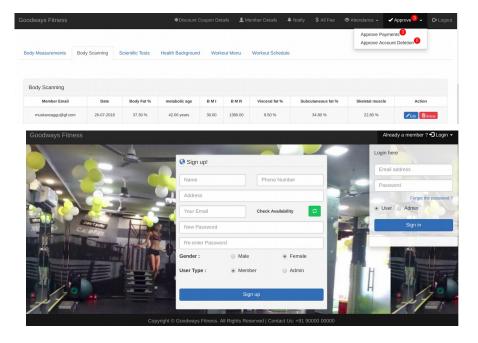
## Management System for Fitness Centre

Requirement analysis to PHP based website: Freelance

15/06/2018 - 20/07/2018

Failed to convert freelance projects into IT business as I aspire to become an Engineer but small and mid scale business doesn't require much engineering optimisations due to hardware efficiency. It is better to train employees on tools like Google forms, Excel etc for small/mid scale to prevent operation failure as cost of software operation and team management is very high and small/mid scale business owners of India can't afford custom solutions.

Skills: PHP, MySQL (Normalisation and DB Design), HTML, CSS, JS, Bootstrap, AJAX



## **Learning Outcomes**

- Software solutions are only useful if it boost the operational productivity of the system.
- The main subject of entrepreneurship is social science, if you don't understand people then there is no way for you to build anything useful because people are the user of the product and they will only pay for what they consider valuable. Engineering is only useful in scale. You can't scale non valuable thing in the market and understanding what is valuable and non valuable requires a deep understanding of human behaviour and civilisations not software engineering. Scaling also requires the person who can maintain the scale of the organisation as well. Process of improving the market value of any product/service is called marketing.
- If a project leader did the requirement analysis improperly then it can't be fixed from the bottom that's why meetings are more important than work and main task of a leader is to keep people from different departments on the same page which means his ability to communicate and learn new things in the given domain should be higher so that he can make right decisions for the project and involved stakeholders including clients, investors and employees.