What can we imagine them saying?

Apart from mobile

app have a call

service which gives

the realtime value

and suggestion to

customers.

very friendly,

patient and



Thinks

Handmade delicacies simply south

It is a Fresh, high quality nutritious Sweets.

day by day

Introduce new flavors sweets

I focus on sweet shop prepares and sells at least 100kg kg. of sweets per day.

Provide multiple offers and a feature like cash back



Keerthi Sweets

Sweet Deals

Keerthi Sweets Special is creating value for customers by meeting their needs.

we are offering sweets ranging from Rs. 15 but its competitors are offering cake in Rs. **Z0.**

Keerthi sweets products are much softer than any other products in the market.

helpful in helping us find what we were looking for.

He helped clarify many questions I had regarding

I believe he had my interest at heart and found the best coverage for me at a good price.



Does

What behavior have we observed? What can we imagine them doing?



What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?



Feels

