## Homework 2

## Due: January 29, Start of class

- 1. This data uses data from tradeshow.csv. You have the following variables:
  - **Buy**. Evaluate and compare specific equipment for purchase, place orders, find new suppliers and solutions.
  - Social. Spend time with others, network with colleagues, extend professional network.
  - Education. Keep up-to-date on industry trends, attend continuing education sessions, attend keynotes.
  - (a) Estimate K-means on the three variables and find the 3-cluster solution. Give the cluster sizes, means and RMSE values. Describe each of the three clusters
  - (b) Estimate a Gaussian mixture using the three variables in R with the options G=3 for three clusters and modelNames="VII" for unequal variance, round clusters. Submit a classification plot. Compare the solution to K-means.
    - i. Do the cluster means tell the same story, or are there differences?
    - ii. Comment on the K-means vs. GMM cluster sizes.
    - iii. Comment on the within cluster standard deviations (vs. RMSE for K-means).
    - iv. How many variance parameters are estimated in total?
  - (c) Estimate Gaussian mixtures using three variables only with the G=3 option.
    - i. Do the cluster means tell the same story, or are there differences?
    - ii. Generate a classification plot.
    - iii. Which variance model did Mclust pick (it should be EEE)? Describe in words the shape of the class-conditional distributions.
    - iv. How many variance parameters are estimated in total?
  - (d) Which of the three solutions do you prefer?
- 2. This problem uses a data set from the Nuoqi retailer in China. You have five factors measuring attitudes toward fashion: Cross, fashion enthusiast, functional, impressive, self-expression. See the Powerpoint for the actual questions that were asked of consumers the alpha values.
  - (a) Use K-means to find the five-cluster solution using the first five variables in the data frame. Give the usual sizes, means, and RMSE values. Comment on the solution.
  - (b) Suppose that there are individual differences in the way that different respondents use the sales, where some are systematically more positive and others are more negative. The variable xbar is the average response for the given respondent to all 5-point scales on the survey. Compute five new variables equal to the original variable minus xbar, e.g., nuoqi\$impressI = nuoqi\$impress-nuoqi\$xbar. This is called ipsatization, and it will be important to us with recommender systems.

- (c) Use K-means to find the five-cluster solution using the ipsatized versions of the first five variables in the data frame. Give the usual sizes, means, and RMSE values. Comment on the solution. Is there improvement?
- (d) Run K-means solutions for the K=2-6 solutions and examine the fit statistics (SSE, R-Squared, Pseudo F). Try both the raw and ipsatized data. Which do you suggest?
- (e) Try Gaussian mixture models and look at the plots. What is the underlying problem when trying to cluster this data set?