

Factory Onboarding (Malaysia)

CGF Asia Sales & Service Team

Last update: 2022.12.01

Agenda

Introduction

- Relationship CGF, OA and Import Broker
- Contact & CFS address
- CastleGate Contact
- 2. FCL
- **Asia Logistics Consolidation (CFS)**
- **UCC Labelling Guideline (Applicable for FCL & CFS)**
- **CGF Rate card**
- **FAQs**



Introduction

Relationship Digital Freight Forwarder, OA, Import Broker

Digital Freight Forwarder

CastleGate Forwarding (CGF) provides clients visibility into the supply chain, from the factory to it's warehouse locations in the destination countries.

OA (Overseas Agent)

The Overseas agent is CastleGate's selected partner to process the cargo movement and arranges shipments for arrival at the origin port.

Factory shall communicate only with the OA

Consolidation Agent

The Consolidation agent is operating the Container Freight Station where goods have to be sent to.

Import Broker

Our import broker is CastleGate's designated partner for matters related to compliance and importation. CastleGate's import brokers are assigned by country.

Malaysia

Johor









CastleGate Forwarding Point of Contacts

| Questions related to | Asia based supplier | EU based supplier | NA (US/Canada) based supplier |
|---|---|---|--|
| Asia Origin Operations from Shippers/Factories/Suppliers | | | |
| Bookings - Order changes, Cancellations | er changes, asiaquestions@castlegatelogistics.com euquestions@castlegatelogistics.com | | 1. Navigate to Partner Home, Click Tickets on the left-side panel 2. In the Submit a Ticket drop down menu, choose CastleGate Fulfillment Services 3. In the Ticket Type drop down menu, choose CastleGate Forwarding Inbound Shipment 4. Fill in the Appropriate details to finish creating the ticket, and we'll take it from there. |
| CGF Onboarding | cgfsalesasia@wayfair.com | CGFOnboardingEU@castlegatelogistics.com | ISCOnboarding@castlegatelogistics.com |

Shipment type & SPO/FOID Format

There are 3 shipment types in CastleGate/Wayfair

| | | FCL | Asia Logistics Consolidation (CFS) |
|---------------------------------|----------------------|----------------------------|------------------------------------|
| CGF Shipment type | NVO | OND | ACI |
| Reference # for booking with OA | SPO | FOID (Freight order ID) | SPO |
| Reference # format | WHS - 12345 - 234567 | 123456 | WHS - 12345 - 234567 |

^{*}Please check with your Supplier/Consignee to get the correct SPO or FOID for Shipment booking*

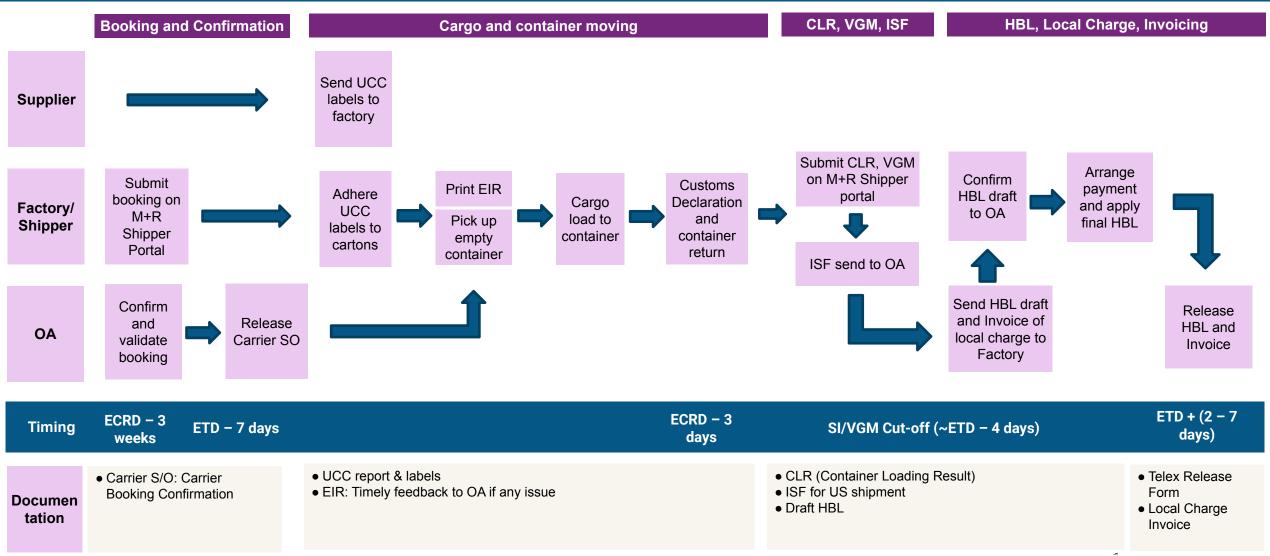


FCL

OA Contact - FCL

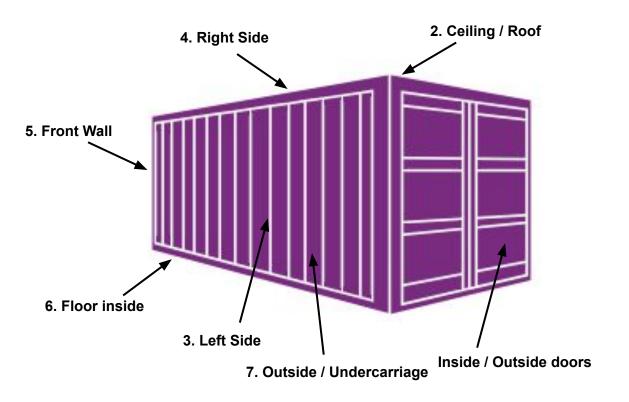
| Country | Stakeholder | Destination | Contact Person | Escalation Person |
|----------|-------------|-------------|--|---|
| Malayaia | M&R Johor | US | Norahzlin my.wayfairFCL_csd@my.mrspedag.com | Ms Kayden my.wayfairac_csd@my.mrspedag.com +6072270628 |
| Malaysia | Bahru | EU | Nabila nabila.amalina@my.mrspedag.com | Ms Kayden my.wayfairac_csd@my.mrspedag.com +6072270628 |

End-to-end Factory Process – FCL



Container Investigation before loading - FCL

7 Point Container Checklist



| Step | Process | Check |
|------|---|-------|
| 1 | Make sure the container doors are functional and in good condition | |
| 2 | Check for any structural failures inside and outside of the container | |
| 3 | Check for holes by noting any abnormal lights entering the container | |
| 4 | Check for any signs of a twisted structural shell | |
| 5 | Check for any signs of tampered Container Number markings | |
| 6 | Check for hidden compartments along the walls inside the container Container No.: Container No: | |
| | | |
| | Inspector: | |
| | Date: | |

Documentation List – FCL

To be provided by SHIPPER to OA

- 1. Import Security Filing (ISF, for US shipment only)
- 2. SI & VGM Submission (via M+R Shipper portal)

Factory Checklist - FCL

Submit Shipment booking to OA 3 weeks before **ECRD** Max 4 containers per booking **Booking** Provide CORRECT Quantity, Dimensions, Container Qty & Container Size when booking • SPO details must be confirmed 7 days before EDD • Adhere UCC labels with requirement Labelling Ensure qty is correctly reflected on each carton • Apply carton number for Multi-Carton Kits · Check and investigate container before loading Container / Truck Check · Load the container / truck by item and SPO to avoid mix loading & Loading • DO NOT split 1 SPO into multi containers · Submit ISF and SI **Document Submission** • Factory or its Custom broker to submit Export Custom documentation

M+R OMS booking system demo for FCL

The OMS training demo videos can be viewed via below:

Link: https://drive.google.com/drive/folders/1y9aXhn1qKSdfXO4rYT3baDcR3HwAetgg?us p=sharing

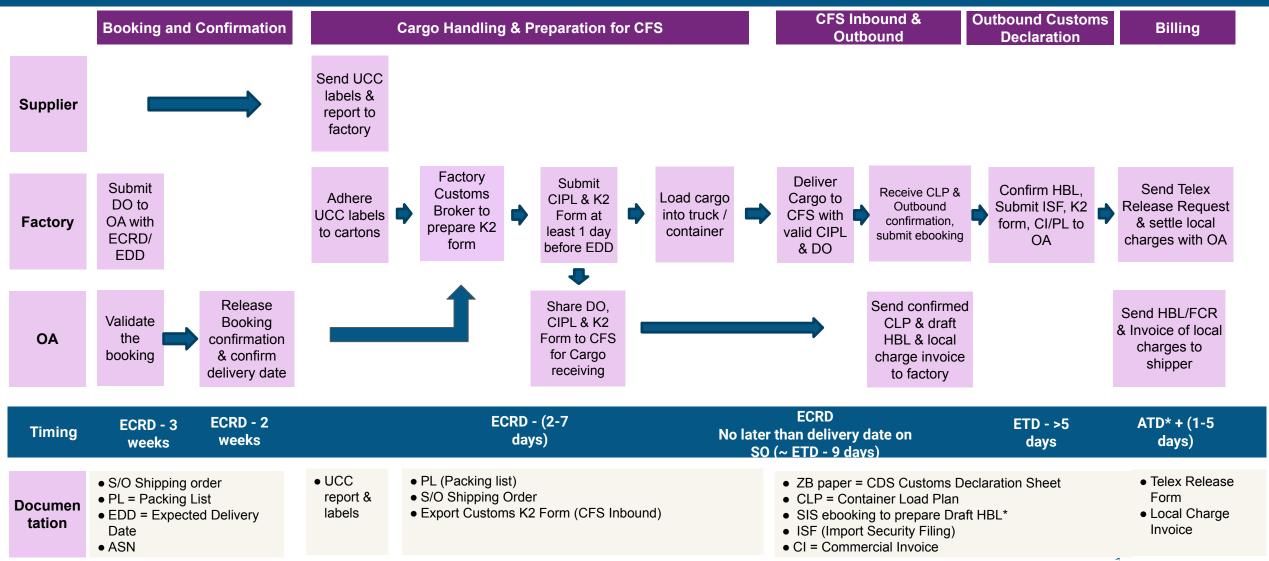


Asia Logistics Consolidation (CFS)

OA Contact and CFS Addresses – Johor Bahru

| Country | Location | Stakeholder | Address | Issue Type | 1st Contact Person | Escalation Person |
|----------|----------------|-------------------------|--|-----------------------------------|--|---|
| | | | Damco Logistics Malaysia Sdn Bhd | Inbound (Booking, delivery) | Mr Jacky | Ms Kayden |
| | | | | | my.wayfairac_csd@my.mrspedag.com +6072270628 | my.wayfairac_csd@my.mrspedag.com +6072270628 |
| | | | | Outbound | Mr Jayden | Ms Kayden |
| | | | | (CLP, Export) | my.wayfairac_csd@my.mrspedag.com +6072270628 | my.wayfairac_csd@my.mrspedag.com +6072270628 |
| Malaysia | Johor Bahru | M&R Johor Bahru | Lot D21, Jalan Tanjung A/3, Port of Tanjung Pelepas, | Invoicing, Document submission | Ms Siti Amisah, Ms Nur Rashida | Ms Zakiah |
| | Bailla | 81560 Gela | 81560 Gelang Patah, Johor, Malaysia | | my.wayfairac_docs@my.mrspedag.co m +6072270628 | my.wayfairac_docs@my.mrspedag.com +6072270628 |
| | | | | | Rozinah Abdul | |
| | | | | Warehouse | rozinah.rahman@Ins.Maersk.com +60380266105 | - |
| | | | Castlegate Hong Kong Office | | Stephanie Luk | Julian Zwerger |
| China | Hong Kong | Castlegate Hong kong | 45-111, Lee Garden One, 33 Hysan Avenue, Causeway Bay, Hong Kong | SOP, Escalations | asiaopsjohor@castlegatelogistics.com | jzwerger@castlegatelogistics.com +852 70722219 |

End-to-end Factory Process – Johor Bahru CFS (AL Consolidation)



Cargo Handling and Preparation - Types of trailers for delivering at Johor Bahru CFS

Trucks that are allowed to be used

Use trailers that are either Dry Van or Enclosed Trailers that opened to the back, so that they can be aligned with the dock and loading bay



Shipping container can be used in all sizes, as they can be aligned with the dock and loading bay



Trucks not accepted

Trucks that do not open to the back are not accepted. Please expect delay during the unloading process with this kind of truck as the truck cannot be parked at the dock



Trucks that are not fully covered are not accepted as there is an increased risk that the cargo will get damaged if there is heavy rain during the unloading.



Cargo Loading on truck delivering to Johor Bahru CFS

 Vehicle shall be loaded by SPO by Part# with clear indication. Otherwise, it will be considered as mix-loading and extra sorting cost will be incurred for factory/supplier. Here are some examples:





Receiving exceptions

- UCC label damage / missing / misplacing
- Carton damage
- Short ship
- Over ship
- Weight & dimension deviation more then agreed deviation (current standard: 5%, if more than 5% need to provide picture measurement)
- Mix loading

Cargo Loading on truck delivering to Johor Bahru CFS

- Mix-SPOs in one Truck (if applicable)
 - o To streamline the cargo handover process, a **A4 Carton label** (as below) must be used to identify each SPO & its cargo location





Documentation List – Asia Logistics Consolidation (Johor Bahru CFS)

To be provided/submitted by **SHIPPER**

- 1. Packing List
- 2. Commercial Invoice
- 3. Export Customs K2 Form (AL Consolidation shipment)
- 4. Shipping Order Form (also known as "DO")
- 5. Import Security Filing (ISF, for US shipment only)

Submission timeline pls refer to slide 15" End-to-end Factory Process – Johor Bahru CFS (AL Consolidation)

Documentation – Shipping Order Form ("DO" for Johor Bahru CFS)

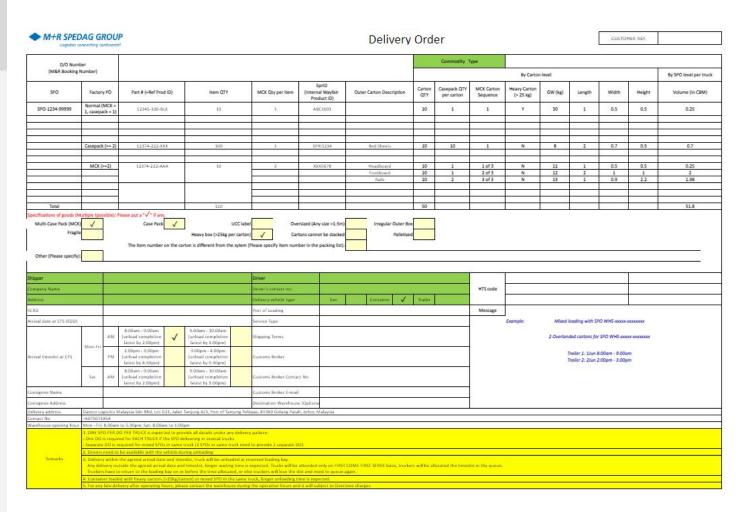
Need to be provided by factory at least 3 weeks prior to ECRD

- CastleGate SPO Number
- SPO number format: WHS (SUID) (System Assigned Number)
- SPO example: WHS 14373 1847687
- Commodity no hazardous goods allowed
- Packing list
- Shipper / Supplier and consignee's name and address
- Notify party

Shipping Order Form

(Known as "DO")

- · HBL issuing place
- POL & POD
- Destination
- Service type
- Shipping terms
- ECRD
- ISF for US shipments
- Specification of cargo type: with or without UCC labels, multi-carton kits, case pack & special handling



Documentation – Export Customs Clearance Sheet (Johor Bahru CFS)

Inbound into CFS warehouse (K2 Form)

- Prepare by Shipper or their CHB
- For the goods enter into CFS warehouse



| | | UMMARY OF GOODS EXPORTED | | | |
|---|--|---|---|--|--|
| Jenis Borang Form Type | K2 | No. Pengikraran Declaration No. | | | |
| Jenis Sub Sub Type | FINAL EXPORT | No. Rujukan Pengikraran Kastam Customs Declaration Reference No. | | | |
| Jenis Transaksi/Transaction Type | NORMAL EXPORT | - | | | |
| No Rujukan Tempahan Booking Reference No. | 7 | Cara Pengangkutan Mode of Transport | SEA | | |
| Stesen Kastam Customs Station | 818 | Status Status | DRAFT CREATED - 21/07/2020 17:53:46 | | |
| Nama Konsainor/Pengeksport Consignor/Exporter Name | | (SEA) SDN. BHD. | 10- 227 | | |
| Kod Konsinor/Pengeksport Consignor/Exporter Code | 32/ | No. Pendaftaran Cukai Jualan Sales Tax Registration No. | - | | |
| Alamat Konsainor/Pengeksport Consignor/Exporter Address | | 1 | | | |
| No. AEO/AEO No. | | | | | |
| No. Gudang/Warehouse No. | | No. BG/BG No. | * | | |
| Nama Konsaini/Pengimport Consignee/Importer Name | 1 | | (4) | | |
| Alamat Konsaini/Pengimport Consignee/Importer Address | INUIA | | | | |
| Nama Ejen yang Diberi Kuasa Authorized Agent Name | 7: | - 200 | | | |
| Tarikh Eksport Date of Export | - | Bayaran bagi barangan akan dibuat kepada: (Negara)/Payment for goods to be made To: (Country) | | | |
| Negara Asal Country of Origin | MALAYSIA | Negara Destinasi Terakhir Country of Final Destination | | | |
| No. Kapal/Penerbangan/ Kenderaan No of Vessel/Flight/Conveyance | FCN10572 | Nama Kapal/Penerbangan/ Kenderaan Name of Vessel/Flight/Conveyance | | | |
| Pelabuhan/Tempat Eksport Port/Place of Export | MYPKG-B18-S | Kadar Pertukaran Exchange Rate | USD - RM 4.26550 1 USD = RM 4.26550 | | |
| Pelabuhan/Tempat Pemunggahan Port/Place of Discharge | INNSA-IND-S | Nilai FOB RM FOB Value | 61: | | |
| Melalui (Kargo Dipindah Kapal) Via (Transhipment) | - | Jumlah Perlu Dibayar RM Total Amount Payable | 0.00 | | |
| Berat Kasar/Gross Weight | 77,365.000000 | No. Resit/Receipt No. | • | | |
| Ukuran/Measurement | KG | #30 | to . | | |
| Nama Pengikrar Name of Declarant | NA | | | | |
| No. Kad Pengenalan/Passport NRIC/Passport No. | 881 | | | | |
| Jawatan/Designation | NON-EXECUTIVE | · | | | |
| Tarikh/Date | | | | | |
| Pengakuan Disclaimer | I hereby confirm that the complete. I acknowledge penalties. | information provided in this declaration and all that an inaccurate or incomplete declaration m | of its attachments are accurate and nay be subject to the application of legal | | |



Muka Surat / Page

This is computer generated and signature is not required

Documentation – House Bill of Lading (HBL) – HBL Issuance Process (Johor Bahru CFS)

CastleGate Team

Provide CLP to OA (8-10 working day before ETD)



Shipper

- Submit ebooking SIS & ISF
- Submit K2 Form & CIPL (1 day before the EDD)



Shipper

 Confirm draft HBL within 24 working hours and no later that ETD -2 days



Origin Agent (OA)

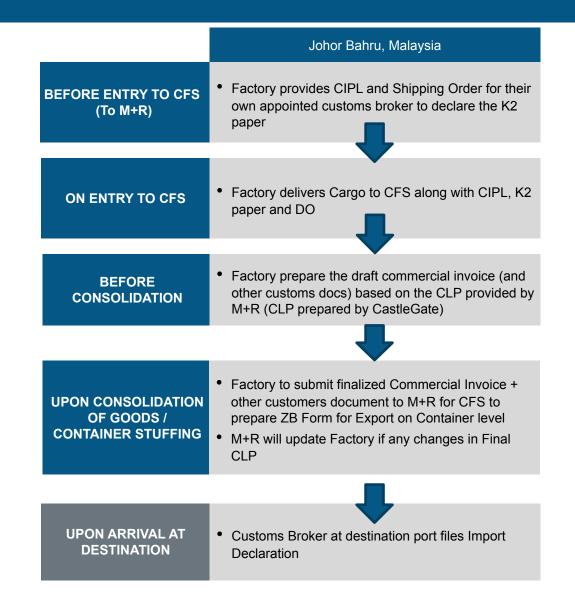
 Prepare and send draft HBL 5 days before Vessel ETD



Telex Release / Express Release criteria

- Delivered Cargo
- Submitted all required documents
- Settled all local charges
- Telex released

Documentation – Commercial Invoice (Johor Bahru CFS)



Factory Checklist for AL Consolidation (Johor Bahru CFS)

Booking

- Submit D/O 3 weeks before EDD
- Correct quantity & Dimensions
- SPO details must be confirmed 7 days before EDD

ECRD & Appointment

- Inform OA if ECRD changed on at least 3 days before first ECRD
- · Ensure to deliver on time
- Schedule appointment w/ CFS

Labelling

- Adhere UCC labels with requirement
- Ensure qty is correctly reflected on each carton
- Apply carton number for Multi-Carton Kits

Container / Truck Check & Loading at Factory

- Check and investigate container before loading
- Load the container / truck by item and SPO to avoid mix loading
- DO NOT split 1 SPO into multi containers
- Multi SPOs can be loaded into 1 container

Document Submission

- Submit ISF, CIPL, S/O, truck load plan per process flow
- Factory or CHB to submit CDS to customs to entry CFS warehouse

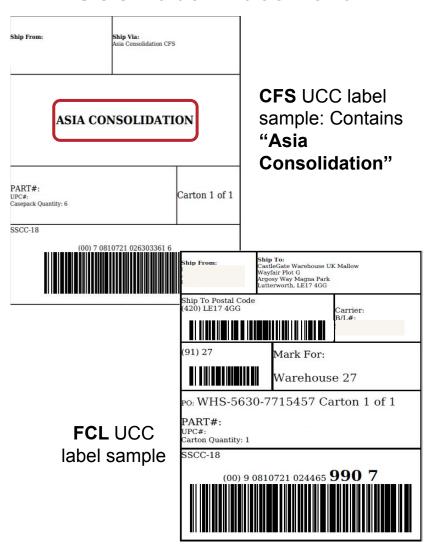




UCC Labelling Guideline (Applicable for FBCG-FCL & AL Consolidation)

Cargo Handling and Preparation – UCC Labelling

UCC Label Placement



UCC Labels Information

- UCC-128 (Unified Commercial Code) labels, Label Size 4 x 6 inches
- Labels attached to **individual carton** after sealing
- 1 carton = 1 label
- Case-pack quantity = actual packaging
- Ensure that labels are readable and not damaged
- UCC labels must be printed from thermal printers to assure labels remain scannable
- See next page for guidelines on how to place UCC labels onto the cartons

Note:

- 1. If cartons are palletized and shrink wrap is used to secure the cartons, it may happen that the labels are not readable. The CFS will have to charge a re-handling fee in this case.
- Non-readable labels will be charged a relabeling fee will be applied by the CFS.
- 3. If stock is **oversized** (>1.5m) or **overweight** (>100kg), make sure to attach additional labels to **highlight how to handle the carton**.
- 4. Fragile goods need to be marked with an additional label
- 5. Avoid taping over the UCC label as this may cause the barcode to discolor





Any fragile handling requirements shall be printed right on the carton as depicted on the picture

Cargo Handling and Preparation - UCC Labelling

| Des | cription | Example Pictures | Des | cription | Example Pictures |
|-----|---|--|-----|---|--|
| 1. | Each carton must only have one UCC label. Ideally, labels must be located on the bottom left corner of the smallest side of the box assuming that side is accessible when stacked on a pallet | TYPE 740-160 COTY 1 PC COT | 4. | If it is impossible to use labels on the end of the item, then the label must be within 6 inches of the end of the item | 6" Sign of the Association of t |
| 2. | For narrow items like mirrors or picture frames, labels can be wrapped around the box edge as long as the full barcode is visible on the narrow side | Tigory Internal Control of the Contr | 5. | For boxes where the labels will not fit on the side of a carton, labels must be wrapped around the exterior edge such | The second secon |
| 3. | For rolled items like rugs or mattresses, labels must be on the end of the item so it's fully visible when outward facing | | | that the full barcode is visible for scanning | ADBOILE IN THE PROPERTY OF THE |



CGF Rate Card

FCL Origin Charges Rate card – Malaysia

| Charging Items | Currency | 40' |
|---------------------------|----------|---|
| Terminal Handling Charge* | MYR | 771 |
| B/L Fee* | MYR | 390 |
| EDI Fee* | MYR | 35 |
| Container Seal Fee* | MYR | 35 |
| AMS Filing Fee | USD | 35 |
| ENS Filing Fee* | USD | 35 |
| Telex Release Fee | MYR | 110 |
| Agency Recovery Fee | MYR | 15 |
| Agency Recovery Fee (ZIM) | MYR | 30 |
| Nomination Fee | USD | 15 |
| Solas Admin Fee | USD | 30 (* 3 containers & above: USD 10 per container) |

Remarks:

- 1. Charges with marked (*) depends on actual charges from carrier
- 2. Additional charges such as booking B/L amendment fee, AMS / ENS amendment fee, detention & etc will bill to shipper IF applicable
- 3. If any other incidental charges applicable will be billed to shipper at actual

AL Consolidation Origin Charges Rate card – Johor Bahru CFS

| Description | Service | Unit | Rate (in USD) | |
|------------------|---|-----------|---------------------------------------|--|
| | FCR/ House BoL | | | |
| | AMS | | \$7.6/CBM \$6.68/CBM | |
| | VGM | | | |
| | Agency Recovery | | | |
| | EDI | | | |
| Carrier Pass- | Master bill of Lading | Per CBM | | |
| through Charges | VGM administration | Per CBIVI | | |
| | EIR | | | |
| | Seal fee | | | |
| | Terminal Handling Charge | | | |
| | Manifest Fee | | | |
| | Telex Release fee | | | |
| Export Clearance | Export Clearance Documentation Outbound | Per CBM | \$0.566/CBM* (\$0.6/CBM incl. Tax) | |

All prices are excluding local taxes

^{*} Does not include the Inbound (into CFS) Customs Declaration Fee, which is paid by factory directly to the Customs Department

Billing & Payment

Malaysia Billing Process

Sending Time

M+R sends Billing to suppliers/vendors/factories via email within 2 working days after ETD Please pay it as soon as possible in order to get the Non-negotiable / Telex Released or Express Release HBL or FCR

If vendors do not receive the billing (charge list) within the timeline, please contact the customer service contacts regarding the HBL details immediately

Billing Information

- Payer Information
- HBL number and Vessel schedule
- Charge details and cargo details
- M+R bank information will indicate on Billing Invoice

Payment

Option 1 Cheque Payment

Option 2 Bank IBG transfer

 Arrange cheque payment bank into M+R account and provide the bank slip for Non-negotiable / Telex Released or Express Release HBL or FCR released After the bank transfer has been done, please send the bank-slip and payment list to M+R for Non-negotiable / Telex Released or Express Release HBL or FCR will then be released

OR

 Present cheque payment at Counter M+R for Non-negotiable / Telex Released or Express Release HBL or FCR released



Q1: What is Order number and how does it look like?

A1: SPO and FOID are the Unique order number for shipment booking with our OA.

• SPO: WHS – (3 to 5 digits) – (6 to 7 digits)

• FOID: 6 digits

You can refer to slide#6 "Shipment type & SPO/FOID Format" for details

Q2: Where can I find the POD (Port of Destination)?

A2: **CFS**: M+R will advise the POD and **shown in CLP & BC**.

FCL: Please **check with Supplier** to confirm.

Q3: What should be the correct Consignee and Notify Party on HBL?

A3: Consignee: Usually it is the Buyer (e.g. Wayfair Supplier name), NOT CastleGate
Notify Party: The assigned Destination Customs Broker, pls check with Supplier for details.

- Q4: My supplier confirms the SPO is valid in the Wayfair system, but it's not found in M+R system for booking, what shall I do?
- A4: Please report to M+R team by email and they will follow up with CGF to resolve the case within 48 hours.
- Q5. If UCC label got misplace/damage/incorrect/missing, what should Shipper do?
- A5: CFS: After cargo delivered to Origin CFS, our CFS will re-handle UCC label's irregularity and automatically charge the "re-labelling fee". This will be included in the Local charge invoice.

 FCL: Please inform supplier to contact CGF destination team for follow up when unloading
- Q6. If there is a need to changes Order detail (Qty/Item/Packaging-Casepack or MCK) after Booking confirmed by M+R, what should I do?
- A6: Please check with your supplier to get **NEW** set of SSCC labels and update M+R immediately. Failure to do so may result re-labelling and delay in receiving process due to incorrect/No SSCC label applied. **Any change in Qty or Item#** pls inform M+R to **revised DO**.

- Q7. M+R informed us about Exceptional cases after cargo delivery to CFS. What should I do?
- **A7. Shipper MUST reply and settle the** Exception case within 7 calendar days (starting from email notification date to settlement). Any exception cargo not settled within 14 calendar days will be subject to additional storage charge.

Castle Gate