

#### Godavari Biorefineries Ltd

Dated: May 26, 2025

The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (E),
Mumbai – 400 051

The Manager
Listing Department
BSE Limited
Phiroze Jeejeebhoy Tower,
Dalal Street
Mumbai-400001

Script Symbol: GODAVARIB

Script Code:544279

Dear Sir / Madam,

#### Sub: Revised Investor Presentation (Errata)

This is with reference to the captioned subject. We had filed our audited standalone and consolidated financial results for the fourth quarter and year ended March 31, 2025 on 24<sup>th</sup> May, 2025 and further filed revised financial statement today i.e. 26<sup>th</sup> May, 2025

In this connection, please find enclosed the Revised Investor Presentation, incorporating corrections made to the classification of tax expense. The revisions pertain solely to presentation and do not impact the profitability figures.

#### **Nature of Revision:**

In the earlier version of the presentation, tax expense for Q4 FY25 was erroneously reported as Rs. (0.7) Cr, with Rs. 24.5 Cr misclassified under "One-time impact of Deferred Tax."

Upon review, the correct tax expense for Q4 FY25 is Rs. 23.8 Cr, with no one-time deferred tax impact applicable. Accordingly, the classification has been corrected in the revised slides.

Revised Slides-Slide 6 & 12

Kindly take the attached revised Investor Presentation for the quarter and year ended 31<sup>st</sup> March, 2025 on record.

Thanking you, Yours faithfully

#### For Godavari Biorefineries Limited

MANOJ JAIN Date: 2025.05.26 18:34:11 +05'30'

Manoj Jain

Company Secretary & Compliance Officer

Membership No. F-7998





## Safe Harbor





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# **Q4 & FY25 Performance**



## **Industry Updates**



**Bio-based Chemicals Gain Traction in Green Transition** 

The global chemicals industry is seeing renewed momentum as companies accelerate the shift from fossil-based to bio-based chemicals. Global players are actively collaborating to co-develop sustainable chemical solutions as part of the ongoing transition to bio-based alternatives.

**Ethanol Pricing & Blending Program** 

Despite successive FRP hikes over two seasons, ethanol procurement prices for sugarcane juice and B-Heavy molasses have remained unchanged at ₹65.61 per litre and ₹60.73 per litre respectively since November 2022. This disconnect has squeezed producer margins and made diverting cane to ethanol far less attractive.

Sugarcane Yield & Sugar Production

India's sugar production is estimated at **25.74 million tonnes**, down from **31.54 million tonnes** in 2023–24. The decline is driven by **lower cane yield**, **red rot disease**, and a **drop in recovery rate** from **10.10% to 9.30%**. Total cane crushed fell to **276.78 million tonnes**, a reduction of nearly **35 million tonnes**.

Fair and Remunerative Price (FRP) & Minimum Support Price (MSP)

The Fair & Remunerative Price (FRP) of sugarcane was ₹315/quintal for 2023–24, raised to ₹340/quintal for 2024–25 (both at 10.25% recovery). For 2025–26, it increased by 4.41% to ₹355/quintal at the same recovery rate. Discussions are ongoing to raise the MSP of sugar amid rising FRP and production costs.

**Sugar Export Quota** 

In February, the government approved a uniform sugar export quota of **1 million tonnes** for the 2024–25 season, equivalent to 3.174% of each mill's three-year average output. This eased domestic supply pressure and contributed to an uptick in domestic sugar prices

## **Business Updates**





### Accelerating Growth with Operational Excellence and Strategic Investments



#### **RECORD BREAKING CRUSHING**

- ☐ The Sameerwadi unit achieved a record-high crushing of 24.65 lakh tons of sugarcane in sugar season 2024-25 the highest in the company's history
- ☐ This milestone reflects improved **farm-level engagement** and **efficient harvesting**, further strengthening the company's integrated ethanol and sugar value chain.



#### STRENGTHENING CAPABILITIES

- ☐ Our **200 KLPD fungible Grain/Maize distillery** is progressing as planned, and we are on track to **commence commercial production by Q4FY26**, enhancing operational flexibility and supporting the ethanol blending initiative
- □ Additional focus on **expanding capacity** and implementing **debottlenecking initiatives in bio-based chemicals** to drive long-term growth.

# Q4 FY25 Performance Highlights



(Consolidated)



**Revenue from Operations** 

**EBITDA** 

PAT

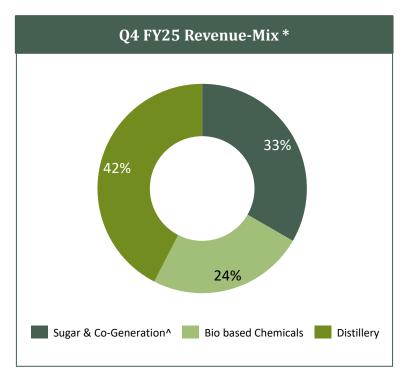
Rs. 579.5 Cr

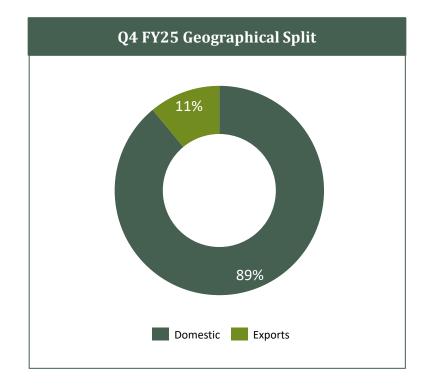
Rs. 121.7 Cr

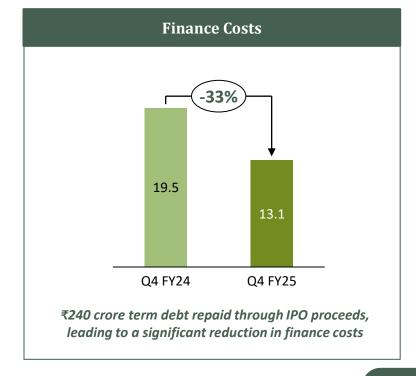
**Margin 21.0%** 

Rs. 71.9 Cr

**Margin 12.4%** 







<sup>^</sup> contribution represents the external revenue portion.

<sup>\*</sup>Some of the business segments are of seasonal nature and accordingly impact the results in the respective quarters

# FY25 Performance Highlights



(Consolidated)



**Revenue from Operations EBITDA** PAT#

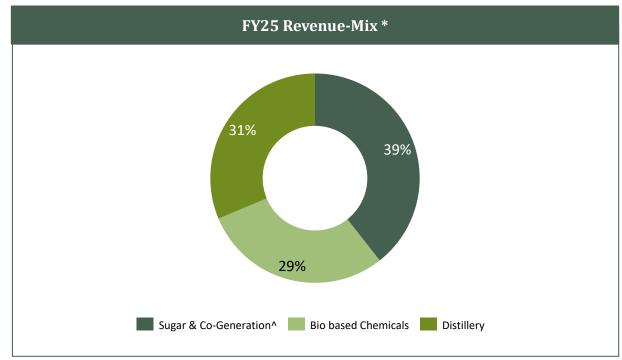
Rs. 1,870.3 Cr

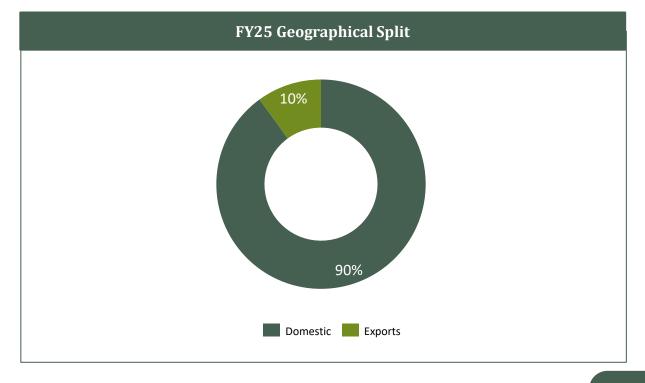
Rs. 120.3 Cr

**Margin 6.4%** 

Rs. 1.1 Cr

**Margin 0.1%** 





<sup>^</sup> contribution represents the external revenue portion.

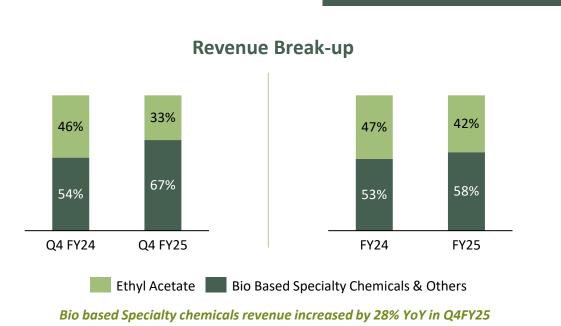
# Segmental Highlights-Bio-based Chemicals

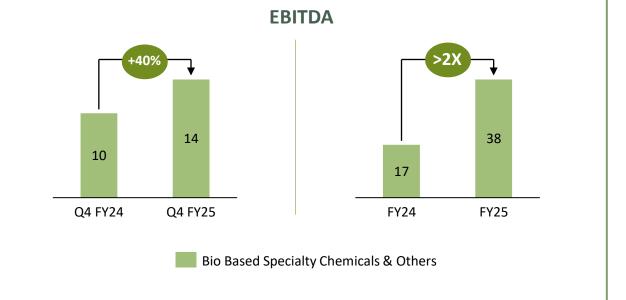




Q4 FY25	Q4 FY24	YoY Growth	FY25	FY24	YoY Growth
139	129	8%	542	506	7%

### Accelerating Growth Through Specialty Chemicals



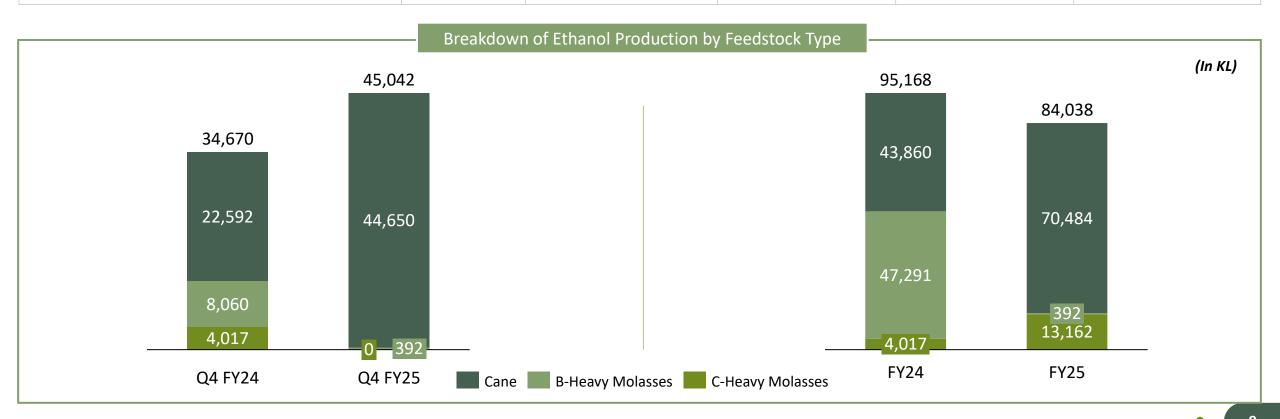


Increased focus on high-margin specialty chemicals is expected to drive sustainable growth and strengthen overall profitability

# Segmental Highlights- Ethanol



Ethanol	Units	Q4 FY25	Q4 FY24	FY25	FY24
Production Volume	KL	45,042	34,670	84,038	95,168
Sales Volume	KL	35,333	26,844	85,204	84,058
B-Heavy Molasses Stock	MT	1,09,244	0	1,09,244	0
C-Heavy Molasses Stock	MT	0	44,893	0	44,893

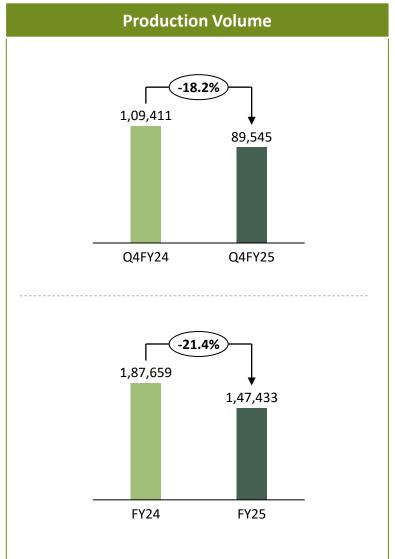


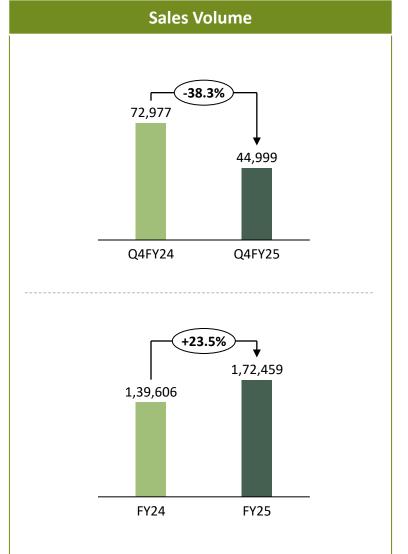
# Segmental Highlights- Sugar

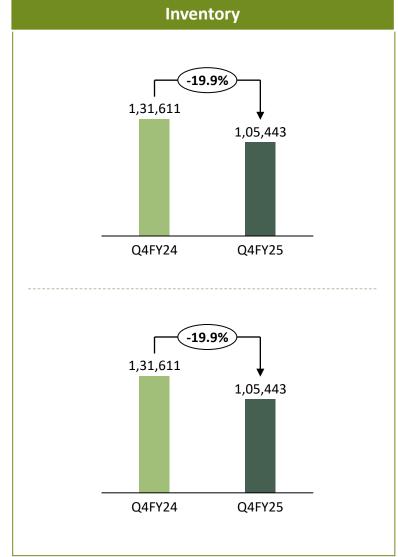




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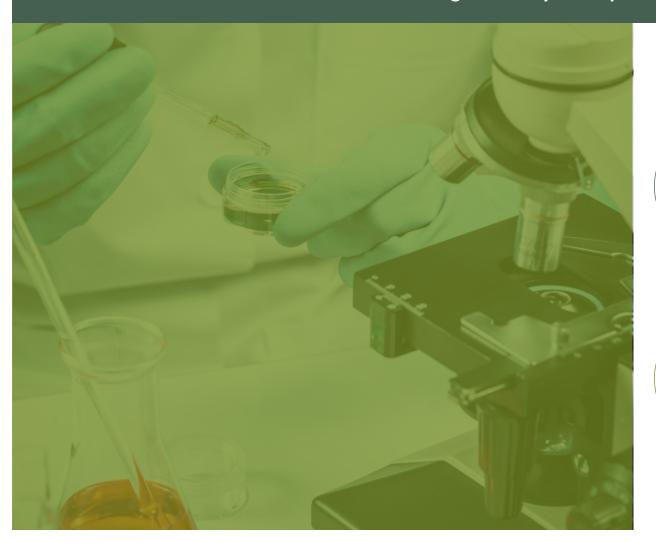


# Cancer Molecule Research Update





### **Drug Discovery for Triple-Negative Breast Cancer**





**Approval obtained from Central Drugs Standard Control Organisation for clinical trials** of a proposed drug on patients with advanced solid tumours.



Molecule for safety trials currently being conducted, with completion expected by Q2 FY26.

# Consolidated Profit & Loss Statement – Q4 & FY25



Particulars (in INR Cr)	Q4 FY25	Q4 FY24	Y-o-Y	Q3 FY25	Q-o-Q	FY25	FY24
Revenue from Operations	579.5	615.2	-5.8%	447.3	29.6%	1,870.3	1,686.7
Other Income	9.3	10.5		3.6		16.7	14.4
Total Revenue	588.8	625.7	-5.9%	450.8	30.6%	1,886.9	1,701.1
Cost of Materials Consumed	575.3	676.2		446.6		1,242.8	1,533.1
Purchase of Finished Goods	4.7	4.1		3.0		17.8	12.3
Changes in Inventories of Finished Goods and WIP	(222.5)	(281.7)		(142.4)		124.6	(368.4)
Gross Profit	231.2	227.2	1.7%	143.6	61.0%	501.8	524.0
GP %	39.9%	36.9%		32.1%		26.8%	31.1%
Employee Benefits Expense	34.9	32.8		30.4		125.4	118.2
Other Expenses	74.6	70.1		73.6		256.1	257.9
EBITDA*	121.7	124.4	-2.2%	39.7	206.7%	120.3	147.9
EBITDA %	21.0%	20.2%		8.9%		6.4%	8.8%
Depreciation and Amortisation Expense	12.8	13.9		12.3		50.1	59.9
EBIT	108.8	110.5		27.3		70.3	88.0
Finance Costs	13.1	19.5		18.9		71.8	75.6
РВТ	95.7	91.0		8.5		(1.5)	12.4
Tax Expense	23.8	25.8		2.7		(2.6)	0.1
Profit/(Loss) after Tax excl. one time impact of Deferred Tax	71.9	65.2		5.8		1.1	12.3
PAT % (excl. one time impact of Deferred Tax)	12.4%	10.6%		1.3%		0.1%	0.7%
One time impact of Deferred Tax	0.0	0.0		0.0		24.5	0.0
Profit/(Loss) after Tax incl. one time impact of Deferred Tax	71.9	65.2	10.4%	5.8	1148.4%	(23.4)	12.3
PAT % (incl. one time impact of Deferred Tax)	12.4%	10.6%		1.3%		-1.3%	0.7%
EPS	14.1	15.5		1.3		(5.1)	2.9

<sup>\*</sup> EBIDTA Includes Other Income

# Consolidated Balance Sheet – FY25





Particulars (in INR Cr)	Mar 25	Mar 24
ASSETS		
Non-current assets		
(i) Property, plant and equipment	861.3	848.6
(ii) Right to Use Asset	0.3	0.5
(iii)Capital Work in progress	22.2	16.4
(iv) Intangible Assets	0.9	0.7
(v) Intangible Assets under development	15.2	12.4
(vi) Investments accounted for equity method	0.0	0.0
(v) Financial Assets		
-Trade Receivables	3.1	0.8
-Other Financial Assets	11.9	18.2
(vi) Other Non- Current Assets	17.1	17.7
Total Non-current assets	931.8	915.2
Current assets		
(i) Inventories	739.7	805.2
(ii) Financial Assets		
-Trade receivables	138.2	189.8
-Cash and cash equivalents	12.3	11.1
-Bank balances other than above	19.1	21.5
-Other financial Assets	13.3	12.2
(iii) Other current assets	100.7	36.6
Total Current Assets	1023.3	1076.3
TOTAL ASSETS	1955.1	1991.5

Particulars (in INR Cr)	Mar 25	Mar 24
EQUITY AND LIABILITIES		
EQUITY		
(i) Equity share capital	51.2	41.9
(ii) Other equity	730.8	458.7
Total Equity	782.0	500.7
LIABILITIES		
Non-current liabilities		
(i) Financial Liabilities		
-Borrowings	239.7	355.5
-Lease Liabilities	0.2	0.2
-Other financial liabilities	1.9	1.1
(ii) Provisions	3.2	2.3
(iii) Deferred tax Liabilities	43.4	21.7
(iv) Other Non-Current Liabilities	0.4	0.5
Total Non-Current Liabilities	288.9	381.3
Current liabilities		
(i) Financial liabilities		
-Borrowings	249.7	298.6
-Lease Liabilities	0.2	0.3
-Trade payables	530.6	630.2
-Other financial liabilities	40.1	38.7
(ii) Other Current Liabilities	60.7	137.6
(iii)Provisions	2.9	4.1
(iv) Current Tax Liabilities (Net)	0.1	0.1
Total Current Liabilities	884.3	1,109.5
TOTAL EQUITY AND LIABILITIES	1,955.1	1,991.5

# Consolidated Cash Flow Statement – FY25





Particulars (in INR Cr)	Mar 25	Mar 24
Cash Flow from Operating Activities		
Profit before Tax	(1.5)	12.4
Adjustment for Non-Operating Items	114.3	123.3
Operating Profit before Working Capital Changes	112.7	135.8
Changes in Working Capital	(106.4)	51.0
Cash Generated from Operations	6.3	186.8
Less: Direct Taxes paid	(0.2)	(1.7)
Net Cash from Operating Activities	6.2	185.2
Cash Flow from Investing Activities	(68.8)	(44.0)
Cash Flow from Financing Activities	63.7	(151.3)
Net increase/ (decrease) in Cash & Cash equivalent		(10.2)
Cash and cash equivalents at the beginning of the year	11.1	21.3
Effect of exchange rate changes on Cash & Cash Equivalent	0.0	0.0
Cash and cash equivalents at the end of the year	12.3	11.1





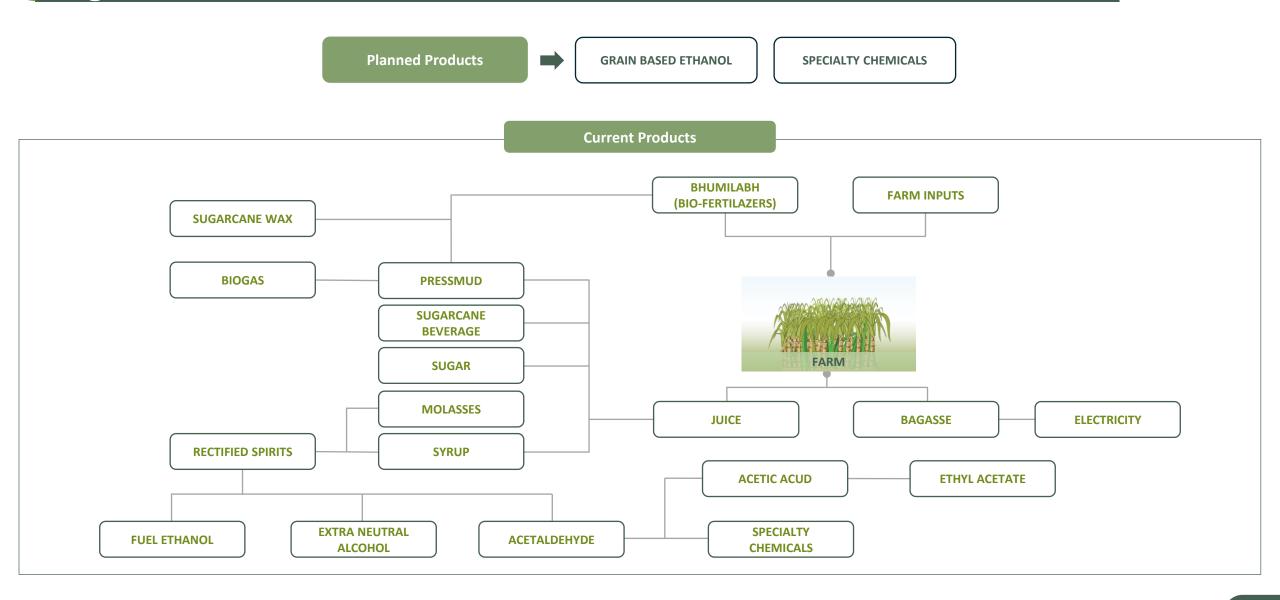
# **Company Overview**



## Integrated Bio-refinery across value chain: Sugar, Ethanol, Bio-Chemicals, Power & Others...







## ....with Focus on Improving Sugarcane Valorisation







### Widest

Portfolio of bio-based products in India1



### One of the top fifteen

sugar complexes in India in terms of Crushing Capacity



**Large network of farmers** 



#### SAMEERWADI MANUFACTURING FACILITY

Ethanol

Sugar

Power





#### **SAKARWADI MANUFACTURING FACILITY**

**Bio-based specialty chemicals** 

## Key Growth Drivers



### **Global - Transition to Green Chemistry**





### **Bio-Based Chemicals**



Debottleneck Bio-Based Specialty Chemicals



**License Bio-Butanol Capacity for India** 



Increase proportion of Specialty Chemicals in portfolio

#### **India- Green Energy Transition**



### **Ethanol**

**Diversify Feedstock by adding Grain/Maize bolt-on Capacity** 

**Increase Capacity Utilization** 

**Expand Markets (EBP/Pharma/ENA)** 

## **Board of Directors**





#### Promoter has played a significant role in the development and growth of the company...



Shri Samir Shantilal Somaiya (Chairman & Managing Director)

- Conferred with the 'Knight of the Order of the Star of Italy'
- Conferred with 'Lala Shriram National Award for Leadership in the Chemical Industry' by the Indian Institute of Chemical Engineers (2022), and various awards including the Annual Chapter Award for Scholastic by the American Institute of Chemical Engineer in 1988 and the Student Award Certificate by the American Institute of Chemical Engineer in 1990.
- Bachelors' degree in science from Cornell University, a masters' degree in chemical engineering and a masters' degree in business administration from Cornell University, and a masters' degree in public administration from Harvard University

#### ...supported by a well experienced board



**Dr. Sangeeta Arunkumar Srivastava** (Executive Director)

- Doctor of Philosophy degree ( PhD) in chemistry from Mumbai University
- Over 30 years of experience in R&D.



**Dr. Raman Ramachandran** (Non-Executive Director)

- Master's degree of science in entomology from Indian Agricultural Research Institute
- Former Head of BASF South Asia, CMD of BASF India Ltd, Ex MD & CEO of PI Industries, Dean, Faculty of Management at Somaiya Vidyavihar University.



Kumar L Desai (Independent Director)

- Bachelors' degree of law from University of Mumbai with 47+ years of experience as a practicing advocate
- Has been enrolled with the Bar Council of Maharashtra & Goa as an advocate since Sep 30, 1977.



**Bhalachandra Raghavendra Bakshi** (Executive Director)

- Bachelors' degree in science in agriculture
- Over 13 years of experience with GBL.



Hemant Luthra (Independent Director)

- Bachelors' degree of technology in Mechanical Engineering from IIT, Delhi
- Founder Chairman of Mahindra CIE, Mahindra Engineering Services, Mahindra Aerospace & Chairman of Mahindra Sanyo Steel.



Sanjay Puri (Independent Director)

- Masters of Management degree from Northwestern University & has 29+ years of experience in finance
- Associated with International Finance Corporation as the chief investment officer.



Suhas Uttam Godage (Executive Director (Works – Sakarwadi))

- Post graduate diploma in industrial fermentation & alcohol technology
- 26+ years of experience in chemicals industry and 15+ years of experience with GBL.



**Prof. Lakshmi Kantam Mannepalli** (Independent Director)

- Doctor of Philosophy degree (PhD) in chemistry from Kurukshetra University
- Adjunct Professor at Tezpur University, Distinguished Professor at ICT Mumbai, former Director of CSIR-IICT, and ex-Board member at IIT Hyderabad; Fellow of INSA, NASI, and the Royal Society of Chemistry.



Nitin Mehta (Independent Director)

- Post graduate Diploma in Management from Management Development Institute, Gurgaon
- Vice President (Profit Center Head Pasta) at Olam International, Nigeria. Prior to this, served as MD at L'Oreal Bangladesh.





## **Thank You**



Godavari Biorefineries Ltd CIN: L67120MH1956PLC009707 Name – Mr. Ashish Sinha Title – AGM- IR & Finance

Email - <u>investorrelations@somaiya.com</u>



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