



5.7 Types of Benchmarking

- Internal benchmarking makes comparisons between similar operations within an organization.
- Competitive benchmarking makes comparisons with the best direct competitor.
- Functional benchmarking makes comparisons of process methodologies in similar industries.



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5.7 Types of Benchmarking

- Generic benchmarking makes comparisons of processes of non-related companies.
 - Xerox Corporation partnered with L.L. Bean and Hershey Foods for warehousing and distribution.
 - Motorola has partnered with Domino's Pizza and Federal Express for ideas on how to rush delivery of its cellular phones.
 - Major airline studied auto racing pit crews to improve maintenance turnaround time. (The Benchmarking Exchange)
 - Hotel chain studied admittance process with hospital emergency room to reduce wait times at check in. (The Benchmarking Exchange)



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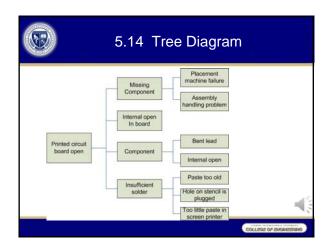


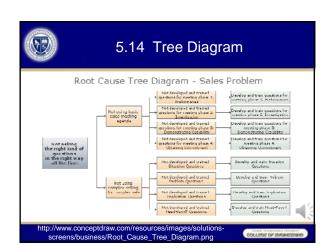
5.14 Tree Diagram

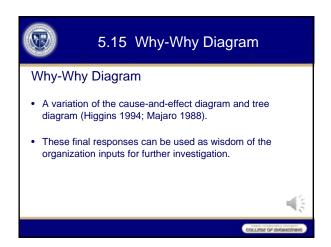
- Tree diagrams can help people uncover, describe, and communicate a logical relationship that is hierarchical between important events or goals.
- Similarly, a tree can describe the hierarchy that leads to a desirable or undesirable event. (fault tree or FT).
- With this approach a big idea or problem is partitioned into smaller components.
- Logical operators such as AND or OR gates can connect lower elements to higher elements in the hierarchy.

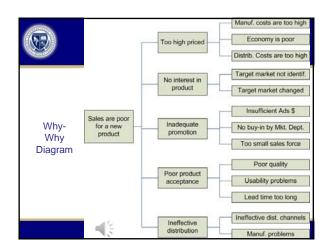


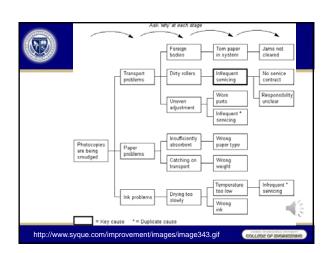
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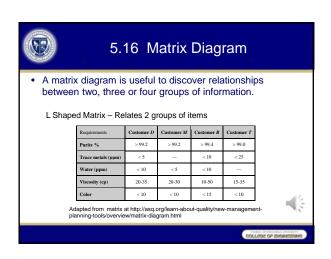


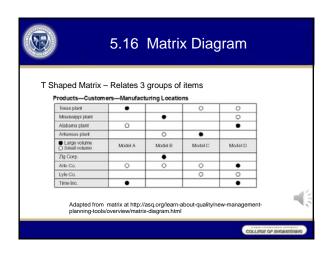




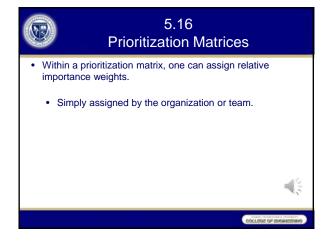












Simple Prioritization Matrix

Prioritization criteria:	We are able to influence Weight = 20		Many people have problem Weight = 30		Likely survey improvement Weight = 50		Final score
problems							
Unhelpful management	25%	5.0	21 = 11%	3.2	2 = 9%	4.6	12.8
Insufficient pay	19%	3.8	29 = 15%	4.5	4 = 18%	9.1	17.4
Work overload	6%	1.2	36 = 18%	5.5	5 = 23%	11.4	18.1
Unclear objectives	20%	4.0	23 = 12%	3.5	3 = 14%	6.8	14.4
Inadequate tools	8%	1.6	45 = 23%	6.9	3 = 14%	6.8	15.3
Poor food in canteen	4%	0.8	21 = 11%	3.2	2 = 9%	4.6	8.6
Uncooperative workmates	13%	2.6	10 = 5%	1.5	2 = 9%	4.6	8.7
Untidy workplace	5%	1.0	10 = 5%	1.5	1 = 5%	2.3	4.8
Totals			195		22		100

http://www.syque.com/quality_tools/toolbook/Priority/example.htm





5.16 Prioritization Matrices

 Within a prioritization matrix, one can assign relative importance weights.

Analytical hierarchy process (AHP)

- Within the AHP approach, a number of decisionmakers can integrate their priorities into a single priority matrix using a pairwise fashion.
- This result of this matrix is a prioritization of the factors.







5.16 Prioritization Matrices

Analytical hierarchy process (AHP)

Watch the following YouTube video

Analytic Hierarchy Process AHP - Business Performance Management

http://www.youtube.com/watch?v=18GWVtVAAzs

(Link provided in Blackboard)



5.17 Process Decision Program Chart (PDPC)

- A process decision program chart (PDPC) helps with the organization and evaluation of processes and the creation of contingency plans.
- PDPC can help anticipate risks/ deviations from expected events so specific actions can be undertaken for problem prevention or mitigation of impact when they do occur.



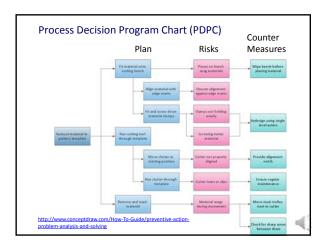


5.17 Process Decision Program Chart (PDPC)

Basic Steps PDPC

- Identify the basic activities and related events associated with the process in tree diagram format
- Determine possible risks/deviations with each of the activities/events. (Next level of the tree diagram)
- Identify and annotate contingency/risk mitigation activities.
- Determine actions to take. (Subjective probabilities of occurrence can be assigned and then used for the assignment of priorities.)

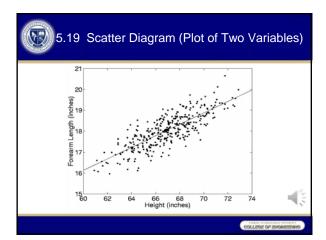




5.19 Scatter Diagram (Plot of Two Variables)

- A scatter diagram (plot) assesses the relationship between two variables
 - 50 to 100 pairs of samples should be plotted
 - the independent variable is on the x-axis while the dependent variable is on the y-axis.
- The correlation and regression techniques can be used to test the statistical significance of relationships. (Ch. 23)







5.19 Scatter Diagram (Plot of Two Variables)

- A scatter diagram relationship does not predict a true cause-and-effect relationship.
- The plot only shows the strength of the relationship between two variables



