# Today's Objectives

To discuss employer plans for disability



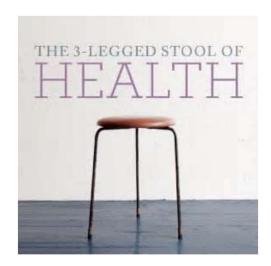
Module 4 − Poor Health − Disability

→ Poor Health Financial Security (Overview)

#### Recall:

The Three-Legged Stool of Poor Health – Disability

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I – Government – Employment Insurance (STD), CPP (LTD), WC

II – Employer - Short Term (STD) & Long Term (LTD) Disability

III – Individual – Individual Disability Insurance



- Most employers provide some form of disability income replacement in the event of sickness or accident whether or not the cause is related to work
- They may offer one or more (usually 2) of:
  - 1. Sick Leave (Salary Continuance) Plans
  - 2. Short-Term Disability Plans (STD)
  - 3. Long-Term Disability Plans (LTD)
- We will review the above benefits plus a few related topics (DI cost trends and challenges, adjudication, Burden of Proof), and also look at a plan example



- 1. Sick Leave (Salary Continuance) Plans
  - Sick Leave Plans are also referred to as Salary Continuance Plans
  - These plans allow an employee (e'ee) to miss up to a certain number of days of work due sickness/illness and still receive pay (often 100% of salary)
  - A typical sick-leave plan may allow up to 20 sick days yearly
  - In some plans, unused sick leave days may be carried forward for use in future years (referred to as a sick leave bank) or e'er 'buys them back', while other plans don't allow this
    - Many plans have eliminated or reduced number of days that can be carried forward or 'banked' and also the 'buybacks' of unused sick days
    - Several have also reduced the number of sick days with pay allowed each year



- 1. Sick Leave (Salary Continuance) Plans
  - Some sick leave plans are more formal:
    - benefits may begin after a waiting period (sickness) or on first day of absence (accident/hospitalization)
    - benefits often are 100% of income but can be less
    - benefit period can be stated as a fixed number of sick days per year or as a number of months
  - Sick leave plans are usually "self insured", that is:
    - They are adjudicated/administered by the employer (e'er)
    - Benefits are not funded, but are paid out of payroll
  - When a plan is "self insured", this means that the employer takes all the financial risk and benefits are considered wages (which means e'er must make CPP, EI, WC contributions, etc.)



- 2. Short-Term Disability Plans (STD)
  - Many employers offer only one of STD and sick leave plans
  - While both are intended for short term coverage, key
     differences between STD and Sick leave plans are that with STD:
    - Plan is usually insured, or at least has some involvement by an insurance company (such as adjudication of claims)
    - Maximum benefit period is longer than for a sick leave plan
  - If an e'er offers both a sick leave and STD benefits, the sick leave plan is less formal
  - If an e'er offers a sick leave (salary continuance) plan only, it would be more formal and more akin to an STD plan



- 2. Short-Term Disability Plans (STD)
  - Funding Methods:
    - i. Fully Insured Plans
      - Financial risk is transferred to insurer in exchange for a premium paid by the e'er
      - Fully Insured plans are underwritten by an insurance company
      - E'er has a contract with insurer to provide STD plan to their e'ees
      - Insurer agrees to adjudicate and pay all claims out of insurer's money



- 2. Short-Term Disability Plans (STD)
  - Funding Methods:
    - ii. Self-Insured Plans
      - Benefits are paid by e'er out of payroll
      - This means that e'er must make CPP, EI and WC contributions plus pay payroll taxes on any disability benefits paid out
      - E'ee will have CPP, EI and income tax deducted from any disability benefits received
      - Self insured plans tend to use a 3rd party for claims adjudication



- 2. Short-Term Disability Plans (STD)
  - Funding Methods:
    - iii. Administrative Services Only (ASO) Plans
      - These are STD plans that use an insurance company only to provide administrative services, such as adjudicating and paying claims
      - With ASO plans:
        - » Insurer provides services to the e'er such as adjudicating disability claims and mailing out the disability checks
        - » E'er provides the money for the disability claims, and
        - » E'er pays a flat fee to insurer for the ASO services (fee may be based on the number of claims)
        - » E'er still pays the benefits



- 2. Short-Term Disability Plans (STD)
  - Funding Methods:
    - iii. Administrative Services Only (ASO) Plans
      - Benefits of ASO plan:
        - » If it is structured so that there is an "arm's length" relationship for claims adjudication, then benefits would NOT be subject to payroll taxes or CPP, EI and WC contributions (↓ e'er cost)
          - Disability benefits however would still be subject to income tax for the disabled e'ee, along with CPP and El deductions



- 2. Short-Term Disability Plans (STD)
  - STD Benefits highlights:
    - STD benefits are usually stated as a percentage of pay (usually between 55% and 70% of gross weekly earnings)
    - Payments begin on the first day of absence if disability is caused by an accident or hospitalization or on the 4th or 8th day for absences related to illness
      - The latter is to discourage casual absences
    - Benefit period usually covers the elimination period before LTD benefits begin and is usually between 15-26 weeks (can be up to 104 weeks but this is rare)



- 2. Short-Term Disability Plans (STD)
  - STD Benefits highlights:
    - STD benefits are often integrated with other disability benefits (to ensure e'ee does not receive total DI income > working income)
    - Benefits are taxable income to e'ee unless plan is insured and entire premium has been paid by e'ee



- 3. Long-Term Disability Plans (LTD)
  - E'er sponsored or Group LTD has some similarities to Individual disability insurance (DI) in that they are fully insured, but with group LTD whole e'ee class is underwritten (not each individual)
  - LTD waiting period (or EP) is linked to any STD/salary continuance benefits offered
  - LTD Disability definition is often "own occupation" for 1st two years then "any occupation" thereafter
  - Can be quantitative tests, e.g.:
    - Own Occ: unable to perform at least 80% of normal duties
    - Any Occ: unable to perform a job that pays at least 2/3 of pre-disability earnings



- 3. Long-Term Disability Plans (LTD)
  - Pre-Existing condition clauses that limit liability are especially common in small plans or industries with high turnover rates
  - Exclusions are also part of the LTD policy (e.g. injuries as result of self-inflicted injury, criminal act excluded)



- 3. Long-Term Disability Plans (LTD)
  - LTD Benefits highlights:
    - LTD benefits paid only when e'ee meets plan disability definition
    - LTD payments continue for as long as e'ee is disabled but typically end at age 65 (even if still disabled at that time)
    - LTD Payments are made monthly and are expressed as a % of pay
      - Range is 50-70% of pre-tax income
    - LTD benefit taxability depends on who pays for benefit
      - If e'er pays premium, LTD benefit is taxable income to e'ee
      - If e'ee pays premium, LTD benefit is not considered taxable income



- 3. Long-Term Disability Plans (LTD)
  - LTD Benefits highlights:
    - Most LTD plans have a rehabilitation benefit which allows e'ee to work under an approved rehab program
      - Plan may only partially offset income earned under the approved rehabilitation program (e.g. 50% offset: if LTD monthly payment is \$2,000 and income under approved program was \$800 then only \$400 would be offset, so e'ee would get \$1,600 LTD plus the \$800)



- 3. Long-Term Disability Plans (LTD)
  - LTD Benefits highlights:
    - LTD benefits are integrated with other sources of Disability Income such as WC, CPP, and other employer and government sources
      - This is done to limit income received from all sources to a reasonable % of pre-disability income
      - Goal is to still provide adequate income to the disabled e'ee
         but also needs to be an incentive for e'ee to return to work



### **Employer Disability Benefit Programs**

- 3. Long-Term Disability Plans (LTD)
  - LTD Benefits highlights:
    - Integration example direct offset method:

Suppose LTD provides for 60% of gross income prior to disability Assume gross annual income is \$60,000

LTD benefit =  $(60,000)\times(.60)$  = \$36,000 yearly or \$3,000 monthly If e'ee is receiving CPP monthly Disability benefit = \$800, e'er then adjusts the e'er sponsored LTD benefit down to \$2,200



- Other Related Topics
  - i. Group Disability Plan Costs
  - ii. Current Challenges
  - iii. Changes in Adjudication of Claims shift to Insurer
  - iv. Burden of Proof

