

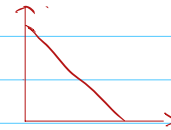
## Elasticity:

price elasticity of demand: the percentage change in demand when price increase by 1%.

$$E_{Q,P} = \frac{\frac{\Delta Q}{Q}}{\frac{\Delta P}{P}} = \frac{\text{percentage change in demand}}{\text{percentage change in price.}}$$

$$= \frac{\Delta Q \cdot P}{\Delta P \cdot Q} \leq 0 \leftarrow \text{by the law of demand,}$$

if  $\Delta Q > 0 \Rightarrow \Delta P < 0$   
 $\Delta Q < 0 \Rightarrow \Delta P > 0$



	E	Graph	Meaning:
perfectly inelastic	0		$Q^D$ shows no response to change in price.
inelastic	$(-1, 0)$		relatively small response
unitary elastic	-1		percentages change in price and demand are the same.
elastic	$(-\infty, -1)$		sensitive to change in price.
perfectly elastic	$-\infty$		decrease in price leads to infinity increase in demand; increase in price make demand decrease to zero.

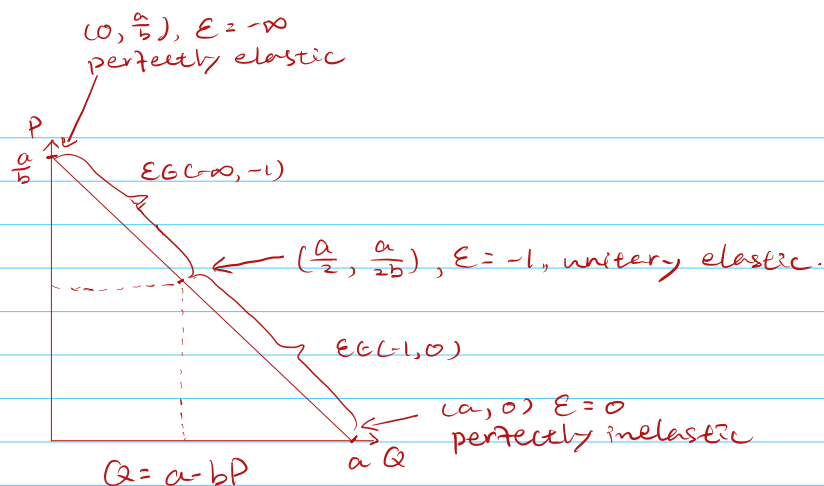
the elasticity compare the sensitiveness to price in each industries.

Ex: if we know the function  $Q^D_P = a - bp$ , then:

$$\frac{\Delta Q}{\Delta P} = \frac{dQ}{dP} = \frac{d(Q^D_P)}{dP} = -b$$

$$E_{Q,P} = \frac{\Delta Q}{\Delta P} \cdot \frac{P}{Q}$$

$$= -b \cdot \frac{P}{a - bp}$$



to find the unitary elastic point:

$$E = -1 = -b \cdot \frac{P}{a - bP}$$

$$P = \frac{a}{2b}$$

$$Q = a - bP = \frac{a}{2}$$

← the midpoint of a linear curve is the unitary elastic point.

constant elasticity of demand:

$$Q^D_{(P)} = a \cdot P^{-b}$$

$$\begin{aligned} \frac{dQ^D_{(P)}}{dP} &= a \cdot (-b) P^{-b-1} \\ &= -b P^{-1} \cdot a P^{-b} \\ &= -b P^{-1} \cdot Q^D_{(P)} \end{aligned}$$

$$\begin{aligned} E_{Q,P} &= -b P^{-1} \cdot a P^{-b} \cdot \frac{P}{a P^{-b}} \\ &= -b \end{aligned}$$

Other elasticities:  $\frac{\Delta \%}{\Delta \%}$

1. income elasticities of demand  $E_{Q,I} = \frac{\Delta Q}{\Delta I} \cdot \frac{I}{Q}$

2. cross-price ----- :  $E_{Q_i, P_j} = \frac{\Delta Q_i}{\Delta P_j} \cdot \frac{P_j}{Q_i}$

3. price ----- of supply :  $E_{Q^S, P} = \frac{\Delta Q^S}{\Delta P} \cdot \frac{P}{Q^S}$

Suppose  $P, Q$ , estimate of elastic at  $(\hat{P}, \hat{Q})$

assume demand is linear,  $Q_{(P)} = a - bP$

$$E_{Q,P} = -b \cdot \frac{\hat{P}}{\hat{Q}}, \quad a = \hat{Q} + b\hat{P}$$

$$b = -\frac{\hat{Q}}{\hat{P}} E_{Q,P}$$

$$Q_{(P)} = a - bP = \dots$$

Consumer preferences: consumers have preference on bundles of goods: i.e. a list of quantities of all goods consumer would buy.  
 Preference: describe how the consumer rank any two bundles.



each point in the graph is a bundle  
each bundle the consumer pick and buy is a preference.

Three assumptions about preferences:

1. Competitiveness: consumer could rank any two bundles.
2. Transitivity: if bundle A > bundle B, bundle B > bundle C, then bundle A > bundle C
3. "More is better": if a bundle A has more of at least one good than bundle B and no less in any other goods, then bundle A > bundle B.

Preferences are ordinal in a sense that they give us ranking over bundles but not the intensity of those ranking still we will switch to a cardinal measure of preference called utility.

Utility function: the assumption that allows us to assume cardinal representation of preferences exists, called an utility function

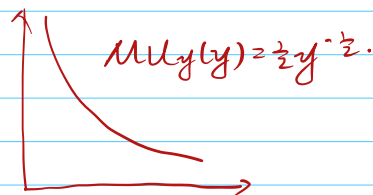
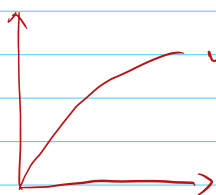
thus, assign a number to any bundle of goods in a way that represent the origin preferences

e.g. for a good  $y$ ,  $u(y) = \sqrt{y}$  if  $u(x) > u(y)$ ,  $u(y) > u(z)$  then  $u(x) > u(z)$

↑  
transitivity.

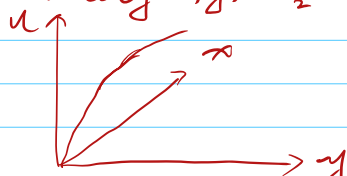
Marginal utility:

$$MU_y(y) = \frac{d}{dy} u(y) = \frac{d}{dy} \sqrt{y} = \frac{1}{2} y^{-\frac{1}{2}}$$



The decrease in  $MU_y$  is called diminishing of marginal utility  
if there are two goods  $x, y$ ,  $u(x, y) = \sqrt{xy}$ .

$$MU_y(x, y) = \frac{\sqrt{x}}{2} \cdot y^{-\frac{1}{2}}$$



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