f"{output_dir}Cluster_Sizes.png")
      plt.close()
[20]: pca = PCA(n_components=2)
      data_pca = pca.fit_transform(data_scaled)
      data['PCA1'] = data_pca[:, 0]
      data['PCA2'] = data_pca[:, 1]
[27]: plt.figure(figsize=(10, 8))
      sns.scatterplot(x='PCA1', y='PCA2', hue='Cluster', data=data, palette='Set3', u
       ⇒s=100)
      plt.title("Cluster Visualization with More Than 10 Clusters (PCA Projection)")
      plt.xlabel("PCA Component 1")
      plt.ylabel("PCA Component 2")
      plt.legend(title='Cluster', bbox_to_anchor=(1.05, 1), loc='upper left')
      plt.grid()
      plt.show()
```



```
[28]: features_with_cluster = features + ['Cluster']
for feature in features:
    plt.figure(figsize=(10, 6))
    sns.boxplot(x='Cluster', y=feature, data=data, palette='Set3')
    plt.title(f"Distribution of {feature} Across Clusters")
    plt.xlabel("Cluster")
    plt.ylabel(feature)
    plt.grid()
    plt.show()
```







[29]:	
[]:	