

## Stage 1

A Coherent Narrative: Consumer Choice  $\rightarrow$  KKT  $\rightarrow$  Geometry  $\rightarrow$   
Utility Classes

### 1 The Consumer Problem (One Statement)

A consumer chooses a bundle  $x = (x_1, \dots, x_n) \in \mathbb{R}_+^n$  to maximize utility subject to a budget:

$$\max_{x \geq 0} u(x) \quad \text{s.t.} \quad p \cdot x \leq m, \quad (1)$$

where prices  $p = (p_1, \dots, p_n) \gg 0$  and income  $m > 0$ .

#### Objects and definitions

- **Budget set:**  $B(p, m) = \{x \in \mathbb{R}_+^n : p \cdot x \leq m\}$ .
- **Marshallian demand:**  $x(p, m)$  is the optimizer(s) of (1).
- **Indirect utility:**  $v(p, m) = \max_{x \in B(p, m)} u(x)$ .
- **Ordinal utility:** if  $u$  represents preferences, then any strictly increasing transform  $f(u)$  represents the same preferences.

### 2 KKT as the Universal Solver (Conditions + Interpretation)

Consumer problems involve inequality constraints ( $p \cdot x \leq m$ ) and nonnegativity ( $x \geq 0$ ). KKT is the standard optimality system.

#### 2.1 General KKT form (maximization with inequalities)

Consider:

$$\max_{x \in \mathbb{R}^n} f(x) \quad \text{s.t.} \quad g_j(x) \geq 0, \quad j = 1, \dots, J. \quad (2)$$

A point  $x^*$  is a **KKT point** if there exist multipliers  $\lambda_j^* \geq 0$  such that:

- (1) **Primal feasibility:**  $g_j(x^*) \geq 0$  for all  $j$ .
- (2) **Dual feasibility:**  $\lambda_j^* \geq 0$  for all  $j$ .
- (3) **Complementary slackness:**  $\lambda_j^* g_j(x^*) = 0$  for all  $j$ .
- (4) **Stationarity:**  $\nabla f(x^*) + \sum_{j=1}^J \lambda_j^* \nabla g_j(x^*) = 0$ .

## 2.2 Interpretation (how KKT explains consumer solutions)

- If a constraint is *slack* (not binding), its multiplier is 0.
- If a multiplier is  $> 0$ , that constraint must be *binding*.
- This is exactly the algebra behind **interior vs corner vs kink** outcomes.

## 3 Geometry Equivalence: Tangency / Corner / Kink (Three Solution Types)

In two goods  $(x_1, x_2)$ , the same consumer problem typically lands in one of three geometric types:

### 3.1 Type I: Interior optimum (tangency)

- $x_1^* > 0$  and  $x_2^* > 0$  (nonnegativity constraints slack).
- Budget binds under monotonicity:  $p_1x_1^* + p_2x_2^* = m$ .
- Tangency condition:

$$\text{MRS}(x^*) = \frac{p_1}{p_2}.$$

### 3.2 Type II: Corner optimum (boundary)

- One good hits zero, e.g.  $x_2^* = 0$ .
- A nonnegativity constraint binds, so its multiplier can be positive.
- No interior tangency; optimality is characterized by case comparisons (“bang-per-buck”).

### 3.3 Type III: Kink optimum (nondifferentiable / complements)

- Utility is not differentiable at the optimum (e.g. Leontief kink).
- Optimality often comes from eliminating “waste”: equalize the arguments inside a  $\min\{\cdot, \cdot\}$  whenever feasible.

## 4 Applications by Utility Class (Four Standard Utilities)

Now we apply the same steps to standard utility families. The only thing that changes is the *shape of indifference curves*, which determines whether we get tangency, corners, or kinks.

### 4.1 Cobb–Douglas: interior/tangency $\rightarrow$ demands

Let

$$u(x_1, x_2) = x_1^a x_2^{1-a}, \quad a \in (0, 1). \quad (3)$$

Because  $\log(\cdot)$  is strictly increasing, we can maximize:

$$\max_{x_1, x_2 \geq 0} a \log x_1 + (1-a) \log x_2 \quad \text{s.t.} \quad p_1x_1 + p_2x_2 \leq m.$$

This yields an interior tangency solution and Marshallian demands:

$$x_1^*(p, m) = \frac{a m}{p_1}, \quad x_2^*(p, m) = \frac{(1-a) m}{p_2}. \quad (4)$$

**Interpretation:** fixed budget shares ( $a$  on good 1 and  $1-a$  on good 2).

#### 4.2 Linear: corner solutions $\rightarrow$ cases

Let

$$u(x_1, x_2) = \alpha x_1 + x_2, \quad \alpha > 0. \quad (5)$$

Compare utility-per-dollar:

$$\frac{\alpha}{p_1} \text{ vs } \frac{1}{p_2}.$$

The solution is typically a corner:

$$(x_1^*, x_2^*) = \begin{cases} \left(\frac{m}{p_1}, 0\right), & \text{if } \frac{\alpha}{p_1} > \frac{1}{p_2}, \\ \left(0, \frac{m}{p_2}\right), & \text{if } \frac{\alpha}{p_1} < \frac{1}{p_2}, \\ \text{any bundle on the budget line,} & \text{if } \frac{\alpha}{p_1} = \frac{1}{p_2}. \end{cases} \quad (6)$$

**Interpretation:** buy only the good with higher bang-per-buck (unless tied).

#### 4.3 Leontief: kink $\rightarrow$ proportion + budget

Let

$$u(x_1, x_2) = \min\{\alpha x_1, x_2\}, \quad \alpha > 0. \quad (7)$$

At the optimum, avoid waste by matching:

$$\alpha x_1 = x_2.$$

Combine with budget exhaustion  $p_1 x_1 + p_2 x_2 = m$  to get:

$$x_1^* = \frac{m}{p_1 + \alpha p_2}, \quad x_2^* = \frac{\alpha m}{p_1 + \alpha p_2}. \quad (8)$$

**Interpretation:** fixed proportions; the optimum is at the kink.

#### 4.4 CES: unifying family + limits (one spectrum)

A CES family (for  $\rho \neq 0$ ) is:

$$u(x_1, x_2) = (a x_1^\rho + (1-a) x_2^\rho)^{1/\rho}, \quad a \in (0, 1). \quad (9)$$

**Interpretation:** one parameter controls substitutability and connects the three geometric types:

- high substitutability  $\Rightarrow$  behavior approaches **linear** (perfect substitutes, corners),
- intermediate substitutability  $\Rightarrow$  smooth **interior/tangency** (Cobb–Douglas-like),
- low substitutability  $\Rightarrow$  behavior approaches **Leontief** (perfect complements, kink).

This is why CES is a useful “unifying spectrum.”

## 5 Consistency Checks (Walras, Homogeneity, Intuition)

After solving any consumer problem, check these to ensure coherence:

### (1) Walras / budget exhaustion

If  $u$  is monotone, then the optimum uses all income:

$$p \cdot x^*(p, m) = m.$$

### (2) Homogeneity of degree 0

Scaling prices and income by the same factor does not change demand:

$$x(\gamma p, \gamma m) = x(p, m) \quad \text{for any } \gamma > 0.$$

### (3) Geometry matches the utility class

- Cobb–Douglas  $\Rightarrow$  interior tangency (as in (4)).
- Linear  $\Rightarrow$  corners (as in (6)).
- Leontief  $\Rightarrow$  kink (as in (8)).
- CES  $\Rightarrow$  moves smoothly along the substitutes–complements spectrum (9).

### (4) Basic intuition (comparative statics)

- Higher income should expand the affordable set (demands typically increase for normal goods).
- Price increases tend to reduce demand for that good (except special cases like Giffen).

**Summary in one line:** one problem  $\rightarrow$  one method (KKT)  $\rightarrow$  three solution types  $\rightarrow$  four utilities  $\rightarrow$  one unifying spectrum (CES).