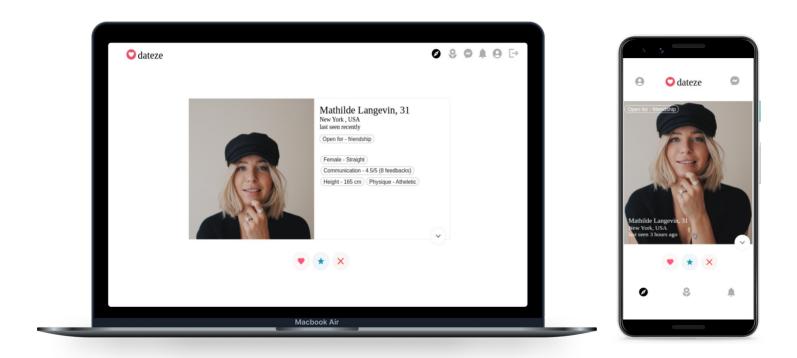
## Dateze App



Improving match quality with communication and big 5 personality scores.

# Dating apps in 2023

- Lack of authenticity
  - No substantial user generated activity

- Poor quality of matches
  - Wrong major selection criteria,
    - Modern dating apps: "Liking similar thing" as main criteria is unsustainable as preferences kept changing with life exposure.
    - Matrimonial apps: "same community" as main criteria has no real utility in modern urban social structure.

### **Solutions**

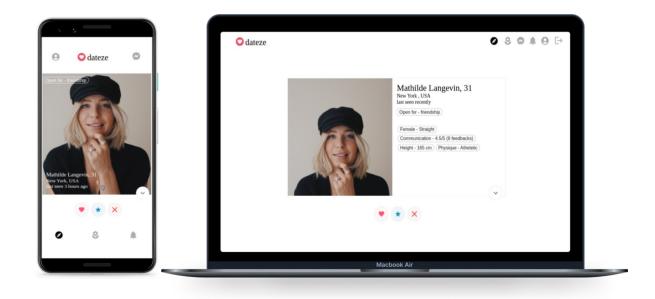
- Lack of authenticity
  - We can improve authenticity with communication feedback.

- Poor Quality of matches
  - By making communication skills score as major criteria
  - By making Big 5 personality score as major criteria

### **Product**

- Find matches according to your preferences.
- Get feedback ratings on your communication skills.
- Get your Big 5 scores and match according to your personality traits.

Website: https://dateze.in Follow us on Instagram: @dateze.in



# Total Addressable Market (TAM)

### **Current Market (TAM)**

100 Million total users using various online dating apps

25 Million Authentic Users

8 Million Paid Users

(33% of Authentic Users)

\$ 6.5 Billion USD

### **Business Plan**

#### **Subscription Model**

1 Month = Rs. 1200

3 Months = Rs. 2000

6 Months = Rs. 3000

12 Months = Rs. 4000

Pricing, Paid User distribution & Revenue Predictions.

India/Asia Pricing

1 month = Rs. 1200 (30% people)

3 months = Rs. 2000 (40% people)

6 months = Rs. 3000 (20% people)

12 months = Rs. 4000 (10% people)

US/Europe Pricing = Price \* 3

PPI, Purchase Parity Index Ratio with respect to India = 4, We can reduce PP factor by 1 to increasing user base from US/Europe

If 80% from India/Asia and 20% from US/Europe out of total 3000 paid customers,

Potential Revenue = (1200\*0.3 + 2000\*0.4 + 3000\*0.2 + 4000\*0.1) \* (0.8 + 3\*0.2) \* 3000 = 90 Lac.\*

### Team

- Founders
  - Yash Pratap
  - Rakesh Pandey
- Investors

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# **Funding Plans**

- Stage : Seed Round
  - Do the marketing and Get the 50,000+ downloads on Play Store
    - If there exists 3000 paid users
      - 80% people from India/Asia
      - 20% from US/Europe
    - Total Potential Revenue = Rs. 90 Lac.\*

We are looking for Rs. X investment in exchange of Y% equity

### Future Plan for Big Tech

Big 5 Personality Traits database as pipeline

Dateze app

Mental Health platforms (\$ 600 Billion USD+ by 2030)

#### **Mental Health Platforms**

Big 5 Personality Traits database can act as a gateway for mental health platforms as it potentially helps psychologists diagnose and develop better strategies for treatment.

Mental Health industry will be \$ 600 Billion USD by 2030 and it is currently valued at \$ 300 Billion USD which means there are lot of problems which can be solved with technology.