



Says

What have we heard them say?  
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?  
What other thoughts might influence their behavior?

Excellence of service with the aim of one stop solution for all the Indian real estate market.

Grows business teams along the world accounts over 30+ real estate specialties all over the world

Key strategy management with various bussiness protocols like investment management, retail & warehousing with client focused & result driven

Best at commercial, residential and land enterprises

Their ultimate is to propagate their agency as the worldwide enterprise

Best warehouse, real estate training and retailer company in the country



# Dream Homes Realty

Well Satisfying Customer Service

The School of Practical Real Estate Training and Education among the ventures engaging in their family

One of the largest real estate agencies in the country

It has some issues with dealing with customers away from the region of their esteem

It also has some tie up issues with other enterprises in dealing with the customers

The training centre has some issues to start it up all over the country



Does

What behavior have we observed?  
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?  
What other feelings might influence their behavior?