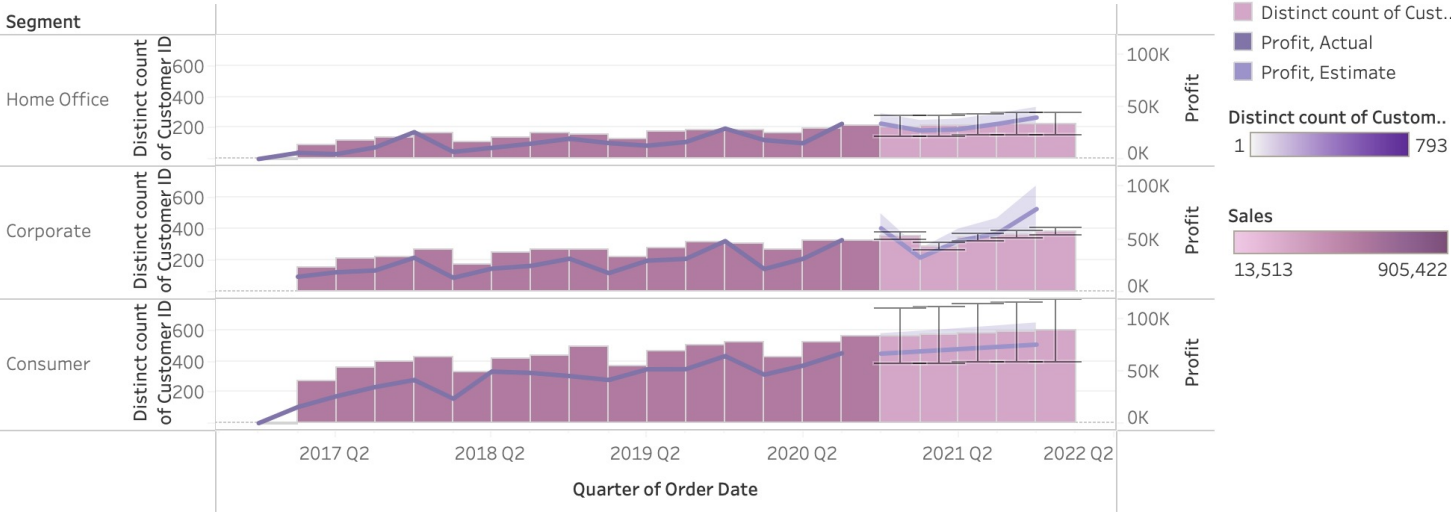
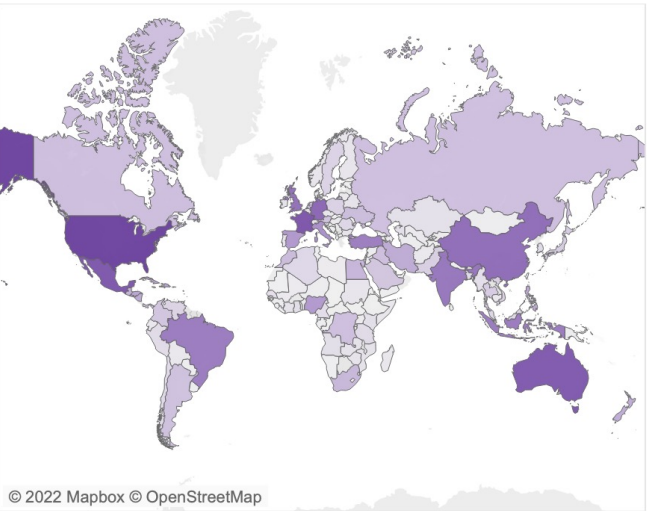


Prediction of customer amd profit



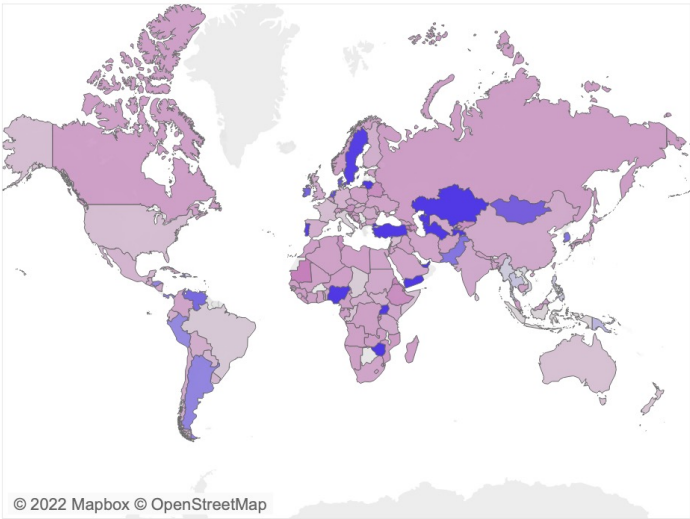
Customer Map



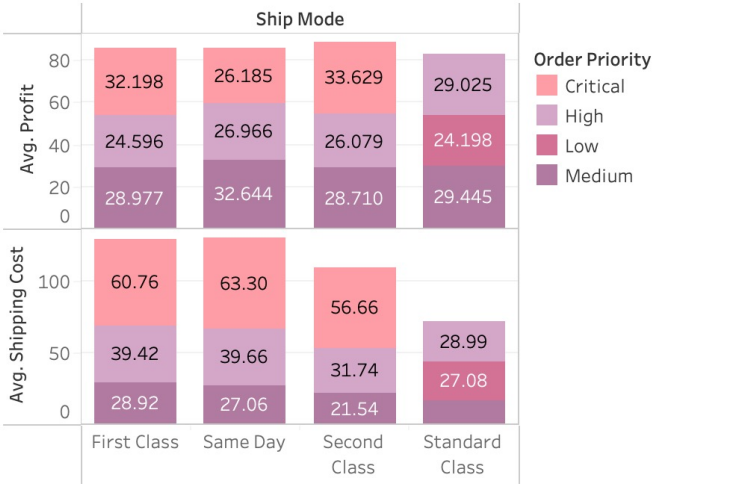
Customers by segment

		Segment		
Category	Sub-Catego..	Consumer	Corporate	Home Office
Furniture	Bookcases	528	322	194
	Chairs	560	329	203
	Furnishings	585	327	202
	Tables	286	177	100
Office Supplies	Appliances	462	279	168
	Art	718	416	262
	Binders	728	420	260
	Envelopes	534	316	196
	Fasteners	539	306	200
	Labels	555	320	204
	Paper	555	332	211
	Storage	711	423	264
	Supplies	527	333	193
	Technology	563	337	213
Technology	Accessories	563	337	213
	Copiers	524	313	182
	Machines	476	262	170
	Phones	599	354	210

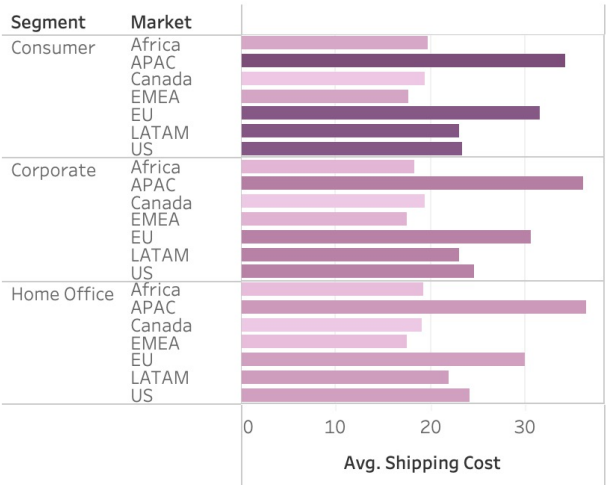
Margin rate by country



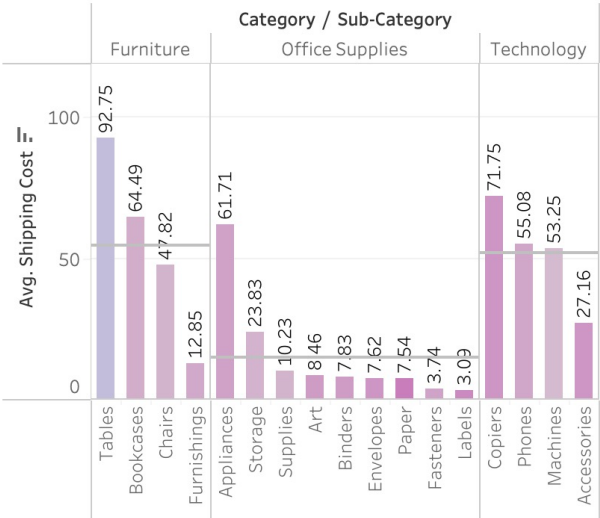
Avg. shipping cost & Avg. profit / Order Priority&Ship Mode



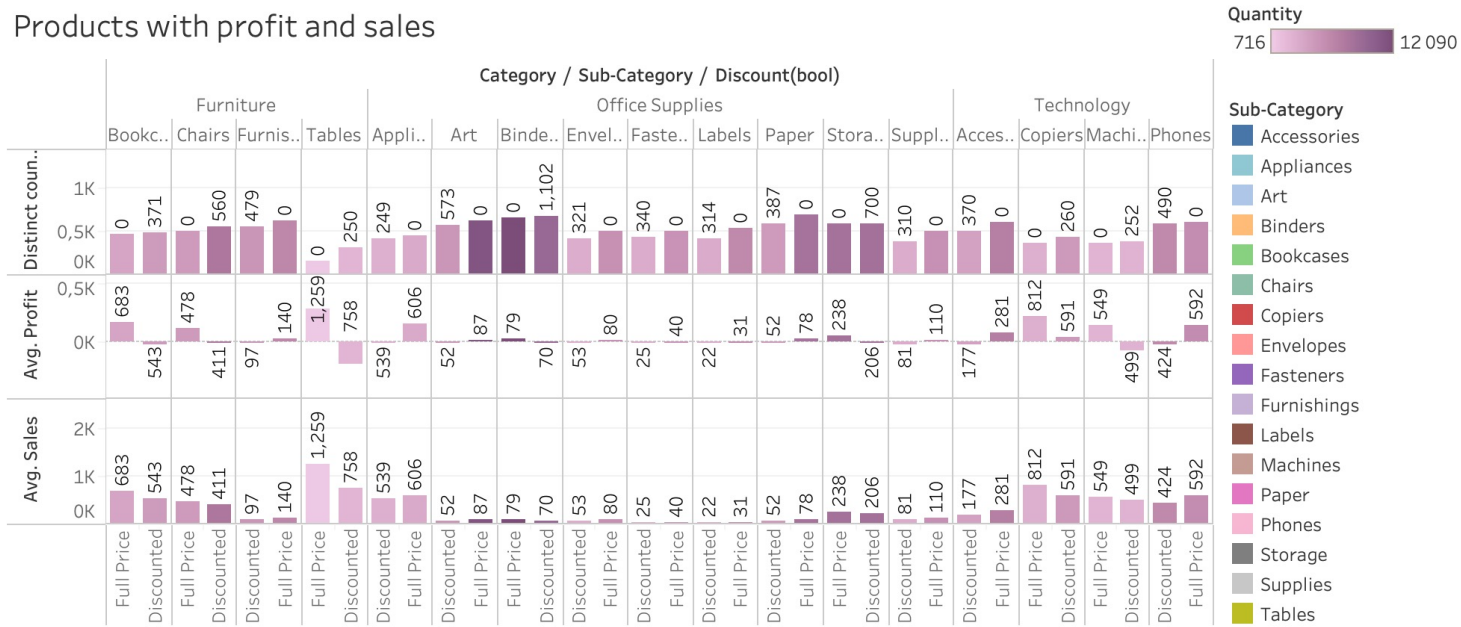
Avg. Shipping cost & quantity by segments & markets



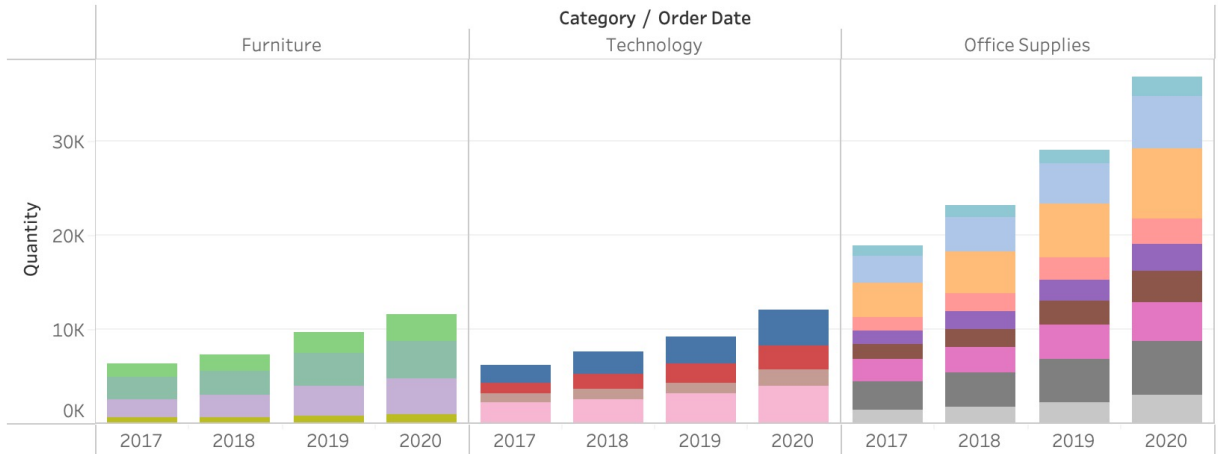
Shipping cost & margin



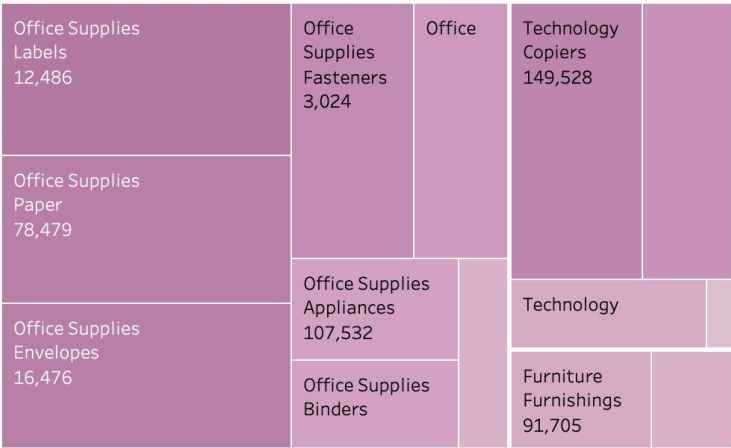
Products with profit and sales



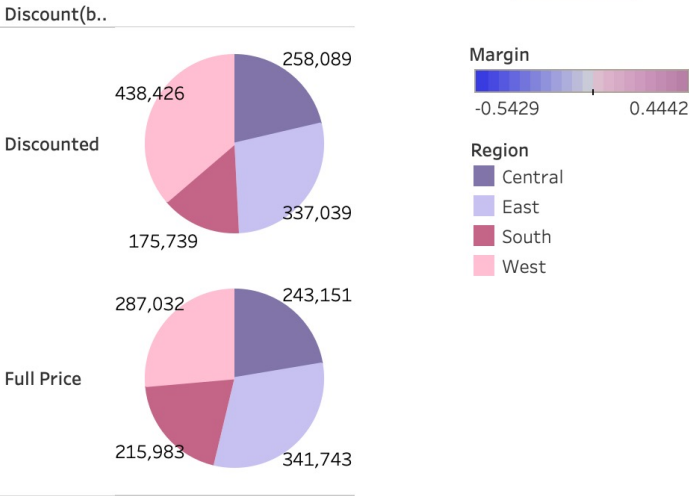
Product quantity by year



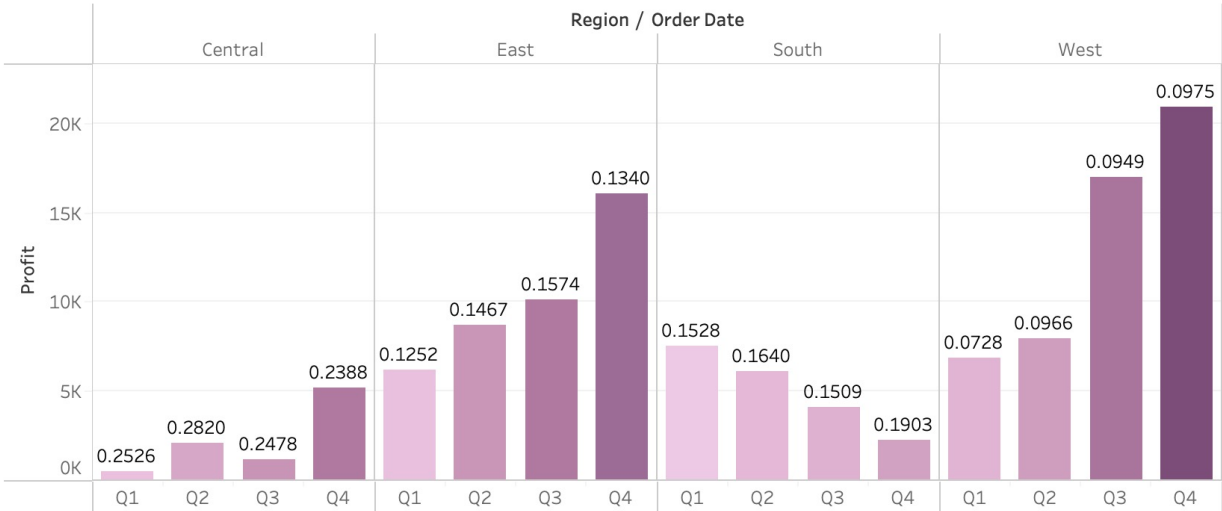
Categories of goods on Us market



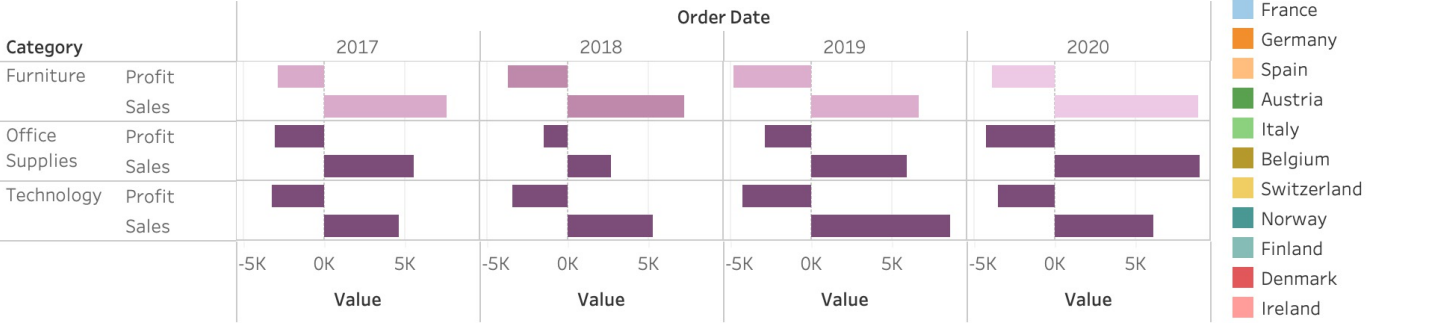
Discount & Sales



Profit & Quantity

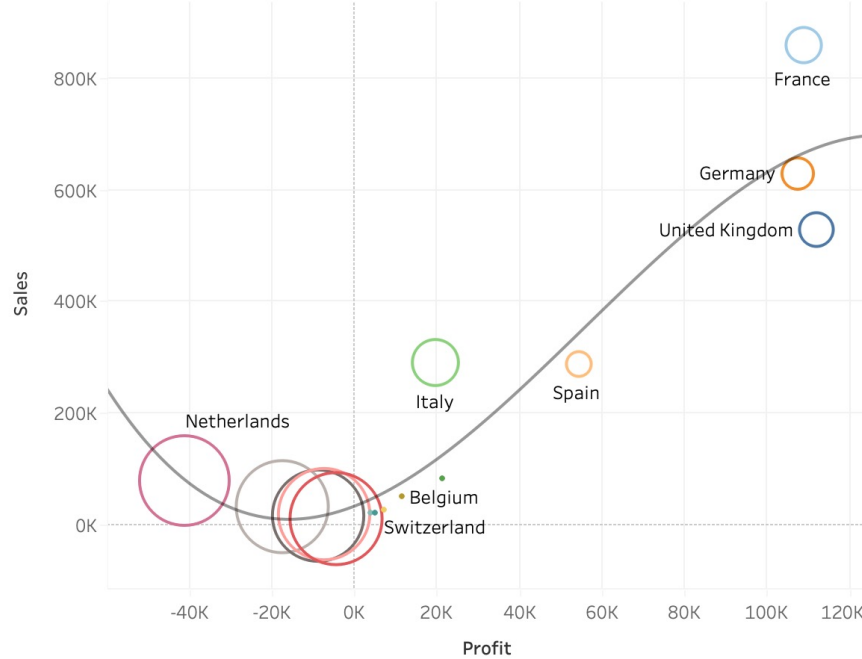


Netherlands



- Country
- United Kingdom
 - France
 - Germany
 - Spain
 - Austria
 - Italy
 - Belgium
 - Switzerland
 - Norway
 - Finland
 - Denmark
 - Ireland
 - Portugal
 - Sweden
 - Netherlands

Sales in EU (2)



Goods in UK

