

Sharon Ye

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Education

University of California, Berkeley

May 2020

B.S in Business Administration, B.A in Computer Science

Cumulative GPA: 3.92

Relevant Coursework: Principles of Business (A-), Economics (A), Statistics (IP), Linear Algebra and Differential Equations (A), Multivariable Calculus (A), Structure and Interpretation of Computer Programs (A-)

Honors: National AP Scholar, 5-year National Guild Piano Winner, High School Diploma in Social Music, MTAC State Honors Piano, Published Artwork in national CelebratingArt anthology, Badminton Varsity CIF Scholar Athlete

Professional Experience

Konviv

Berkeley, CA

Business Development & Research Intern

January 2017 - Present

- Strategized fundraising efforts to raise \$100,000 through research of grants, crowdfunding, ventures, and angels
- Built fintech competitor landscape chart with 70+ companies and suggested differentiation and growth strategies
- Designed Konviv app wireframes; designed intern recruitment flyers; built professional pitch deck to deliver to banks

OnTrack Engineering Ltd.

Prague, Czech Republic

Project Management Summer Intern

June 2017 - August 2017

- Researched and analyzed Ukraine's economic trends and business opportunities to prepare for company expansion
- Researched 30+ PLM implementations in oil and gas sector businesses to develop client's new management system
- Compiled research reports, documentations, and spreadsheets; managed dual-tax system bookkeeping services
- Developed presentations and white papers on OnTrack services and projects; published to social media channels

NextGen Consulting

Berkeley, CA

VP of Consulting, Project Manager

January 2017 - Present

- Oversaw 7 consulting projects; worked with project managers to refine deliverables and improve consulting skills
- Organized and led a workshop that taught 100+ members how to approach projects and build professional decks
- Led a team of 5 analysts to optimize CREAM's social media platform through novel and established channels

Associated Students of the University of California

Berkeley, CA

Finance Associate

August 2016 - Present

- Allocated over \$1M in funds to government groups and student organizations for the 2017-2018 fiscal year
- Reviewed budget statements and outlines for each government office; developed framework to organize fiscal affairs
- Researched and built comparative budget analyses to compare financial health of Berkeley with that of other schools

Upsync

Berkeley, CA

Data Analyst

August 2016 - May 2017

- Marketed HTC Vive product and Omni startup to college students by providing weekly on-campus demonstrations
- Monitored and organized new Ripple Recruiting sign-ups while actively recruiting 200+ college students to the service
- Helped advertise and prepare for a 50-person Fulldive mini-hackathon through planning, tabling, and marketing

Leadership and Extracurriculars

Alpha Kappa Psi

Berkeley, CA

Class Treasurer

August 2017 - Present

- Organized, planned, and executed 17 fundraisers in 9 weeks, raising over \$10,000 in revenue and \$6,000 in profit
- Organized a professional event inviting speakers in the artificial intelligence industry and attracted over 400 students

Future Physicians of America

San Ramon, CA

Founder, President

August 2014 - June 2016

- Provided medical exposure to high school students; volunteered and fundraised \$1,000 for the medical community
- Toured and volunteered at hospitals, fundraised for DWB, invited guest speakers, participated in health conferences

Skills and Interests

Skills: Leadership, Communication, Creativity, Excel, PowerPoint, Google Suite, Photoshop, Java, Python, HTML, CSS

Interests: Portrait art, Digital design, Puzzles, Eating local cuisine, Tennis, Badminton, Hiking and other outdoor activities