

A low-angle, upward-looking photograph of several large, light-colored stone columns of a classical building. The columns are fluted and have ornate capitals. The sky is a clear, pale blue. The text is overlaid on the right side of the image.

# **TAXATION AND INCOME DISTRIBUTION**

## **Chapter 14**

# Learning Objectives

- Distinguish between the statutory incidence and the economic incidence of tax.
- Illustrate the difference between a marginal tax rate and an average tax rate.
- Describe two ways of measuring tax progressiveness.
- Relate the incidence of tax to the elasticities of supply and demand.
- Explain why a tax on economic profits cannot be shifted onto consumers.
- Give examples of tax equivalence relations in general equilibrium models.
- Analyze the output effect and the substitution effect of a partial factor tax.

# Vocabulary

- Statutory Incidence
- Economic Incidence
- Tax Shifting

# Tax Incidence: General Remarks

- Only people can bear taxes
  - Functional distribution of income
  - Size distribution of income
- Both sources and uses of income should be considered
- Incidence depends on how prices are determined
- Incidence depends on the disposition of tax revenues
  - Balanced-Budget tax incidence
  - Differential tax incidence
  - Lump-sum tax
  - Absolute tax incidence

# Tax Progressiveness Can Be Measured In Several Ways

- Average tax rate versus marginal tax rate
- Proportional tax system
- Progressive tax system
- Regressive tax system

Tax Liabilities under a hypothetical tax system			
Income	Tax Liability	Average Tax Rate	Marginal Tax Rate
\$2,000	-\$200	-0.10	0.2
3,000	0	0	0.2
5,000	400	0.08	0.2
10,000	1,400	0.14	0.2
30,000	5,400	0.18	0.2

**Table 14.1**

# Measuring The Degree Of A Progressive Tax System

$$v_1 = \frac{\frac{T_1}{I_1} - \frac{T_0}{I_0}}{\frac{I_1}{I_0} - 1} \quad v_2 = \frac{\frac{T_1 - T_0}{T_0}}{\frac{I_1 - I_0}{I_0}}$$

# Partial Equilibrium Models: Commodity Taxation

How do taxes affect the income distribution?

Partial equilibrium models of price determination:

- Models that look only at the market in which the tax is imposed and ignore the ramifications in other markets.
- This kind of analysis is most appropriate when the market for the taxed commodity is relatively small compared with the economy as a whole.
- The vehicle for our analysis is the supply and demand model of perfect competition.

# Unit Taxes on Commodities

- We study first the incidence of a ***unit tax***:
  - Named because it is levied as a fixed amount per unit of a commodity sold.

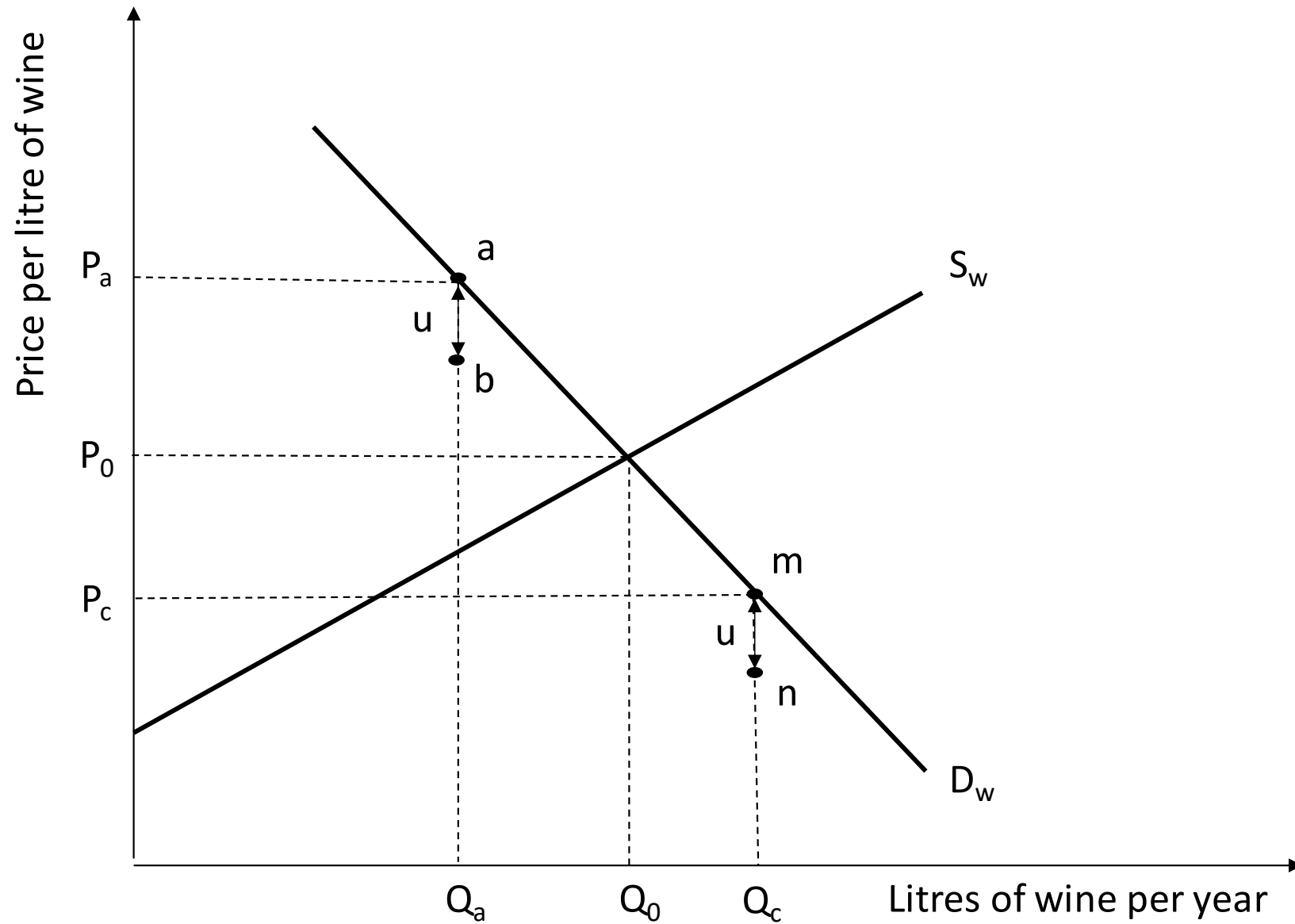
## **Example:**

The federal government imposes a tax on wine of \$0.62 per litre and a tax on cigarettes of \$2.63 per pack.

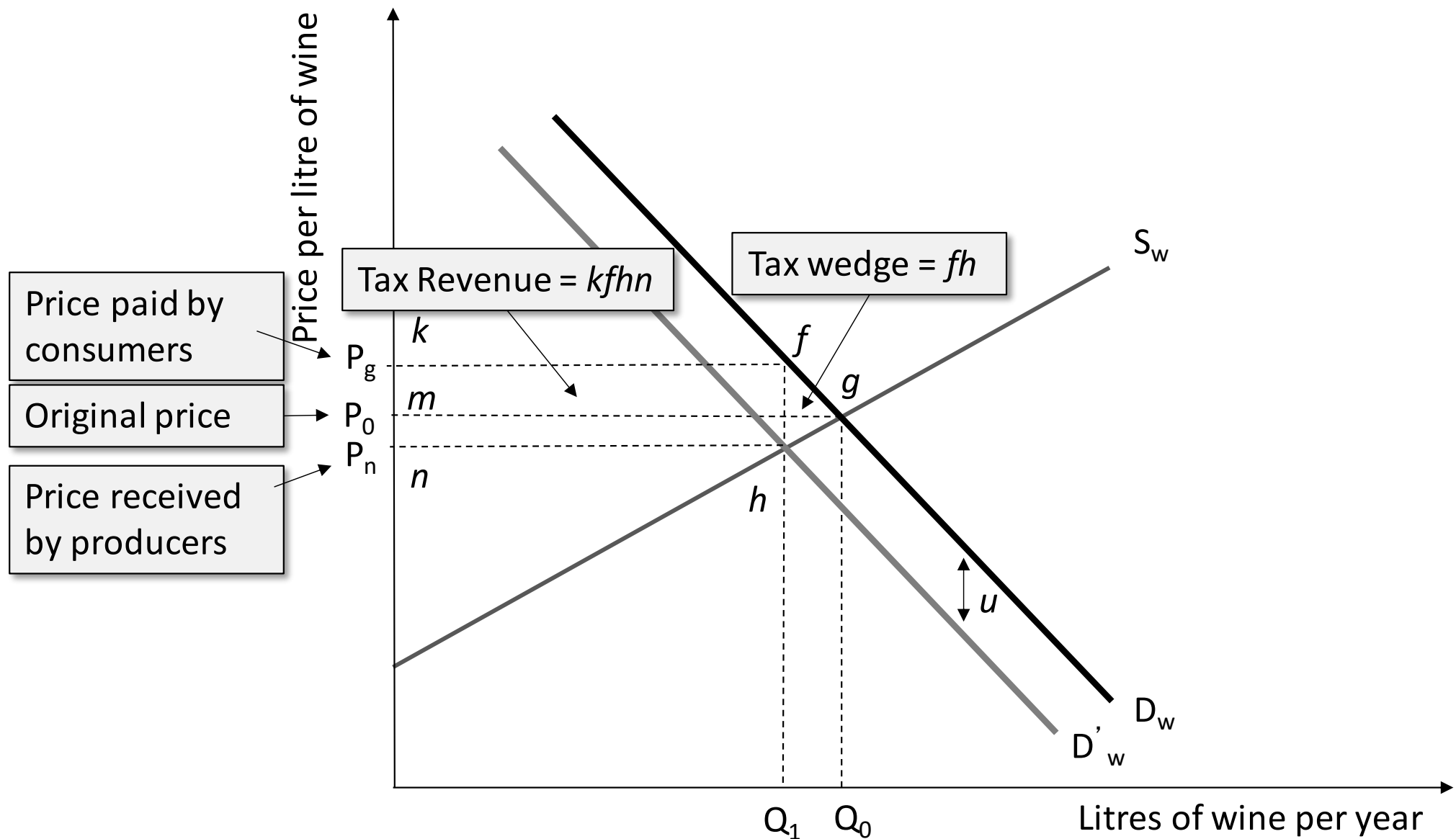
- Economic incidence does not depend on whether it is levied on consumers or producers.
- Economic incidence depends on elasticities of supply and demand.



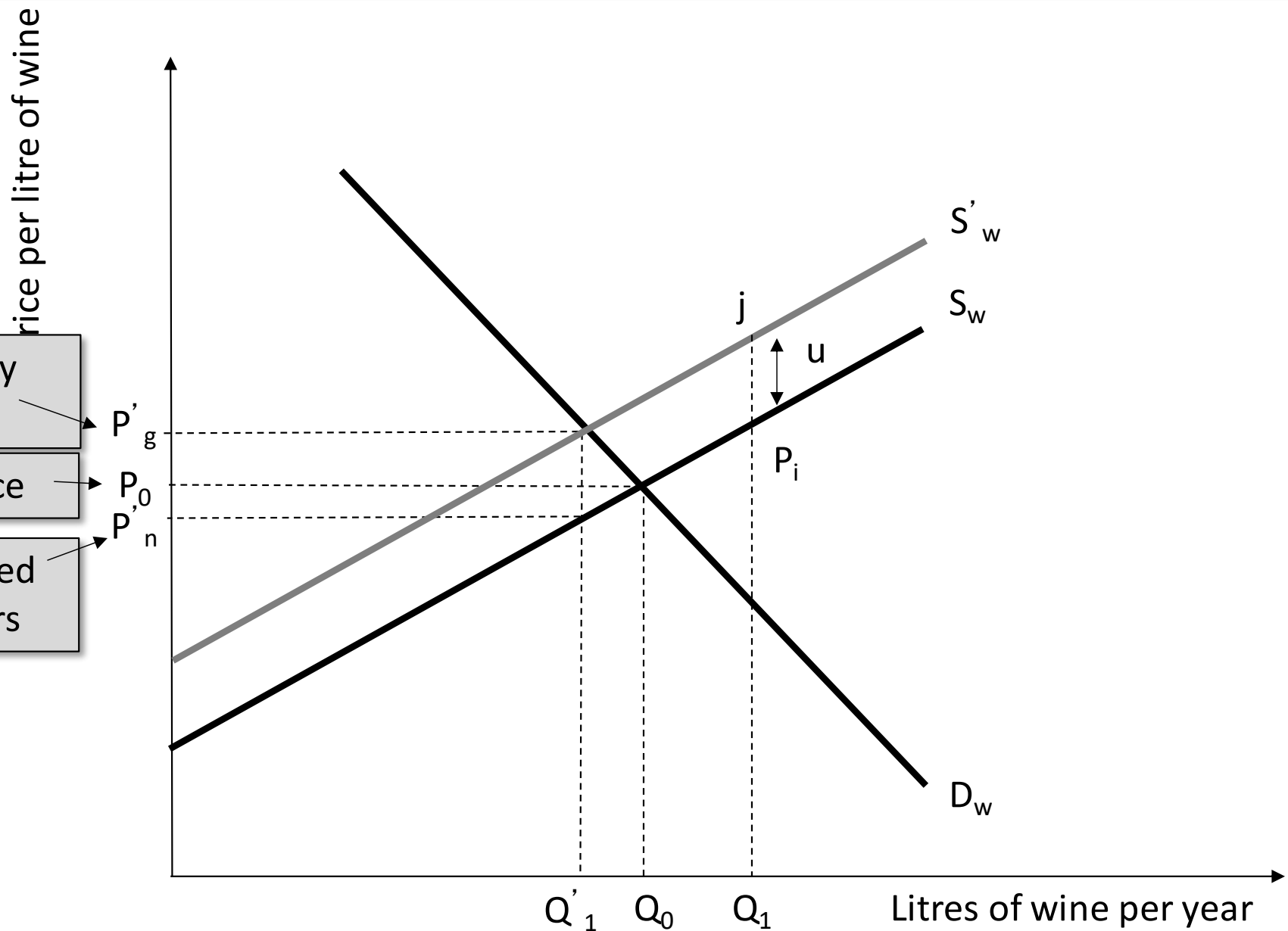
# Price and Quantity Before Taxation



# Incidence of a Unit Tax Imposed on the Demand Side

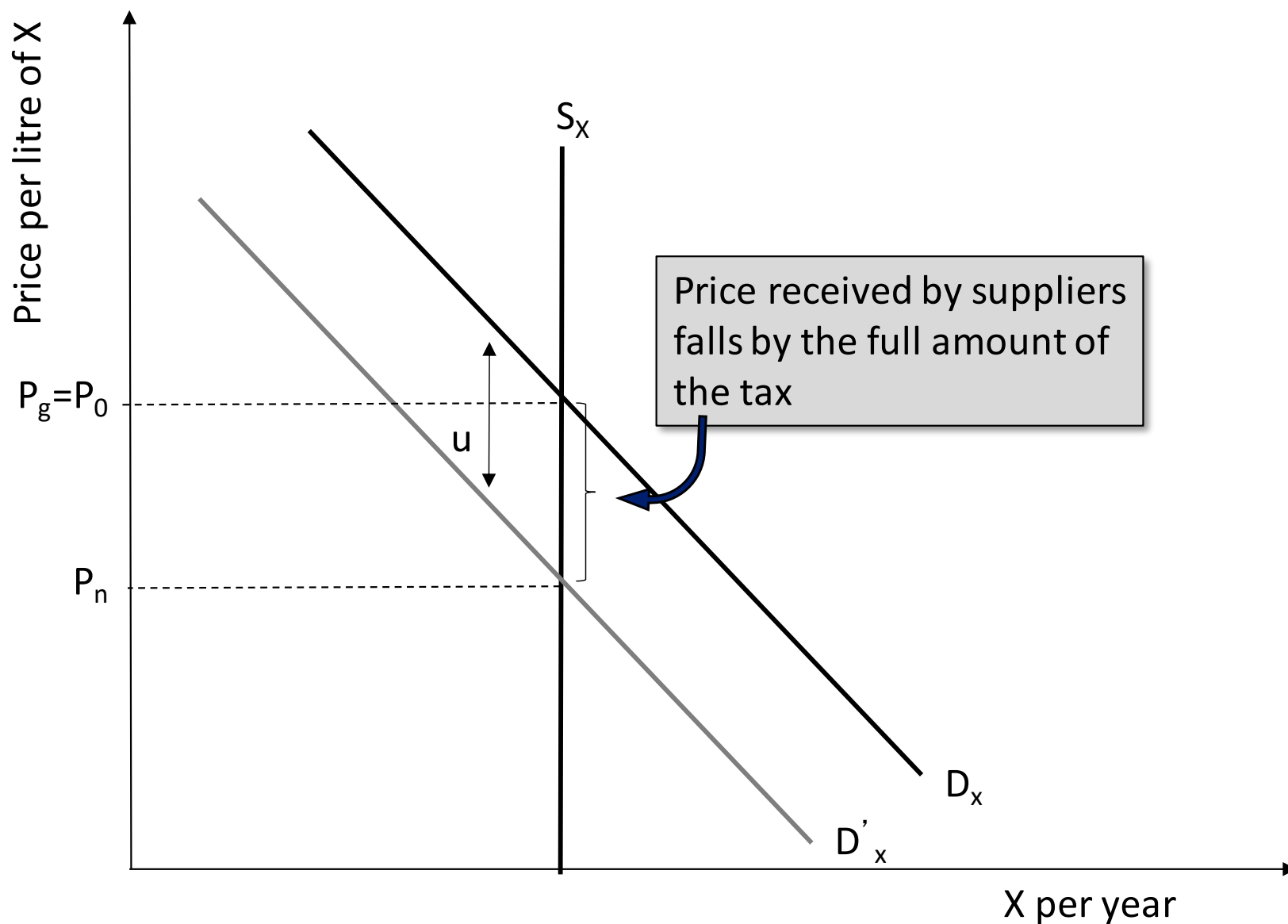


# Incidence of a Unit Tax Imposed on the Supply Side



# Tax Incidence when Supply is Perfectly Inelastic

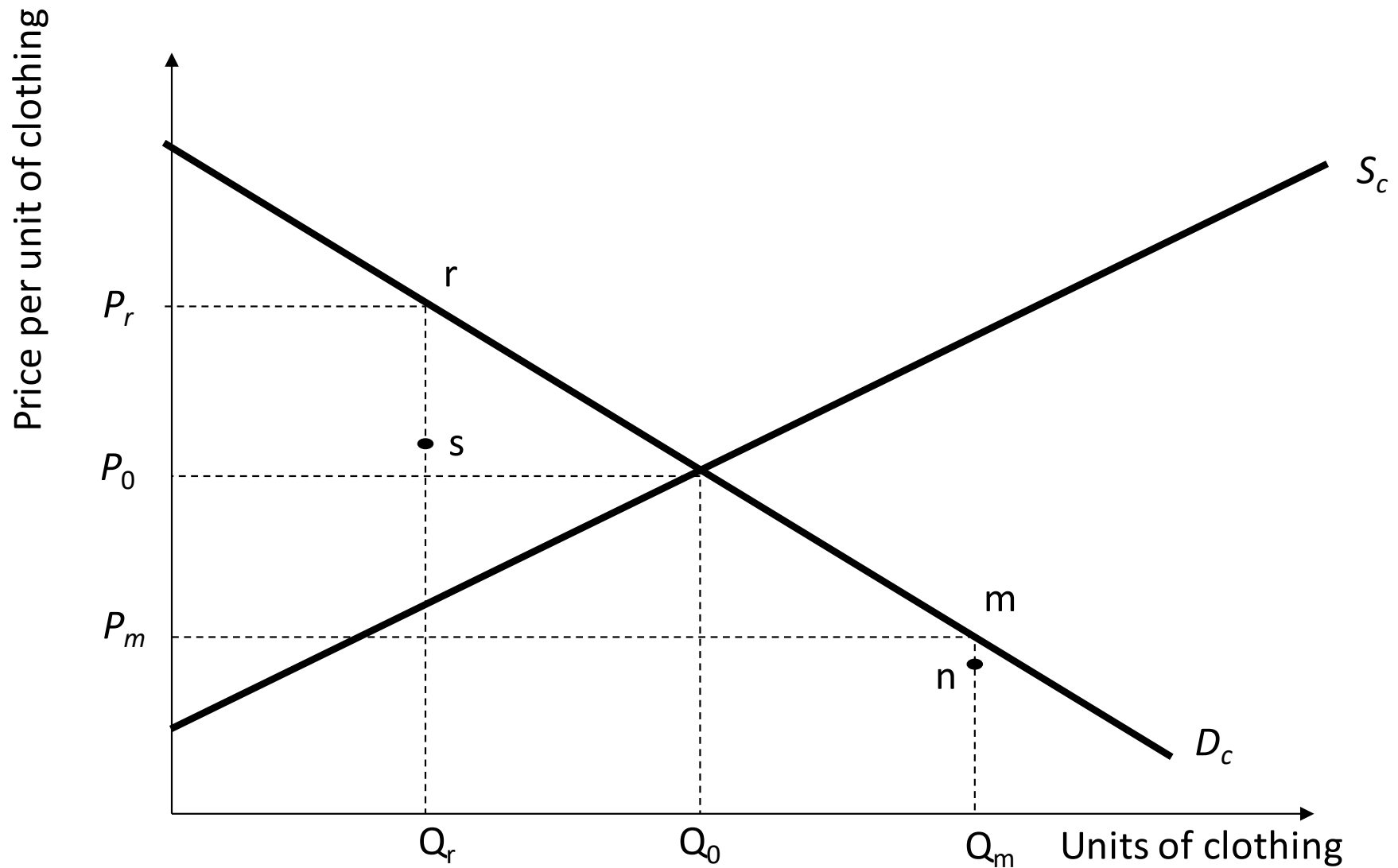
*(demand is elastic).*



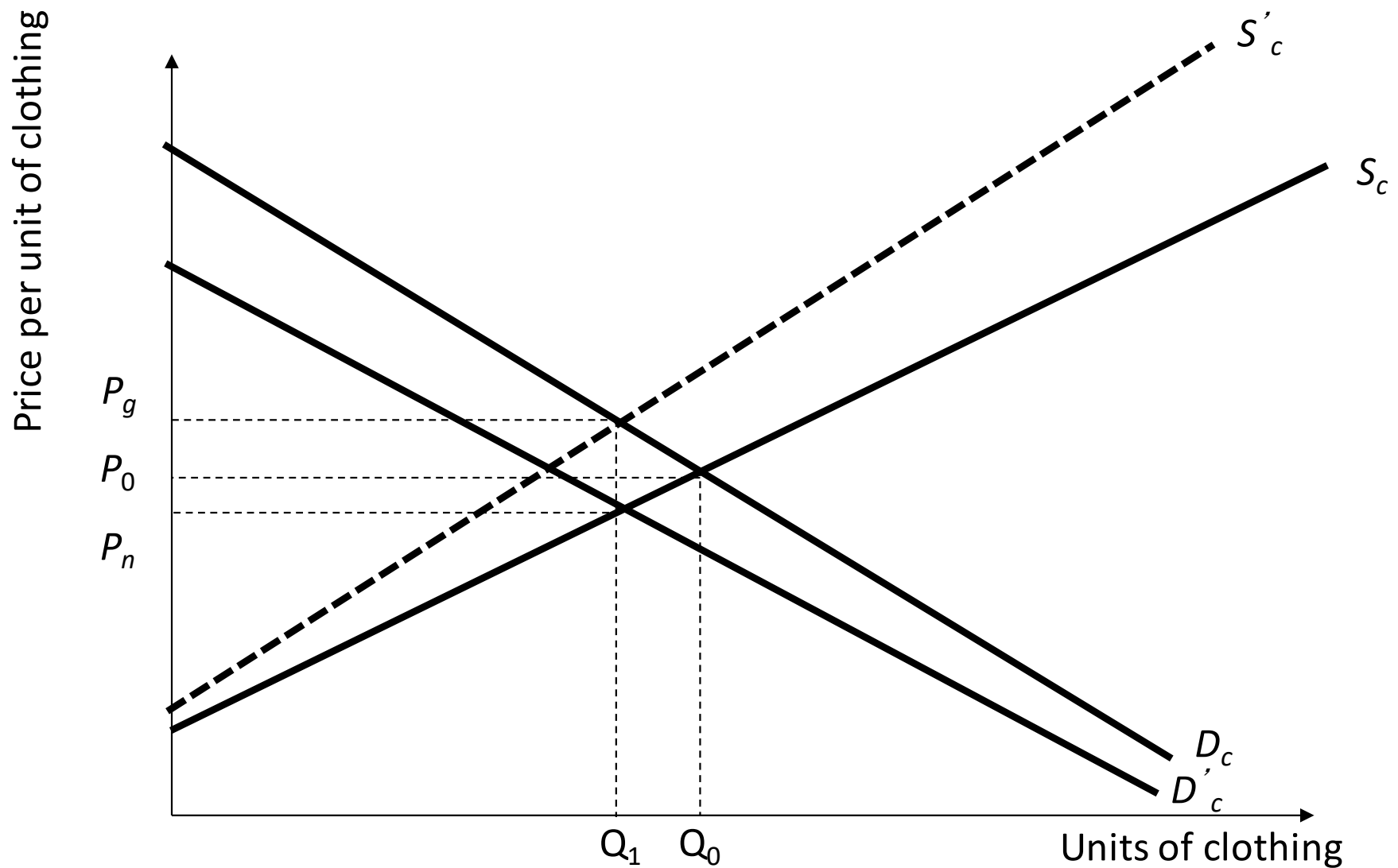
# Tax Incidence when Supply is Perfectly Elastic



# Introducing an Ad Valorem Tax



# Incidence of an Ad Valorem Tax



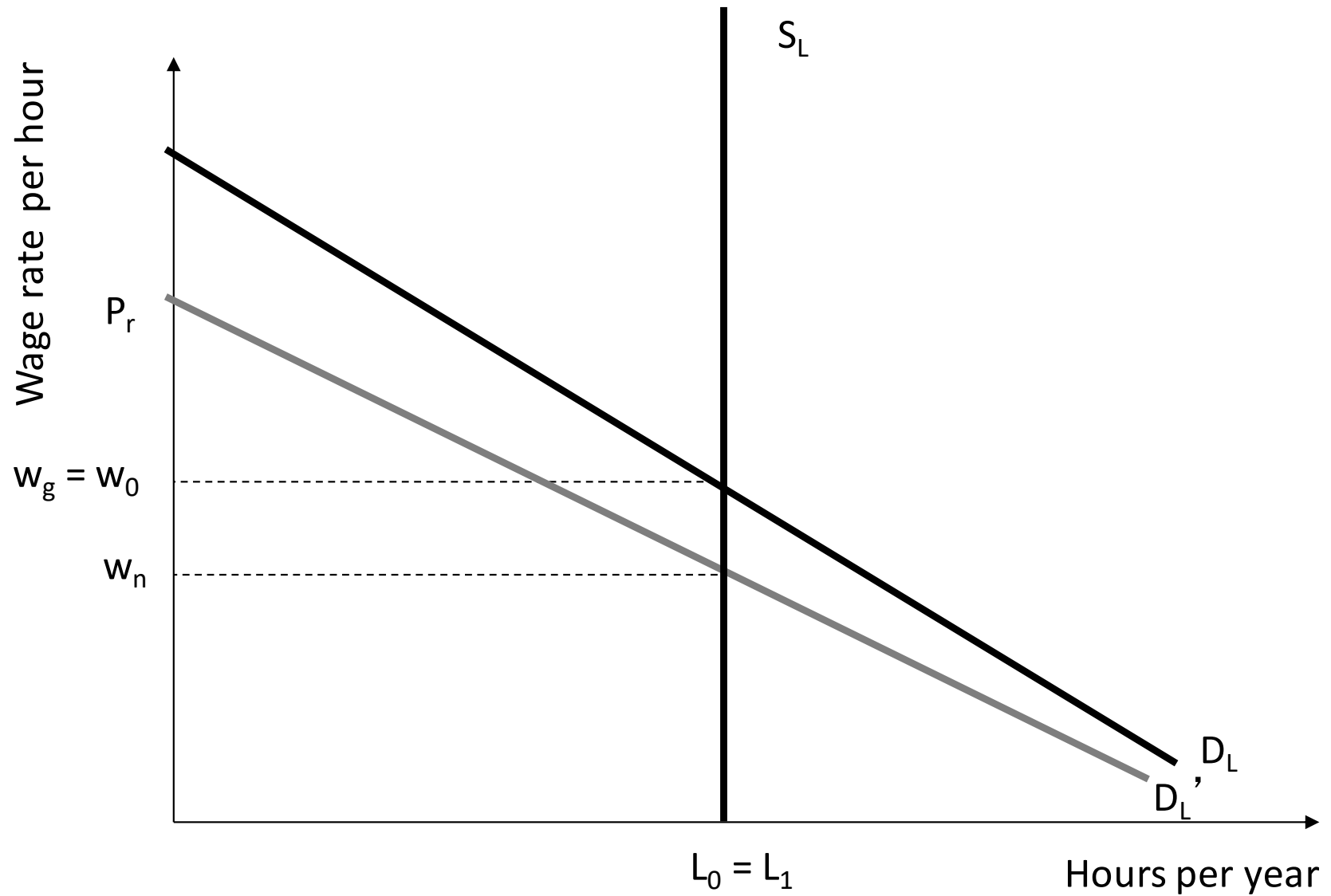
# Taxes on Factors

## The payroll tax

- So far: taxes on goods.
  - But analysis can also be applied to factors of production, such as labour.
  - E.g., tax on labour used to finance the Canada Pension Plan (CPP).
    - A charge equal to 5.70 percent of workers' pensionable earnings paid equally by employees and employers.
- The statutory distinction between workers and employers is irrelevant.



# Incidence of a Payroll Tax with an Inelastic Supply of Labour

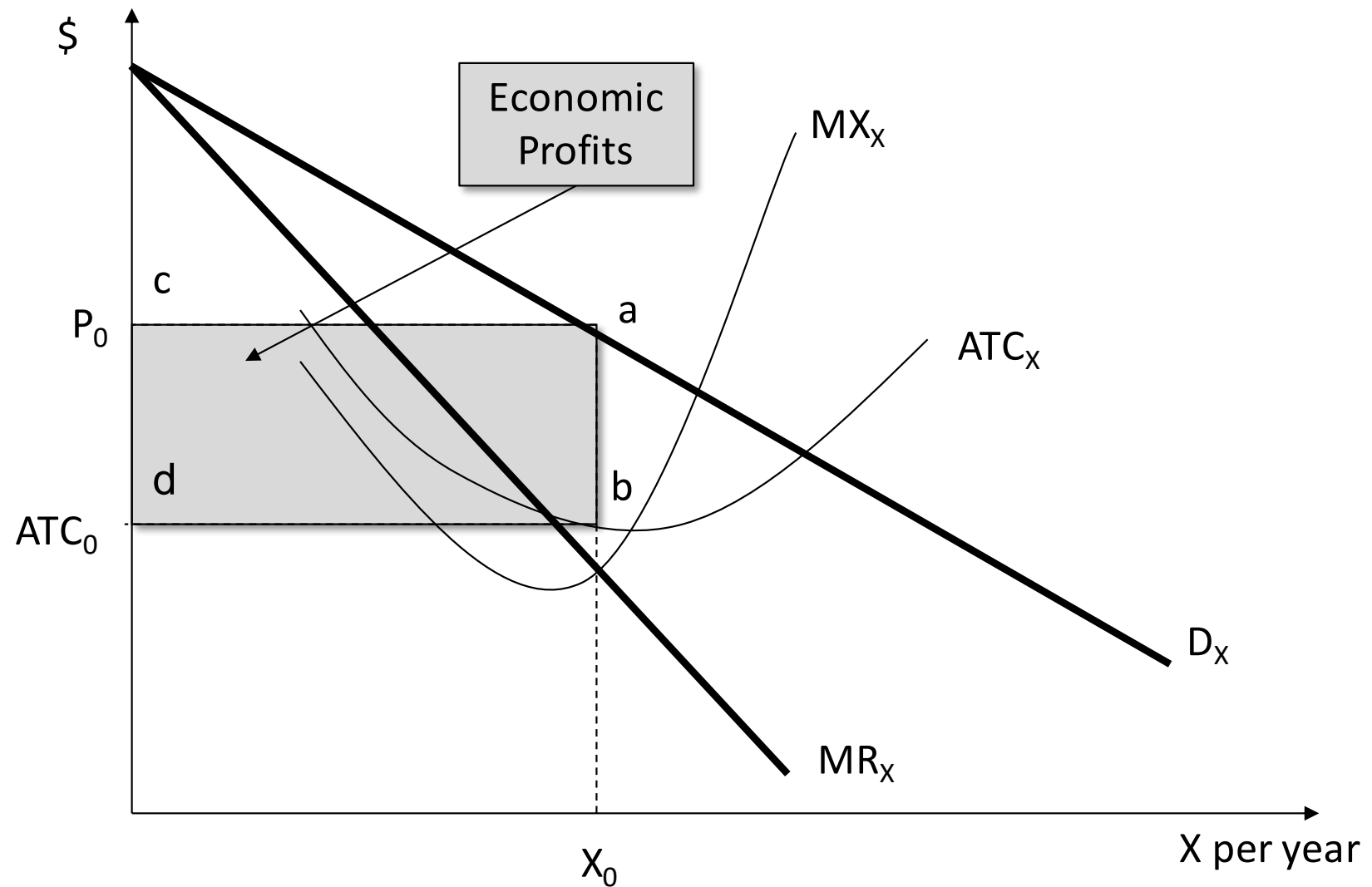


# Commodity Taxation with Monopoly

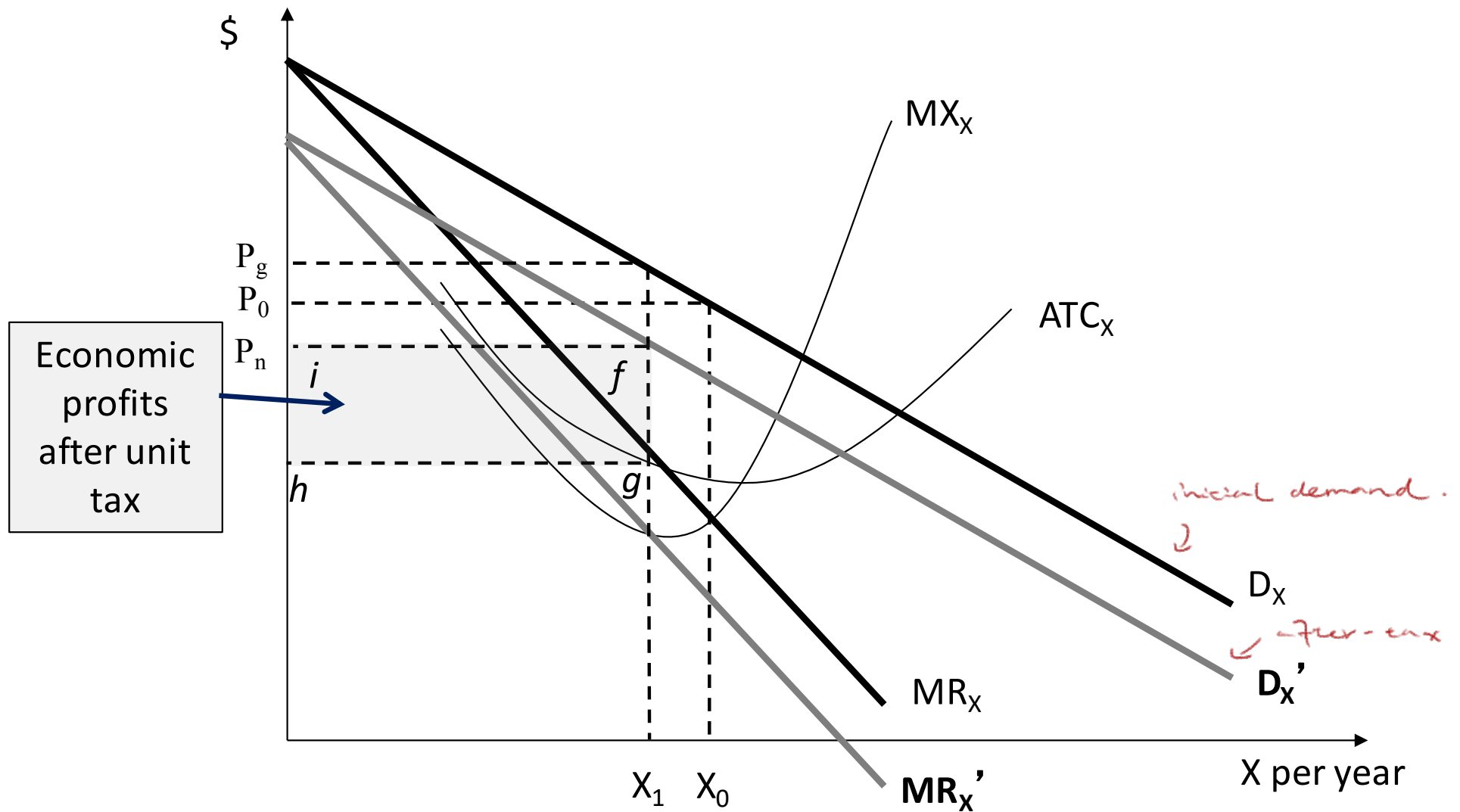
Despite market power, a monopolist is generally made worse off.

- $Q_D$  does down
- Price paid by consumers goes up
- Price received by the monopolist goes down
- Profits go down

# Equilibrium of a Monopolist



# Imposition of a Unit Tax on a Monopolist

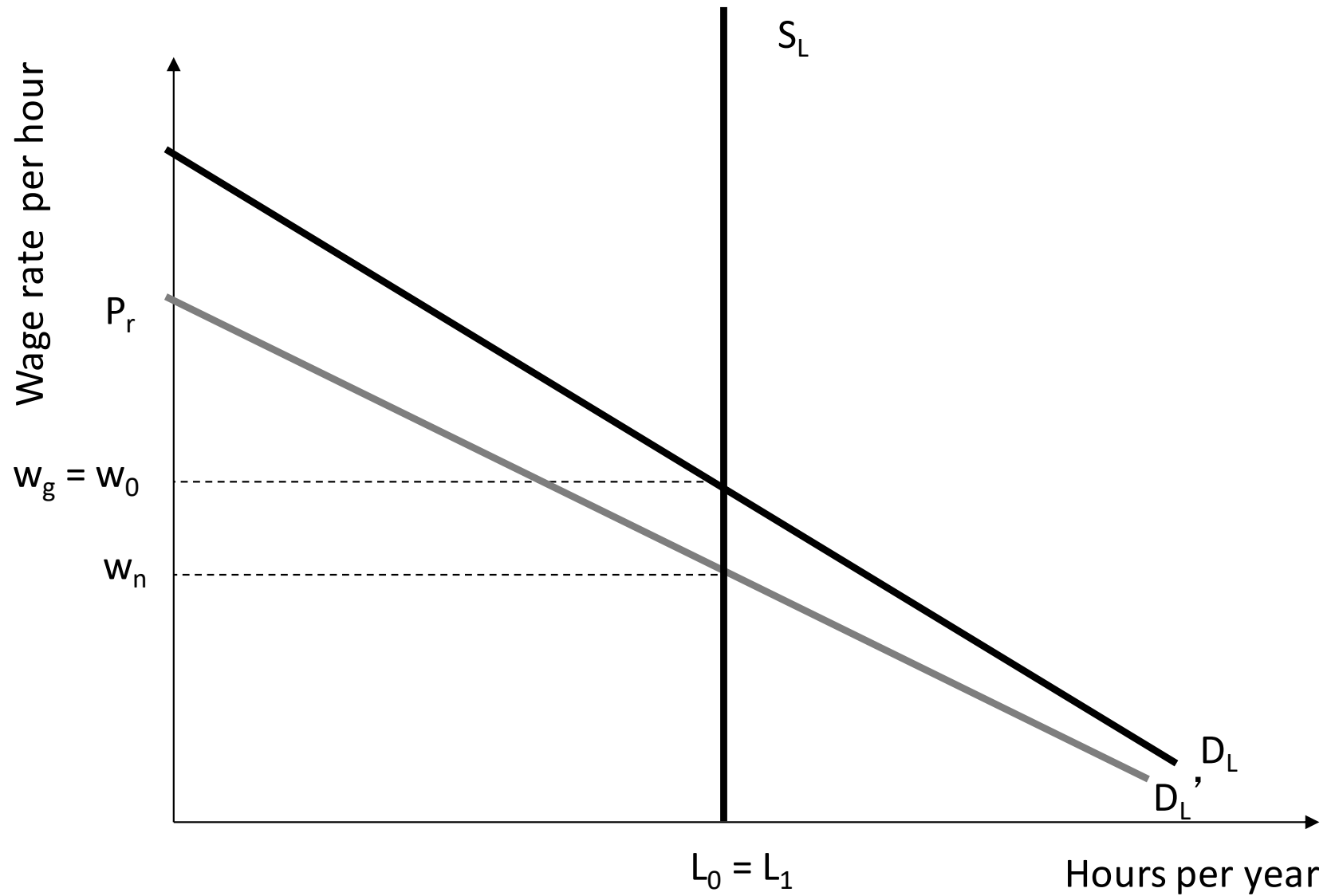


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# Incidence of a Payroll Tax with an Inelastic Supply of Labour



# Taxes on Profits

## Economic profit

- The return to owners of the firm in excess of the opportunity costs of the factors used in production.

## Perfect competition

## Monopoly

## Measuring economic profit

## Does not distort economic decisions:

- Thus, an attractive policy alternative but has little support from public finance specialists.

# Tax Incidence and Capitalization (cont.)

## Taxes on Land

- $PR = \$R_0 + \$R_1/(1 + r) + \$R_2/(1 + r)^2 + \dots + \$R_T/(1 + r)^T$
- $PR' = \$(R_0 - u_0) + \$(R_1 - u_1)/(1 + r) + \$(R_2 - u_2)/(1 + r)^2 + \dots + \$(R_T - u_T)/(1 + r)$
- $u_0 + u_1/(1 + r) + u_2/(1 + r)^2 + \dots + u_T/(1 + r)^T$

## Capitalization

- A stream of tax liabilities becomes incorporated into the price of an asset.
- The person who bears the full burden of the tax forever is the landlord at the time the tax is levied.



# General Equilibrium Models

- Show how various markets are interrelated.
- Consider a 2-commodity, 2-factor economy resulting in the following 9 possible ad valorem taxes:

$t_{KF}$  = a tax on capital used in the production of food

$t_{KM}$  = a tax on capital used in the production of manufactures

$t_{LF}$  = a tax on labor used in the production of food

$t_{LM}$  = a tax on labor used in the production of manufactures

$t_F$  = a tax on the consumption of food

$t_M$  = a tax on consumption of manufactures

$t_K$  = a tax on capital in both sectors

$t_L$  = a tax on labor in both sectors

$t$  = a general income tax

# Tax Equivalence Relations

- Partial factor tax: tax levied on an input in only some of its uses.
  - $t_{KF}$ ,  $t_{LF}$ ,  $t_{KM}$ ,  $t_{LM}$
- Tax equivalence: any two sets of taxes that generate the same changes in relative prices.

## Tax Equivalence Relations

$t_{KF}$	and	$t_{LF}$	are equivalent to	$t_F$
and		and		and
$t_{KM}$	and	$t_{LM}$	are equivalent to	$t_M$
are		are		are
equivalent		equivalent		equivalent
to		to		to
$t_K$	and	$t_L$	are equivalent to	$t$

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# The Harberger Model

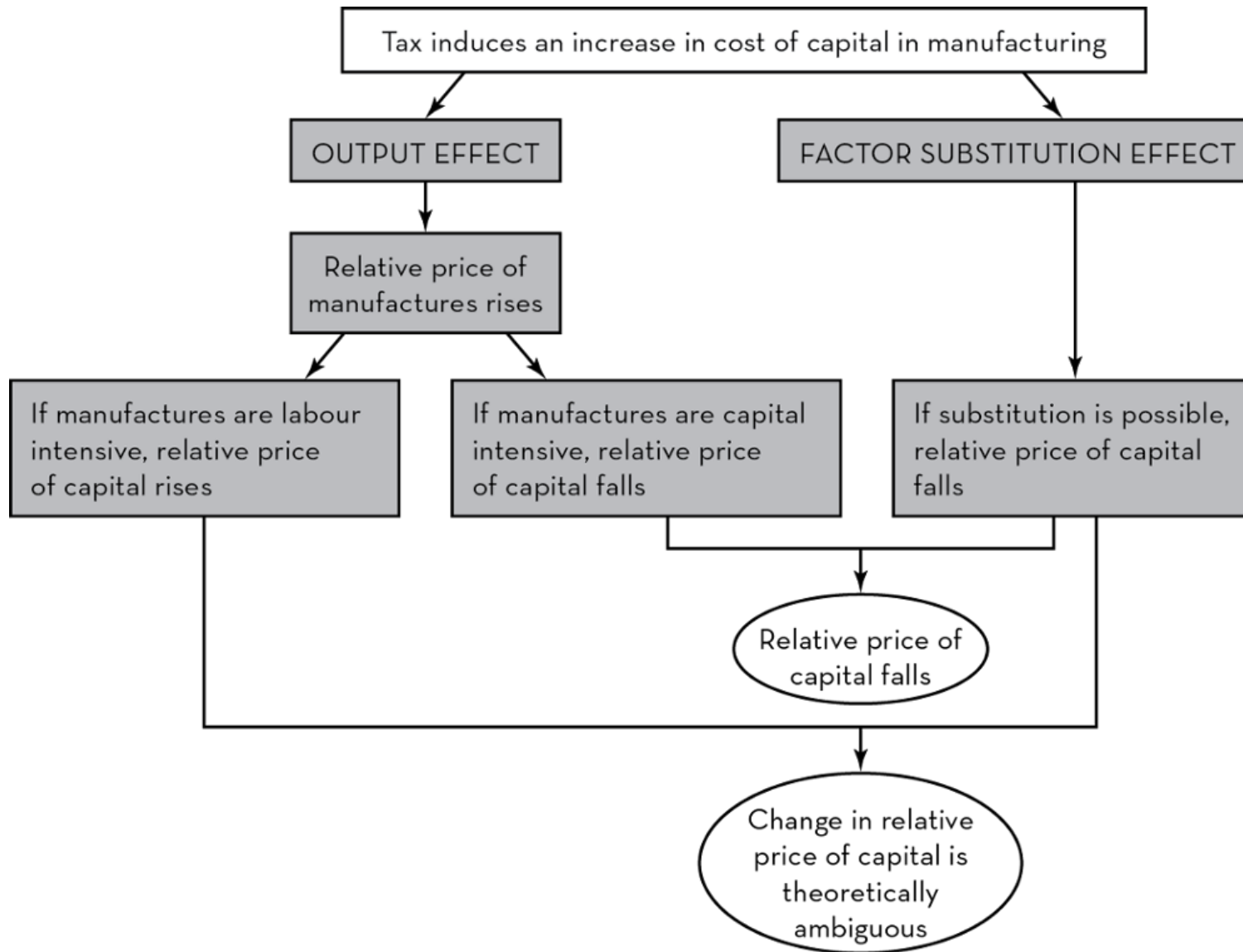
## Assumptions:

- Technology
  - Elasticity of substitution
  - Capital intensive
  - Labour intensive
- Behaviour of factor suppliers
- Market structure
- Total factor supplies
- Consumer preferences
- Tax incidence framework

# Analysis of Various Taxes

- Commodity tax ( $t_F$ )
- Income tax ( $t$ )
- General tax on labour ( $t_L$ )
- Partial factor tax ( $t_{KM}$ )
  - Output effect
  - Factor substitution effect

# Incidence of a Partial Factor Tax ( $t_{KM}$ ) in a General Equilibrium Model



## Questions For Discussion (1 of 4)

For commodity  $X$ , average cost is equal to marginal cost at every level of output. Assuming that the market for  $X$  is competitive, analyze the effects when a unit tax of  $u$  dollars is imposed. Now analyze the effects of the same tax assuming that the market for  $X$  is a monopoly. Discuss the differences.

## Questions For Discussion (2 of 4)

Suppose that the demand for cigarettes in a hypothetical country is given by  $Q_C^D = 2,000 - 200P_C$ , where  $Q^P$  is the number of packs demanded and  $P_C$  is the price per pack. The supply of cigarettes is  $Q_C^D = P_C \times 200$ .

- a. Find the price and quantity of cigarettes, assuming the market is competitive.
- b. In an effort to reduce smoking, the government levies a tax of \$2 per pack. Compute the quantity of cigarettes after the tax, the price paid by consumers, and the price received by producers. How much revenue does the tax raise for the government? How much revenue comes from consumers, and how much from producers?

## Questions For Discussion (3 of 4)

Suppose that the demand curve for a particular commodity is  $Q^D = a - bP$ , where  $Q^D$  is the quantity demanded,  $P$  is the price, and  $a$  and  $b$  are constants. The supply curve for the commodity is  $Q^S = c + dP$ , where  $Q^S$  is the quantity supplied and  $c$  and  $d$  are constants. Find the equilibrium price and output as functions of the constants  $a$ ,  $b$ ,  $c$ , and  $d$ .

Suppose that a unit tax of  $u$  dollars is imposed on the commodity. Show that the new equilibrium quantity, producer price, and consumer price are the same regardless of whether the tax is imposed on producers or buyers of the good.

Now express the incidence on producers and on buyers as proportions of the tax revenue and comment on how the incidence depends on the slopes of the demand curve ( $-b$ ) and the supply curve ( $d$ ).



## Questions For Discussion (4 of 4)

Suppose that the income tax in a certain nation is computed as a flat rate of 5 percent, but no tax is levied above \$50,000 in taxable income. Taxable income, in turn, is computed as the individual's income minus \$10,000; that is, everyone gets a \$10,000 deduction. What are the marginal and average tax rates for each of the following workers? (Evaluate the marginal tax rate at each person's current income level.)

- a. A part-time worker with annual income of \$9,000.
- b. A retail salesperson with annual income of \$45,000.
- c. An advertising executive with annual income of \$600,000.
- d. Is the tax progressive, proportional, or regressive with respect to income?