$$B_{3k} = 5q_{16}$$

$$= 16^{3} + 16^{2} + (11 \times 16^{1}) + (3 \times 16^{0})$$

$$B_{4k} = 171_{16}$$

$$16^{3} + 16^{2} + (11 \times 16^{1}) + 16^{0} = 171$$

$$3E1 = 993$$

$$16^{3} + (3 \times 16^{2}) + 14 \times 16^{1} + 16^{0} = 1993$$