# Ygor Santos

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## EDUCATION

**Brigham Young University – Marriott School of Business**                      Provo, UT
*Bachelor of Computer Science in 2027*                                        Apr 2025
- GPA 3.00

## EXPERIENCE

**Brigham Young University**                                                    Provo, UT
*Student AV-Install*
*Aug/2023 - Present*

- Assisted in the installation and configuration of audiovisual and network systems, including pulling and terminating cables, mounting equipment, and testing system functionality.

- Collaborated with cross-functional teams to complete projects on time and according to specifications in academic and administrative buildings.

- Gained hands-on experience with structured cabling, Ethernet networks, and AV hardware while following safety standards and technical documentation.

- Demonstrated reliability and adaptability by working under tight deadlines and adjusting to evolving priorities in fast-paced environments.

**Ohio Design**                                                          San Francisco, CA
*Web Design Assistant*
*April/2023 – Jul/2023*

- Collaborated with the lead web designer to develop and implement design concepts for the company website, contributing to layout ideas, visual elements, and user experience improvements.

- Gained hands-on experience in web development workflows and contributed to the delivery of a visually engaging and user-friendly site.

- Provided feedback, assisted with front-end updates, and supported design revisions using tools such as HTML/CSS, Motion, Monday.com.

**Cristalia Injectables**                                                   Sao Paulo, Brazil
*Sales representative*
- Sold facial fillers and Botox to physicians, dentists, and medical clinics, handling inbound and outbound sales calls.
- *Managed one of the largest client portfolios in Minas Gerais, building strong relationships and ensuring customer satisfaction.*
- *Consistently achieved and exceeded sales targets, demonstrating strong negotiation and persuasion skills.*
- *Prospected new clients while maintaining a high level of engagement with existing accounts.*
- *Provided product education and recommendations, helping clients choose the best solutions for their practice.*

## LEADERSHIP & SERVICE

**The Church of Jesus Christ of Latter-day Saints**                        Praia, Cape Verde
*Volunteer Missionary*                                                   May 2019 – Jun 2020
- Dedicated 12 months to full-time volunteer service, teaching and mentoring individuals from diverse backgrounds in Portuguese and Cape Verdean Creole.
- Led and trained groups of 10–20 missionaries, organized community service efforts, and coordinated daily schedules to meet personal and team goals.
- Developed strong interpersonal, cross-cultural communication, and time-management skills while adapting to new environments and overcoming language and cultural barriers.

## AWARDS, SKILLS & INTERESTS

- English (fluent), Portuguese (native), Spanish (fluent)

- Python (OOP, file I/O, exception handling, classes)

- SQL (data querying from job listings datasets)

- HTML/CSS (basic web development knowledge)

- Image processing in Python (e.g., filters, grid manipulation)

- Excel integration with Python

- Version control basics (assumed for project management)

- Game development planning (platformer structure, pixel art integration