

# Akash Subhash Bijagare

## Profile

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📍 Pune



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🎂 22/09/1993

## Hobbies

Singing

Reading

Travelling

## Career objective

Dedicated and results-driven sales person with a passion for creating efficient and scalable solutions. Seeking a challenging position to leverage my skills in full-stack development and contribute to innovative growth of organisation.

## Education

2014 - 2016	<b>Bachelor of Science</b> Marks - 74.50%	Bahinabi north Maharashtra University Jalgaon
2016 - 2018	<b>Master of Business Administration</b> Marks - 61%	Savitribai phule University pune

## Work experience

Jul 2018 - Aug 2019	<b>Assistant Manager</b> <ul style="list-style-type: none"><li>• Aquired current accounts and saving accounts</li><li>• Cross sale of health insurance life insurance</li><li>• Opening Demat account and trading account</li><li>• Aquired new customer to bank.</li></ul>	Kotak Mahindra Bank Ltd
Sep 2019 - May 2021	<b>Sr.Assistant Manager in current Account</b> <ul style="list-style-type: none"><li>• Aquired new customer of current accounts.</li><li>• Cross sale to the customers like Li, Hi, Gi,etc</li><li>• Also fixed deposite, mutual fund demat account</li></ul>	Indusind Bank Ltd
June 2021 - Nov 2022	<b>Sr.Assistant Manager in current Account</b> <ul style="list-style-type: none"><li>• Aquired entity current accounts like Pvt Ltd, Partnership current accounts LLP.</li><li>• Cross to the customer cc,od,Working capital assets.</li><li>• To provide banking and finacial services to the customer.</li></ul>	Yes Bank Ltd
Nov 2022 - Till date	<b>Deputy Manager -Relationship Officer</b> <ul style="list-style-type: none"><li>• To manage book of current accounts customer and the size of 30 cr.</li><li>• Provide all banking services to customers book customer.</li><li>• Also aquired new customers to the bank.</li><li>• Cross sale to the customers of book as well as newly acquired.</li></ul>	Au small finance Bank Ltd

## Awards

2020  
Over achiever in the appraisal of Indusind Bank Ltd .

2021  
Higher rating in the yes Bank Ltd to 15% hike in my appraisal.

## Certifications

2023  
To qualify regional contest of life insurance -December sprint

2023 And 2024  
Emerging player of the month in Sep 23 in casa aquisition. also Emerging player of the month December 23,Jan 24 and Mar 24 in casa aquisition.

## Skills

Problem-solving  
★ ★ ★ ★ ★ ★ ★ ★ ★ ★

Learning  
★ ★ ★ ★ ★ ★ ★ ★ ★ ★

Time Management  
★ ★ ★ ★ ★ ★ ★ ★ ★ ★

## Yours Faithfully

• Akash Subhash Bijagare