

## Yelshaday (Yelsh) Gebreselassie

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### SKILLS

**Technical Skills:** MS Excel, MySQL/ SQL, Tableau, Python, R

**Subject matter skills:** linear regression, discrete choice modelling, financial statement analysis and modelling

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### EXPERIENCE

**Machias Savings Bank**  
**Financial Services Specialist**

**Ellsworth, ME**  
**Aug 2021 - May 2022**

- Studied and passed regulations governing financial transactions in the US.
- Built relationships and helped customers with financial transactions.

**University of Maine**  
**Graduate Research Assistant**

**Orono, ME**  
**Sept 2019 - May 2021**

- Analyzed the relationship between estate planning and age among private landowners in Maine, Massachusetts, New York, and Vermont. I performed discrete choice analysis on the probability of having an estate plan.
- Analyzed the impact of COVID-19 on retail revenue in Maine and presented my results at the 2021 Maine Sustainability & Water Conference and the University of Maine Student Symposium.

**R&D Group**  
**Marketing Intern**

**Addis Ababa, Ethiopia**  
**Sept 2018 - Feb 2019**

- Developed a social media strategy for the Training and Consultancy (T&C) department.
- Screened and recruited Small and Medium Enterprises for participation in RISE (Readying Investable Social Enterprises) project in partnership with British Council.
- Improved internal communication and project management within the T&C department by introducing tools such as Yammer, and Trello.

- Contributed to writing tenders for the Training and Consultancy Department. A tender I co-wrote helped the company win a bid to restructure the human resource management of Hawassa Industrial Park.

**Ethiopian Economics Association**  
**Research Assistant**

**Addis Ababa Ethiopia**  
**June 2015 - Aug 2015**

- Assisted in writing a report for a chapter in the preparation of the 2015 Research Report on the Ethiopian Economy.
- Collected data from public and private sources in order to analyze trends driving economic growth.
- Analyzed small and micro enterprise (SME) development with the use of SPSS 20 and helped in writing research reports.

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## **EDUCATION**

**University of Maine**

MS in Economics

**Business School Lausanne**

MA in International Business

**Unity University**

BA in Economics

**Orono, Maine**

Sept 2019 - May 2021

**Lausanne, Switzerland**

Sept 2017 - Feb 2019

**Addis Ababa, Ethiopia**

Feb 2015 - Aug 2017

## **REFERENCES**

Jillian Saucier  
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Machias Savings Bank  
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