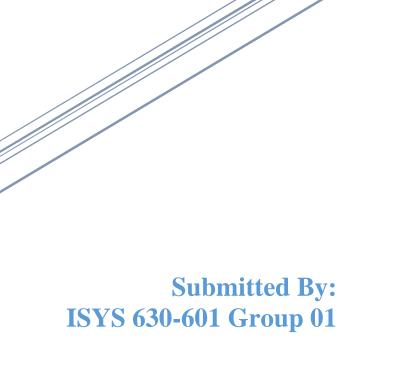
## STAKEHOLDER ANALYSIS

Systems Migration Project, J.D. Monster Bank



ISYS 630, Section 601 – Group 1

Das, Pandey, Sharma Stakeholder Analysis 22nd February, 2017 Document Version: 1.1

Name	Role	Importance	Rank	Current Attitude	Expected Role	Key Messages	How	When	Who
Yash Vardhan Sharma	Sponsor Representative	Primary contact with all our sponsors. Project funding is dependent on him.	A	Understands the importance of the project, working towards securing funds from sponsors.	Advocate our project to sponsors and gain their support.	Highly experienced in working with sponsors.	Discuss the importance of funds with him during daily meetings of the first quarter of the fiscal year.	July 1 – Sep 30	Ritu
Rituparna Das	Program Manager	Influential as she serves as the project manager. Makes sure all the projects are in tandem.	В	Realizes the value of cooperation and synchronization among teams.	Successful coordination of the independent migrations, so that the project as a whole is a success.	Taking up the responsibility of a program manager for the first time.	Providing weekly feedback of the multiple projects running simultaneous ly, and giving feedbacks to her regarding her management techniques.	July 1 – Dec 31	Jalaj

Jalaj Ranjan Pandey	Project Manager	Very critical to the project as he is responsible for planning, executing, monitoring and driving the project to completion.	С	Aware of the stakes involved with the project, and he is working towards requirements gathering and feasibility study.	Implements project management principles successfully.	Trained in all aspects of project management. Has acted a project manager in various other projects.	Conducting periodic meetings with him to give project status updates and discussing pending initiatives.	July 1- June 30	Yash
Jacob Miller	Technical Manager	Highly valued as he is going to lead all the technical operations in the project. Needs to study the feasibility of implementing new technologies to obtain better results in the project.	G	Understands the technical challenges of the project and has started working towards devising a develop- ment plan.	Implements the required technical skills to successfully achieve the desired output.	Taking up the responsibility of a technical manager for the first time.	Conducting daily meetings to have status updates. Making sure that all bottlenecks have been resolved, and the project is not stuck at any phase.	July 1- June 30	Jalaj

Katherine Scott	Project Coordinator	Crucial to the project as she is responsible for coordination among the internal team members.	D	Needs to be briefed about the importance of various teams that are involved.	Establishes cordial relations among the different sub teams, so that everyone is on the same board.	Her role holds great importance, as she is a highly experienced professional.	Providing daily feedback of the multiple sub teams running simultaneously, and giving feedbacks to her regarding her team management techniques.	July 1 – June 30	Ritu
Samantha K.	IT Support Administrator	Key member as collection of IT usage stats and using this data to recommend for improving the company's IT systems is her role.	L	Needs to be briefed about the IT traffic that will be perceived.	Resolves all issues to IT so that functioning of the teams is not affected in any way.	Taking up the responsibility of the IT support administrator for the first time.	Conducting sessions to explain the required IT and network support in the project.	July 15	Yash
Ajith Suman	Network Support Team Lead	Important because he will be investigating and diagnosing	Н	Aware of the dependency of the project on network,	Resolves all network related issues as there is a great dependency	Taking up the responsibility of the network support team lead.	Conducting sessions to explain the required IT and network	July 15	Yash

		problems related to network.		has started working to make sure a strong network connection is established.	on the network and even a small network outage can cause many problems.		support in the project.		
Andrew Santos	Infrastructure Provider Contractor	Crucial to the project as he is responsible for providing the required infrastructure needed for the smooth functioning of the project.	O	Needs to be briefed with all the details of the infra- structure needed for the project.	Delivers the required infrastructure on time for the project to start and complete on time.	Worked with J.D. Monster Bank before on several occasions.	Plan a meeting with him to discuss the infrastructure needs of the project.	June 2nd	Ritu
Colette Wilcox	Training Manager	Highly valued as he is responsible for managing and organizing training programs in order to educate the team members.	J	Realizes the value of a good training program and is working towards creating the best possible training schedule.	Takes a proactive attitude in training the team members. Provide continuous support to the team, and conducts periodic	Highly beneficial to the project as he is known for providing the best trainings in the industry.	Discuss the importance of appropriate training with him during daily meetings of the entire duration of the project.	July 1- June 15	Ritu

Shreya Patel	Bank Representative	Important as she is the primary contact for the bank which she is representing.	I	Has an overview of the project, but an elaborate description of the project plan has to be shared.	reviews to understand the needs of the team.  Proactive representative of the bank, who provides all the necessary information pertaining to his/her respective bank.	Taking up the responsibility of the bank representative for the first time.	Explain the importance of the sharing of accurate information of respective banks with the J.D. Monster systems migration team. Invite to the first stakeholders meeting.	July 5	Jalaj, Yash and Ritu
Shannon Aguilar	Bank Representative	Important as she is the primary contact for the bank which she is representing.	I	Has an overview of the project, but an elaborate description of the project plan has to be shared.	Proactive representative of the bank, who provides all the necessary information pertaining to his/her	Taking up the responsibility of the bank representative for the first time.	Explain the importance of the sharing of accurate information of respective banks with the J.D. Monster	July 5	Jalaj, Yash and Ritu

					respective bank.		systems migration team. Invite to the first stakeholders meeting.		
John Brown	Bank Representative	Important as he is the primary contact for the bank which he is representing.	I	Has an overview of the project, but an elaborate description of the project plan has to be shared.	Proactive representative of the bank, who provides all the necessary information pertaining to his/her respective bank.	Has worked with J.D.  Monster Bank before on several occasions.	Explain the importance of the sharing of accurate information of respective banks with the J.D. Monster systems migration team. Invite to the first stakeholders meeting.	July 5	Jalaj, Yash and Ritu
Sarah McNeill	Bank Representative	Important as she is the primary contact for the bank which she is representing.	Ι	Has an overview of the project, but an elaborate description of the project plan	Proactive representativ e of the bank, who provides all the necessary information pertaining to	Taking up the responsibility of the bank representative for the first time.	Explain the importance of the sharing of accurate information of respective banks with	July 5	Jalaj, Yash and Ritu

				has to be shared.	his/her respective bank.		the J.D. Monster systems migration team. Invite to the first stakeholders meeting.		
Odasy Smith	Bank Representative	Important as he is the primary contact for the bank which he is representing.	I	Has an overview of the project, but an elaborate description of the project plan has to be shared.	Proactive representative of the bank, who provides all the necessary information pertaining to his/her respective bank.	Has worked with J.D. Monster Bank before on several occasions.	Explain the importance of the sharing of accurate information of respective banks with the J.D. Monster systems migration team. Invite to the first stakeholders meeting.	July 5	Jalaj, Yash and Ritu
Dustin Brown	Bank Representative	Important as he is the primary contact for the bank which he	Ι	Has an overview of the project, but an elaborate description	Proactive representativ e of the bank, who provides all the necessary	Taking up the responsibility of the bank representative for the first time.	Explain the importance of the sharing of accurate information	July 5	Jalaj, Yash and Ritu

		is representing.		of the project plan has to be shared.	information pertaining to his/her respective bank.		of respective banks with the J.D. Monster systems migration team. Invite to the first stakeholders meeting.		
Zachary Burnett	Customer Engagement Strategist	Very crucial to the project as he is the lead who is going take care of maintaining cordial relationship with customers, ensuring them that their data is being migrated successfully.	E	Aware of his responsibilit ies as the lead strategist. Working towards creating a strategic plan to deal with customers in the best way.	Highly enthusiastic and proactive in his role as he is going to play the crucial role of handling customers.	Trained professional and has a good experience in CRM.	Invite to the stakeholders meeting, and invite to the quarterly business reviews.	July 5, October 15, Decem ber 20, March 15, May 30	Jalaj, Yash and Ritu

## **Matrix:**

## Importance →

H Network Support Team Lead	G Technical Manager	Project Manager	A Sponsor Representative
IT Support Administrator	Training Manager	Project Coordinator	Program Manager
O Infrastructure Provider Contractor	М	Bank Representatives	E Customer Engagement Strategist
Р	N	К	F

Influence →